

### BHEL's Expected Performance for the year 2010-11

Gross Sales (Turnover) (Rs. Millions)	380,000
Gross Margin (Rs. Millions)	81,200
PBDIT to Total Employment (Rs. Millions)	1.740
Gross Margin to Gross Block (%)	92.02
Gross Profit to Capital Employed (at year end) (%)	45.71
Net Profit to Net Worth (at year end) (%)	25.64
Added Value to Gross Sales (%)	17.03

Further, a stretch Turnover target of Rs. 395,000 Millions has been fixed under 'Excellent' rating.

In addition, a number of Dynamic parameters covering areas such as, Quality & Customer satisfaction, Human Resource, Engineering and R&D including Technology Development Projects, Patents & Commercialization (In house developed products), Project Implementation (Modernisation/Expansion), Capital expenditure for Capacity augmentation, Delivery index in customer projects, Extent of Globalisation, Sustainable development and Corporate social responsibilities have been identified with specific targets for each of them to be achieved during the year.

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