

**BHARAT HEAVY ELECTRICALS LIMITED – TRICHY**  
**PURCHASE / MM / STEEL**

Ref: FB100/Clad plate/1001800007

Date: 28/05/2018

**ANNEXURE-A**

**ENQUIRY CONDITIONS FOR SUPPLY OF CLAD PLATES (TITANIUM & CS PLATE) & TITANIUM SHEETS**

**Note:** This Annexure has to be mandatorily filled & signed by the manufacturer (or) mill and submitted along with Technical Bid.

Any deviation to the below mentioned terms shall be stated specifically in the comments column for each term and also in case of acceptance to our terms, it will be construed that the whole term is understood and agreed in totality without any deviation (if otherwise mentioned).

Sl No	BHEL Requirements			Supplier Comments (Acceptance or otherwise for each point to be given)
1.	<b>Material specification &amp; Item details:</b>			
Sl. No	Item Description	No of sheet/ plate	Qty (MT)	
1.	Cladded Plate 8X2500X5500 mm (CS Plate 6 mm to spec. SA516 Gr70 cladded with 2 mm Titanium sheet to spec ASME SB 265 Gr 2) confirming to ASTM B898	<b>140</b>	<b>108.014</b>	1.
2.	Cladded Plate 8X2500X6690 mm (CS Plate 6 mm to spec. SA516 Gr70 cladded with 2 mm Titanium sheet to spec ASME SB 265 Gr 2) confirming to ASTM B898	<b>140</b>	<b>131.380</b>	2.
3.	Titanium sheet 2X2500X3500 mm to spec ASME SB265 Gr2	<b>28</b>	<b>2.208</b>	3.
<b>TOTAL</b>		<b>308</b>	<b>241.602</b>	
a.	CS Plate to spec SA 516 Gr70 used for manufacture of cladded plate, Vacuum Treatment, Charpy V-Notch Impact Test and ultrasonic Examination (as per ASTM A578-Level C) shall be carried out. Pls confirm acceptance.			a)
b.	Titanium sheets (including the sheet used for manufacture of cladded plate) shall be heat treated as per relevant specification. Pls confirm acceptance.			b)
c.	Cladded plate shall meet the following requirement, 1. Supply by Hot Rolling or explosion bonding or combination of both are acceptable. 2. Cladded plates shall confirm to requirement of ASTM B898 including tensile testing & ductility bend test. 3. Bond shear strength test shall be carried out as per ASTM B898 for cladded plate. 4. Cladded plate shall be UT tested as per A578 Level C. 5. Cladded plates shall be Heat treated as per supplier's procedure. Pls confirm acceptance to each of the points listed above.			c) 1. 2. 3. 4. 5. 6.
d.	Material shall be supplied in trimmed edge condition only. Supply in coil form is not acceptable.			d)
e.	Stamping and certification shall be as per relevant specification.			e)
2.	<b>Material Description</b>			
a.	<b>Size &amp; Quantity:</b> Quantity as per enquiry & for size refer below <b>Cladded Plate:</b> For shape & dimensional tolerances of cladded plate, pls refer to Drawing No: 4-48-999-65146. In place of 6 mm thick CS Plate, alternately supplier may quote 8 mm thickness, in such case evaluation will be done on the total cost for the tendered no of plates. Supply in other shapes & sizes (thickness, width & length) is not acceptable. Pls confirm specific acceptance to shape as per indicated drawing and size as per tender. <b>Titanium Sheet:</b> Minimum width required is 1000 mm, alternately suppliers may also offer above 1000 mm in multiple of 500 mm width also i.e. 1000/1500/2000/2500 mm width. Total qty in MT shall be ensured in case of alternate width being offered. However, length shall be 3500 mm only. <b>Note:</b> Deviation in width & Length of plate other than specified in tender is not acceptable.			a)
b.	Quantity tolerance: Nil and no of pieces ordered to be ensured.			b)
c.	Tender shall be evaluated on individual item basis. Hence pls confirm for part item ordering. Also pls refer to note below.			c)
d.	No of pieces shall be indicated in invoice/TC.			d)

	e. Invoicing for clad plate and titanium sheet shall be on theoretical weight basis only with density factor of 7.85 gm/cc for CS Plate and 4.506 gm/cc for titanium sheet. <b>Supplier shall quote only on theoretical weight basis and deviation not acceptable.</b>	e)
	<b>Note:</b> BHEL reserves the right to change the evaluation criteria on package basis either in part or full (i.e., combining few or all items), at its discretion after part I opening. Such changes will be communicated only to techno commercially suitable offers/bidders. Suppliers may take cognizance of the same and quote accordingly.	
3.	<b>Testing &amp; Certification</b>	
	a. <b>Clad Plate:</b> Test Certificate shall be provided for clad plate with all the relevant details as of the product, including confirmation to shape & dimensional tolerance as per drawing. Specification of CS plate, Titanium sheet, test results as per ASTM B898 for tensile test, ductility bend test, bond shear strength test, UT results, Heat treatment details, quantity, size and with declaration that the product meets the requirement of the relevant specification & customer requirement. Along with this TC for CS Plate & Titanium sheet as per the tender/order requirement shall be provided. <b>Titanium Sheet:</b> Test certificate shall be provided for Titanium sheet as per the applicable standard.	a.
	b. Mill test Certificates are to be duly stamped and signed by the Mill's Inspection-in charge.	b.
	c. Corresponding mill TC's should also be provided along with dispatch of plates/sheets. Two sets of original copy of all such TC's are to be provided to BHEL, Trichy.	c.
4.	<b>Delivery Terms:</b>	
	The offer shall clearly indicate delivery period in <b>fixed number of weeks/Months</b> from the date of Purchase Order. Our delivery requirement is indicated for each item in EPS. Supplier shall take note of the same and specifically confirm the delivery schedule. <b>Our preferred/required delivery schedule is 75 -90 days from PO. Suppliers shall quote shortest possible delivery and shall avoid offering longer delivery period. Offers with longer delivery period will be liable for rejection, considering our project schedules / production requirement.</b> Within the quoted delivery period suppliers may indicate delivery lot wise also.	
5.	<b>Offer Submission:</b>	
	<b>5.1 Indigenous:</b>	
	a. Submit your FIRM competitive offer rate per MT (basic price & freight including transit insurance) with best possible delivery on <b>FOR BHEL-Trichy basis ONLY</b> . The quoted prices shall be inclusive of all charges (like testing charges, Freight, transit insurance etc.).	a.
	b. Price Variation Clause (PVC) is not acceptable and offer shall be rejected.	b.
	c. Response to Tenders for Indigenous supplier will be entertained only if the vendor has a valid GST registration number which should clearly mentioned in the offer. Indicate the GST registration number. If any specific exemption is available, a declaration with due supporting documents need to be furnished for considering the offer.	c.
	d. Supplier shall mention their GSTN registration number in all their invoices and invoices shall be in the format as specified/prescribed under GST laws. Invoices shall necessarily contain Invoice number (in case of multiple numbering system is being followed for billing like SAP invoice no, commercial invoice no etc., then the Invoice No which is linked/uploaded in GSTN network shall be clearly indicated), item description as per PO, Quantity, Rate, Value, applicable taxes with nomenclature (like IGST, SGST, CGST & UTGST) separately, HSN/ SAC Code, etc.	d.
	e. All invoices shall bear the HSN Code for each item separately (Harmonized System of Nomenclature)/ SAC code (Services Accounting Code).	e.
	f. A declaration to the effect that all invoice particulars are/were uploaded in the GSTN network/ portal & all tax liability as per GST rules and regulations have been and will be discharged, shall be mentioned in the invoice. If not mentioned in the invoice, a separate declaration (if asked) shall be submitted as per the requirement of BHEL.	f.
	g. All documents like Mill Test Certificate, LR copy, Guarantee/Warranty certificate, work completion certificate, any other document mentioned in PO, shall be sent along with the vehicle/consignment. For all consignments received within the calendar month, input credit will be availed within that month in line with monthly returns filing cycle. In case of any discrepancy in the document or non-submission of documents mentioned in the PO, then BHEL will not be able to accept or account the material, in such case availing of tax credit will be deferred to next month or so.	g.

h. In case of discrepancy in the data uploaded by supplier in the GSTN portal or in case of any shortages or rejection in the supply, then BHEL will not be able to avail the tax credit and will notify the supplier of the same. Supplier has to rectify the data discrepancy in the GSTN portal or issue credit note (details to be uploaded in GSTN portal) for the shortages or rejections in the supplies, within the calendar month notified by BHEL.	h.
i. The offer will be evaluated on <b>total landed cost</b> to BHEL, Trichy as below, Total landed cost = FOR Trichy + applicable taxes + commercial loading as applicable - applicable tax credits	
<b>Note:</b> 1. For any such delay in availing of tax credit for reasons attributable to supplier (as mentioned above), interest (calculated @ SBI Base Rate + 6%) along with penalty if any will be deducted for the delayed period i.e. from the month of receipt till the month tax credit is availed, from the running bills. 2. Under GST regime, BHEL has to discharge GST liability on LD recovered from suppliers/contractors. Hence applicable GST shall also be recoverable from suppliers/contractors on LD amount. For this Debit note will be issued by BHEL indicating the respective supply invoice number. 3. Transit insurance in the scope of supplier only	
<b>5.2 Imports:</b>	
a. Suppliers to quote their rates on FOB/Load Port basis clearly mentioning their preferred type of loading (Break Bulk cargo/Containerized cargo). The quote should be all inclusive of all charges, including testing packing, inspection etc. Additionally ocean freight (LILO basis) for CFR, Chennai shall also be quoted separately. BHEL will finalize order on either FOB or CFR basis keeping its commercial interest.	a)
<b>Note: Offer on CFR (without freight breakup) or FOB only is not acceptable, both FOB &amp; ocean freight to be quoted separately</b>	
b. For CFR terms, shipped in Break Bulk, supplier shall quote the freight charges on LILO (LINER IN LINER OUT) basis	b)
<b>Note:</b> Pls check Clause 2(d) above and may quote suitable size accordingly meeting the aforesaid shipment requirement	
c. For shipment through container, acceptance to the following points are required. a. B/L should bear the endorsement that "14 free days for Container Detention is applicable". b. For CFR terms, moved through Containers (Suppliers should clearly specify this in their offer) it would be presumed by BHEL that the freight charges quoted is on LILO (LINER IN LINER OUT) basis including extra charges, if any, like Container Imbalance Charges, Trade Imbalance charges or any other charges payable to the Liner. No other charges other than the quoted Freight rate will be paid by BHEL excepting applicable Terminal Handling Charges, Container cleaning Charges, DO charges to Shipping Liner at Discharge Port. If any deviation is taken by Tenderer, a loading of 22% on the freight rate per MT shall be considered by BHEL for arriving at the Total landed Cost.	c)
d. Price Variation Clause is not acceptable and offer shall be rejected	d)
e. All invoices shall bear the HSN Code for each item separately (Harmonized System of Nomenclature)/ SAC code (Services Accounting Code).	e)
f. The offer will be evaluated on <b>total landed cost</b> to BHEL-Trichy as below : <b>Total landed cost</b> = CFR Chennai + Customs duty as applicable + 22% loading on Freight in case of deviation mentioned in point (5.2.c) above + Import Incidentals (presently 1.4% of CFR Value) + Commercial loading as applicable - applicable tax credits.	
<b>Note</b> 1. For Import consignments Insurance will be arranged by BHEL, Trichy. 2. Exchange rate for converting such offers to INR will as SBI TT selling rate as on the date of Technical/Un-priced bid opening date in case of two part (technical + price bid) bid and price bid opening date in case of single part bid (only price bid). Multiple PO may also be placed considering the applicable duty structure of the respective requirement/Qty. In case the day of bid opening happens to be bank holiday in India, then exchange rate as on previous bank working day will be considered for evaluation. 3. Multiple PO may also be placed considering the applicable duty structure of the respective requirement/Qty. 4. Indian Customs has imposed a penalty on late filing of Bill of Entries (Air/Sea Shipments) by the importer. The maximum free time allowed is 24 hrs from the time of arrival of cargo at final port of discharge. At present penalty is Rs.5000/- per day (for Initial 03 days) & Rs.10000/- per day (thereafter). Hence the supplier shall submit the Non-Negotiable Documents (Bill of Lading, Commercial Invoice, Packing List, Certificate of Origin, etc.) either by email or post/courier to BHEL well before the landing of cargo at final port of discharge.	

<p>5. In case of any penalty due to late filing of Bill Of entry for reasons attributable to suppliers (as listed below), the same will be recovered from the bills of supplier:</p> <ol style="list-style-type: none"> <li>Non availability of Non-Negotiable Documents (NNDs) before the cargo arrival</li> <li>Discrepancy in documents</li> <li>Short landing of Consignments (For shipments on CFR– Chennai Port)</li> </ol> <p>6. For all the shipments for the contracts (POs) finalized on CFR- Chennai Port basis,</p> <ol style="list-style-type: none"> <li>Delivery Orders involving multiple agencies like liners/freight forwarders are not allowed. To avoid any delay, BHEL prefers Single agency office at the final discharge Port (Chennai) for issuing the Delivery Order to BHEL.</li> <li>The detention/demurrage charges arises due to the delay in collection of Delivery Orders from multiple agencies of liner/freight forwarder also whose offices are not at available Chennai, the same amount will be deducted from Supplier's bills.</li> <li>Apart from the Terminal Handling Charges, Container cleaning Charges &amp; Delivery Order Charges at final port of discharge, any other charges will not be borne by BHEL.</li> <li>The liner/freight forwarders shall be informed by the Vendor not to claim any additional charges (like charges listed below) for issuing Delivery Order. In case if the liner/freight forwarder claims such charges, the same amount will be deducted from the Vendor bills with/without any prior intimation in order to avoid the delay in Customs clearance. The likely additional/hidden charges are listed below.</li> </ol>	
<ol style="list-style-type: none"> <li>CIC - Container Imbalance Charges/Surcharges</li> <li>CAF - Container/Currency Adjustment Factor</li> <li>RDS - Rupee Depreciation Surcharge</li> </ol>	<ol style="list-style-type: none"> <li>EIC - Equipment Imbalance Charge/Surcharges</li> <li>BAF - Bunker adjustment Factor</li> <li>CDS - Currency Depreciation Surcharge</li> </ol>
<p>6. <b>Payment terms:</b></p>	
<p><b>6.1 Indigenous</b></p>	
a) Payment term is 100% direct EFT payment after 45 days from the date of receipt and acceptance of materials.	a)
b) Supplier have to supply minimum quantity on mutually agreed basis. After acceptance of material at our end after testing by BHEL, clearance for the balance quantity shall be given.	b)
<p><b>For Infn:</b> Any deviation in the above payment term will attract loading as mentioned below. "Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders</p>	
c) Offers of indigenous Suppliers with payment terms as LC / Advance Payment/ BOE are liable for rejection.	c)
<p><b>6.2 Import</b></p>	
a) BHEL Payment term is 100% payment on CAD basis after 45 days from the date of receipt and acceptance of material after testing at BHEL, Lab. Respective bank charges to respective account. Pls confirm your acceptance.	a)
b) In case of foreign supplier, quoting for LC payment, first lot of mutually agreed quantity shall be supplied with payment as CAD basis after 45 days from the date of receipt & acceptance of material after testing at our Lab. After acceptance of first lot, LC may be opened for the remaining lot.	b)
c) In the case of Usance LCs (45 days from the date of receipt of documents, specified in PO, at BHEL bank) the loading will be considered @ 1.5% on the offered Value.	c)
d) For LC at sight the loading will be considered @ 3.5% on the offered Value.	d)
e) If the LC payment is insisted, TWO sets of original TCs to be submitted prior to dispatch and a certificate to that effect from BHEL should form a part of the documents to be negotiated. If this condition is not complied by the vendor, the offer is liable for rejection.	e)
f) Specify the Quoted currency	f)
g) Normally CAD at sight and Confirmed LC's are liable for rejection.	g)
<p><b>For Infn:</b> Any deviation in the above payment term will attract loading as mentioned below. "Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.</p>	
<p><b>Note:</b> LC will be opened one month prior to material readiness. Hence supplier shall intimate the material readiness accordingly for opening of LC. LC validity period will be 90 days and for any extension applicable charges will be deducted from your bills. This is for your kind infn.</p>	

7.	<b>LD Clause Confirm acceptance for</b>	
	Liquidated damages shall be 0.5% of the total order value per week or part thereof subject to a maximum of 10% of the total order.	
	<b>NOTE:</b> Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).	
	<b>For Info:</b>	
	↔ <b>Imports:</b> CFR order- LD will be calculated based on the B/L date.	
	↔ <b>Indigenous :</b> FOR order - LD will be reckoned from the date of LR/Invoice whichever is later	
	However inordinate delay in delivering the materials will not suffice the case. Also informed that for staggered delivery and single lot delivery separate PO will be placed	
8.	<b>Material Warranty</b>	
	Free replacement of whole material in case of notification of defect in material within the period of One year from TC/Invoice date. Warranty certificate to be produced.	
9.	Agency commission, if any should be clearly given in the offer (% on FOB / CFR Chennai inclusive).	
10.	Service charges, commission charges and any other incidentals will NOT be paid extra.	
11.	<b>Defective Material replacement</b>	
	Supplier shall replace defective material free of cost (inclusive of all Testing, Inspection, TPI, Service charges etc.) up to destination within two months from defect notification date.	
12.	Port of discharge shall be <b>Chennai Sea Port</b> . Pls confirm specifically	
13.	Indicate the Port of shipment	
14.	Indicate the Mill (Name, Location) & Country of origin	
15.	Offer validity of 30 days is required after priced bid opening in case you are technically qualified. Normally price bid will be opened within 60 days from technical bid opening. Otherwise offer is liable for rejection.	
16.	One Indian agent can represent one foreign principal only and submit one offer for these tender items. <b>Note:</b> In order to maintain sanctity of the tender system it is mandatory that one agent cannot represent two suppliers or quote on their behalf in a particular tender enquiry. If any agent represents more than one supplier, all such offers will be rejected.	
17.	<b>Pre-qualifying requirement:</b>	
	In addition to the size & specification requirements, suppliers shall meet the Pre-qualification Requirements ( <b>Pre-Qualification requirements (PQR) for the Procurement of CS Plates clad with Titanium sheets ref: MM: PUR:CS PLATES CLADDED WITH TITANIUM SHEETS dt 19.05.2018 &amp; Pre-Qualification requirements (PQR) for the Procurement of Titanium sheets ref:MM: PUR: TITANIUM SHEETS dt 19.05.2018</b> ) for enclosed herewith. Pls submit all the required documents in line with the respective PQR. The offers of the suppliers who fail to do so will be liable for rejection.	
18.	<b>List of Documents to be submitted along with offer (only offer of manufactures will be considered)</b>	
	a. For Pre-qualifying requirements as per <b>Clause-17</b> of this annexure and submit the relevant documents as per the same. If incorrect or part of the required documents are provided then in that case will not be able to evaluate and qualify the offer. Hence Pls submit documents as mentioned in Pre-qualifying requirements.	a.
	b. In case of foreign suppliers representing through their Indian/foreign agents, agency agreement should be submitted, along with registration documents else offer is liable for rejection. Agency agreement requirements attached as separate file and full compliance to it shall be ensured while submitting the same.	b.
	c. Along with the offer document the following documents shall be submitted in part-I bid without fail. This is apart from Pre-qualifying requirements as mentioned in <b>Clause-17</b> <b>i. Mandatory requirements (Supplier must submit the below mentioned documents or else offer will be liable for rejection):</b> 1. Agency agreement (in case of Foreign or Indian agents). Requirements for agency agreement enclosed. 2. Recent D&B or Credit reform reports (In case of import vendor) of foreign agent or principal 3. Incorporation certificate / IT returns of Indian Agent. 4. Tax certificates for Indigenous supplier.	c.

	<b>ii. Additional details required (not mandatory and these shall be submitted additionally for establishing the credentials)</b> <ol style="list-style-type: none"> <li>1. Approval certificates issued by international agencies or your customers such as Lloyds, TUV etc.</li> <li>2. Customer appreciation letter for using the offered grade of material.</li> <li>3. Product catalogue and other related documents.</li> </ol>	
19.	Any other conditions which might have been quoted by the seller and are in contravention to the terms prescribed in the order and which have not been specifically accepted in by purchaser will not be applicable to the contract	
20.	<b>Agency Commission :</b> <ol style="list-style-type: none"> <li>a) In respect of offers from overseas suppliers, agency commission, if any, payable to their agents in India, shall invariable be shown separately in the Performa invoice &amp; shall be declared in techno-commercial offer itself and this will be paid by us in India, in Indian rupees, on satisfactory completion of the contract.</li> <li>b) For calculation of rupee equivalent for agency commission, exchange rate as prevailing on the date of order will be taken.</li> </ol>	
	The due date mentioned in the enquiry is the date of opening of techno-commercial bid. After the scrutiny of technical bids, price bids of only technically accepted offer shall be opened with prior intimation.	
22.	Bidders are requested to submit their best competitive prices at the first instant itself and no revision of prices will be entertained after the tenders are opened.	
23.	Offer is to be submitted in TWO part bids system in the E-Procurement portal. Scan copy of the filled Annexure-A, Tender documents etc., shall be uploaded in the EPS portal	
24.	<b>Risk Purchase Clause:</b> BHEL at its option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute thereof. The supplier shall be liable for any loss which BHEL may sustain by reason of such risk purchases in addition to LD at the maximum rate mentioned in the LD clause above. Confirm your acceptance.	
25.	BHEL will consider the ranking after the loading is applied as referred above wherever deviations are observed.	
26.	<b>Documents required for Indigenous suppliers</b> <ol style="list-style-type: none"> <li>1. DFT copy invoice. LR &amp; original TC (Invoice no. &amp; vehicle reference to be mentioned) to be sent along with each vehicle. Without T.C. Vehicle/wagon will not be unloaded. One set of photocopy of all the said documents to be sent along with vehicle. Invoice should mention the no of pieces/bundles.</li> <li>2. One set of MTC, Original invoice (Plus one copy), LR copy shall be sent to MM/Purchase for bill processing.</li> </ol>	
27.	<b>Documents required for Import suppliers</b> <ol style="list-style-type: none"> <li>a. Bill of Lading.</li> <li>b. Invoice, should show the description of the goods and the unit rate of each item as in the purchase contract. Against each item in the invoice and packing list, the serial number of the corresponding item in the purchase contract or as per order acknowledgement should be indicated. HSN code to be indicated for each item.</li> <li>c. Packing list must indicate case identification, case dimension, and case contents, no of bundles, gross and net weight.</li> <li>d. Country of origin Certificate.</li> <li>e. Mill test certificate.</li> </ol> All the above documents should be submitted in triplicate & in all documents Contract No., L.C. No. and Import License No. are to be indicated.	

28.	<b>Conditions for transportation:</b>	
	In the event there is a delay by the Supplier in negotiating / submitting the document, any demurrage / wharfage arising out of the same shall be to the account of the Supplier and shall be deducted from the final payment. Also, in such cases, the Supplier shall authorize the Steamer / Shipping agent / transporter to freely release the consignment to BHEL by providing a "Surrender Bill of Lading". Over-seas Suppliers have to give a No-Objection Certificate to BHEL, authorizing BHEL to get the Delivery Order from the Steamer Agent without producing the Original Bill of Lading. This is required to ensure avoidance of incidence of demurrage at Chennai Sea-port that may arise in case of delayed presentation of documents by the Seller.	
29.	<b>In the event of Force Majeure:</b>	
	a. Notwithstanding the provisions contained in other clauses, the supplier shall not be liable for imposition of any such sanction so long the delay and/or failure of the supplier in fulfilling its obligations under the contract is the result of an event of Force Majeure. For purposes of this clause, Force Majeure means an event beyond the control of the supplier and not involving the supplier's fault or negligence and which is not foreseeable and not brought about at the instance of the party claiming to be affected by such event and which has caused the non – performance or delay in performance. Such events may include, but are not restricted to, wars or revolutions, hostility, acts of public enemy, civil commotion, sabotage, fires, floods, explosions, epidemics, quarantine restrictions, strikes excluding by its employees , lockouts excluding by its management, freight embargoes and Acts of GOD.	a.
	b. If a Force Majeure situation arises, the supplier shall promptly notify the Purchaser/Consignee in writing of such conditions and the cause thereof within twenty one days of occurrence of such event. Unless otherwise directed by the Purchaser/Consignee in writing, the supplier shall continue to perform its obligations under the contract as far as reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.	b.
	c. If the performance in whole or in part or any obligation under this contract is prevented or delayed by any reason of Force Majeure for a period exceeding sixty days, either party may at its option terminate the contract without any financial repercussion on either side.	c.
	d. In case due to a Force Majeure event the Purchaser/Consignee is unable to fulfil its contractual commitment and responsibility, the Purchaser/Consignee will notify the supplier accordingly and subsequent actions taken on similar lines described in above sub-paragraphs.	d.
30.	<b>Authorisation for participation in EPS portal through DSC</b>	
	<b>a. E-Tender Participation requirements</b>	
	Either Principal or authorised agent shall register their Digital Signature Certificate (DSC) (Class 3- SHA2- 2048 BIT- SIGNING & ENCRYPTION). You are advised to pls go through the FAQ available in the web portal ( <a href="https://bhel.abcprocure.com/">https://bhel.abcprocure.com/</a> ). DSC shall be registered for the authorised person and all transaction done using that DSC against our tenders shall be taken as valid communication and shall be binding on principal/agent and is valid legally.	
	<b>b. For foreign Principal</b>	
	In case of Principal (being foreigner) they may apply for DSC through Indian embassy at their country and can register with us for participating in E-tenders. Details of the applicable procedure is available in the webpage <a href="http://www.cca.gov.in/cca/">http://www.cca.gov.in/cca/</a> .	
	<b>For Indian agent</b>	
	In case of agents participating/registering their DSC (of authorised person), it will be at the sole authorisation of principal to their agents to participate on their behalf and all transactions done using that DSC against our tenders shall be known as valid communication and shall binding on principal and is legally valid.	
	<b>DSC Authorisation</b>	
	Pls intimate the authorised person name, Mail ID for registering DSC with us to participate in E-Tenders.	

31.	<b>Execution of the Order</b>	
	a. BHEL will have the option to pre-inspect the materials at Supplier's works by BHEL's own inspector or by third party agency appointed by BHEL or BHEL's end customer/s. The mere act of the pre-dispatch inspection (PDI) does not absolve the Supplier from giving the specifications as agreed upon in the Purchase Order.	
	b. In the case of overseas suppliers Inspection call for carrying out the inspection shall be given 30 days before the scheduled contract delivery date. The Inspection date/s given by the Supplier shall be on firm basis. For local Suppliers the Notice period of Inspection shall be 10 working days.	
	c. In the event of any short supply, it shall be the responsibility of the supplier to deliver such short supplied/ missing items on Free-of-Cost basis at BHEL stores, including customs clearances at Indian Ports in the case of foreign suppliers.	
32.	<b>Fraud Prevention Policy</b>	
	Bidder along with its associate /collaborators /sub-contractors /sub-vendors / consultants / service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <a href="http://www.bhel.com">http://www.bhel.com</a> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.	
33.	<b>Cartel Formation</b>	
	All the firms should desist from forming cartel as the practice is prohibited under Section 3(3) (a) & (d) of the competition Act 2002. If any such instance is observed during this tender will attract disciplinary action as per BHEL policies.	
34.	<b>Resolution of Disputes</b>	
	a. Except as provided elsewhere in this Contract, in case amicable settlement is not reached between the Parties, in respect of any dispute or difference; arising out of the formation, breach, termination, validity or execution of the Contract; or, the respective rights and liabilities of the Parties; or, in relation to the interpretation of any provision of the Contract; or, in any manner touching upon the Contract, then, either party may, by a notice in writing to the other Party refer such dispute or difference to the sole arbitration of an arbitrator appointed by Head of the BHEL Unit/Region/Division issuing the Contract.	
	a. The Arbitrator shall pass a reasoned award and the award of the Arbitrator shall be final and binding upon the Parties.	
	b. Subject as aforesaid, the provisions of Arbitration and Conciliation Act 1996 (India) or statutory modifications or re-enactments thereof and the rules made thereunder and for the time being in force shall apply to the arbitration proceedings under this clause. The seat of arbitration shall be Trichy (the place from which the Contract is issued)	
	c. The cost of arbitration shall be borne as per the award of the Arbitrator.	
	d. Subject to the arbitration in terms of clause as above, the courts at Trichy shall have exclusive jurisdiction over any matter arising out of or in connection with this Contract.	
	j. Notwithstanding the existence or any dispute or differences and/or reference for the arbitration, the Contractor shall proceed with and continue without hindrance the performance of its obligations under this Contract with due diligence and expedition in a professional manner except where the Contract has been terminated by either Party in terms of this Contract.	
	k. In case of Contract with Public Sector Enterprise (PSE) or a Government Department, the following shall be applicable: In the event of any dispute or difference relating to the interpretation and application of the provisions of the Contract, such dispute or difference shall be referred by either Party for arbitration to the sole arbitrator in the Department of Public Enterprises to be nominated by the Secretary to the Government of India in-charge of the Department of Public Enterprises. The Arbitration and Conciliation Act, 1996 shall not be applicable to arbitration under this clause. The award of the arbitrator shall be binding upon the Parties to the dispute, provided, however, any Party aggrieved by such award may make further reference for setting aside or revision of the award to Law Secretary, Department of Legal Affairs, Ministry of Law and Justice, Government of India. Upon such reference the dispute shall be decided by the Law Secretary or the Special Secretary or Additional Secretary when so authorized by the Law Secretary, whose decision shall bind the Parties hereto finally and conclusively. The Parties to the dispute will share equally the cost of arbitration as intimated by the Arbitrator.	



35.	<b>Role of Agents:</b>	
	a. BHEL will deal directly with manufacturers only.	
	b. BHEL strongly discourages the engagement of Agents in India by foreign principals, to deal with BHEL, in BHEL's tenders.	
	c. BHEL, due to business reasons would ban, would have banned Indian agents from dealing with BHEL. Any foreign principal who engages such a banned agent, or an employee of the banned agency, or any other person connected with the banned agency, at any time during the tender proceedings, would be disqualified from the tender proceedings. The decision of BHEL in this regard shall be final and be binding on the OEM. Hence in their own interests, prospective tenderers may check with BHEL, the status of their proposed agent vis-à-vis BHEL.	
	d. In view of the requirement of BHEL, it is strongly suggested that in their own interest, foreign principals may desist from engaging any Indian agent and deal with BHEL directly and it is stressed that any Main producer proposing to deal with BHEL by engaging and through an Indian Agent does so at their own risk. BHEL shall in no way be responsible for any consequences that may arise to the foreign principal on account of the antecedents / actions of their Indian Agent.	
36.	<b>General terms</b>	
	1. Bids including all enclosures and supporting documents like catalogues, pamphlets, etc., shall be submitted / uploaded in ENGLISH language only. If the documents submitted have other than English language, translation of the same shall be provided for evaluation.	
	2. A person signing (manually or digitally) the tender form or any documents forming part of the contract on behalf of another shall be deemed to warrantee that he has authority to bind such other persons and if, on enquiry, it appears that the persons so signing had no authority to do so, the purchaser may, without prejudice to other civil and criminal remedies, cancel the contract and hold the signatory liable for all cost and damages.	
	3. All uploaded/submitted documents against this tender shall be signed in each page and sign shall be by principal / Mill.	
	4. Supplier shall mention the HSN code for each item quoted by them in the offer.	
	5. Offers for part quantities on item level basis are not acceptable to BHEL. While tenderers can quote for some or all the tendered items, no supplier shall quote for partial quantity of any given enquiry item. Such partial offer would not be considered in the enquiry for that item.	
	6. Any clarification regarding tender shall be done before Part –I due date itself through EPS portal itself, and in case of immediate non-availability of DSC you can clarify through with the following mail ids <a href="mailto:kjoe@bhel.in">kjoe@bhel.in</a> or <a href="mailto:krishnakumar.r@bhel.in">krishnakumar.r@bhel.in</a> The above mail id is provided for initial clarification purpose only and no further correspondences shall be entertained through this mail ids.	
	7. Unloading of the materials is in the scope of BHEL. However Demurrages on account of delay in unloading due to improper packing, non-availability of proper dunnage, not adhering to the tender conditions and other reasons attributable to supplier shall be on supplier's accounts only.	
	8. Applicable INCO term for this tender is INCOTERMS 2010	
	9. Foreign suppliers has to submit the <b>Non-Negotiable Document</b> to bank/directly to BHEL as per the relevant payment term, well <b>before the shipment reaches the port</b> or else the demurrage and detention charges due to the delay in submission by supplier will be deducted from suppliers invoice.	
	10. The supplier shall arrange for packing suitably in all respects for normal transport by sea / rail / road and Materials shall be suitably protected against effect of tropical salt laden atmosphere in the event of shipment being delayed at ports / store yards. In case of dispatch through sea then materials shall be shipped in Sea worthy packing condition. Packing charges will be supplier's account.	
	11. In case the day up to which the tenders are to remain valid falls on/ subsequently declared a holiday or closed day for the purchaser, the tender validity shall automatically be extended up to the next working day.	
	12. In exceptional cases, the tenderers may be requested by the purchaser to extend the validity of their tenders up to a specified period. Such request(s) and responses thereto shall be conveyed by EPS / e-Mail message. The tenderers, who agree to extend the tender validity, are to extend the same without any change or modification of their original offer.	
	13. BHEL Reserves the right to negotiate and re-float the tender if the lowest offered price is not found competitive	
	14. Any of the terms and conditions not acceptable to supplier, shall be explicitly mentioned in the tender. Otherwise, it will be treated as that all those terms and conditions as mentioned in the tender are acceptable in Toto.	

	15. Deviations shall be summarized and provided in a "Deviation Statement", listing the points and the deviation against each point.	
	16. At its option, BHEL may consider extending the due date/s for the tender openings. Sufficient notice would be given by BHEL for such extensions and it will be published as corrigendum in following websites, <a href="https://bhel.abcpocure.com/">https://bhel.abcpocure.com/</a> , <a href="http://eprocure.gov.in">http://eprocure.gov.in</a>	
	17. The price break-up should be in line with technical specification / scope of the tender. (Cost of material, packing charges, forwarding charges, freight and insurance charges shall be shown appropriately, as applicable).	
	18. In case, there is a discrepancy in the term quoted in techno-commercial bid and price bid, the term as per the techno-commercial bid (Part I) shall hold good and the commercial term quoted in the Price Bid (Part II) shall not be considered.	
	19. Indigenous suppliers should submit the prices in Indian Rupees only. Import suppliers may submit their bid in foreign currency. The currency for quoting shall be selected from the drop-down menu provided.	
	20. If any Supplier attempts to bribe, or pay commission, gift or any advantage or bring in undue influence either by himself or on his behalf any one including a stranger to the tender, in addition to instituting legal proceedings as per the extant laws prevailing, will disqualify the supplier from this tender and all future tenders of BHEL. Decision of the Purchaser would be final in this matter.	
	21. Foreign supplier shall ensure that the benefits as applicable under the <b>Comprehensive Economic Partnership Agreement (CEPA)</b> with the Government of India are disclosed in the bid and relevant documents such as Country of Origin, issued by the appropriate authority in the Country of export, is provided by the vendor along with the dispatch documents, Bids shall be evaluated with such applicable benefits, In the event of seller failing to provide appropriate document for purchasers to avail disclosed concessional duty benefit in India, financial loss, so incurred, will be to the seller's account.	
	22. <b>Set-off Clause:</b> BHEL shall have the right to recover any money which in the sole opinion of BHEL is due from the Contractor from any money due to the Contractor under this Contract or any other contract or from the Security Deposit furnished by the Contractor under this Contract or any other contract.	
	23. In their own interest, all Tenderers are advised to double check their prices, applicable duties and taxes. Incomplete documents / offer will be rejected.	
37.	<b>Patent Right:</b> The supplier shall, at all times, indemnify and keep indemnified the purchaser, free of cost, against all claims which may arise in respect of goods & services to be provided by the supplier under the contract for infringement of any intellectual property rights or any other right protected by patent, registration of designs or trademarks. In the event of any such claim in respect of alleged breach of patent, registered designs, trademarks etc. being made against the purchaser, the purchaser shall notify the supplier of the same and the supplier shall, at his own expenses take care of the same for settlement without any liability to the purchaser	
38.	<b>Evaluation of offer</b>	
	a. The price bids including the impact price (if any) of the technically acceptable offers alone shall be opened.	
	b. Offers with pre-conditions (like conditional discounts) for price are liable to be not considered / rejected. For evaluation such conditions would be removed and only the base offer would be considered for evaluation and comparison.	
	c. BHEL reserves the right to conduct negotiations on the "Price" and "Other Commercial Terms and Conditions" with the lowest ranked offerer at any time after the bid opening but before the release of the Purchase Order.	
	d. In the event of any change in scope / quantity arising out of the discussions, offerer would be given a chance to submit their revised offer / Impact bids. The option for the revised offer / impact offer will be triggered by BHEL. The Supplier then will have the facility to feed-in the revised price / impact price as per the provision given by BHEL. The impact price can be positive or negative (or nil). The impact price option shall contain only the price addition / deletion for such change in the scope / quantities, over and above the original scope and price quoted. The original price quoted would remain unchanged. The total price would then be computed by the arithmetic addition of the original price and the impact price. Where BHEL gives the option of submitting the revised offer, the impact would be computed as the arithmetic difference of the revised price and the original price.	

39.	<b>Non-Disclosure Agreement(NDA):</b> The bidders shall enter into the Non-disclosure agreement totally voluntarily, with full knowledge of its meaning and without duress. (Format attached).
40.	<b>INTEGRITY PACT:</b> Signed Integrity pact (IP) should be furnished along with offer. IP would be signed by authorized official of the bidder/vendor/contractor. Offer without signed Integrity Pact (IP) shall be rejected. Copy of IP should be enclosed. This tender will be monitored by Independent external monitor (IEM). For information only
41.	<b>Suspension of Business Dealings with Suppliers/ Contractors</b> The offers of the bidders who are under suspension as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site <a href="http://www.bhel.com">www.bhel.com</a> . <b>Integrity commitment, performance of the contract and punitive action thereof:</b> <b>1. Commitment by BHEL</b> BHEL commits to take all measures necessary to prevent corruption in connection with the tender process and execution of the contract. BHEL will during the tender process treat all Bidder(s) in a transparent and fair manner, and with equity <b>2. Commitment by Bidder/ Supplier/ Contractor</b> a) he bidder/ supplier/ contractor commit to take all measures to prevent corruption and will not directly or indirectly influence any decision or benefit which he is not legally entitled to nor will act or omit in any manner which tantamount to an offence punishable under any provision of the Indian Penal Code, 1860 or any other law in force in India. b) he bidder/ supplier/ contractor will, when presenting his bid, disclose any and all payments he has made, and is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract and shall adhere to relevant guidelines issued from time to time by Govt. of India/ BHEL c) he bidder/ supplier/ contractor will perform/ execute the contract as per the contract terms & conditions and will not default without any reasonable cause, which causes loss of business/ money/ reputation, to BHEL If any bidder/ supplier/ contractor during pre-tendering/ tendering/ post tendering/ award/ execution/ post-execution stage indulges in mal-practices, cheating, bribery, fraud or and other misconduct or formation of cartel so as to influence the bidding process or influence the price or acts or omits in any manner which tantamount to an offence punishable under any provision of the Indian Penal Code, 1860 or any other law in force in India, then, action may be taken against such bidder/ supplier/ contractor as per extant guidelines of the company available on <a href="http://www.bhel.com">www. bhel.com</a> and/or under applicable legal provisions. Guidelines for suspension of business dealings is available in the webpage: <a href="http://www.bhel.com/vender_registration/vender.php">http://www.bhel.com/vender_registration/vender.php</a>
42.	<b>In the event of our customer order covering this tender being cancelled /placed on hold / otherwise modified, BHEL would be constrained to accordingly cancel / hold / modify the tender/ PO at any stage of execution.</b>
43.	<b>Caution:</b> ➤ The suppliers are severely cautioned to note that the price bid document accepts the price in figures only. It does not allow the supplier to write the value by words. Therefore all care shall be exercised by the supplier while filling in the figures. Once the price bid is opened no option is available for the supplier to retract the offer under any grounds. If a supplier, for any reason whatsoever approaches BHEL with a request for change in the price, it would be treated as going back on the offer submitted. In such cases, action would be initiated by BHEL for suspending further business dealings with such suppliers as per policy of BHEL which prevails at that point of time. ➤ The language in the tender documents downloaded by the Bidders shall at no point of time be changed, altered or modified in any manner by the Tenderer. If such changes are made by any tenderer, it shall be considered as tampering with BHEL's terms and the offer shall be summarily rejected, whenever it is noticed by BHEL. Such Bidders would be disqualified from the Bidding Process and their offers would be forfeited / Bank Guarantees invoked. They would also not be allowed to participate in future tenders of BHEL.
44.	Offers shall be submitted in TWO PART bids system (TECHNO-COMMERCIAL BID + PRICE BID).The bidder shall submit his response through bid submission to the tender on e-procurement platform at <a href="https://bhel.abcpocure.com/">https://bhel.abcpocure.com/</a> within 14:00 Hrs of the due date of this tender. The bidder would be required to register on the e-procurement market place <a href="https://bhel.abcpocure.com/">https://bhel.abcpocure.com/</a> and submit their bids online. SEALED COVER BIDS/ E-MAILS / FAX / MANUAL OFFERS WILL NOT BE ACCEPTED. Supplier shall upload any other tender documents in the E-Procurement Portal only.

On behalf of BHEL



**K. JOSEPH REGIS**  
Deputy General Manager  
MM / RM / Steel (Purchase)  
BHEL, TIRUCHY - 620 014.

To be filled & Signed by Original Manufacturer/Mill

Name of the mill / Principal:

Signature:

(Affix Seal)

(All conditions were read & clearly understood and agreed in totality with the mentioned deviations only)

### Offer submission check list

Sl. No	List of Documents to be submitted along with offer	√ (Enclosed with offer)	X (Not enclosed)	Not applicable
1.	Product catalogue	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2.	Point wise confirmation to PQR (Prequalifying requirements)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.	Details of In-House manufacturing facilities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4.	list of testing equipments & instruments with Calibration details	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5.	Certification of Labs as per ISO 17025	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.	ISO 9001 certification / Quality management system / Written down procedure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7.	Valid Explosion License / Certificate for explosion bonding	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8.	NDA (Non-disclosure agreement)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9.	List of facilities available for raw material to finished product	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10.	Man power details of Manufacturing/Quality function	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11.	Proof of supply ( Unpriced PO copies / Mill Test Certificates / Invoice / Bill of lading copy) covering minimum and maximum sizes of the quoted specifications	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12.	Approval certificates issued by international agencies or your customers such as Lloyds, TUV etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13.	Audited copies of annual report for last four years for Indigenous suppliers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14.	Latest D & B or Credit reform report for Import suppliers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15.	Agency agreement (in case of Foreign or Indian agents).	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
16.	Incorporation certificate & IT returns of Indian Agent.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
17.	Tax certificates for Indigenous supplier	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
18.	Integrity pact	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>