

ENQ SL NO	MATLCD	DESCRIPTION	Sum of PRQTY	Sum of WEIGHT(MT)	APPLICABLE TDC/ TDG
10	150831586000	PIPE OD 127.00 x 20.00 x 6000 - SA106GRC	240.00	12.67	TDC 101 REV 18
20	150831886000	PIPE OD 168.30 x 21.95 x 6000 - SA106GRC	690.00	54.66	
30	150832695100	PIPE OD 323.90 x 45.00 x 5100 - SA106GRC	153.00	47.36	
40	150835104000	PIPE-323.9X70X4000-SA106GRC	80.00	35.06	
50	150835106000	PIPE OD 323.9 X 70 X 6000 - SA106GRC	360.00	157.78	
60	150835113700	PIPE 406.40 X 70.00 - 3700 - SA106GRC	74.00	42.97	
70	150835114100	PIPE 406.40 X 70.00 - 4100 - SA106GRC	41.00	23.81	
80	150835115000	PIPE OD 406.4 X 70 X 5000 - SA106GRC	200.00	116.14	
90	150835123350	PIPE OD 508.0 X 65 X 3350 - SA106GRC	83.75	59.47	
100	150835126000	PIPE OD 508.0 X 65 X 6000 - SA106GRC	60.00	42.61	
110	150835127800	PIPE OD 508.0 X 65 X 7800 - SA106GRC	702.00	498.48	
120	150835136000	PIPE OD 559.0 X 36 X 6000 - SA106GRC	120.00	55.72	
130	150835146000	PIPE OD 559.0 X 70 X 6000 - SA106GRC	180.00	151.94	
140	150835146500	PIPE OD 559.0 X 70 X 6500 - SA106GRC	130.00	109.74	
150	150835155500	PIPE OD 610.0 X 80 X 5500 - SA106GRC	27.50	28.75	
160	150835157000	PIPE OD 610.0 X 80 X 7000 - SA106GRC	280.00	292.74	
170	150835164000	PIPE OD 610.0 X 105 X 4000 - SA106GRC	20.00	26.15	
180	150835166000	PIPE OD 610.0 X 105 X 6000 - SA106GRC	90.00	117.69	
190	150835176000	PIPE OD 660.0 X 115 X 6000 - SA106GRC	120.00	185.46	
200	150835186500	PIPE OD 762.0 X 100 X 6500 - SA106GRC	65.00	106.11	
210	150835256000	PIPE OD 508 X 70 X 6000 - SA106GRC	858.00	648.72	
220	159834955500	PIPE DIA 168.3 X 27.5 X 5500 - SA106GRC	357.50	34.14	
230	159835520000	OD PIPE DIA 355.60 X 50.00X 6000 - SA106GRC	108.00	40.70	
			<b>5,039.75</b>	<b>2,888.82</b>	
240	150825006500	PIPE DIA 273.0 X 6.35 X 6500 SA106GRB	617.50	25.80	TDG 101 REV 11
250	150832176000	PIPE OD 273.00 X 40.00 X6000 - SA106GRC	54.00	12.41	
260	150835266000	PIPE OD 457 X 62 X 6000 - SA106GRC	540.00	326.12	
270	150835276000	PIPE OD 610 X 82 X 6000 - SA106GRC	270.00	288.25	
280	150835856000	PIPE OD457X16X6000-SA106GRC	300.00	52.20	
290	159833416000	PIPE DIA 457.2 X 82 X 6000 - SA106GRC	360.00	273.13	
300	159833436000	PIPE DIA 660.0 X 116 X 6000 - SA106GRC	150.00	233.42	
310	159833446000	PIPE DIA 355.6 X 64 X 6000 - SA106GRC	24.00	11.05	
320	159833456000	PIPE DIA 559.0 X 75 X 6000 - SA106GRC	60.00	53.71	
330	159835410000	OD PIPE DIA 406.40 X 56.00 X6000 - SA106GRC	312.00	151.01	
340	159835846000	PIPE OD 813 X 31 X 6000 - SA106GRC	600.00	358.68	
350	159835847900	PIPE OD 813 X 31 X 7900 - SA106GRC	553.00	330.59	
360	159835916000	PIPE OD 965 X 34 X 6000 - SA106GRC	390.00	304.43	
			<b>4,230.50</b>	<b>2,420.77</b>	
<b>Grand Total</b>			<b>9,270.25</b>	<b>5,309.59</b>	

**BHARAT HEAVY ELECTRICALS LIMITED**

MM/RM/PURCHASE/PIPES

BHEL / TRICHY-620 014.

**ANNEXURE-B**

OT/ ENQ NO- 1201700019

**Enquiry Terms & Conditions for Supply of Seamless CS Pipes**

**Note:** This Annexure has to be mandatorily filled & signed by the manufacturer (or) mill and submitted along with Technical bid.

**Any deviation to the below mentioned terms shall be stated specifically in the comments column for each term and also in case of acceptance to our terms, it will be construed that the whole term is understood and agreed in totality without any deviation. (If otherwise mentioned).**

Sl No	BHEL Requirements	Supplier Comments
01.	<b><u>Material specification:</u></b> Supply shall be made strictly as per Specifications mentioned in the enquiry.	
02.	<b><u>Specification, Size &amp; Quantity:</u></b> a) Specification, size and quantity shall be as given in enquiry. b) All pipes are to be supplied fully meeting the <b>TDC 101 REV 18 (Enq sl no 10 to 230) &amp; TDG 101 REV 11 (Enq sl no 240 to 360)</b> c) If there is any deviation, the same should be mentioned clearly <b>with the specific clause no. of the TDC / TDG and the deviation against it</b> in the e- procurement offer itself. d) All pipes are to be stenciled and colour coded, longitudinally and continuously throughout the length of the pipe with specific details as listed out in the above respective TDCs and the <b>SIPPP 21 Rev 07</b> . e) All pipes are to be supplied to the specific length detailed in the description. <b>Any deviation in length</b> has to be indicated in the offer itself. Supplier shall indicate the place of manufacture & mill name in the offer.	
03.	<b><u>ORDERING QTY SPLIT UP:</u></b> The ordering quantity of items where the "Outer Dia > 355.6 mm & the requirement is 50 MT and above", will be split up in the ratio of 60:40 (Quantity shall be rounded off to nearest full length pipe in favor of L1 vendor) between L1 and L2/L3 after matching the L1 rates. If L2 regrets to accept L1 rate, the same shall be counter offered to the L3 vendor. If L3 vendor also regrets to accept L1 rate, then 100% quantity will be loaded on L1 vendor.	
04.	<b><u>SUPPLY DELIVERY CONDITION:</u></b> The acceptable delivery period is maximum 4 months from the date of PO. (BL date for Imports vendors & LR date for Indigenous vendors) Offers from suppliers who do not accept the same, will be rejected.	
	Half of the order quantity has to be supplied in the 3 <sup>rd</sup> month & remaining in 4 <sup>th</sup> month respectively from the date of PO placement.	
05.	<b><u>FINISH TYPE:</u></b> Type of finish (Hot finish / Cold finish) of pipes has to be clearly indicate item wise for the tendered items.	
06.	<b><u>Pre-Qualification requirements (PQR) for the procurement of Seamless CS pipes</u></b> <b><u>A) ORGANIZATIONAL CAPABILITY:</u></b> 1. Manufacturers having pipe mill are only eligible to participate. Offer from traders, re-rollers (Suppliers having only cold finishing facility), fabricators and stockists are not acceptable and will not be considered for evaluation. Vendor to indicate the nature of the firm. Product catalogue shall be submitted. 2. Suppliers shall submit filled in supplier facility report for Pipe mill (Format enclosed). Suppliers without basic manufacturing facilities in-house, shall not be considered for evaluation. In house facilities for Heat treatment & Non-Destructive Testing are mandatory requirements for consideration of the offer.	

3. If the supplier is not having steel making facility then source of raw material for the manufacturing shall be from IBR approved well known steel maker or certified by IBR approved inspecting authority (Form-IV to be attached). If the supplier is dependent on more than one source for steel making, all the sources should be indicated; and the supplies should be restricted to the indicated list of raw material suppliers. For the submitted raw material sources, the supplier shall confirm that the raw material test certificate/s will be furnished along with product test certificate/s.
4. Chemical, Mechanical testing shall be done in house or at Labs certified as per ISO 17025 or Government approved labs.
5. Suppliers shall submit a valid ISO 9001 certificate or Quality management system certificate or Written down procedure.
6. BHEL/End customer reserve the right to inspect the item ordered at any stage at vendor's works and if found not meeting the stipulated conditions, material is liable for rejection.
7. BHEL/End customer reserves the right to inspect the first lot of materials at vendor's works for giving clearance before bulk production.
8. BHEL reserves the right to visit supplier's works to audit and inspect to ensure the capability for technical evaluation.

**B) TECHNICAL COMPETENCE:**

1. Point by point confirmation to the applicable TDC/TDG requirements is mandatory for consideration of offer and signed applicable TDC/TDG shall be submitted.
2. Suppliers shall submit manufacturing process flow chart (Raw material to finished product) & manufacturing quality plan to meet the applicable TDC/TDG requirements along with technical bid.
3. Suppliers shall submit the experienced manpower details specific to Manufacturing, Quality and NDE requirements.

**C) PAST EXPERIENCE/ PERFORMANCE:**

1. Suppliers shall indicate their annual installed capacity for the tendered specifications & it shall be more than the tendered quantity for each specification
2. Suppliers shall have supplied Pipes in each of the tendered specification. Details of supplies made in recent past detailing the quantity, Specification, size & customer details, year wise along with the unpriced PO copies, proof of supply (such as invoice / bill of lading copies and sample test certificates) covering minimum and maximum sizes (either in SA106GRB/ SA106GRC or any alloy steel grades) meeting the tendered size requirements shall be submitted.

**D) FINANCIAL SOUNDNESS:**

1. Indigenous suppliers shall submit Audited copies of annual reports (Balance Sheets), Profit & Loss statement for the last four years (or from date of incorporation whichever is less).
2. Import suppliers shall submit latest report from a reputed third party business rating agency like Dun & Bradstreet, Creditreform.

**Necessary supporting documents shall be submitted for meeting each of the above Pre-Qualification Criteria for evaluation of the offers.**

**BHEL reserves the right to consider/Not-consider the offers based on the evaluation of documents submitted for the above Pre-Qualification Criteria. BHEL also reserves the right to have on-site assessment of the facilities at supplier's works during the bid evaluation.**

**07. Online Supplier Registration:**

All vendors who are not registered vendor of BHEL, Trichy for the tendered specification may also submit duly filled-in Supplier Registration form (SRF) through online portal <http://www.supplier.bhel.in> and submit all relevant documents as required.

08.	<p><b><u>Offer Submission:</u></b></p> <ul style="list-style-type: none"> <li>➤ Offer is to be submitted in <b>TWO part bids system</b> (Technical bid + Price bid) in the E-Procurement portal. Scan copy of the filled Annexure-A, Tender documents etc., shall be uploaded in the EPS portal.</li> <li>➤ The offer is to be submitted within <b>2.00 P.M</b> on or before the due date.</li> <li>➤ At its option, BHEL may consider extending the due date/s for the tender openings. Sufficient notice would be given by BHEL for such extensions and it will be published as corrigendum in following websites,  <a href="https://bheleps.buyjunction.in">https://bheleps.buyjunction.in</a>  <a href="http://tenders.gov.in">http://tenders.gov.in</a>  <a href="http://eprocure.gov.in">http://eprocure.gov.in</a></li> <li>➤ After the scrutiny of PQR &amp; technical bids, the price bids of only techno-commercially qualified offers shall be opened with prior intimation.</li> </ul>	
09.	<p><b><u>Authorization for participation in EPS portal through DSC:</u></b></p> <p><b>i) E-Tender Participation requirements</b>  Either Principal or authorized agent shall register their Digital Signature Certificate (DSC) (Class 3- SHA2- 2048 BIT- SIGNING &amp; ENCRYPTION). Suppliers are advised to go through the FAQ available in the web portal (<a href="https://bheleps.buyjunction.in">https://bheleps.buyjunction.in</a>). DSC shall be registered for the authorized person and all transaction done using that DSC against our tenders shall be taken as valid communication and shall be binding on principal/agent and is valid legally.</p> <p><b>ii) For foreign Principal</b>  In case of Principal (being foreigner), they may apply for DSC through Indian embassy at their country and can register with us for participating in E-tenders. Details of the applicable procedure is available in the webpage <a href="http://www.cca.gov.in/cca/">http://www.cca.gov.in/cca/</a>.</p> <p><b>iii) For Indian agent</b>  In case of agents participating/registering their DSC (of authorized person), it will be at the sole authorization of principal to their agents to participate on their behalf and all transactions done using that DSC against our tenders shall be known as valid communication and shall binding on principal and is legally valid.</p> <p><b>Please intimate the authorized person name, Mail ID for registering DSC with BHEL to participate in E-Tenders</b></p> <p><b>iv)</b> The suppliers has to indicate the <b>name of the mill person &amp; agent, Contact no, email IDs</b>, who is responsible for bid submission &amp; further clarification query.</p>	
10.	<p><b><u>Validity:</u></b> Offer/Price validity of <b>60 days is required</b> after the price bid opening in case you are technically and commercially qualified.</p>	
11.	<p><b><u>Delivery:</u></b>  The offer shall clearly indicate delivery period in <b>fixed number of Months</b> from the date of Purchase Order.</p>	
12.	<p><b><u>Terms of Delivery :</u></b></p> <p><b>A. INDIGENOUS:</b></p> <p>a) Bidders should submit their offer for –</p> <p>(1) <b>FOR Destination -BHEL Stores, Trichy for Enq sl no 10 to 230</b></p> <p>(2) <b>FOR Destination -BHEL Stores, PPPU-THIRUMAYAM for Enq sl no 240 to 360.</b></p> <p>The above quote should be inclusive of all charges, including testing, packing &amp; forwarding, inspection etc.</p> <p>b) Any other extra charges like GST- SGST, CGST/IGST etc. are to be indicated clearly. The offer will be evaluated on total landed cost to BHEL Trichy.</p> <p>c) Any other Tax are to be indicated in offer and is payable extra only on submission of documentary proof.</p> <p>d) ITC: If the tenderer is availing ITC for this input material, the effect of preformed credit should be passed on to the purchaser. Tenderer under ITC shall be preferred.</p> <p>e) The soft copies of the Invoice, LR copy &amp; Test certificates shall be forwarded to BHEL immediately after dispatch.</p> <p><b><u>Information for Indigenous suppliers:</u></b></p> <p>1. Response to Tenders for Indigenous supplier will be entertained only if the vendor has a valid GST registration no which should be clearly mentioned in the offer. If any specific exemption is available, a declaration with due supporting documents need to be furnished for considering the offer.</p>	

2. Supplier shall mention their GSTN registration number in all their invoices and invoices shall be in the format as specified/prescribed under GST laws. Invoices shall necessarily contain Invoice number (in case of multiple numbering system is being followed for billing like SAP invoice no, commercial invoice no etc., then the Invoice No which is linked/uploaded in GSTN network shall be clearly indicated), item description as per PO, Quantity, Rate, Value, applicable taxes with nomenclature (like IGST, SGST, CGST & UTGST) separately, HSN/ SAC Code, etc.
3. All invoices shall bear the HSN Code for each item separately (Harmonized System of Nomenclature)/ SAC code (Services Accounting Code).
4. A declaration to the effect that all invoice particulars are/were uploaded in the GSTN network/ portal & all tax liability as per GST rules and regulations have been and will be discharged, shall be mentioned in the invoice. If not mentioned in the invoice, a separate declaration shall be submitted as per the requirement of BHEL.
5. All documents like Mill Test Certificate, LR copy, Guarantee/Warranty certificate, work completion certificate, any other document mentioned in PO, shall be sent along with the vehicle/consignment. For all consignments received within the calendar month, input credit will be availed within that month in line with monthly returns filing cycle. In case of any discrepancy in the document or non-submission of documents mentioned in the PO, then BHEL will not be able to accept or account the material, in such case availing of tax credit will be deferred to next month or so.
6. In case of discrepancy in the data uploaded by supplier in the GSTN portal or in case of any shortages or rejection in the supply, then BHEL will not be able to avail the tax credit and will notify the supplier of the same. Supplier has to rectify the data discrepancy in the GSTN portal or issue credit note (details to be uploaded in GSTN portal) for the shortages or rejections in the suppliers, within the calendar month notified by BHEL.
7. For any such delay in availing of tax credit for reasons attributable to supplier (as mentioned above), interest (calculated @ SBI Base Rate + 6%) along with penalty if any will be deducted for the delayed period i.e. from the month of receipt till the month tax credit is availed, from the running bills.

**B. IMPORTS:**

- Import vendors to submit offers on CFR (Cost & Freight), Chennai port (LILO – Liner in Liner Out) basis.
- Port of loading should be indicated without fail.
- Port of discharge should be Chennai.
- The preferred shipment mode “Containerized Cargo or Break Bulk” shall be specified clearly in the offer.

**FOR CFR INCO TERMS – CONTAINERIZED CARGO**

- a.) For CFR terms, moved through CONTAINERS (Suppliers should clearly specify this in their offer) it would be presumed by BHEL that the freight charges quoted is on LILO (LINER IN LINER OUT) basis including extra charges, if any, like Container Imbalance Charges, Trade Imbalance charges or any other charges payable to the Liner. No other charges other than the quoted Freight rate will be paid by BHEL excepting applicable Terminal Handling Charges, Container cleaning Charges, DO charges to Shipping Liner at Discharge Port. 14 FREE DAYS FOR Container detention shall be provided. If any deviation is taken by Tenderer, a loading of 22% on the freight rate per MT shall be considered by BHEL for arriving at the Total Landed Cost.
- b.) In case of shipment through Containers on CFR basis, the BL should bear the endorsement that “14 free days for Container Detention is applicable”.

**BREAKBULK CARGO (Applicable for Japanese suppliers only)**

- a.) For CFR terms, moved through BREAK BULK BASIS (Suppliers should clearly specify this in their offer) it would be presumed by BHEL that the freight charges quoted is on LILO (LINER IN LINER OUT) basis.

The materials will be Custom cleared from Port itself.

**INFORMATION TO IMPORT SUPPLIERS:**

Indian customs has imposed, a penalty on late filing of Bill of Entries (Air/Sea Shipments) by the importer. The maximum free time allowed is 24 hrs from the time of arrival of cargo at final port of discharge. Rs.5000/- per day (for Initial 03 days) & Rs.10000/- per day (thereafter)

- a.) The vendor should furnish the Non-Negotiable Documents (Air Way Bill/Bill of Lading, Commercial Invoice, Packing List, and Certificate of Origin) either by email or post/courier to BHEL well before the landing of cargo at final port of discharge.
- b.) Vendor will be held responsible for the penalty arises against the late filing of Bill Of entry due to:
  - (i) Non availability of Non-Negotiable Documents (NNDs) before the cargo arrival
  - (ii) Discrepancy in documents
  - (iii) Short landing of Consignments (For shipments on CFR/CPT/CIF/CIP – Chennai Port)

All the shipments for the contracts (POs) finalized on CFR -Chennai basis

- (i) Delivery Orders involving multiple agencies like liners/freight forwarders are not allowed. There must be a single agency office at the final discharge Port (Chennai) for issuing the Delivery Order to BHEL.
- (ii) The detention/demurrage charges arising due to the delay in collection of Delivery Orders from multiple agencies of liner/freight forwarder also whose offices are not at available Chennai, the same amount will be deducted from Vendor's bills only.
- (iii) Apart from the normal charges like Terminal Handling Charges, Container cleaning Charges, Delivery Order Charges at final port of discharge will not be borne by BHEL.
- (iv) The liner/freight forwarders should be properly communicated by the Vendor for not to claim such charges for issuing Delivery Order. If the liner/freight forwarder claims such charges in their invoices, the same amount will be deducted from the Vendor bills without any prior intimation in order to avoid the delay in Customs clearance. The likely additional/hidden costs or charges are:
  - a. CIC - Container Imbalance Charges/Surcharges
  - b. EIC - Equipment Imbalance Charge/Surcharges
  - c. CAF - Container/Currency Adjustment Factor
  - d. BAF - Bunker adjustment Factor
  - e. RDS - Rupee Depreciation Surcharge
  - f. CDS - Currency Depreciation Surcharge

**13. Transport Conditions for Import:**

The Original Documents (Bill of Lading, Invoice, Packing List, Certificate of Origin & Test Certificate) shall reach BHEL well in advance before the vessel arrival. The soft copies of the above shall be forwarded to BHEL immediately after shipment.

- a. In the event of delayed submission of documents by the supplier, an amount up to 5% of the invoice value will be retained towards demurrage & other charges and the difference if any between actual charges and recovery will be settled separately through supplementary invoice.
- b. In such cases, the Supplier shall authorize the Steamer / Shipping agent / transporter to freely release the consignment to BHEL by providing a "Surrender Bill of Lading".
- c. Otherwise, No-objection Certificate shall be issued to the Liner, authorizing BHEL to get the Delivery Order without producing the Original Bill of Lading.

Confirmation to the above is required to ensure avoidance of demurrage & detention charges at Chennai Sea-port that may arise in case of delayed presentation of documents by the Seller.

**14. Payment terms:**

**A. Indigenous:**

- i) BHEL Payment term is 100% direct EFT payment after 45 days from the date of receipt and acceptance of materials.

ii) The duplicate copy of the invoice meant for the transporters should accompany the material as stipulated under C.E. rules 52a and 173c (or) 57gg. A Photostat copy of the above invoice for each Delivery Challan should be submitted along with the original bills routed through bank or submitted directly to BHEL finance department.

iii) Any deviation in the above payment term will attract loading as mentioned below. "Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.

iv) Payment through bank is not preferred. In case of payment through bank is opted by supplier, BHEL prefers documents submission through bank with copy of LR and door delivery of goods to site/stores with consignee copy attached. In this case loading will be 3% on the offered value.

- v) Offers of indigenous Suppliers with payment terms as LC / Advance Payment are liable for rejection.

**B. Imports:**

- i) BHEL Payment term is 100% payment on CAD basis after 45 days from the date of receipt of documents, specified in PO, at BHEL bank. Respective bank charges to respective account.

ii) **Vendors supplying for first time to BHEL (for the tendered specification)**, the payment will be made after 45 days of receipt and acceptance of materials after testing at BHEL Lab. In case of supplier quoting for LC payment, first lot of mutually agreed quantity shall be supplied with payment as CAD basis after 45 days from the date of receipt & acceptance of material after testing at our Lab. After acceptance of first lot, LC may be opened for the remaining lot.

iii) Any deviation in the above payment term will attract loading as mentioned below. "Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.

	<ul style="list-style-type: none"> <li>iv) If the LC payment is insisted, <b>TWO</b> sets of original TCs to be submitted prior to dispatch and a certificate to that effect from BHEL should form a part of the documents to be negotiated. If this condition is not complied by the vendor, the offer is liable for rejection.</li> </ul> <p><b>Note:</b> LC will be opened one month prior to material readiness. Hence supplier shall intimate the material readiness accordingly for opening of LC. LC validity period will be 90 days and for any extension, applicable charges will be to supplier's account.</p> <ul style="list-style-type: none"> <li>➤ In the case of Usance LC with 45 days credit, the loading will be considered @ 1.5% on the offered Value. Due date for payment will be considered from the date of receipt of documents at BHEL bank, as specified in PO.</li> <li>➤ For LC at sight the loading will be considered @ 3.5% on the offered Value.</li> </ul> <p>Normally CAD at sight and Confirmed LCs are liable for rejection.</p> <p><b>Offer from import suppliers with "advance payment condition", will be rejected</b></p>	
15.	<p><b><u>Liquidated Damage (Indigenous &amp; Imports):</u></b></p> <ol style="list-style-type: none"> <li>1. LD shall be 0.5% of the undelivered portion per week of the delay or part thereof subject to a maximum of 10% of the total order value.</li> <li>2. Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).</li> <li>3. a) IMPORT: For CFR terms, BL date will be considered for LD calculation. b) INDIGENOUS: For "FOR Delivery terms", Lorry way bill date will be taken for LD calculation.</li> </ol>	
	<p><b><u>Risk Purchase clause:</u></b></p> <p>BHEL at its option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or despatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute thereof. The supplier shall be liable for any loss which BHEL may sustain by reason of such risk purchases in addition to LD at the maximum rate mentioned in the LD clause above. Confirm your acceptance.</p>	
17.	<p><b><u>Performance Bank Guarantee:</u></b></p> <p>The Bidder, in the event of an order, should furnish a bank Guarantee from BHEL's consortium banks (List attached) or counter – guaranty by vendor's bank to BHEL's consortium banks, at no extra cost to BHEL, in a proforma prescribed by BHEL, provided along with the order, for an amount equivalent to 10% of the contract value. The BG shall be valid for period of 18 months from the date of last shipment or 12 months from the date of receipt / acceptance at BHEL, Trichy whichever is later, with a claim period of two months.</p> <p><b>PBG shall be strictly as per BHEL format and to be submitted before the dispatch/shipping of the materials.</b></p>	
18.	<p><b><u>Non-Disclosure Agreement(NDA):</u></b></p> <p>The bidders shall enter into the Non-disclosure agreement totally voluntarily, with full knowledge of its meaning and without duress. (Format attached).</p>	
19.	<p><b><u>Patent Right</u></b></p> <p>The supplier shall, at all times, indemnify and keep indemnified the purchaser, free of cost, against all claims which may arise in respect of goods &amp; services to be provided by the supplier under the contract for infringement of any intellectual property rights or any other right protected by patent, registration of designs or trademarks. In the event of any such claim in respect of alleged breach of patent, registered designs, trademarks etc. being made against the purchaser, the purchaser shall notify the supplier of the same and the supplier shall, at his own expenses take care of the same for settlement without any liability to the purchaser.</p>	
20.	<p><b><u>Comprehensive Economic Partnership Agreement (CEPA):</u></b></p> <p>Foreign suppliers shall ensure that the benefits as applicable under comprehensive economic partnership agreement (CEPA) with government of India are disclosed in the bid and relevant documents such as certificate of country of origin, issued by the appropriate authority in the country of exports, is provided by the vendor along with dispatch documents. Bids shall be evaluated with such applicable benefits. In the event of seller failing to provide appropriate documents for purchasers to avail disclosed concessional duty benefits in India, financial loss, so incurred, will be to the seller's account.</p>	
21.	<p><b><u>Role of Agents</u></b></p> <ol style="list-style-type: none"> <li>a. BHEL strongly discourages the engagement of Agents in India by foreign principals, to deal with BHEL, in BHEL's tenders.</li> <li>b. BHEL, due to business reasons would ban, would have banned Indian agents from dealing with BHEL. Any foreign principal who engages such a banned agent, or an employee of the banned agency, or any other person connected with the banned agency, at any time during the tender proceedings, would be disqualified from the tender proceedings. The decision of BHEL in this regard shall be final and be binding on the OEM. Hence in their own interests, prospective tenderers may check with BHEL. The list of banned firms is available on BHEL website <a href="http://www.bhel.com">www.bhel.com</a>.</li> </ol>	

	In view of the requirement of BHEL, it is strongly suggested that in their own interest, foreign principals may desist from engaging any Indian agent and deal with BHEL directly and it is stressed that any Main producer proposing to deal with BHEL by engaging and through an Indian Agent does so at their own risk. BHEL shall in no way be responsible for any consequences that may arise to the foreign principal on account of the antecedents / actions of their Indian agent.	
22.	<p><b><u>Agency Commission:</u></b></p> <ul style="list-style-type: none"> <li>➤ In respect of offers from overseas suppliers, agency commission, if any, payable to their agents in India, shall invariable be shown separately in the Performa invoice and this will be paid by us in India, in Indian rupees, on satisfactory completion of the contract.</li> <li>➤ It overseas principal has any tie-up with any third party in respect of agency commission it should be declared while submitting offers.</li> <li>➤ <b>Copies of current agency agreement / authorization letter in respect of agency commission shall be furnished along with offer, if not made available earlier.</b></li> <li>➤ For calculation of rupee equivalent agency commission, exchange rate as prevailing on the date of order will be taken.</li> </ul>	
23.	<p><b><u>Evaluation Criteria:</u></b></p> <p>The offers of both import vendors and indigenous vendors will be evaluated on total landed cost to <b>BHEL, Trichy</b>. The evaluation details with respect to the import &amp; indigenous vendors is detailed below:</p> <p><b>I) <u>Indigenous Vendors</u></b>  <b>Total Landed cost = FOR Rate in INR (A) + Applicable Taxes (B) + Loading for payment term &amp; LD (C) – Applicable input tax credit (D)</b></p> <ul style="list-style-type: none"> <li>A. Indigenous vendors submit offers on Free on Road (<b>FOR</b>), <b>Trichy</b> in INR.</li> <li>B. GST and any other charges quoted by indigenous vendors will be added to the base price.</li> <li>C. Loading for payment terms &amp; non-acceptance of Liquidated Damages (LD) will be added to the FOR value for arriving the landed rate.</li> <li>D. However, input credit is availed for GST (SGST, CGST/IGST), hence the same is excluded for arriving at the landed cost.</li> </ul> <p><b>II) <u>Import Vendors</u></b>  <b>Total Landed cost = CFR Rate in INR (A) + Applicable Duties (B) + Incidental Charges (C) + Loading for Container Shipment (D) + Loading for payment term &amp; LD (E)</b></p> <ul style="list-style-type: none"> <li>A. Import vendors to submit offers on CFR (Cost &amp; Freight), Chennai port (LILO – Liner In Liner Out) basis in foreign currency, which will be converted to INR by multiplying with the Exchange rate (SBI TT Selling rate) as on the technical bid opening date.</li> <li>B. Customs duty, IGST, CUSTOM CESS, Safe guard duty (as per the notification No 02/2014-Customs (SG) dated 13th August 2014) and antidumping duty (as per the notification No 18/2016-Customs (ADD) dated 17.05.2016) as applicable will be added to the INR price.</li> <li>C. Incidental charges of <b>1.4%</b> will be added to the CFR Value. The incidental charge is inclusive of Insurance, port handling charges, &amp; freight charges for movement from Chennai port to BHEL, Trichy.</li> <li>D. In case of shipment through containers, If 14 free days for Container detention is not provided in the offer, a loading of 22% on the freight rate per MT shall be considered by BHEL for arriving at the Total landed Cost.</li> <li>E. Loading for payment terms &amp; Non-acceptance of Liquidated Damages (LD) will be added to the CFR value for arriving at the landed cost.</li> <li>F. Incidental charges of 1.4% will be added to the CFR Value. The incidental charge is inclusive of Insurance, port handling charges, &amp; freight charges for movement from Chennai port to BHEL, Trichy.</li> <li>G. In case of shipment through containers, If 14 free days for Container detention is not provided in the offer, a loading of 22% on the freight rate per MT shall be considered by BHEL for arriving at the Total landed Cost.</li> <li>H. Loading for payment terms &amp; Non-acceptance of Liquidated Damages (LD) will be added to the CFR value for arriving at the landed cost.</li> </ul>	
24.	<p><b><u>General condition:</u></b></p> <ul style="list-style-type: none"> <li>a) Bids including all enclosures and supporting documents like catalogues, pamphlets, etc., shall be submitted / uploaded in ENGLISH language only. If the documents submitted have other than <b>English language</b>, translation of the same shall be provided for evaluation.</li> <li>b) In addition to TCs in relevant IBR forms corresponding mill TCs should also be provided along with dispatch of pipes. <b>Two</b> sets of original and <b>one</b> copy of all such TCs are to be provided to BHEL, Trichy.</li> <li>c) Acceptance of Test Certificates by BHEL before dispatch is must.</li> <li>d) We require the shipment of the pipes to be as per the dates mentioned against the individual items in the enquiry.</li> </ul>	



- e) Multiple PO may also be placed considering the applicable duty structure of the respective requirement/Qty.
- f) Confirmation for partial ordering to be indicated in the offer itself.
- g) No revision of prices will be entertained after the tenders are opened.
- h) For the evaluation purposes, exchange rate (TT selling rate of SBI) as on schedule date of tender opening (Part I, i.e technical bid, in case of two part bid) shall be considered.
- i) BHEL will consider the ranking after the loading is applied as referred above wherever deviations are observed.
- j) Lowest price received against BHEL tenders need not be the technically acceptable one and in that case, BHEL reserves the right not to consider the same.
- k) BHEL reserves the right to negotiate L1 rate or re-float the tender opened if L1 price is not the lowest acceptable price to them inter-alia other reasons.
- l) In the event of our customer order covering this tender being cancelled / placed on hold / otherwise modified, BHEL would be constrained to accordingly cancel / hold / modify the tender / your purchase order at any stage of execution.
- m) Offer will be evaluated **on individual item basis**.
- n) Reverse auction will not be conducted for this enquiry.
- o) L1 will be arrived based on Landed cost to BHEL- Trichy.
- p) No payment will be made for the excess quantity / length.
- q) Quotes for shorter length pipes are liable for rejection and quotes for lengths exceeding the tender requirement may be evaluated suitably during technical evaluation.
- r) Offers for part quantities on item level basis are not acceptable to BHEL. While tenderers can quote for some or all the tendered items, no supplier shall quote for partial quantity of any given enquiry item. Such partial offer would not be considered in the enquiry for that item
- s) All documents submitted with the offer shall be signed and stamped in each page by authorized representative of the bidder.
- t) Offer should be submitted only as per Unit of Measurement (UOM) specified in enquiry (**per meter basis**).
- u) The offers of the bidders who are on the banned list as also the offer of bidders who engage the services of the banned firms, shall be rejected. The list of banned firms is available on the BHEL website -www.bhel.com.
- v) The bidder shall submit his response through bid submission to the tender on e-procurement platform at <https://bheleps.buyjunction.in>. The bidder would be required to register on the e-procurement market place <https://bheleps.buyjunction.in> and submit their bids online. SEALED COVER BIDS / E-MAILS / FAX / MANUAL OFFERS WILL NOT BE ACCEPTED.

25.	<p><b><u>Fraud Prevention Policy</u></b>          "The bidder along with its associate/collaborators/sub-contractors /consultants/service providers shall strictly adhere to BHEL Fraud prevention policy displayed on BHEL website <a href="http://www.bhel.com">http://www.bhel.com</a> and shall immediately bring to the notice of BHEL Management about fraud or suspected fraud as soon as it comes to their notice."</p>
26.	<p><b><u>Cartel Formation:</u></b>          All the firms should desist from forming cartel as the practice is prohibited under Section 3(3) (a) &amp; (d) of the competition Act 2002. If any such instance is observed during this tender will attract disciplinary action as per BHEL policies.</p>
27.	<p><b><u>Resolution of Disputes:</u></b></p> <ul style="list-style-type: none"> <li>a. If dispute or difference of any kind shall arise between the Purchaser/Consignee and the supplier in connection with or relating to the contract, the parties shall make every effort to resolve the same amicably by mutual consultations.</li> <li>b. If the parties fail to resolve their dispute or difference by such mutual consultation within 30 days of its occurrence, then, unless otherwise provided in the contract, either the Purchaser/Consignee or the supplier may give notice to the other party of its intention to commence arbitration, as hereinafter provided the applicable arbitration procedure will be as per the Arbitration and Conciliation Act, 1996 of India. In the case of a dispute or difference arising between the Purchaser/Consignee and a domestic Supplier relating to any matter arising out of or connected with the contract, such dispute or difference shall be referred to the sole arbitration of an officer in BHEL Trichy, appointed to be the arbitrator by the General Manager/MM BHEL Trichy. The award of the arbitrator shall be final and binding on the parties to the contract subject to the provision that the Arbitrator shall give reasoned award in case the value of claim in reference exceeds Rupees One lakhs (Rs. 1,00,000/-)</li> <li>c. Venue of Arbitration: The venue of arbitration shall be the place from where the contract has been issued, i.e., BHEL Trichy.</li> <li>d. Jurisdiction of the court will be from the place where the tender enquiry document has been issued, i.e., Trichy, India</li> </ul>

28. **In the event of Force Majeure:**
- a. Notwithstanding the provisions contained in other clauses, the supplier shall not be liable for imposition of any such sanction so long the delay and/or failure of the supplier in fulfilling its obligations under the contract is the result of an event of Force Majeure. For purposes of this clause, Force Majeure means an event beyond the control of the supplier and not involving the supplier's fault or negligence and which is not foreseeable and not brought about at the instance of the party claiming to be affected by such event and which has caused the non — performance or delay in performance. Such events may include, but are not restricted to, wars or revolutions, hostility, acts of public enemy, civil commotion, sabotage, fires, floods, explosions, epidemics, quarantine restrictions, strikes excluding by its employees, lockouts excluding by its management, freight embargoes and Acts of GOD.
  - b. If a Force Majeure situation arises, the supplier shall promptly notify the Purchaser/Consignee in writing of such conditions and the cause thereof within twenty-one days of occurrence of such event. Unless otherwise directed by the Purchaser/Consignee in writing, the supplier shall continue to perform its obligations under the contract as far as reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.
  - c. If the performance in whole or in part or any obligation under this contract is prevented or delayed by any reason of Force Majeure for a period exceeding sixty days, either party may at its option terminate the contract without any financial repercussion on either side.
  - d. In case due to a Force Majeure event the Purchaser/Consignee is unable to fulfil its contractual commitment and responsibility, the Purchaser/Consignee will notify the supplier accordingly and subsequent actions taken on similar lines described in above sub-paragraphs

29. **Integrity Pact (IP):** Signed Integrity pact should be furnished along with the offer. Offers without signed IP will not be considered for evaluation. IP should be signed by authorized official of the bidder / Vendor / Contractor.

30. **Enclosures:**
- |               |                             |
|---------------|-----------------------------|
| a) Enquiry    | e) List of consortium banks |
| b) TDC/TDG    | f) SIPP                     |
| c) PBG Format | g) Integrity Pact           |
| d) NDA Format |                             |

(On behalf of BHEL)



**SIGNED BY MANUFACTURER / MILL**

Name of Mill:

Designation / Department:

Seal & Signature