

BHARAT HEAVY PLATE & VESSELS LIMITED.,
(A Subsidiary Bharat Heavy Electricals Limited)
A Government of India Enterprises
Visakhapatnam – 530 012 INDIA.
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NOTICE INVITING TENDER(NIT)

**Category of Tender: TWO BID
(PRICED + UN - PRICED)**

**SUB: Roll Out package of SAP
through SAP Partners**

Our Ref: **MM/2/CSIS/SAP/001/CAP/W-272/5280**

DATE: 21.01.2013

Sealed quotations in duplicate are invited from suppliers on **or before 12.02.2013** **SUPERSCRIBING OUR REFERENCE AND CATEGORY OF TENDER** on the cover, for supply of the under mentioned stores within the above due date, otherwise send **REGRET LETTER**, strictly subject to the Terms & Conditions attached herewith.
LATE TENDERS ARE NOT ACCEPTABLE.

ITEM No.	DESCRIPTION / SPECN. / SIZE	QTY
1.	Roll Out package of SAP through SAP Partners	PACKAGE
	Encl: 1. Tender Documents 37 pages	

For BHARAT HEAVY PLATE & VESSELS LIMITED,

For Dy. GENERAL MANAGER (MM)

ROLLOUT OF SAP SYSTEM

OF

BHEL , TRICHY

TO

BHPV , VIZAG

WITH

SEPARATE COMPANY CODE

TENDER SPECIFICATION

Bharat heavy Plate & Vessels Limited, Visakhapatnam

(A subsidiary of Bharat Heavy Electricals Limited)

Tender for Rollout of SAP from BHEL to BHPV

BHARAT HEAVY PLATE & VESSELS LIMITED, VIZAG

TOP SHEET

Name of the work : *ROLLOUT OF SAP SYSTEM OF BHEL, TRICHY TO BHPV, VIZAG WITH SEPARATE COMPANY CODE*

Tender No :

EMD Value : Rs. 1,50,000 / -

Completion Period : 4 Months

Production Server Downtime: 24 Hours (Max)

**Last Date & Time
for depositing of
sealed tenders : Till 14.00 Hrs**

**Date & Time
for opening of
tenders documents : at 14.30 Hrs**

Bharat heavy Plate & Vessels Limited, Visakhapatnam
(A subsidiary of Bharat Heavy Electricals Limited)
Tender for Rollout of SAP from BHEL to BHPV

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Tender for Rollout of SAP from BHEL to BHPV

GENERAL CONDITIONS and INSTRUCTIONS TO BIDDERS
(GCITB)

1.0 INTRODUCTION

Bharat Heavy Plate & Vessels Limited (BHPV)

BHPV is the leading EPC company in South East Asian region serving following sectors:

- Refineries
- Petrochemicals
- Oil & Gas
- Steel & Metallurgy
- Power
- Nuclear
- Defence
- Paper & Pulp
- Pharmaceuticals
- Cryogenics
- Process Plant & Equipment
- Boiler Plant & Equipment
- Systems

BHPV has a long way since its inception in 1971 to a current turnover of about US \$ 26 millions with an eye on US \$ 250 million in the near future.

This is one company which houses excellent engineering skills, Asia's biggest fabrication facility, uncompromising quality control, dedicated erection & commissioning team under one roof, a combination resulting in India's self reliance.

Bharat Heavy Electricals Limited (BHEL)

BHEL is an integrated power plant equipment manufacturer and one of the largest engineering and manufacturing companies in India in terms of turnover. We were established in 1964, ushering in the indigenous Heavy Electrical Equipment industry in India - a dream that has been more than realized with a well-recognized track record of performance. The company has been earning profits continuously since 1971-72 and paying dividends since 1976-77.

We are engaged in the design, engineering, manufacture, construction, testing, commissioning and servicing of a wide range of products and services for the core sectors of the economy, viz. Power, Transmission, Industry, Transportation (Railway), Renewable Energy, Oil & Gas and Defence. We have 15 manufacturing divisions, two repair units, four regional offices, eight service centres and 15 regional centres and currently operate at more than 150 project sites across India and abroad. We place strong emphasis on innovation and creative development of new technologies. Our research and development (R&D) efforts are aimed not only at improving the performance and efficiency of our existing products, but also at using state-of-the-art technologies and processes to develop new products. This enables us to have a strong customer orientation, to be sensitive to their needs and respond quickly to the changes in the market.

The high level of quality & reliability of our products is due to adherence to international standards by acquiring and adapting some of the best technologies from leading companies in the world including General Electric Company, Alstom SA, Siemens AG and Mitsubishi Heavy Industries Ltd., together with technologies developed in our own R&D centres.

Tender for Rollout of SAP from BHEL to BHPV

We have a share of 59% in India's total installed generating capacity contributing 69% (approx.) to the total power generated from utility sets (excluding non-conventional capacity) as of March 31, 2012.

We have been exporting our power and industry segment products and services for over 40 years. BHEL's global references are spread across 75 countries. The cumulative overseas installed capacity of BHEL manufactured power plants exceeds 9,000 MW across 21 countries including Malaysia, Oman, Iraq, the UAE, Bhutan, Egypt and New Zealand. Our physical exports range from turnkey projects to after sales services.

We work with a vision of becoming a global engineering enterprise providing solutions for a better tomorrow.

SAP ERP System

BHPV is now a subsidiary of BHEL and is likely to be merged with BHEL shortly.

80 % of the turnover comes through executing orders from BHEL,Trichy. Balance 20 % of the turnover is achieved by executing orders from other units of BHEL and the own products of BHPV.

BHEL,Trichyhas already implemented SAP (technically upgraded to ERP 6.0 recently) and is in operational for past 10 years.

Now it is proposed to rollout the SAP system of BHEL,Trichy to BHPV,Vizag

2.0 DEFINITIONS

With respect to this document, the following definitions shall apply:

"INSTRUCTIONS TO BIDDERS" shall mean the documents describing in which manner BIDDER shall prepare and submit his BID.

"NOTICE INVITING TENDER"(NIT) shall mean BHPV'S request to BIDDER for a BID/TENDER together with the Bidding Document.

"TENDER" or "BID" shall mean BIDDER'S offer to perform the WORK, in accordance with Bidding Document.

"TENDER DOCUMENT" or "BIDDING DOCUMENT" shall mean the documents listed in the MASTER INDEX, and any subsequent addendum or corrigendum or amendment.

"BIDDER" or "TENDERER" shall mean the Person or Company who received/purchased/downloaded the Bidding Document and submitted their Bid.

3.0 INFORMATION REQUIRED WITH BIDS

The following documents/ information as per proformas enclosed in the bid document should be submitted along with un priced Bid.

Envelope – I : This sealed envelope should contain all the copies of technical bid together with un-priced commercial bid and EMD amount of Rs.1,50,000/-. This envelope should be clearly marked as "Part-I Technical and commercial bid", indicating Enquiry number, Due date and address & reference of the bidder..

Envelope – II : This sealed envelope should contain "Price details". This envelope should be marked as "Part II - Price bid", indicating Enquiry number, Due date and address & reference of the bidder..

Above both envelopes (Part-I and Part-II) shall be put in one cover , duly sealed , super scribing as Part I & Part II of Enquiry number , due date of opening and the address and reference of the bidder.

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The above offer should reach this office on or before the due date by 14.00 Hrs (IST). Late offers will not be considered.

BHPV shall not be responsible for loss of any sheet / document, if submitted in loose condition or through improper filling.

- a) EMD (Rs. 1,50,000) shall be submitted in the form of crossed Demand Draft/ Pay Order in favour of "BHARAT HEAVY PLATE & VESSELS LIMITED,VISAKHAPATNAM".
- b) Check list for submission of bid as per format attached as Annexure-I to GCITB.
- c) Bid Compliance Statement in the format attached as Annexure-II to GCITB.
- d) Past experience of providing similar services as Annexure-III to GCITB.
- e) Financial Statements as per Annexure-IV to GCITB. Bidder shall also submit net worth of latest Financial year
- f) Bank Account particulars as per Annexure-V to GCITB.
- g) Copy of Certificate of Incorporation or Memorandum and Article of Association.
- h) Power of Attorney in favour of Authorised Signatory of the bid document.
- i) Copy of PAN Card and copy of income tax return filed by bidder during last financial year.
- j) Original Bidding Document duly signed and stamped on each page.
- k) Documents required for establishing the Bidder's qualifications as per para 4.0 of GCITB.
- l) Security Check points duly filled, signed & stamped.

4.0 BID EVALUATION CRITERIA

- 4.1 The BHPV will examine the bids to determine whether the bids are complete as per checklist and / or as per requirements of Bidding Document.
- 4.2 The bids without requisite EMD will not be considered and bids of such bidders shall be rejected.
- 4.3 BHPV will examine the bids to determine whether they are complete, whether the original bidding document and Addendum / Corrigendum if any, have been returned with signed all the pages and the bids are generally in order.
- 4.4 BHPV will examine the bidders qualification as per Invitation for Bids (IFB) and bids of only those bidders who meet the qualifying requirements shall be taken for detailed evaluation.
- 4.5 The bids are required on ZERO DEVIATION. However, in case any bidder has given any deviation / stipulation, the same shall be checked and if found not acceptable, bidder shall be asked to withdraw the same without any financial implication. Bidder(s) who withdraw the deviations / stipulations, their bids shall be considered for further evaluation. Techno-commercially acceptable Bids shall be considered for Price Bid opening and evaluation

5.0 EXPENSES TO BE BORNE BY BIDDER

All expenses in preparation and submission of bids and visits to the office or any place in connection with the preparation of Bid shall be borne by Bidder. BHPV in no case shall be responsible or liable for these costs regardless of the outcome of the Bidding process

6.0 LANGUAGE OF BID

The bid prepared by the Bidder including all correspondence etc. relating to his offer/ bid shall be in ENGLISH language only.

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7.0 EARNEST MONEY DEPOSIT (EMD)

EMD of requisite amount of the respective part shall be furnished through crossed Demand Draft/Pay Order in favour of "Bharat Heavy Plate & Vessels Ltd ,Visakhapatnam".

If the Bidder, after submission, revokes his bid or modifies the terms and conditions thereof during the validity of his bid except where B H P V has given opportunity to do so, the earnest money shall be liable to be forfeited. B H P V may at any time cancel or withdraw the Invitation For Bid without assigning any reason and in such cases the earnest money submitted by Bidder will be returned

8.0 PLACE & ADDRESS FOR SUBMISSION OF BIDS

SENIOR MANAGER

PURCHASE Department

Building No . _____

BHPV, Visakhapatnam.

9.0 OPENING OF BIDS

Un-priced Part of the Bid (i.e. Part-I: Techno-Commercial Bid along with un priced bid with indicating applicable taxes & duties) shall be opened in the presence of the authorized representative of the bidders on the same day of submission of Bid at the time as mentioned in GCITB at

PURCHASE Department

Building No . _____

BHPV, Visakhapatnam.

During the opening, only name of Bidder and whether EMD is furnished shall be informed and no other details/ information shall be given.

Bid received without EMD of requisite amount or with EMD not in the requisite form shall be rejected. Such bid shall be returned to the respective bidder and representative of such bidder shall not be allowed to attend the bid opening.

Price Part of the Techno-Commercially acceptable bidders shall be opened at a later date to be communicated after detailed evaluation of their bids. During opening of Priced Part, names of Bidders and their quoted total prices shall only be read. No other details/ information shall be given.

10.0 PRICES, TAXES AND VARIATION OF RATES

The Bidder should quote firm prices / rates for such works / services (excluding taxes) for the contract period as indicated in the bidding document and no variation on rates will be allowed during execution of the Contract. Service Tax and statutory variation on Service Tax will be payable extra against documentary evidence within contractual completion period.

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11.0 BID VALIDITY

Bid submitted by bidder shall remain valid for a period of 6 (Six) Months from the date of opening of Bid. Bidder shall not be entitled during this period to revoke or vary the content of Bid or any term thereof. In such event, the Bid shall be treated as "REJECTED" and EMD shall be forfeited without any reference to the Bidder

12.0 BID SUBMISSION

Bids shall be submitted in single stage two bid systems, as per following:

ENVELOPE-I: "PART-I: TECHNO - COMMERCIAL PART"

NAME OF WORK: _____

BIDDING DOC. NO.: _____

FROM: [NAME & ADDRESS OF BIDDER]

This envelope shall contain (i) Techno-Commercial (Part-I) of Bidding Document in original duly stamped and signed on each page along with un priced bid with indicating applicable taxes & duties (ii) EMD, (iii) Techno-Commercial details including all supporting documents in "Original" as per check list included as Annexure - I and clause 3.0 of GCITB duly signed and stamped in each page.

ENVELOPE-II: "PART- II: PRICE PART"

The following details are to be written on the top of the envelope:

NAME OF WORK: _____

BIDDING DOC. NO.: _____

PRICE PART (DO NOT OPEN)

FROM: [NAME & ADDRESS OF BIDDER]

The Bidder shall submit only price/ Rates as per Schedule of Rates without any condition. Condition indicated, if any, in the Price part shall not be taken cognizance of and such bid may be rejected without assigning any reasons thereof.

The name of work, Bidding Document no., due date of submission and the name of the bidder shall be prominently written on top of the envelope.

The prices shall be filled up both in figure and in words and rounded off to the nearest rupee. No overwriting or use of correction fluid shall be accepted. Any correction shall be signed by the authorized signatory.

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13.0 EVALUATION OF PRICE BIDS

- 13.1 Prior to price opening of bids, BHPV will determine whether each bid is accompanied by required EMD, fulfils the qualifying requirement stated in Bidding Document and compliance to the requirement of the Bidding Document.
- 13.2 Price part of only those bidders, whose bids are considered techno-commercially acceptable, shall be opened. The Rates(s)/Prices(s) quoted by the Bidders shall be arithmetically checked and contract shall be awarded to bidders quoted lowest (L1) rates.
- 13.3 If some discrepancies are found between the rate given in words and figures, the rate in words shall be taken as correct.
- 13.4 BHPV reserves the right to go for a Reverse Auction (RA) instead of Opening the submitted sealed price bid, which will be decided after techno-commercial evaluation. Information and general terms and conditions governing RA are given below
- 13.5 **General Terms and Conditions of RA**
Against this enquiry for the subject item/system with detailed scope of supply as per enquiry specifications, BHPV may resort to "REVERS AUCTION PROCEDURE" i.e., On-Line Bidding On Internet.
- a) For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
 - b) BHPV will engage the services of a service provider who will provide all necessary training and assistance before commencement of on-line bidding on internet.
 - c) BHPV will inform the vendor in writing in case of reverse auction, the details of Service Provider to enable them to contact & get trained.
 - d) Business rules like event date, time, start price, bid decrement, extensions etc., also will be communicated through service provider for compliance.
 - e) Vendors have to fax the compliance form in the prescribed format (provided by Service provider) before start of Reverse auction. Without this, the vendor will not be eligible to participate in the event.
 - f) BHPV will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Net cash outflow to BHPV" considering Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHPV standard Commercial terms & conditions) for each of the vendor to enable them to fill-in the price and keep it ready for keying in during the Auction.
 - g) Reverse auction will be conducted on scheduled date & time.
 - h) At the end of Reverse Auction event, the lowest bidder value will be known on the network.
 - i) The lowest bidder has to Fax the duly signed Filled-in prescribed format as provided on case-to-case basis to BHPV through Service provider within 24 hours of Auction without fail.
 - j) Any variation between the on-line bid value and the signed document will be considered as sabotaging the tender process and will invite disqualification of vendor to conduct business with BHPV as per prevailing procedure.
 - k) In case BHPV decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHPV shall be opened as per BHPV's standard practice.
 - l) BHPV reserves the right to negotiate if need be, with the L1 vendor of the Reverse Auction.

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14.0 PRE BID MEETING (if required)

14.1 The bidder or his official representative is advised to attend a pre-tender meeting if called, at time and date to be notified by BHPV, Vizag, which will be well in advance of the closing date of the tender.

14.2 The purpose of the meeting will be to clarify issues and to answer questions on any matter that may be raised at that stage.

15.0 BID WITH INCOMPLETE INFORMATION

All information / document shall be furnished as per Clause No. 3.0 above. Completeness of bid is the responsibility of Bidder and no relief or consideration can be given for errors and omissions made by the Bidder inadvertently or advertently. Bid with incomplete information is liable for rejection. In case of any doubt in understanding, bidder must seek confirmation from BHPV before submission of offer.

16.0 CONTRACT DOCUMENT

The successful Bidder shall be required to execute a formal agreement in lines with the tender conditions after discussing with BHPV.

Contract Documents to be signed between BHPV & selected Bidder shall consist of the following:

- (I) Agreement on stamp paper of appropriate value
- (II) Fax of Acceptance
- (III) Detailed Letter of Acceptance
- (IV) Original Bidding Document
- (V) Addendum issued to bidder, if any.

17.0 GENERAL

- (i) Bidders shall ensure submission of complete information/documents at the first instance itself. BHPV reserves the right to complete the evaluation based on the details furnished by the bidders without seeking any additional information.
- (ii) Telex/ Telegraphic / Tele-fax /E-mail Bids, Joint venture/Consortium Bids will not be accepted
- (iii) BHPV reserves the right to reject any or all Bids at their sole discretion without assigning any reasons thereof .BHPV also reserve the right to annul the Bidding process without assigning any reason thereof.
- (iv) Bids not received by the due date and time shall be rejected and representatives of such Bidders shall not be allowed to attend the Bid opening.

18.0 AGREEMENT

The successful Bidder shall be required to enter into a formal Contract agreement and non-disclosure agreement with BHPV within Thirty (30) days of the award of the Contract.

Tender for Rollout of SAP from BHEL to BHPV

CHECK LIST FOR SUBMISSION OF BID ANNEXURE-I

Bidder is requested to fill this check list and ensure that all details/documents have been furnished as called for in the Bidding Document along with duly filled in, signed & stamped checklist **with each copy of the "Techno-Commercial Part" [Part-I]**

Please tick (✓) the box and ensure compliance

EMD of requisite amount is submitted in the form of Crossed DD/ Pay Order/ Banker's Cheque as mentioned in IFB, in separately sealed envelope marked "Earnest Money Deposit".

1	Submitted in the form of Crossed DD/ Pay Order/ Banker's Cheque <input type="checkbox"/>	EMD VALUE Rs. _____
2	Crossed DD/ Pay Order/ Banker's Cheque _____ Dated _____ Drawn on _____ (Name of Bank)	
3	Validity of Bid shall be 6(Six) months from the date of opening of Techno-commercial Part of Bidding Document <input type="checkbox"/>	YES <input type="checkbox"/>
4	Audited Profit & Loss Account and Balance Sheet for last three financial years ie.(FY 2009-10 (audited), 2010-11 (audited), 2011-12 (audited, if provisional, then duly certified by the auditor)) YES <input type="checkbox"/>	Submitted for the years 1. _____ 2. _____ 3. _____
5	Documentary evidence for SAP Global Service Partner <input type="checkbox"/>	YES <input type="checkbox"/>
6	Documentary evidence enclosed for successfully executed at least TWO SAP ERP(4.7and above) Implementation for any company (within India). (Copies of work orders/ POs/ MOUs/ letter from clients indicating the details of the Implementation , addresses of the organizations, telephone numbers & e-mail addresses of the contact persons)	YES <input type="checkbox"/>
7	Documentary evidence enclosed in the form of letter from client / any other valid SAP documentation for above Implementation which have involved at least 200 customised developments(Z) involving all the following features: BAPI, BDC, Module Pool, LSMW, SCAT, ALV reports and SAP scripts.	YES <input type="checkbox"/>
8	Documentary evidence enclosed in the form of letter from client / any other valid SAP documentation for having implemented SAP business modules FI, CO, MM, PP, PM, QM, PS & SD in SAP version ERP4.7 and above.	YES <input type="checkbox"/>
9	Documentary evidence enclosed in the form of letter from client / any other valid SAP documentation for having implemented SAP ERP with more than one company code in a single implementation/ in same instance (OR) Rollout of SAP from one company code to another in the same instance.	YES <input type="checkbox"/>
10	Power of Attorney in favour of person who has signed the Bid, in stamp paper of appropriate value or declaration of proprietorship as per clause 3.0 of IFB	Submitted. <input type="checkbox"/> Proprietary Organization <input type="checkbox"/>
11	Bid Compliance Statement (confirmation for no deviation stipulated in Bid) in the proforma enclosed in the Bidding Document	Submitted <input type="checkbox"/>
12	Original Bidding Document including blank (un priced) copy of Price Bid/Schedule of Rates and addendum/corrigendum, if any, duly filled in, signed and sealed in each page.	Submitted <input type="checkbox"/>

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13	All pages/documents are stamped and signed by the authorized signatory of the bidder:	Submitted <input type="checkbox"/>
14	Price part in original, duly filled in without any condition, signed by the authorized signatory and sealed in each page, submitted in separately sealed envelope marked "PRICE PART". Corrections, if any, also signed	YES <input type="checkbox"/>
15	Copy of PAN and Copy of income tax return (indicating PAN) for the last financial year submitted	Submitted <input type="checkbox"/>
16	Copy of Service Tax Registration from appropriate authority is furnished	Submitted <input type="checkbox"/>
17	Bank Account Particulars (Annexure V) duly filled in & signed by Bank.	Submitted <input type="checkbox"/>
18	Un-priced copy of NIT	Submitted <input type="checkbox"/>
19	Any other documents , which are specifically asked in GCITB /Technical Specification General Terms and Conditions included in the Bidding Document, in duplicate.	Submitted <input type="checkbox"/>
20	Acceptance for LD & RP Clause (as per clause 21 & 22 of special conditions of contract	YES <input type="checkbox"/>
21	Acceptance for Security Deposit as per clause 7 of special conditions of contract	YES <input type="checkbox"/>
22	Acceptance for Reverse Auction as per clause 13.4 of GCIT	YES <input type="checkbox"/>
	Company Full address	
	Land Line Number	
	Name of the person for participating reverse auction.	
	Mobile Number	
	Fax Number	
	Pan No	
	TIN No	
	CST No	
	Service Tax No.	

SIGNATURE OF BIDDER : _____
(with name of authorized signatory & designation)

NAME OF BIDDER : _____

COMPANY SEAL :

Tender for Rollout of SAP from BHEL to BHPV

ANNEXURE-II

(Please submit the following undertaking on your company's Letter head)

BID COMPLIANCE STATEMENT

**NAME OF WORK: *ROLLOUT OF SAP SYSTEM OF BHEL , TRICHY TO BHPV ,
VIZAG WITH SEPARATE COMPANY CODE***

DOCUMENT NO. :

We hereby confirm that our Bid complies with the total techno-commercial requirements/ terms and conditions of the bidding document and subsequent addendum / corrigendum (if any) without any deviation / exception / comments / assumptions.

We also confirm that we have quoted for all items of schedule of rates and prices have been filled without any condition and deviation.

We further confirm that terms and conditions other than that of original bid document, if any, added in our bid by us (Un-priced as well as Schedule of Rates) shall be treated as null and void.

SIGNATURE OF BIDDER : _____
(With name of authorized signatory & designation)

NAME OF BIDDER : _____

COMPANY SEAL

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ANNEXURE-III

PAST EXPERIENCE OF SIMILAR SERVICES PROVIDED

SL NO	DESCRIPTION OF WORK	POSTAL ADDRESS OF CLIENT & NAME OF OFFICER IN CHARGE	CONTRACT VALUE	STARTING DATE	SCHEDULE DURATION	ACTUAL DURATION	NO. OF IMPLEMENTATIONS COMPLETED	NO OF COMPANY CODE INVOLVED

SIGNATURE OF BIDDER : _____

NAME OF BIDDER : _____

COMPANY SEAL : _____

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FINANCIAL DETAILS ANNEXURE-IV

A. ANNUAL TURNOVER STATEMENT

The Bidder shall indicate here the turnover during preceding 3 years based on the audited balance sheets & profit & loss account statement. Copy of audited balance sheets including profit & loss account is attached.

FINANCIAL YEAR	ANNUAL TURNOVER (IN RS.)	REMARKS
2011-12		
2010 - 11		
2009 - 10		

B. Net Worth : Reserve + Capital - Accumulated losses

C. Copy of Income Tax return filed within last 12 months is enclosed.

D. PAN and Service Tax Registration:

PAN No. (Given by Income Tax)	Service Tax Registration

Copy of PAN Number and Service Tax registration are attached.

E. Details of Bank particulars (All details as per format attached)

Bidder confirms that they are not under liquidation, court receivership or similar proceedings.

(Seal & Signature of Bidder)

The Bidders are requested to furnish the original EFT format in single page (as per **ANNEXURE-V**) along with the .Cancelled check (original or Xerox copy)

Tender for Rollout of SAP from BHEL to BHPV**ANNEXURE-V****ACCEPTANCE FOR ELECTRONIC FUND TRANSFER / RTGS TRANSFER**

01	Name & Address of the Supplier / Sub-contractor	
02	VENDOR CODE assigned by BHPV	
	Details of Bank Account:	
03	NAME & ADDRESS OF THE BANK	
04	NAME OF THE BRANCH	
05	BRANCH CODE	
06	MICR CODE	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
07	ACCOUNT NUMBER	
08	TYPE OF ACCOUNT	CURRENT A/C / OD / CASH CREDIT
09	BENEFICIERY'S NAME	
10	IFSC CODE OF THE BRANCH	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
11	EMAIL ID	
12	TELEPHONE/MOBILE NO.	

CERTIFICATE

I / We hereby agree to receive the payments due from BHARAT HEAVY PLATE & VESSELS LIMITED by the National Electronic Funds Transfer and/or RTGS Transfer mode by credit to my / our above mentioned Bank Account. I / We also agree that payments made to the above mentioned Account are a valid discharge of the liability of Bharat Heavy Plate & Vessels Limited. I / We also agree to bear the applicable Bank Charges for the above mode of transfer. A copy of the cheque leaf/cancelled cheque leaf of the above account is sent herewith.

AUTHORISED SIGNATORY WITH NAME SEAL

Banker's Certification

We confirm that we are enabled for receiving RTGS and NEFT credits and we further confirm that the account number of _____ (name of account holder), the signature of the authorized signatory and the MICR and IFSC codes of our Branch mentioned above are correct.

(Manager / Officer's)

Signature Under Bank stamp and Name Seal with
Membership No.
Telephone / Mobile No.()

We confirm the above details are verified with the records available with us.

Signature of the BHPV Executive with
Name Seal (Operating the Contract/Services)

SPECIAL CONDITIONS OF CONTRACT

INDEX TO SPECIAL CONDITIONS OF CONTRACT

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Tender for Rollout of SAP from BHEL to BHPV

SPECIAL CONDITIONS OF CONTRACT

1.0 DEFINITIONS

In this contract, as here in after defined, the following words and expressions shall have the same meanings hereby assigned to them except where the context otherwise required.

The "OWNER/COMPANY" shall mean Bharat Heavy Plate & Vessels Limited (BHPV) (subsidiary of BHEL) a company incorporated in India having its registered office at VISAKHAPATNAM, ANDRA PRADESH, INDIA. The term OWNER includes its successors, assignees of BHPV.

"CONTRACTOR" shall mean the bidder selected by the OWNER for providing the subject work under the terms and conditions of this bidding/tender document, and shall include the successors and permitted assignees of the Contractor.

2.0 SECURITY AND SAFETY RULES

The Contractor's staff shall abide by the existing security and safety rules/regulations/precautions as per instruction issued to them from time to time. The contractor and its staff may also be required to pledge secrecy and non-divulgence of the nature of the work of BHPV that may prejudice the interests of BHPV

3.0 DISCIPLINE

Employee(s) engaged/deputed for the subject job by the contractor shall maintain punctuality and discipline.

4.0 INDEMNITY

The contractor hereby undertakes to indemnify BHPV against all actions, suits, proceedings, claims, losses, damages etc., which may arise under Minimum Wages Act, Fatal Accident Act, Workmen Compensation Act, shops & Establishment Act, Family pension & Deposit Linked Insurance scheme or any other Act or statutes not herein specifically mentioned but having any direct or indirect application for the person(s) engaged under this contract by him.

The Contractor shall defend, indemnify and hold BHPV harmless from any liability, which may be imposed by the Central, State or local authorities and also from all claims, suits arising out of or by reason of the work provided by this contract including any liability that may arise out of accident, whether brought by the employees/ labourers of the Contractor or by the third parties or by the Central or State Government authority or any sub-division thereof.

BHPV shall not be responsible for any claim / compensation that may arise due to damages/injuries/pilferage to the contractor's employee(s)/ staff / labourers under any circumstances while an employee(s) / labourer is engaged in the BHPV's duty under the contract.

The contractor shall make regular and full payment of wages/salaries including overtime/night halt allowance etc. as applicable as per rules in force and any other

Tender for Rollout of SAP from BHEL to BHPV

payments due to his employees / labourers and furnish necessary proof whenever required by BHPV.

5 0 CONTRACTOR'S OBLIGATION

The Contractor shall also be bound to discharge obligations as provided under various statutory enactments including the Employees Provident Fund & Miscellaneous Act, 1952, Employees Pension Scheme, 1995, ESI Act 1948, Contract Labour (Regulation and abolition) Act, 1970, Minimum Wages Act 1948, Payment of Wages Act 1936, Payment of Bonus Act, 1965, Payment of Gratuity Act, 1972, Workmen's compensation Act 1923 Works Contract Act, 1999 and other relevant Acts, Rules and Regulations in force and as amended from time to time and are in force in the State where the subject work under this Contract are executed.

6 0 CONTRACT PERIOD

6.1 Duration of contract shall be for 4 months. However, the contract may at the sole discretion of BHPV to be extended further on same terms and conditions of the contract based on satisfactory performance.

6.2 The system shall be implemented within 4 (Four) months from the date of Fax of Acceptance.

The above period is inclusive of demo, training and customization.

7.0 DETAILS OF EARNEST MONEY DEPOSIT & SECURITY DEPOSIT

Earnest Money is to be paid by the bidder either in Cash (as permissible under Income Tax Act), Pay Order (or) Demand Draft drawn in favour of Bharat Heavy Plate & Vessels Ltd, Visakhapatnam payable at Visakhapatnam.

EMD by the bidder will be forfeited as per Tender Documents if

1) After opening the Tender, the bidder revokes his Tender within the validity period or increases his earlier quoted rates

2) The bidder does not commence the work within the period as per LOI/Contract. In case the LOI/Contract is silent in this regard then within 15 days after award of the Contract.

EMD given by all unsuccessful bidders shall be refunded normally within 15 days of acceptance of award of work by the successful bidder. EMD shall not carry any interest

SECURITY DEPOSIT

The successful Tenderer should pay Security Deposit before start of the work and the Rate of Security Deposit will be as below.

Value of Contract	Rate of Security Deposit
Upto Rs.10 Lakhs	10%
Above Rs.10 lakhs and upto Rs.50 lakhs	Rs.1 Lakh + 7.5% of the amount exceeding Rs.10 Lakhs
Above Rs.50 lakhs	Rs.4 Lakhs + 5% of the amount exceeding Rs.50 Lakhs

Tender for Rollout of SAP from BHEL to BHPV

Security Deposit may be furnished in any one of the following forms.

- i) Cash (as permissible under the Income Tax Act)
- ii) Pay Order, Demand Draft in favour of Bharat Heavy Plate & Vessels Limited, Visakhapatnam payable at Visakhapatnam
- iii) EMD of the successful bidder shall be converted and adjusted against Security Deposit.

Security deposit shall not carry any interest. Security Deposit shall not be refunded to the Contractor except in accordance with the terms of the Contract

8.0 Performance Bank Guarantee:

Supplier shall furnish a bank guarantee from any Indian National / Scheduled Commercial bank approved by BHPV in the format given by BHPV along with the purchase order for 10% of PO value valid for guarantee period with additional claim period of two months. Offers from vendors as not accepting to submit PBG will be rejected. On submission of PBG Security deposit (10%) will be refunded.

9.0 INSURANCE POLICIES

The Contractor shall at his own cost and initiative takes out and maintain at all times until the close out of the Contract, insurance policies in respect of equipment and workmen engaged by him for providing services under this Contract.

10.0 TERMS OF PAYMENT

10.1 The payment will be released as the achievement of following milestones:

S.No.	Milestones	% of Amount
1.	Mobilization of resources	10
2.	Completion of Business blueprint	20
3.	Functionality testing sign-off on Quality server	20
4.	Completion of Implementation on Production server	30
5.	Completion of Post Go-Live Support (One Month onsite)	20

10.2 Contractor shall furnish the payment invoice in triplicate along with supporting documents for verification by Officer-in-Charge. After verification of Bill by Officer-in-Charge, the invoice shall be forwarded to accounts. From the date of receipt of invoice in accounts department, payment shall be made within 30 days by Accounts Department.

Tender for Rollout of SAP from BHEL to BHPV

- 10.3 Payment shall be made through Electronic Payment directly to your Bank. The Bank Mandate form Annexure-V to GCITB must be submitted duly filled in along with Bank Certificate to facilitate payment. Service provider will not collect any amount from the participants or successful vendors on any account. However, the participant shall arrange digital signatures on their own at their cost.

11.0 TERMINATION OF THE CONTRACT

BHPV reserves the right to terminate the Contract, without giving any reason whatsoever, at any stage during the currency of the Contract based on the contractor's performance or for any other reason, by giving 30 days notice in writing.

BHPV shall have the right to terminate this CONTRACT if:

1. The Service Provider fails to provide services or contractual obligations in accordance with the provisions of this contract.
2. The Service Provider suspends the performance of all or part of the services, or
3. The Service Provider abandons to the services, or
4. The Service Provider becomes bankrupt or goes into receivership or liquidation or makes an assignment for the benefit of his creditors.

In the event of termination of contract, the amount due to the Contractor as per contractual provisions after recovery of dues (from Contractor's pending invoices/ Security Deposit, as the case may be), shall be released to them.

12.0 INCOME TAX

The Company as per the provisions of the Income Tax Act shall make Income Tax deductions, as applicable, at source.

13.0 ARBITRATION

All disputes or differences whatsoever which may arise at any time during execution of the Contract shall be mutually settled by BHPV and Contractor as per provision of the Contract. However, in the event such disputes cannot be settled mutually, such disputes shall be settled as per the Arbitration and reconciliation Act, 1996 of the Govt. of India and its subsequent amendments. In case of disputes with the Central PSUs, the same shall be settled as per the Guidelines of the Govt. of India.

However, during the period such disputes are settled either by mutual discussions between the parties or by legal means, Contractor shall continue to do the work as per terms & conditions of Contract.

14.0 GOVERNING LAWS & JURISDICTION

The terms and provisions of this Contract shall be governed and interpreted in accordance with the laws of India in force and is subjected to and referred to the court of law located at New Delhi which shall have exclusive jurisdiction.

Tender for Rollout of SAP from BHEL to BHPV

15.0 SCOPE OF WORK/SERVICES

The scope work shall be mainly as defined in the section Scope / Specifications included in the Bidding Document.

16.0 CONTRACT AGREEMENT

The successful Bidder shall be required to execute a Contract Agreement with BHPV as per proforma attached with this document on the non-judicial stamp paper of value Rs. 100/-. The cost of stamp paper shall be borne by successful Bidder.

17.0 NODAL AGENCY

BHPV's authorized representative shall be the Nodal Officer/Nodal Agency for this work.

18.0 FORCE MAJEURE

Any delay in or failure of performance of either party hereto shall not constitute default hereunder or give rise to any claims for damages if and to the extent such delays or failure of performance is caused by occurrence such as Acts of GOD or the public enemy, expropriation or confiscation of facilities by Government authorities, compliance with any order or request of any Government authority, acts of war, rebellion, sabotage or damage resulting there from, explosion, riots or legal strikes. The contractor shall keep record of the circumstances referred to above which are responsible for causing delays in the completion of work and bring these to the notice of the Engineer-in-Charge.

19.0 ORDER OF PRECEDENCE

In case of contradiction between Special Conditions of Contract, Scope of Work, Specifications and Schedule of Rates, the following shall prevail in order of precedence:

- i) Detailed Letter of Acceptance along with Statement of Agreed Variations, if any and its enclosures such as Schedule of Rates etc.
- ii) Scope / Specifications
- iii) Special Conditions of Contract

20.0 TRADE SECRETS, COPYRIGHT & PATENT INDEMNITY

20.1 Bidder will defend all actions against BHPV claiming that the software infringes any trade secret, copyright or duly issued patent or any other reputes of third parties, provided Bidder is notified promptly. Bidder shall compensate BHPV for any expenses, damage or loss suffered as a result of any claims or proceeding against them for of any intellectual property reputes of third parties as aforesaid.

20.2 Bidder shall be responsible for all liabilities arising if

- a. Damage of data, database or any other program residing in their computer, computer system or computer network is caused;
- b. Denies or causes the denial of access to any person authorized to access any computer, computer system or computer network by any means;

Tender for Rollout of SAP from BHEL to BHPV

- c. Provides any assistance to any person to facilitate access to a computer, computer system or computer network in contravention of the provisions of IT Act 2000, rules or regulations made there under and subsequent amendments;
- d. Tampering with computer source documents.
- e. Hacking with Computer System.
- f. Breach of confidentiality and privacy.

21.0 SERVICE AVAILABILITY

The Bidder shall ensure that the rollout in production server is completed well within the agreed time and make the SAP service available for normal function by end users. BHPV may impose penalty as deemed fit for non availability of service.

LD @ 0.5 % of the total contract value per day will be levied for delay beyond the agreed time schedule for completion.

22.0 Risk purchase:

Alternatively the purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or despatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute therefore. The supplier shall be liable for any loss which the Purchaser may sustain by reason of such risk purchases. If the delivery / installation and commissioning is delayed due to reason not attributable to BHPV, BHPV reserves the right to go for alternative procurement.

23.0 DELAYS IN THE BIDDER'S PERFORMANCE:

Delay by the Bidder in the performance of its obligations shall render the Bidder liable to any or all of the following sanctions: -

- a) Invocation of its Performance Bank Guarantee.
- b) Imposition of Penalty for delayed completion of the event (LD @ 0.5 % of the event rate per day will be levied for delay beyond the agreed time schedule for completing the event), and/or
- c) Termination of the Contract for default.

24.0 GUARANTEE:

- 1) Starting on the day that the system "Go Live", the system automatically enters the official operations guarantee period for one year.
- 2) During the guarantee period, upon BHPV's request, bidder's technicians should provide full onsite technical support free of cost.

SCOPE / SPECIFICATIONS

Tender for Rollout of SAP from BHEL to BHPV

1.0 GENERAL

After BHPV has become a subsidiary of BHEL, the management of BHEL has decided to extend the SAP Business system of BHEL, Trichy to BHPV. Since BHPV is a separate legal entity, it has been decided to rollout the ERP system of BHEL, Trichy configuring BHPV as a separate company code.

2.0 SCOPE OF WORK

2.1 Technical Requirements/Details

SAP Overview

In 2001 BHEL, Tricky went live on SAP with 4.6B, upgraded to Version 4.7 in 2004 and again upgraded (technical) to ERP 6.0 in January 2012. The system landscape consists of Development, Quality and Production servers. Secondary site which is 500 meters away from the main server works in a clustered environment in load sharing mode.

Technical Details of current SAP R/3 System

SAP Production Server	Details
Operating System version	AIX 6.1
SAP version	Technical - SAP R/3 ERP 6.0 EHP5 Functional – SAP R/3 ERP 4.7
Database version	Oracle 11G
Solution Manger	Installed

Server Landscape:

IBM P780 Series

Server	CPU	Memory	DiskSpace
Production Server	24	384 Gb	2 Tb
Quality Server	2	32 Gb	2 Tb
Development Server	2	32 Gb	300 Gb

System Landscape:

	Number of Concurrently active users
Production system (DB+CI, Four Application servers)	950
Development System	25

Tender for Rollout of SAP from BHEL to BHPV

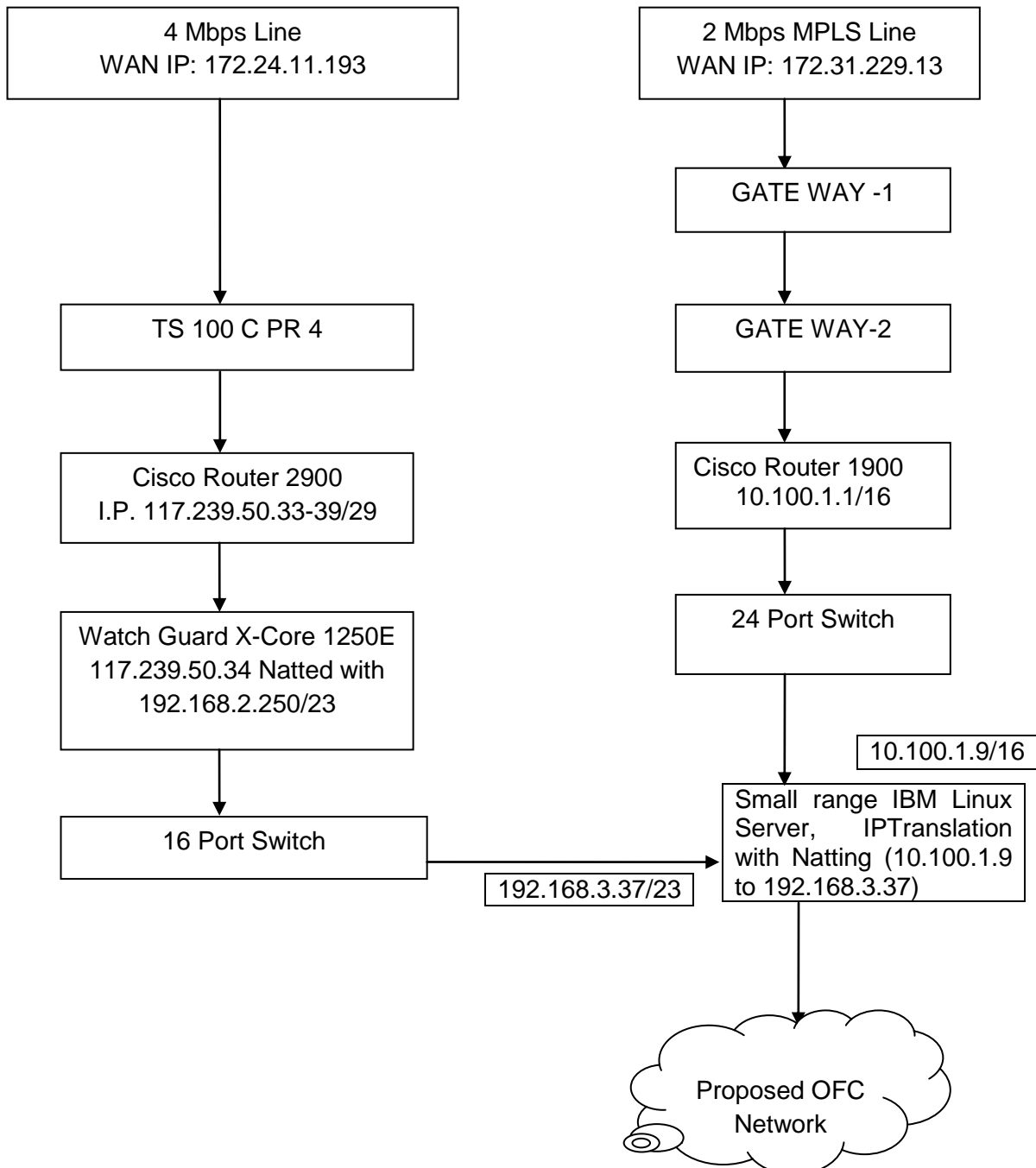
Functional Modules Implemented:

- Finance (FI)
- Costing (CO)
- Project System(PS)
- Sales and Distribution(SD)
- Materials Management (MM)
- Quality Management (QM)
- Production Planning (PP)
- Plant Maintenance (PM)
- Asset Management(AM)

Network between BHEL,Trichy and BHPV,Vizag:

Full time Core team for all the modules is available at BHEL, Trichy for support, clarification and Testing.

PROPOSED NETWORK



Tender for Rollout of SAP from BHEL to BHPV

2.2 Brief Scope

After BHPV became the subsidiary of BHEL, the major business is given to BHPV by BHEL, Trichy.

BHEL, Trichy after receiving the order from their customers through corporate office, creates the project data in their SAP system, creates the material & BOM, attach to network. Then releases the purchase order (PO) on BHPV treating them like a vendor. After manufacture, BHPV directly dispatch the finished goods to BHEL customer. BHPV bills on BHEL against above PO and BHEL bills on customer against original contract.

Existing Business Scenario:

1. BHEL., Trichy receives orders from its customers,
2. The cycle time of the execution varies from 24 months to 36 months,
3. Project is created in PS module with more than 500 WBS
4. Engineering activity is carried out for each WBS and deliverables are attached against WBS.
5. A price agreed between BHEL and BHPV for each WBS based on the type of product.
6. After engineering activity is completed for each WBS and deliverables are attached to project network, demand flows (through MRP run) in the form of purchase requisition which is then converted to purchase order on BHPV (treating them like a vendor). Separate purchase orders created for each WBS and the deliverables of that WBS forms separate line items with in that purchase order.
7. The rate of purchase order will be fixed in terms of INR / Kg (agreed between BHEL & BHPV) for each WBS.
8. After completion, the deliverables will be dispatched directly from BHPV to customer along with excise invoice (at the contract rate agreed between BHEL and customer).
9. Then BHPV raises invoice on BHEL (at PO rate agreed between BHEL & BHPV) for the payment from BHEL to BHPV.
10. Based on dispatch details from BHPV, BHEL raises commercial invoice (cumulatively) on customer of payment from customer to BHEL.

In this proposed implementation,

- The demand from BHEL has to flow automatically to BHPV for items identified to manufacture at BHPV.
- BHPV has to bill on BHEL at the allocated rate and BHEL to bill on their customer at original contract price.
- The accounting data / documents shall flow seamlessly between these companies.
- Provision for separate balance sheets of BHPV and BHEL are required.

The implementation partner has to submit the proposed solutions and methodology to meet the above requirement.

The Scope of work shall cover the following:

Tender for Rollout of SAP from BHEL to BHPV

- Creating a new company code for BHPV in existing SAP system of BHEL, Trichy.
- Copying of existing (required) configurations to company code .
- Creating new configuration wherever required.
- Copying of relevant master data from BHEL to BHPV.
- Creating / uploading of BHPV specific master data.
- Copying of existing Z' Programs of BHEL to BHPV and doing necessary modifications to run in that company code.
- Training the core team and end users of BHPV.
- Intra and inter Modular testing for all processes.
- Testing the data flow , demand flow , accounting document creation and balance sheet preparation between two company code

As the server , basis & core team of existing SAP system is located at (BHEL) Trichy and the new company (BHPV) to which the system has to be extended is located at Vizag, the implementation partner may have to work at both locations.

2.3 Technical Services

Following are the services which are expected to be delivered by the vendor:

BASIS related services

Any BASIS support required for implementing Section 2.2 shall be provided.

ABAP related services

- Copying all ABAP developments from BHEL company code to BHPV company code and to do Adjustment / modification of the entire ABAP development to suit BHPV. There are approx.2000 active ABAP programs. These use features like BDC, BAPI, Module Pool, LSMW, SCAT, Smart Forms, User exits, SAP scripts, Report writer/painter and ALV Reports.

Other services

- Functional support during the testing period. Vendor's team to extend necessary help and guidance to BHPV , BHEL to carry out the testing effectively and efficiently
- Provide Detailed documentation
- Post go-live support (onsite) to ensure stabilization of the process in production system.

3.0 PROJECT PLANNING & MANAGEMENT

3.1 Methodology & Tools

The supplier must manage the project according to a recognized methodology. They should give comprehensive details of their approach and project plan.

Tender for Rollout of SAP from BHEL to BHPV

3.2 Project Management Proposal

This should include:

- Project Organisation & Structure with details like no. of Sr. /Jr. Consultants for Basis, ABAP & functional Consultants for each module with no. of man days.
- Reporting & Communication channels and procedures
- Methodology for Project Issue recording and management
- Quality Assurance methodology and procedures
- Documentation standards and control procedures

Software version control & Configuration Management

3.3 Project Plan

In this section we would like respondents to outline, a proposed implementation plan to meet the schedule of work outlined in this tender.

The plan should cover supplier's responsibilities, BHPV's responsibilities, BHEL's responsibilities and the responsibilities of any other parties involved. It should incorporate quality control and assurance tasks, show deliverables and outline milestones of the project.

Any dependencies must be shown, particularly actions by third parties on the critical path.

A project plan is required, to support the project management proposal, indicating the project milestones and major tasks from initial understanding/confirmation of requirements, up to and including handover to BHPV, BHEL as a stable operational system.

3.4 Project Status Reporting

We would expect to see detailed proposals for progress reporting, quality reviews, and status reporting. This should be aligned with the Project Management Structure and should define reporting channels and frequency of reports/meetings etc.

3.5 Project Issues Reporting

During the life of a project it is necessary to log, track and resolve issues arising. Respondents should provide details of their approach to issues reporting.

3.6 Risk Analysis

The service provider should define the process and methodology to identify and quantify any potential risks as perceived by themselves and/or BHPV & BHEL with a view to delivering the required solution to plan; i.e. user expectations, cost and timeliness.

Having identified any potential risks, they should also identify the process and methodology to be used to mitigate risk for all parties.

Tender for Rollout of SAP from BHEL to BHPV

4.0 METHODOLOGIES

Respondents should use this section to satisfy BHPV & BHEL that they have a rigorous approach the use of methodologies for the topics outlined below.

4.1 Testing Methodology

Provide details of the testing strategy, including the acceptance tests that will be carried out to prove the successful operation of the system to BHPV & BHEL, as well as the formal sign-off procedures to acknowledge this.

The acceptance tests identified will be carried out by BHPV & BHEL. We shall reserve the right to perform additional acceptance tests to those proposed by service provider where such proposals are judged to be incomplete.

4.2 Acceptance Testing

Sample acceptance test plans should be submitted. These should show:

- What tests are to be conducted and by whom.
- What sequence and in what time frame the test will occur.

Test plans should demonstrate a formal mechanism is being applied. We would expect to see a common format showing test to be carried out, expected result, actual result, input data, output data etc. .

4.3 Change Control

There should be a formal change control mechanism in place to ensure controlled modification of project deliverables. This should extend to formal mechanisms for:

- Requesting changes i.e. at BHPV , BHEL request
- Notifying changes i.e. at supplier request
- Estimating change effort (time/cost) [to be part of your commercial response]
- Authorising changes
- Progress reporting changes in progress
- Implementing/Testing
- Accepting
- Sign-off.

5.0 MAINTENANCE AND SUPPORT

Respondents should provide a detailed proposal for their maintenance and support of the implementation.

The following topics must be covered in detail.

5.1 Maintenance and support policy

Post go-live support to be provided with onsite consultants for a minimum period to ensure stabilisation of the upgrade process in production system. Cost of extended support if requested by BHPV, BHEL may be mentioned

Tender for Rollout of SAP from BHEL to BHPV

5.2 Maintenance Services Required

Provide details of any periodic works, which need to be performed by them to maintain the solution's performance in terms of this tender. Provide the same level of detail for periodic works, which BHPV, BHEL will be required to perform. BHPV, BHEL requires the support to be provided for a minimum period to ensure stabilisation of the implementation process in production system..

6.0 TRAINING

Training & Knowledge transfer shall be provided to Core Team members including ABAPERS & Basis Team totaling around 30 persons. Training Manual shall be provided by Service Provider.

Tender for Rollout of SAP from BHEL to BHPV

Pre-Qualification and Eligibility Criteria

ANNEXURE- A

SL	DESCRIPTION	Confirmation/ comments
	Financial Requirement	
F.1	The bidder should be registered entity in India. Joint venture / Consortium Bids will not be accepted	
F.2	The bidder should have made profit in immediately preceding last three financial years. The Bidder should submit their audited Profit & Loss Account and Balance Sheet for last three financial years i.e. {FY 2009-10 (audited), 2010-11 (audited), 2011-12 (audited, if provisional, then duly certified by the auditor)}.	
	Technical Requirement	
T.1	The bidder should be a Global service partner of SAP. The bidder should submit documentary evidence.	
T.2	The bidder should have successfully executed at least TWO SAP ERP (version 4.7 and above) implementation for any company (within India). Copies of work orders/ POs/ MOUs/ letter from clients indicating the details of the upgrade , addresses of the organizations, telephone numbers & e-mail addresses of the contact persons should be enclosed.	
T.3	Each implementation must have involved at least 200 customised developments(Z) involving all the following features: BAPI, BDC, Module Pool, LSMW, SCAT, ALV reports and SAP scripts. Documentary evidence should be provided enclosed in the form of letter from client / any other valid SAP documentation.	
T.4	The service provider should have implementation experience in all SAP business modules FI, CO, MM, PP, PM, QM, PS & SD in SAP version ERP4.7 and above. Documentary evidence should be provided enclosed in the form of letter from client / any other valid SAP documentation.	
T.5	The service provider should have experience in implementing multiple company codes in same implementation / instance (OR) rollout from one company code to another in the same instance. Documentary evidence should be provided enclosed in the form of letter from client / any other valid SAP documentation.	
T.6	Companies/ firms should not be blacklisted/ banned/ barred by any Government Authority/ Department/ Agency. Self certification to this effect to be provided.	

(Relaxation of the above pre-qualification and eligibility criteria will not be entertained under any circumstances. Hence bidders who do NOT comply with one more of the above eligibility criteria NEED NOT apply.)

RATE SCHEDULES

Tender for Rollout of SAP from BHEL to BHPV

SUBJECT:	:	<i>ROLLOUT OF SAP SYSTEM OF BHEL , TRICHY TO BHPV , VIZAG WITH SEPARATE COMPANY CODE</i>
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PREAMBLE TO RATE SCHEDULE

1. Bidder has thoroughly read and understood the contents of the Bidding Document.
2. **The Quoted Rates/Prices shall be Firm except Service tax as per clause 10.0 of Instructions to Bidders**
3. The unit Rates/Prices shall remain firm throughout the contract period.
4. Bidder shall quote as per Schedule of Price only. No comment, explanation or clarification in Schedule of Price, is acceptable. Rebate, if any, to be indicated in "Summary of Prices" only. No unsolicited rebate/price other than what is indicated in "Summary of Prices" shall be acceptable. No condition in price part shall be acceptable.

STAMP & SIGNATURE OF BIDDER

SCHEDULE OF PRICE

FOR

ROLLOUT OF SAP SYSTEM OF BHEL-TRICHY TO BHPV, VIZAG WITH SEPARATE COMPANY CODE

Rev.	Date	Purpose	By	Checked	Approved

Tender for Rollout of SAP from BHEL to BHPV

NAME OF WORK : ROLLOUT OF SAP SYSTEM OF BHEL , TRICHY TO BHPV , VIZAG WITH SEPARATE COMPANY CODE

BIDDING DOCUMENT NO.

NAME OF BIDDER:

Rollout of SAP system of BHEL, TRICHY to BHPV, VIZAG with separate company code in accordance with the requirements defined in the bidding document.

SL.	DESCRIPTION	UNIT/ QTY	LUMPSUM RATE (IN Rs.) (except taxes & duties)		% of applicable Taxes & Duties
			IN FIGURES (₹)	IN WORDS	
(A)	Rollout of SAP system of BHEL , TRICHY to BHPV , VIZAG with separate company code	1			
(B)	Consultant charges for Post implementation support / allied support (Onsite)	Per day			
(C)	Consultant charges for Post implementation support / allied support (Offsite)	Per day			