

**Subject: Global Expression of Interest (EOI) seeking interested Organizations/ Companies for tying up with BHEL as Consortium Partner in expected EPC Tenders in India for Downstream Oil and Gas Sector business**

**EOI Ref No: BHEL-IS-CPPP-EOI-001/2020-21 DATED 25.01.2021**

1. Amendment No. 2 dated 08.04.2021 w.r.t above referred EOI is enclosed herewith. The terms, conditions and specifications of EOI document stand modified to the extent indicated under column "Amendment".
2. All other terms & conditions, stipulations, specifications etc. of EOI document issued earlier shall remain unaltered. Partner/ Bidder is advised to visit BHEL website [www.bhel.com](http://www.bhel.com) regularly for the further updates. Partner/ Bidder to ensure that response shall be submitted as stated above.

S. No.	EOI REFERENCE			SUBJECT	AMENDMENT No. 2 to EOI																
	PART/ SECTION	PAGE NO.	CLAUSE NO.																		
1.	Table-1	6 of 34	3.0	EOI Response Submission Cut-off Date	The response submission Cut-off date shall be 26.04.2021.																
2.	Table-1	6 of 34	3.0	Addition of new project at S. No. L, M & N	Following new projects are being added to Table-1: <table><tr><th>Project Sl. No.</th><th>Customer</th><th>Project</th><th>Tentative Project value (INR/ USD)</th></tr><tr><td>L.</td><td>CPCL Nagapattinam</td><td>INDMAX (FCCU) 2.43 MMTPA (EPC)</td><td>INR 3500-4000 Cr/ USD 478-546 Million</td></tr><tr><td>M.</td><td>CPCL Nagapattinam</td><td>Poly Propylene (PP) Unit 1x475 KTPA</td><td>INR 1200-1500 Cr)/ USD 164-205 Million</td></tr><tr><td>N.</td><td>CPCL Nagapattinam</td><td>Delayed Coker Unit(DCU) 2.5 MMTPA</td><td>INR 1500-1800 Cr)/ USD 205-246 Million</td></tr></table>	Project Sl. No.	Customer	Project	Tentative Project value (INR/ USD)	L.	CPCL Nagapattinam	INDMAX (FCCU) 2.43 MMTPA (EPC)	INR 3500-4000 Cr/ USD 478-546 Million	M.	CPCL Nagapattinam	Poly Propylene (PP) Unit 1x475 KTPA	INR 1200-1500 Cr)/ USD 164-205 Million	N.	CPCL Nagapattinam	Delayed Coker Unit(DCU) 2.5 MMTPA	INR 1500-1800 Cr)/ USD 205-246 Million
Project Sl. No.	Customer	Project	Tentative Project value (INR/ USD)																		
L.	CPCL Nagapattinam	INDMAX (FCCU) 2.43 MMTPA (EPC)	INR 3500-4000 Cr/ USD 478-546 Million																		
M.	CPCL Nagapattinam	Poly Propylene (PP) Unit 1x475 KTPA	INR 1200-1500 Cr)/ USD 164-205 Million																		
N.	CPCL Nagapattinam	Delayed Coker Unit(DCU) 2.5 MMTPA	INR 1500-1800 Cr)/ USD 205-246 Million																		
3.	Table-1,	6 of 34	3.0	Response Submission Date for projects at S.No. L, M & N	26.04.2021																
4.	Table-2	11 of 34	7.2.1 "Table-2"	Average Annual Turnover Criteria for projects at S.No. L, M & N	Following new projects are being added to Table-2: <table><tr><th>Project Sl. No.</th><th>Customer</th><th>Project</th><th>Average Annual Turnover</th></tr><tr><td>L.</td><td>CPCL Nagapattinam</td><td>INDMAX (FCCU) 2.43 MMTPA (EPC)</td><td>INR 796 Cr/ USD 108 Million</td></tr><tr><td>M.</td><td>CPCL Nagapattinam</td><td>Poly Propylene (PP) Unit 1x475 KTPA</td><td>INR 273 Cr/ USD 37 Million</td></tr><tr><td>N.</td><td>CPCL Nagapattinam</td><td>Delayed Coker Unit(DCU) 2.5 MMTPA</td><td>INR 341 Cr/ USD 46 Million</td></tr></table>	Project Sl. No.	Customer	Project	Average Annual Turnover	L.	CPCL Nagapattinam	INDMAX (FCCU) 2.43 MMTPA (EPC)	INR 796 Cr/ USD 108 Million	M.	CPCL Nagapattinam	Poly Propylene (PP) Unit 1x475 KTPA	INR 273 Cr/ USD 37 Million	N.	CPCL Nagapattinam	Delayed Coker Unit(DCU) 2.5 MMTPA	INR 341 Cr/ USD 46 Million
Project Sl. No.	Customer	Project	Average Annual Turnover																		
L.	CPCL Nagapattinam	INDMAX (FCCU) 2.43 MMTPA (EPC)	INR 796 Cr/ USD 108 Million																		
M.	CPCL Nagapattinam	Poly Propylene (PP) Unit 1x475 KTPA	INR 273 Cr/ USD 37 Million																		
N.	CPCL Nagapattinam	Delayed Coker Unit(DCU) 2.5 MMTPA	INR 341 Cr/ USD 46 Million																		
5.	7.2.2	12 of 34	7.2.2	Net Worth Criteria new added projects at S. No. L, M & N	Net Worth Criteria shall be applicable for newly added project at S. No. L, M & N																
6.	7.2.3	12 of 34	7.2.3	Profit After Tax(PAT) Criteria for new added projects at S. No. L, M & N	PAT Criteria shall be applicable for newly added project at S. No. L, M & N																

7.	Table-3	12 & 13 of 34	7.3	Commercial Criteria for projects at S.No. L, M & N	Following new projects are being added to Table-3:						
					<b>Project Sl. No.</b>	<b>Customer</b>	<b>Project</b>	<b>Contract Value for Similar Contract</b>			
								<b>One Contract</b>	<b>Two Contract</b>	<b>Three Contract</b>	
					L.	CPCL Nagapattinam	INDMAX (FCCU)	INR 1750 Cr/ USD 238 Million	INR 1400 Cr/ USD 191 Million	INR 1050 Cr/ USD 143 Million	
					M.	CPCL Nagapattinam	Poly Propylene (PP)	INR 600Cr/ USD 82 Million	INR 480Cr/ USD 65 Million	INR 360Cr/ USD 49 Million	
					N.	CPCL Nagapattinam	Delayed Coker Unit (DCU)	INR 750 Cr/ USD 102 Million	INR 600 Cr/ USD 82 Million	INR 450 Cr/ USD 61 Million	
8.	9.4	15 of 34	9.4	Evaluation Criteria for EOI	Prospective Partner may choose to associate with BHEL for all or any of the Projects i.e. A, B, C, D, E, F, G, H, I, J, K, L, M, N as defined at Clause No. 3/Table-1 of this EOI as defined therein.						
9.	Annexure-4	19 of 34		Projects for which bidder intends to participate	Following new projects are being added to at Annexure-4:						
					<b>Project Sl. No.</b>	<b>Customer</b>	<b>Project</b>	<b>Please tick the Box Turnover</b>			
					L.	CPCL Nagapattinam	INDMAX (FCCU) 2.43 MMTPA (EPC)	<input type="checkbox"/>	No	<input type="checkbox"/>	Yes
					M.	CPCL Nagapattinam	Poly Propylene (PP) Unit 1x475 KTPA	<input type="checkbox"/>	No	<input type="checkbox"/>	Yes
					N.	CPCL Nagapattinam	Delayed Coker Unit(DCU) 2.5 MMTPA	<input type="checkbox"/>	No	<input type="checkbox"/>	Yes
10.	Annexure-10	26 of 34		A. Compliance Criteria	Shall be applicable for new added Project at L, M, N						
11.	Annexure-10	28 of 34		B.1 Weightage Criteria: Financial Criteria	Following Financial Criteria Weightage shall be applicable for Project L, M & N as under:						
					<b>Sl. No.</b>	<b>Description</b>	<b>Relative Marks</b>	<b>UOM</b>	<b>PARTNER Response</b>	<b>Marks Basis</b>	

						<b>L. CPCL - INDMAX</b>		INR/Cr	(Bidder to fill details)	Minimum average annual turnover required INR 796 Cr/ USD 108 Million
						<b>M. CPCL- PP Unit</b>		INR/Cr	(Bidder to fill details)	Minimum average annual turnover required INR 273 Cr/ USD 37 Million
						<b>N. CPCL- DCU Unit</b>		INR/Cr	(Bidder to fill details)	Minimum average annual turnover required INR 341 Cr/ USD 46 Million
12.	Annexure-10	29 of 34		C. 1 Experience Criteria	Following Experience Criteria Weightage shall be applicable for Project L, M & N as under:					
					<b>Sl. No.</b>	<b>Description</b>	<b>Relative Marks</b>	<b>UOM</b>	<b>PARTNER Response</b>	<b>Marks Basis</b>
						<b>L. CPCL - INDMAX</b>		No.'s	(PARTNER to fill details)	Projects with Contract value more than INR 1050 Cr/ USD 143 Million
						<b>M. CPCL- PP Unit</b>		No.'s	(PARTNER to fill details)	Projects with Contract value more than INR 360Cr/ USD 49 Million
						<b>N. CPCL- DCU Unit</b>		No.'s	(PARTNER to fill details)	Projects with Contract value more than INR 450 Cr/ USD 61 Million
13.	Annexure-10	29 of 34		C. 2 Partner Infrastructure	Shall be applicable for Project L, M & N.					
14.	Annexure-10	30 of 34		D.1 Business Sharing Criteria: Proportion of Share in Scope of Work in Value terms	Following Business Sharing Criteria weightage shall be applicable for Project L, M & N as under:					
					<b>Sl. No.</b>	<b>Description</b>	<b>Relative Marks</b>	<b>UOM</b>	<b>PARTNER Response</b>	<b>Marks Basis</b>

						<b>L. CPCL - INDMAX</b>		%	(PARTNER to fill details)	% of business share of BHEL
						<b>M. CPCL-PP Unit</b>		%	(PARTNER to fill details)	% of business share of BHEL
						<b>N. CPCL-DCU Unit</b>		%	(PARTNER to fill details)	% of business share of BHEL
15.	Annexure-10	31 of 34		D.1 Business Sharing Criteria-Sharing of Pre Bid Engineering Expenses(PBEE)	Following Business Sharing Criteria weightage shall be applicable for Project L, M & N as under:					
					<b>Sl. No.</b>	<b>Description</b>	<b>Relative Marks</b>	<b>UOM</b>	<b>PARTNER Response</b>	<b>Marks Basis</b>
						<b>L. CPCL - INDMAX</b>		%	(PARTNER to fill details)	% of PBEE by PARTNER
						<b>M. CPCL-PP Unit</b>		%	(PARTNER to fill details)	% of PBEE by PARTNER
						<b>N. CPCL-DCU Unit</b>		%	(PARTNER to fill details)	% of PBEE by PARTNER