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## **BHELs Industry Sector Business Segment registers 40 percent growth, Witnesses order inflow of Rs.1,43,660 Million in Fiscal 2009-10**

As a result of increased customer focus and sustained efforts for entry into new business areas, Bharat Heavy Electricals Limited (**BHEL**)’s Industry Sector business segment has recorded an all-time high growth of 40% over the previous year. Out of the total order booking of Rs. 5,90,310 Million by **BHEL** in 2009-10, its Industry business segment contributed an order inflow of Rs.1,43,660 Million. This increase further reinforces the company’s focus on balanced growth through expansion of activities in the segments of industry, transportation, transmission, defence, oil & gas, etc., in addition to its core area of power. **BHEL**’s sustained focus on customer satisfaction has paid rich dividends in securing repeat orders. During fiscal 2009-10, major successes included the highest value captive power plant order of Rs.3,348 Crore from IOCL for its Cogeneration Power Plant at Orissa, major repeat orders from Hindalco for 6x150 MW BTG package for its Orissa project and Chennai Petroleum Corporation Limited (CPCL) for a 20 MW Cogeneration plant at its Chennai Refinery. Significantly, in the transportation segment, **BHEL** bagged the single largest order valued at Rs.9900 Million for 150 numbers 5000 HP 25 kV AC mainline electric locomotives (type WAG -7) from Indian Railways. Won in the face of stiff international competition, other significant orders included those from JSPL, Sterlite, Monnet & Ispat Energy Ltd., Jai Prakash Associates, Action Ispat and Power Ltd., Shri Shyam Ispat (India) Pvt. Ltd, Indian Railways, UPRVUNL, PowerGrid, MRPL, HPCL, BCPL, MSETCL, APGenco, NTPC, etc,. These orders are testimony to the confidence reposed by customers in **BHEL**’s technological excellence and reinforce its leadership status in providing state-of-the-art solutions for a wide array of products and systems for application in Captive Power, Transportation, Transmission, Oil & Gas, Renewable Energy and other industrial segments. **BHEL** has been committed to the nation’s infrastructure development programme and has reaffirmed its commitment by equipping itself for the future. In line with Company’s Strategic Plan-2012, the company is on track to become a US\$ 11 Billion turnover company by 2011-12.

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