

Corrigendum I

Dated: 12.01.2022

Subject: Expression of Interest (EOI) for Development and Augmentation of BHEL Hospitals, across five Locations On Public Private Partnership Basis

Ref: EOI no. AA:GAX:21:MA:620 dated 16.12.2021

Based upon the queries received from various private players, find below the BHEL response.

1) Clarification wrt Contract duration

The regulatory requirement binds BHEL to provide the land and building only on a license basis with renewals every 5 years. However, the total award will be for a longer duration of time example, 10-15 years for Operation & Maintenance (ONM) Model and 25-30 years for Design, Build, Finance, Operate and Transfer (DBFOT) models. Minimum & basic threshold criteria like timely payments of lease rentals, etc. will be introduced in the Request for Proposal (RFP) / Concession Agreement (CA) as requisites for renewing the license.

2) Clarification wrt exit clause

There are two options proposed at every location, option 1 is for renovate and equip (10-15 years contract) while option 2 requires the private partner to build and equip (25-30 year contract). In both options, the private partner will either be allowed to remove equipment or be reimbursed the value of the equipment (after accounting for depreciation). There will be a structured exit clause in case of both options/arrangement with the partners.

3) Clarification wrt manpower

BHEL will not mandate the private partner to absorb the existing employees. In case Pvt partner is willing to retain certain manpower of existing facility, Pvt partner will need to pay salary at par with BHEL. All terms of employment will be well elaborated in Request for Proposal (RFP) / Concession Agreement (CA). The decision regarding this will also be based on industry consultation.

4) Clarification wrt land use at Noida location

BHEL will fulfill all the approvals for land use before signing the contract. The details will be made available at the RFP stage. BHEL can also organize a site visit if notified in advance.

5) Clarification wrt cost estimation

Cost estimation provided in Table-2 of Eoi is only indicative. The RFP will have a certain quality parameter w.r.t the equipment and infrastructure, services. Private partners are expected to assess their own on part of the investment required to build and equip at par with the set standard.

6) Meeting with Private Players

In order to clarifying further possible queries of private players, an online meet shall be organized. For date and time of proposed meeting, email can be dropped on 'ajmal.h@bhel.in' & 'manishkbhaskar@bhel.in'.

7) Mode of submission of response against EOI

Considering the current Covid situation, response against the above referred EOI can be submitted through physical mode as well as email mode on emails referred at S.No. 6 above.

8) Revised Date of submission of response:

The last date for submission of response is 21.01.2022 (Friday) by 15:00 hrs.

