

Company

Bharat Heavy Electricals Limited

(High Pressure Boiler Plant) Tiruchirappalli – 620014, TAMIL NADU, INDIA MATERIALS MANAGEMENT

Phone: +91 431 2577331 Fax : +91 431 252 07 19 Email : srchandran@bheltry.co.in
Web : <u>www.bhel.com</u> , http://tenders.gov.in

		ence Ni ry 2651			Enquiry Dat 01.06.11				for su 27.06		issi	on of
You are reques	ted to	quote	the	Enquir	y number	date	and	due	date	in	all	your
correspondences.	This is	only a	reque	est for c	uotation ar	nd not	an or	der				

BHEL requires suppliers for Technical upgrade of Existing SAP R/3 4.7 to ERP 6.0.

BHEL commercial terms & conditions with Technica BHEL web site <u>http://www.bhel.com</u> or from <u>http://tenders.gov.in</u> (public sector units) Bharath H reference " 2651100013 "	n the Government tender website
Tenders should reach us before 14:00 hours on the due date Technical bid will be opened at 14:30 hours on the due date Tenders would be opened in presence of the tenderers who have submitted their offers and who may like to be present.	Yours faithfully, For Bharat Heavy Electricals Limited Manager / Capital Purchase/ Manufacturing

		 A state of the sta		
स रच उ एव मिर्मा हि 429-002/A		HEAVY ELECTR (A Government of India Ur HIGH PRESSURE BOILER JRCHASE DEPARTMENT - FO THIRUCHIRAPALLI - 62 TAMILNADU (INDI)	ndertaking-) RPLANT DSSIL BOILERS 20014	Page 1/1 PHONE :2577645 GRAMS : BHARATELEC FAX NO: 2520719 E-mail: srchandran@bheltry.co.in Web:
Vendor Code		Enquiry No	Enquiry Date	Due Date for Quotation
Vendor Name		2651100013 - 49	01.06.2011	
		Please quote Enquiry correspondences. This is only a request	No, Date and due	date in all
ltem	Description	Unit	Quantity	Delivery Schedule Quantity Date
4.7 T EXIST DETA	NICAL UPGRADE OF EXISTING SAI O ERP 6.0 ING SAP R/3 4.7 TO ERP 6.0 ILED SPEC. ENCLOSED SEPARATEL cading (Tech) SAP from 4. 6.0	P R/3	1.000	1.00 31.12.11
SUPERSCIBE SHALL BE F 3. OFFERS A) DEMAND B) DEMAND C) WITH OF	PRICED OFFER IN ANOTHER ED WITH TENDER REFRENCE PUT IN A SINGLE COVER AN DING ADVANCE PAYMENT, DING EXEMPTION OF EMD FFER VALIDITY OF LESS TH, CEPTANCE FOR LD, RP & SE OFFER.	E AND DUE DATE OF ND ADDRESSED TO US AN 6 MONTHS	OPENING. THESE (S.	COVERS
	UE DATE OF TENDER OPEN /ILL BE OPENED ON NEXT V		ON A HOLIDAY, T	HOSE
ETC.) WITH (http://www	NDUM IF ANY (ie CHANG RESPECT TO THE THIS TEL .bhel.com or http://tenders.g EGULARLY THROUGH THE	NDER WILL BE HOSTEI ov.in . YOU ARE REQU	D ONLY IN THE W	
	se has to be confirm			
The offers shou The offers will enderers who	vendors will be made only uid reach us 30 minutes before the be opened at 14.30 hrs on the du have submitted their offer and who ad delayed offers are liable to be re	time of opening of tenders. e date of tender in the prese may like to be present for	ence of the tender	Yours faithfully. AT HEAVY ELECTRICALS LIMITED AMAGER / PURCHASE 6/11 STUDEN CHANGES WC
1		, , , , , , , , , , , , , , , , , , , ,	BHE	L, TRICHY - 520 014.
1. 1. 1 1. 1.	· · ·	and a second	,	
			1	

and a second second



TECHNICAL UPGRADE

Of SAP ERP

FROM VERSION 4.7 TO ERP 6.0 Ehp(latest)

TENDER SPECIFICATION

BHARAT HEAVY ELECTRICALS LIMITED , TRICHY – 14

Specification for SAP Technical upgrade

बीएच ई एल

TOP SHEET

Name of the work : Technical upgrade of SAP ERP from version 4.7 to ERP 6.0 Ehp(latest)

Tender No :2651100013 DT:01.06.11

EMD Value : Rs. 1,50,000 / -

Completion Period : 2 Months Production Server Downtime: 48 Hours (Max)

Last Date & Time for depositing of sealed tenders : 27.06.2011 Till 14.00 Hrs

Date & Time for opening of tenders documents : 27.06.2011 at 14.30 Hrs



INDEX

No	CONTENTS	Page No
1	GENERAL CONDITIONS & INSTRUCTIONS TO BIDDERS	4 -15
	 1.1. Introduction 1.2. Definitions 1.3. Information required with bids 1.4. Bid evaluation criteria 1.5. Expenses to be borne by bidder 1.6. Language of bid 1.7. Earnest money deposit (EMD) 1.8. Place & address for submission of bids 1.9. Opening of bids 1.10. Prices, taxes and variation of Rates 1.11. Bid validity 1.12. Bid submission 1.13. Evaluation of price bids 1.14. Pre bid meeting 1.15. Bid with incomplete information 1.16. Contract document 1.17. General 1.18. Agreement 	
	1.19. Annexure to General Conditions	
2	SPECIAL CONDITIONS OF CONTRACT	16-23
	 2.1. Definitions 2.2. Security And Safety Rules 2.3. Discipline 2.4. Indemnity 2.5. Contractor's Obligation 2.6. Contract Period 2.7. EMD & SD Details 2.8. Prices, Taxes And Duties 2.9. Insurance Policies 2.10. Terms Of Payments 2.11. Termination Of The Contract 2.12. Income Tax 2.13. Arbitration 2.14. Governing Laws & Jurisdiction 2.15. Scope Of Work 2.16. Contract Agreement 2.17. Officer-In-Charge 2.18. Force Majeure 2.19. Order Of Precedence 2.20. Trade Secrets, Copy Right & Patent indemnity 2.21 LD Clause 2.22 RP Clause 2.23 Delav In Contractor's Performance 	
3	SCOPE / SPECIFICATIONS 3.1. General 3.2. Scope of work 3.3. Pre-qualification and eligibility criteria	24-30
4	Pre-qualification and eligibility criteria	30

GENERAL CONDITIONS and INSTRUCTIONS TO BIDDERS (GCITB)

Page **3** of **34**

1.0 INTRODUCTION

Bharat Heavy Electricals Ltd, a Govt. of India undertaking is the largest engineering enterprise of its kind in India and one of the major power plant manufacturers in the world. BHEL,Trichy is planning to upgrade the SAP ERP from version 4.7 to ERP 6.0 Ehp(Latest).

2.0 **DEFINITIONS**

With respect to this document, the following definitions shall apply:

"INSTRUCTIONS TO BIDDERS" shall mean the documents describing in which manner BIDDER shall prepare and submit his BID.

"NOTICE INVITING TENDER"(NIT) shall mean BHEL'S request to BIDDER for a BID/TENDER together with the Bidding Document.

"TENDER" or "BID" shall mean BIDDER'S offer to perform the WORK, in accordance with Bidding Document.

"TENDER DOCUMENT" or "BIDDING DOCUMENT" shall mean the documents listed in the MASTER INDEX, and any subsequent addendum or corrigendum or amendment.

"BIDDER" or "TENDERER" shall mean the Person or Company who received/purchased/downloaded the Bidding Document and submitted their Bid.

3.0 **INFORMATION REQUIRED WITH BIDS**

The following documents/ information as per proformas enclosed in the bid document should be submitted along with un priced Bid.

Envelope I- This sealed envelope should contain all the copies of technical bid together with un-priced commercial bid and EMD amount of Rs.1,50,000/-. This envelope should be clearly marked <u>"Part I -</u> <u>Technical and commercial bid"</u>, indicating Enquiry No., Due Date and Address & Reference of the Bidder.

Envelope II : This sealed envelope should contain <u>price details</u>. This envelope should be clearly marked <u>"Part II - Price bid"</u>, indicating Enquiry No., Due Date and Address & Reference of the Bidder.

Above both envelopes (Part I & II) shall be put in one cover, duly sealed, super scribing as Part I and Part II of Enquiry No., due date of opening and the address and reference of the Bidder.

The above offer should reach this office on or before the due date by 14.00 Hrs (IST). Late offers will not be considered.

BHEL shall not be responsible for loss of any sheet/document, if submitted in loose condition or through improper filing.

- a) EMD (Rs. 1,50,000) shall be submitted in the form of crossed Demand Draft/ Pay Order in favour of "BHARAT HEAVY ELECTRICALS LIMITED, TIRUCHIRAPPALLI".
- b) Check list for submission of bid as per format attached as Annexure-I to GCITB.
- c) Bid Compliance Statement in the format attached as Annexure-II to GCITB.
- d) Past experience of providing similar services as Annexure-III to GCITB.
- e) Financial Statements as per Annexure-IV to GCITB. Bidder shall also submit net worth of latest Financial year
- f) Bank Account particulars as per Annexure-V to GCITB.
- g) Copy of Certificate of Incorporation or Memorandum and Article of Association.
- h) Power of Attorney in favour of Authorised Signatory of the bid document.
- i) Copy of PAN Card and copy of income tax return filed by bidder during last financial year.
- j) Original Bidding Document duly signed and stamped on each page.

ती एच ई एल

- k) Documents required for establishing the Bidder's qualifications as per para 4.0 of GCITB.
- I) Security Check points duly filled, signed & stamped.

4.0 BID EVALUATION CRITERIA

- 4.1 The BHEL will examine the bids to determine whether the bids are complete as per checklist and / or as per requirements of Bidding Document.
- 4.2 The bids without requisite EMD will not be considered and bids of such bidders shall be rejected.
- 4.3 BHEL will examine the bids to determine whether they are complete, whether the original bidding document and Addendum / Corrigendum if any, have been returned with signed all the pages and the bids are generally in order.
- 4.4 BHEL will examine the bidders qualification as per Invitation for Bids (IFB) and bids of only those bidders who meet the qualifying requirements shall be taken for detailed evaluation.
- 4.5 The bids are required on ZERO DEVIATION. However, in case any bidder has given any deviation / stipulation, the same shall be checked and if found not acceptable, bidder shall be asked to withdraw the same without any financial implication. Bidder(s) who withdraw the deviations / stipulations, their bids shall be considered for further evaluation. Techno-commercially acceptable Bids shall be considered for Price Bid opening and evaluation

5.0 EXPENSES TO BE BORNE BY BIDDER

All expenses in preparation and submission of bids and visits to the office or any place in connection with the preparation of Bid shall be borne by Bidder. BHEL in no case shall be responsible or liable for these costs regardless of the outcome of the Bidding process

6.0 LANGUAGE OF BID

The bid prepared by the Bidder including all correspondence etc. relating to his offer/ bid shall be in ENGLISH language only.

7.0 EARNEST MONEY DEPOSIT (EMD)

EMD of requisite amount of the respective part shall <u>be furnished through crossed Demand Draft/</u>Pay Order in favour of "Bharat Heavy Electricals Ltd, Tiruchirappalli",

If the Bidder, after submission, revokes his bid or modifies the terms and conditions thereof during the validity of his bid except where B H E L has given opportunity to do so, the earnest money shall be liable to be forfeited. B H E L may at any time cancel or withdraw the Invitation For Bid without assigning any reason and in such cases the earnest money submitted by Bidder will be returned

8.0 PLACE & ADDRESS FOR SUBMISSION OF BIDS

SENIOR MANAGER

CAPITAL PURCHASE

Building No.24, IV Floor

BHEL, Trichy – 14.

9.0 OPENING OF BIDS

Unpriced Part of the Bid (i.e. Part-I: Techno-Commercial Bid along with un priced bid with indicating applicable taxes & duties) shall be opened in the presence of the authorised representative of the bidders on the same day of submission of Bid at the time as mentioned in GCITB at

CAPITAL PURCHASE

Building No.24, IV Floor

BHEL, Trichy – 14.

During the opening, only name of Bidder and whether EMD is furnished shall be informed and no other details/ information shall be given.

Bid received without EMD of requisite amount or with EMD not in the requisite form shall be rejected. Such bid shall be returned to the respective bidder and representative of such bidder shall not be allowed to attend the bid opening.

Price Part of the Techno-Commercially acceptable bidders shall be opened at a later date to be communicated after detailed evaluation of their bids. During opening of Priced Part, names of Bidders and their quoted total prices shall only be read. No other details/ information shall be given.

10.0 PRICES, TAXES AND VARIATION OF RATES

The Bidder should quote firm prices / rates for such works / services (but excluding service tax) for the contract period as indicated in the bidding document and no variation on above account will be allowed during execution of the Contract. Service Tax and statutory variation on Service Tax payable extra against documentary evidence within contractual completion period.

11.0 **BID VALIDITY**

Bid submitted by bidder shall remain valid for a period of 6 (Six) Months from the date of opening of Bid. Bidder shall not be entitled during this period to revoke or vary the content of Bid or any term thereof. In such event, the Bid shall be treated as "REJECTED" and EMD shall be forfeited without any reference to the Bidder.

12.0 BID SUBMISSION

Bids shall be submitted in single stage two bid systems, as per following:

ENVELOPE-I: "PART-I: TECHNO - COMMERCIAL PART"

NAME OF WORK:

BIDDING DOC. NO .:

FROM : [NAME & ADDRESS OF BIDDER]

This envelope shall contain (i) Techno-Commercial (Part-I) of Bidding Document in original duly stamped and signed on each page along with un priced bid with indicating applicable taxes & duties (ii) EMD, (iii) Techno-Commercial details including all supporting documents in "Original" as per check list included as Annexure - I and clause 3.0 of GCITB duly signed and stamped in each page.

ENVELOPE-II: "PART- II: PRICE PART"

The following details are to be written on the top of the envelope:

NAME OF WORK:

BIDDING DOC. NO .:

PRICE PART (DO NOT OPEN)

FROM: [NAME & ADDRESS OF BIDDER]

The Bidder shall submit only price/ Rates as per Schedule of Rates without any condition. Condition indicated, if any, in the Price part shall not be taken cognizance of and such bid may be rejected without assigning any reasons thereof.

The name of work, Bidding Document no., due date of submission and the name of the bidder shall be prominently written on top of the envelope.

The prices shall be filled up both in figure and in words and rounded off to the nearest rupee. No overwriting or use of correction fluid shall be accepted. Any correction shall be signed by the authorised signatory.

13.0 EVALUATION OF PRICE BIDS

- 13.1 Prior to price opening of bids, BHEL will determine whether each bid is accompanied by required EMD, fulfils the qualifying requirement stated in Bidding Document and compliance to the requirement of the Bidding Document.
- 13.2 Price part of only those bidders, whose bids are considered techno-commercially acceptable, shall be opened. The Rates(s)/Prices(s)quoted by the Bidders shall be arithmetically checked and contract shall be awarded to bidders quoted lowest (L1) rates.
- 13.3 If some discrepancies are found between the rate given in words and figures, the rate in words shall be taken as correct.
- 13.4 BHEL reserves the right to go for a Reverse Auction (RA) instead of Opening the submitted sealed price bid, which will be decided after techno-commercial evaluation. Information and general terms and conditions governing RA are given below

13.5 General Terms and Conditions of RA

Against this enquiry for the subject item/system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., On-Line Bidding On Internet.

a) For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.

b) BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on-line bidding on internet.

c) BHEL will inform the vendor in writing in case of reverse auction, the details of Service Provider to enable them to contact & get trained.



d) Business rules like event date, time, start price, bid decrement, extensions etc. also will be communicated through service provider for compliance.

e) Vendors have to fax the compliance form in the prescribed format (provided by Service provider) before start of Reverse auction. Without this, the vendor will not be eligible to participate in the event.
f) BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Net cash outflow to BHEL" considering Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the vendor to enable them to fill-in the price and keep it ready for keying in during the Auction.

g) Reverse auction will be conducted on scheduled date & time.

h) At the end of Reverse Auction event, the lowest bidder value will be known on the network.

i) The lowest bidder has to Fax the duly signed Filled-in prescribed format as provided on case-tocase basis to BHEL through Service provider within 24 hours of Auction without fail.

j) Any variation between the on-line bid value and the signed document will be considered as sabotaging the tender process and will invite disqualification of vendor to conduct business with BHEL as per prevailing procedure.

k) In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.

I) BHEL reserves the right to negotiate if need be, with the L1 vendor of the Reverse Auction.

14.0 PRE BID MEETING (if required)

- 14.1 The tenderer or his official representative is advised to attend a pre-tender meeting if called, at time and date to be notified by BHEL,Trichy,which will be well in advance of the closing date of the tender.
- 14.2 The purpose of the meeting will be to clarify issues and to answer questions on any matter that may be raised at that stage.

15.0 BID WITH INCOMPLETE INFORMATION

All information / document shall be furnished as per Clause No. 3.0 above. Completeness of bid is the responsibility of Bidder and no relief or consideration can be given for errors and omissions made by the Bidder inadvertently or advertently. Bid with incomplete information is liable for rejection. In case of any doubt in understanding, bidder must seek confirmation from BHEL before submission of offer.

16.0 CONTRACT DOCUMENT

The successful Bidder shall be required to execute a formal agreement in accordance with the Agreement format attached with the Bidding Document, within specified period.

Contract Documents to be signed between BHEL & selected Bidder shall consist of the following:

- (I) Agreement on stamp paper of appropriate value
- (II) Fax of Acceptance
- (III) Detailed Letter of Acceptance
- (IV) Original Bidding Document
- (V) Addendum issued to bidder, if any.

17.0 GENERAL

- (i) Bidders shall ensure submission of complete information/documents at the first instance itself. BHEL reserves the right to complete the evaluation based on the details furnished by the bidders without seeking any additional information.
- (ii) Telex/Telegraphic/Telefax/E-mail Bids, Joint venture/Consortium Bids will not be accepted
- (iii) BHEL reserves the right to reject any or all Bids at their sole discretion without assigning any reasons thereof. BHEL also reserve the right to annul the Bidding process without assigning any reason thereof.
- (iv) Bids not received by the due date and time shall be rejected and representatives of such Bidders shall not be allowed to attend the Bid opening.

18.0 AGREEMENT

The successful Bidder shall be required to enter into a formal Contract agreement and non-disclosure agreement with BHEL within Thirty (30) days of the award of the Contract.

ती एच ई एल

CHECK LIST FOR SUBMISSION OF BID ANNEXURE-I

Bidder is requested to fill this check list and ensure that all details/documents have been furnished as called for in the Bidding Document along with duly filled in, signed & stamped checklist with each copy of the "Techno-Commercial Part" [Part-I]

Please tick (\checkmark) the box and ensure compliance

<u>EMD</u> of requisite amount is submitted in the form of Crossed DD/ Pay Order/ Banker's Cheque as mentioned in IFB, in separately sealed envelope marked "Earnest Money Deposit".

1	Submitted in the form of Crossed DD/ Pay Order	EMD VALUE Rs <u>.</u>
2	Crossed DD/ Pay Order Dated Drawn on (Name of Bank)	
3	Validity of Bid shall be 6 (Six) months from the date of opening of Techno-commercial Part of Bidding Document	YES
4	Audited Profit & Loss Account and Balance Sheet for last three financial years ie.(FY 2008-09 (audited), 2008-09 (audited), 2010-11 (audited, if provisional, then duly certified by the auditor)) YES	1
5	Documentary evidence for SAP Global Service Partner	YES
6	Documentary evidence enclosed for successfully executed at least TWO Technical SAP ERP upgrades from 4.7 to ERP 6.0 for any company (within India). (Copies of work orders/ POs/ MOUs/ letter from clients indicating the details of the upgrade, addresses of the organizations, telephone numbers & e-mail addresses of the contact persons)	YES
7	Documentary evidence enclosed in the form of letter from client / any other valid SAP documentation for above upgrade which have involved at least 200 customised developments(Z) involving all the following features: BAPI, BDC, Module Pool, LSMW, SCAT, ALV reports and SAP scripts.	YES
8	Documentary evidence enclosed in the form of letter from client / any other valid SAP documentation for having implemented SAP business modules FI, CO, MM, PP, PM, QM, PS & SD in SAP version ERP 6.0.	YES
9	Documentary evidence enclosed in the form of letter from client any other valid SAP documentation for having implemented in both homogenous and heterogeneous migration of SAP.	
10	Power of Attorney in favour of person who has signed the Bid, in stamp paper of appropriate value or declaration of proprietorship as per clause 3.0 of IFB	
11	<u>Bid Compliance Statement</u> (confirmation for no deviation stipulated in Bid) in the proforma enclosed in the Bidding Document	
12	Original Bidding Document including blank (un priced) copy of Price Bid/Schedule of Rates and addendum/corrigendum, if any, duly filled in, signed and sealed in each page.	Submitted
13	All pages/documents are stamped and signed by the authorised signatory of the bidder:	Submitted
14	Price part in original, duly filled in without any condition, signed by the authorised signatory and sealed in each page, submitted in separately sealed envelope marked "PRICE PART".	YES



	Corrections, if any, also signed	
15	Copy of PAN and Copy of income tax return (indicating PAN) for the last financial year submitted	Submitted
16	Copy of Service Tax Registration from appropriate authority is furnished	Submitted
17	Bank Account Particulars (Annexure V) duly filled in & signed by Bank.	Submitted
18	Unpriced copy of NIT	Submitted
19	Any other documents, which are specifically asked in GCITB /Technical Specification General Terms and Conditions included in the Bidding Document, in duplicate.	Submitted
20	Acceptance for LD & RP Clause (as per clause 21 & 22 of special conditions of contract	YES
21	Acceptance for Security Deposite as per clause 7 of special conditions of contract	YES
22	Acceptance for Reverse Auction as per clause 13.4 of GCIT	YES
22	GCIT Company Full address	YES
22	GCIT Company Full address Land Line Number	YES
22	GCIT Company Full address Land Line Number Name of the person for participating reverse auction.	YES
22	GCIT Company Full address Land Line Number Name of the person for	YES
22	GCIT Company Full address Land Line Number Name of the person for participating reverse auction.	YES
22	GCIT Company Full address Land Line Number Name of the person for participating reverse auction. Mobile Number	YES
22	GCIT Company Full address Land Line Number Name of the person for participating reverse auction. Mobile Number Fax Number	YES
22	GCIT Company Full address Land Line Number Name of the person for participating reverse auction. Mobile Number Fax Number Pan No	YES

:

:

SIGNATURE OF BIDDER : (with name of authorised signatory & designation)

NAME OF BIDDER

COMPANY SEAL



(Please submit the following undertaking on your company's Letter head)

BID COMPLIANCE STATEMENT

NAME OF WORK: TECHNICAL UPGRADE OF SAP ERP FROM VERSION 4.7 TO ERP 6.0 Ehp(latest)

DOCUMENT NO. :

We hereby confirm that our Bid complies with the total techno-commercial requirements/ terms and conditions of the bidding document and subsequent addendum/corrigendum (if any) without any deviation/ exception/ comments/ assumptions.

We also confirm that we have quoted for all items of schedule of rates and prices have been filled without any condition and deviation.

We further confirm that terms and conditions, if any, mentioned in our bid (Un-priced as well as Schedule of Rates) shall not be recognised and shall be treated as null and void.

:

SIGNATURE OF BIDDER : (with name of authorised signatory & designation)

NAME OF BIDDER

COMPANY SEAL



ANNEXURE-III

PAST EXPERIENCE OF SIMILAR SERVICES PROVIDED

SL NO	DESCRIPTION OF WORK	POSTAL ADDRESS OF CLIENT & NAME OF OFFICER IN CHARGE	CONTRACT VALUE	STARTING DATE	SCHEDULE DURATION	ACTUAL DURATION	NO. OF TECH.UPGRADES (Version 4.7 to ERP 6.0) COMPLETED

:

SIGNATURE OF BIDDER

NAME OF BIDDER	:
COMPANY SEAL	:



FINANCIAL DETAILS

A. ANNUAL TURNOVER STATEMENT

The Bidder shall indicate here the turnover during preceding 3 years based on the audited balance sheets & profit & loss account statement. Copy of audited balance sheets including profit & loss account is attached.

FINANCIAL YEAR	ANNUAL TURNOVER (IN RS.)	REMARKS
2010 - 11		
2009 - 10		
2008 - 09		

- B. Net Worth : Reserve + Capital Accumulated losses
- C. Copy of Income Tax return filed within last 12 months is enclosed.
- D. PAN and Service Tax Registration:

PAN No. (Given by Income Tax)	Service Tax Registration

Copy of PAN Number and Service Tax registration are attached.

E. Details of Bank particulars (All details as per format attached)

Bidder confirms that they are not under liquidation, court receivership or similar proceedings.

(Seal & Signature of Bidder)

The Bidders are requested to furnish the original .EFT format in single page (as per **ANNEXURE-V**) along with the .Cancelled check (original or xerox copy)

altersten AHEL

Bharat heavy Electricals Limited, Trichy-14

ANNEXURE-V ACCEPTANCE FOR ELECTRONIC FUND TRANSFER / RTGS TRANSFER

01	Name & Address of the Supplier / Sub- contractor	
02	VENDOR CODE assigned by BHEL	
	Details of E	ank Account:
03	NAME & ADDRESS OF THE BANK	
04	NAME OF THE BRANCH	
05	BRANCH CODE	
06	MICR CODE	
07	ACCOUNT NUMBER	
08	TYPE OF ACCOUNT	CURRENT A/C / OD / CASH CREDIT
09	BENEFICIERY'S NAME	
10	IFSC CODE OF THE BRANCH	
11	EMAIL ID	
12	TELEPHONE/MOBILE NO.	

CERTIFICATE

I / We hereby agree to receive the payments due from BHARAT HEAVY ELECTRICALS LIMITED by the National Electronic Funds Transfer and/or RTGS Transfer mode by credit to my / our above mentioned Bank Account. I / We also agree that payments made to the above mentioned Account is a valid discharge of the liability of Bharat Heavy Electricals Limited. I / We also agree to bear the applicable Bank Charges for the above mode of transfer. A copy of the cheque leaf/cancelled cheque leaf of the above account is sent herewith.

AUTHORISED SIGNATORY WITH NAME SEAL

Banker's Certification

We confirm that we are enabled for receiving RTGS and NEFT credits and we further confirm that the account number of ______

_____ (name of account holder), the signature of the authorized signatory and the MICR and IFSC codes of our Branch mentioned above are correct.

PLACE : DATE : With Membership No. (Manager / Officer's) Signature Under Bank stamp and Name Seal

Telephone / Mobile No.(

We confirm the above details are verified with the records available with us. Signature of the BHEL Executive with Name Seal (Operating the Contract/Services)

)



SPECIAL CONDITIONS OF CONTRACT

बीएच इं एल

INDEX TO SPECIAL CONDITIONS OF CONTRACT

SL.NO. DESCRIPTION

- 1. DEFINITIONS
- 2. SECURITY AND SAFETY RULES
- 3. DISCIPLINE
- 4. INDEMNITY
- 5. CONTRACTOR'S OBLIGATION
- 6. CONTRACT PERIOD
- 7. EMD/SD DETAILS
- 8. PRICES, TAXES AND DUTIES
- 9. INSURANCE POLICIES
- 10. TERMS OF PAYMENTS
- 11. TERMINATION OF THE CONTRACT
- 12. INCOME TAX
- 13. ARBITRATION
- 14. GOVERNING LAWS & JURISDICTION
- 15. SCOPE OF WORK
- 16. CONTRACT AGREEMENT
- 17. OFFICER-IN-CHARGE
- 18. FORCE MAJEURE
- 19. ORDER OF PRECEDENCE
- 20. TRADE SECRETS, COPY RIGHT & PATENT INDEMNITY
- 21. SERVICE AVAILABILITY (LD CALUSE)
- 22. RISK PURCHASE CLAUSE
- 23. DELAY IN CONTRACTOR'S PERFORMANCE



Bharat heavy Electricals Limited, Trichy-14 SPECIAL CONDITIONS OF CONTRACT

1.0 **DEFINTIONS**

In this contract, as here in after defined, the following words and expressions shall have the same meanings hereby assigned to them except where the context otherwise required.

The "OWNER/COMPANY" shall mean Bharat Heavy Electricals Limited (BHEL) a company incorporated in India having its registered office at BHEL House, Siri Fort, New Delhi – 110049, INDIA. The term OWNER includes its successors, assignees of BHEL.

"CONTRACTOR" shall mean the bidder / tenderer selected by the OWNER for providing the subject work under the terms and conditions of this bidding/tender document, and shall include the successors and permitted assignees of the Contractor.

20 SECURITY AND SAFETY RULES

The Contractor's staff shall abide by the existing security and safety rules/regulations/precautions as per instruction issued to them from time to time. The contractor and its staff may also be required to pledge secrecy and non-divulgence of the nature of the work of BHEL that may prejudice the interests of BHEL

3.0 **DISCIPLINE**

Employee(s) engaged/deputed for the subject job by the contractor shall maintain punctuality and discipline.

4.0 **INDEMNITY**

The contractor hereby undertakes to indemnify BHEL against all actions, suits, proceedings, claims, losses, damages etc., which may arise under Minimum Wages Act, Fatal Accident Act, Workmen Compensation Act, shops & Establishment Act, Family pension & Deposit Linked Insurance scheme or any other Act or statutes not herein specifically mentioned but having any direct or indirect application for the person(s) engaged under this contract by him.

The Contractor shall defend, indemnify and hold BHEL harmless from any liability, which may be imposed by the Central, State or local authorities and also from all claims, suits arising out of or by reason of the work provided by this contract including any liability that may arise out of accident, whether brought by the employees/ labourers of the Contractor or by the third parties or by the Central or State Government authority or any sub-division thereof.

BHEL shall not be responsible for any claim/compensation that may arise due to damages/injuries/pilferage to the contractor's employee(s)/ staff/labourers under any circumstances while an employee(s) / labourer is engaged in the BHEL 's duty under the contract.

The contractor shall make regular and full payment of wages/salaries including overtime/night halt allowance etc. as applicable as per rules in force and any other payments due to his employees/labourers and furnish necessary proof whenever required by BHEL.

Eliger Bijjel

5 0 CONTRACTOR'S OBLIGATION

The Contractor shall also be bound to discharge obligations as provided under various statutory enactments including the Employees Provident Fund & Miscellaneous Act, 1952, Employees Pension Scheme, 1995, ESI Act 1948, Contract Labour (Regulation and abolition) Act, 1970, Minimum Wages Act 1948, Payment of Wages Act 1936, Payment of Bonus Act, 1965, Payment of Gratuity Act, 1972, Workmen's compensation Act 1923 Works Contract Act, 1999 and other relevant Acts, Rules and Regulations in force and as amended from time to time and are in force in the State where the subject work under this Contract are executed.

6 0 CONTRACT PERIOD

- 6.1 Duration of contract shall be for 2 months. However, the contract may at the sole discretion of BHEL to be extended further on same terms and conditions of the contract based on satisfactory performance.
- 6.2 The system shall be upgraded within 2 (Two) months from the date of Fax of Acceptance.

The above period is inclusive of demo, training and customization.

7.0 DETAILS OF EARNEST MONEY DEPOSIT & SECURITY DEPOSIT

Earnest Money is to be paid by the Tenderer either in Cash (as permissible under Income Tax Act), Pay Order (or) Demand Draft drawn in favour of Bharat Heavy Electricals Ltd, Trichirapalli payable at Trichirapalli.

EMD by the Tenderer will be forfeited as per Tender Documents if

- 1) After opening the Tender, the Tenderer revokes his Tender within the validity period or increases his earlier quoted rates
- 2) The Tenderer does not commence the work within the period as per LOI/Contract. In case the LOI/Contract is silent in this regard then within 15 days after award of the Contract.

EMD given by all unsuccessful Tenderers shall be refunded normally within 15 days of acceptance of award of work by the successful Tenderer. EMD shall not carry any interest

SECURITY DEPOSIT

The successful Tenderer should pay Security Deposit before start of the work and the Rate of Security Deposit will be as below.

Value of Contract	Rate of Security Deposit
Upto Rs.10 Lakhs	10%
Above Rs.10 lakhs and upto Rs.50 lakhs	Rs.1 Lakh + 7.5% of the amount exceeding Rs.10 Lakhs
Above Rs.50 lakhs	Rs.4 Lakhs + 5% of the amount exceeding Rs.50 Lakhs

Security Deposit may be furnished in any one of the following forms.

- i) Cash (as permissible under the Income Tax Act)
- ii) Pay Order, Demand Draft in favour of Bharat Heavy Electricals Limited, Trichirapalli payable at Trichirapalli
- iii) Local Cheques of Scheduled Banks, subject to realization
- iv) Securities available from Post Offices such as National Savings Certificates, Kisan Vikas Patras etc (Certificate should be held in the name of Contractor furnishing the security and duly pledged in favour of BHEL and discharged on the back)
- v) Bank Guarantee from Scheduled banks / Public Financial Institutions as defined in the Companies Act subject to a maximum of 50% of the total Security Deposit value. The balance 50% has to be remitted either by cash or in the other form of security. The Bank Guarantee format should have the approval of BHEL.
- vi) Fixed Deposit Receipt issued by Scheduled banks / Public Financial Institutions as defined in the Companies Act. The FDR should be in the name of the Contractor, A/C BHEL, duly discharged on the back.



- vii) Security Deposit will also be recovered at the rate of 10% from the running bills. However in such cases at least 50% of Security Deposit shall be paid by the Contractor before start of the work and the balance 50% will be recovered from the running bills.
- viii) EMD of the successful Tenderer shall be converted and adjusted against Security Deposit.

Note: Acceptance of security Deposit against sl.no.(iv) and (vi) above will be subject to hypothecation or endorsement on the documents infavour of BHEL. However BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith.

Security deposit shall not carry any interest. Security Deposit shall not be refunded to the Contractor except in accordance with the terms of the Contract

8.0 PRICES, TAXES AND DUTIES

The Bidder should quote firm prices / rates but excluding service tax for the contract period as indicated in the bidding document and no variation on above account will be allowed during execution of the Contract.. Service tax under this Contract shall be paid extra at actual on submission of documents for the same and service tax registration number by the Contractor.

9.0 **INSURANCE POLICIES**

The Contractor shall at his own cost and initiative takes out and maintain at all times until the close out of the Contract, insurance policies in respect of equipment and workmen engaged by him for providing services under this Contract.

10.0 TERMS OF PAYMENT

10.1	The payment will be released as the achievement of following milestones:	
	The payment in be releaded de the demotentient of relienning inneeteneer.	

S.No.	Milestones	% of Amount
1.	Mobilization of resources	10
2.	Completion of technical upgrade on development server	20
3.	Functionality testing sign-off on Quality server	20
4.	Completion of technical upgrade on Production server	30
5.	Completion of Post Go-Live Support(Two weeks onsite)	20



- 10.2 Contractor shall furnish the payment invoice in triplicate along with supporting documents for verification by Officer-in-Charge. After verification of Bill by Officer-in-Charge, the invoice shall be forwarded to accounts. From the date of receipt of invoice in accounts department, payment shall be made within 30 days by Accounts Department.
- 10.3 Payment shall be made through Electronic Payment Mechanism directly to your Bank. The Bank Mandate form Annexure-V to GCITB must be submitted duly filled in along with Bank Certificate to facilitate payment. Service provider will not collect any amount from the participants or successful vendors on any account. However, the participant shall arrange digital signatures on their own at their cost.

11.0 **TERMINATION OF THE CONTRACT**

BHEL reserves the right to terminate the Contract, without giving any reason whatsoever, at any stage during the currency of the Contract based on the contractor's performance or for any other reason, by giving 30 days notice in writing.

BHEL shall have the right to terminate this CONTRACT if:

- 1. The Service Provider fails to provide services or contractual obligations in accordance with the provisions of this contract.
- 2. The Service Provider suspends the performance of all or part of the services, or
- 3. The Service Provider abandons to the services, or
- 4. The Service Provider becomes bankrupt or goes into receivership or liquidation or makes an assignment for the benefit of his creditors.

In the event of termination of contract, the amount due to the Contractor as per contractual provisions after recovery of dues (from Contractor's pending invoices/ Security Deposit, as the case may be), shall be released to them.

12.0 **INCOME TAX**

The Company as per the provisions of the Income Tax Act shall make Income Tax deductions, as applicable, at source.

13.0 **ARBITRATION**

All disputes or differences whatsoever which may arise at any time during execution of the Contract shall be mutually settled by BHEL and Contractor as per provision of the Contract. However, in the event such disputes cannot be settled mutually, such disputes shall be settled as per the Arbitration and reconciliation Act, 1996 of the Govt. of India and it's subsequent amendments. In case of disputes with the Central PSUs, the same shall be settled as per the Guidelines of the Govt. of India.

However, during the period such disputes are settled either by mutual discussions between the parties or by legal means, Contractor shall continue to do the work as per terms & conditions of Contract.

14.0 **GOVERNING LAWS & JURISDICTION**

The terms and provisions of this Contract shall be governed and interpreted in accordance with the laws of India in force and is subjected to and referred to the court of law located at New Delhi which shall have exclusive jurisdiction.

15.0 SCOPE OF WORK/SERVICES

The scope work shall be mainly as defined in the section Scope / Specifications included in the Bidding Document.

16.0 **CONTRACT AGREEMENT**

The successful Bidder shall be required to execute a Contract Agreement with BHEL as per proforma attached with this document on the non-judicial stamp paper of value Rs. 100/-. The cost of stamp paper shall be borne by successful Bidder.

17.0 NODAL AGENCY

BHEL's authorized representative shall be the Nodal Officer/Nodal Agency for this work.

18.0 FORCE MAJEURE

Any delay in or failure of performance of either party hereto shall not constitute default hereunder or give rise to any claims for damages if and to the extent such delays or failure of performance is caused by occurrence such as Acts of GOD or the public enemy, expropriation or confiscation of facilities by Government authorities, compliance with any order or request of any Government authority, acts of war, rebellion, sabotage or damage resulting there from, explosion, riots or legal strikes. The contractor shall keep record of the circumstances referred to above which are responsible for causing delays in the completion of work and bring these to the notice of the Engineer-in-Charge.

19.0 ORDER OF PRECEDENCE

In case of contradiction between Special Conditions of Contract, Scope of Work, Specifications and Schedule of Rates, the following shall prevail in order of precedence:

- i) Detailed Letter of Acceptance along with Statement of Agreed Variations, if any and its enclosures such as Schedule of Rates etc.
- ii) Scope / Specifications
- iii) Special Conditions of Contract

20.0 TRADE SECRETS, COPYRIGHT & PATENT INDEMNITY

- 20.1 Bidder will defend all actions against BHEL claiming that the software infringes any trade secret, copyright or duly issued patent or any other repute of third parties, provided Bidder is notified promptly. Bidder shall compensate BHEL for any expenses, damage or loss suffered as a result of any claims or proceeding against them for of any intellectual property reputes of third parties as aforesaid.
- 20.2 Bidder shall be responsible for all liabilities arising if





- Damage of data, database or any other programme residing in their computer, computer system or computer network is caused;
- Denies or causes the denial of access to any person authorized to access any computer, computer system or computer network by any means;
- Provides any assistance to any person to facilitate access to a computer, computer system or computer network in contravention of the provisions of IT Act 2000, rules or regulations made there under and subsequent amendments;
- d. Tampering with computer source documents.
- e. Hacking with Computer System.
- f. Breach of confidentiality and privacy.

21.0 SERVICE AVAILABILITY

The Bidder shall ensure that the migration of upgrade in production server is completed well with in the agreed time and make the SAP service available for normal function by end users. BHEL may impose penalty as deemed fit for non availability of service. LD @ 0.5 % of the total contract value per day will be levied for delay beyond the agreed time schedule for completion.

22.0 Risk purchase :

Alternatively the purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or despatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute therefore. The supplier shall be liable for any loss which the Purchaser may sustain by reason of such risk purchases. If the delivery / installation and commissioning is delayed due to reason not attributable to BHEL, BHEL reserves the right to go for alternative procurement.

23.0 DELAYS IN THE BIDDER'S PERFORMANCE:

Delay by the Bidder in the performance of its obligations shall render the Bidder liable to any or all of the following sanctions: -

- (a) Invocation of its Security Deposite
- (b) Imposition of Penalty for delayed completion of the event (LD @ 0.5 % of the event rate per day will be levied for delay beyond the agreed time schedule for completing the event), and/or
- (c) Termination of the Contract for default.



SCOPE / SPECIFICATIONS

1.0 <u>GENERAL</u>

Bharat Heavy Electrical Limited (BHEL) requires a Service Provider for technical upgrade of SAP ERP from version 4.7 to ERP 6.0 Ehp(latest)

2.0 SCOPE OF WORK

2.1 Technical Requirements/Details

SAP Overview

In 2001 BHEL, Trichy went live on SAP with 4.6B and upgraded to Version 4.7 in 2004. The main environment consists of Development , Quality Assurance and Production servers. Secondary site which is 500 metres away from the main server works in a clustered environment in load sharing mode.

SAP Production Server	Details
Hardware Model	IBM – Replacement Hardware expected by September 2011 (May be of different make also)
Secondary site	IBM – Clustered environment on Load sharing mode– Replacement Hardware expected by September 2011 (May be of different make also)
Operating System version	AIX 5.3 (Might change)
SAP version	SAP R/3 4.7 patch level 22
Database version	Oracle 10G (To move to 11G)
Solution Manger	Not installed

Technical Details of current SAP R/3 System

System Landscape:

	Number of Concurrently active users	Approx. disk space usage(GB
Production system (DB+CI, Four Application servers)	500	1200
Development System	20	60
Quality System	10	1200

An Independent Staging server , with OS(AIX) to act as Sandbox of the existing production system , can be made available for the purpose of Testing during the Upgrade process. This is to avoid development freeze and to continue developments in the existing landscape(4.7) during the Test period.

Functional Modules Implemented:

- Finance (FI)

- Costing (CO) Project System(PS) Sales and Distribution(SD)
- Materials Management (MM)
- Quality Management (QM) Production Planning (PP) Plant Maintenance (PM) Asset Management(AM) •

Full time BHEL Core team for all the modules is available for support, clarification and Testing.

2.2 **Brief Scope**

The Scope of work shall cover the following:

- Upgrading oracle database from 10G to 11G and Version upgrade(Technical) of Non Unicode R/3 4.7 to Non Unicode ERP 6.0 Ehp(Latest).
- Testing of existing process and reports along with the BHEL Core Team.
- Modification of process and reports, if needed.
- Guiding the dedicated ABAP Team for modification of customized Z-developments to make it run error free in ERP 6.0 Environment
- Installation of IDES for ERP 6.0 and solution manager
- Upgrade of production system in minimum downtime.
- Training plan for the new ERP version.
- Solution Manager Implementation scope : Solution Landscape, Maintenance Optimizer and Early watch Alert Report.
- Upgrade methodology should be provided.

Technical Upgrade Services 2.3

Following are the services which are expected to be delivered by the vendor:

BASIS related services

- Upgrade of development server and QA server
- Version upgrade of the software from SAP 4.7 to ERP 6.0 Ehp(Latest)
- Application of relevant patches and SAP notes
- Adjustment of modifications
- Authorisation management
- Production server upgrade with minimum downtime
- Installation and configuration of Solution manager, Solution Landscape, Maintenance Optimizer and Early watch Alert Report.

ABAP related services

 Guiding the dedicated ABAP Team available in BHEL, Trichy to do Adjustment / modification of the entire ABAP development. There are approx.2000 active ABAP programs. These use features like BDC, BAPI, Module Pool, LSMW, SCAT, Smart Forms, User exits, SAP scripts, Report writer/painter and ALV Reports. There is a dedicated Team of around Eight people who can carry out the modifications under Guidance. Priority of these 2000 objects will be identified for testing purpose.



- Migration of such identified and modified ABAP programs to version ERP 6.0 and ensure Error free execution in the New landscape
- Identify inactive Z-transactions
- Provide necessary software Tools and Guide in Performance tuning of active Z-transactions.

Other services

- Functional support during the testing period. Vendor's team to extend necessary help and guidance to BHEL to carry out the testing effectively and efficiently
- Provide Detailed documentation
- Minimum post go-live support (onsite) to ensure stabilization of the upgrade process in production system.

3.0 PROJECT PLANNING & MANAGEMENT

3.1 Methodology & Tools

The supplier must manage the project according to a recognized methodology. They should give comprehensive details of their approach and project plan.

3.2 Project Management Proposal

This should include:

- Project Organisation & Structure with details like no. of Sr/Jr.Consultants for Basis, ABAP & any functional Consultants with no. of man days.
- Reporting & Communication channels and procedures
- •Methodology for Project Issue recording and management
- Quality Assurance methodology and procedures
- Documentation standards and control procedures

Software version control & Configuration Management

3.3 Project Plan

In this section we would like respondents to outline, a proposed implementation plan to meet the schedule of work outlined in this tender.

The plan should cover suppliers responsibilities, BHEL's responsibilities and the responsibilities of any other parties involved. It should incorporate quality control and assurance tasks, show deliverables and outline milestones of the project.

Any dependencies must be shown, particularly actions by third parties on the critical path.

A project plan is required, to support the project management proposal, indicating the project milestones and major tasks from initial understanding/confirmation of requirements, up to and including handover to BHEL as a stable operational system.

3.4 Project Status Reporting

We would expect to see detailed proposals for progress reporting, quality reviews, and status reporting. This should be aligned with the Project Management Structure and should define reporting channels and frequency of reports/meetings etc.

3.5 Project Issues Reporting

During the life of a project it is necessary to log, track and resolve issues arising. Respondents should provide details of their approach to issues reporting.

3.6 Risk Analysis

The service provider should define the process and methodology to identify and quantify any potential risks as perceived by themselves and/or BHEL with a view to delivering the required solution to plan; i.e. user expectations, cost and timeliness.

Having identified any potential risks, they should also identify the process and methodology to be used to mitigate risk for all parties.

4.0 METHODOLOGIES

Respondents should use this section to satisfy BHEL that they have a rigorous approach the use of methodologies for the topics outlined below.

4.1 Testing Methodology

Provide details of the testing strategy, including the acceptance tests that will be carried out to prove the successful operation of the system to BHEL, as well as the formal sign-off procedures to acknowledge this.

The acceptance tests identified will be carried out by BHEL. We shall reserve the right to perform additional acceptance tests to those proposed by service provider where such proposals are judged to be incomplete.

4.2 Acceptance Testing

Sample acceptance test plans should be submitted. These should show:

- What tests are to be conducted and by whom.
- What sequence and in what time frame the test will occur.

Test plans should demonstrate a formal mechanism is being applied. We would expect to see a common format showing test to be carried out, expected result, actual result, input data, output data etc. .

4.3 Change Control

There should be a formal change control mechanism in place to ensure controlled modification of project deliverables. This should extend to formal mechanisms for:

- Requesting changes i.e. at BHEL request
- Notifying changes i.e. at supplier request
- Estimating change effort (time/cost) [to be part of your commercial response]
- Authorising changes

Elesen BHJEL

- Progress reporting changes in progress
- Implementing/Testing
- Accepting
- Sign-off.

5.0 MAINTENANCE AND SUPPORT

Respondents should provide a detailed proposal for their maintenance and support of the implementation of upgrade.

The following topics must be covered in detail.

5.1 Maintenance and support policy

Post go-live support to be provided with onsite consultants for a minimum period to ensure stabilisation of the upgrade process in production system. Cost of extended support if requested by BHEL may be mentioned

5.2 Maintenance Services Required

Provide details of any periodic works, which need to be performed by them to maintain the solution's performance in terms of this tender. Provide the same level of detail for periodic works, which BHEL will be required to perform. BHEL requires the support to be provided for a minimum period to ensure stabilisation of the upgrade process in production system..

6.0 TRAINING

Training & Knowledge transfer shall be provided to Core Team members including ABAPERs & Basis Team totaling around 30 persons. Training Manual shall be provided by Service Provider.

SL	DESCRIPTION	Confirmation/ comments
	Financial Requirement	
F.1	The bidder should be registered entity in India. Joint venture / Consortium Bids will not be accepted	
F.2	The bidder should have made profit in immediately preceding last three financial years. The Bidder should submit their audited Profit & Loss Account and Balance Sheet for last three financial years i.e. {FY 2009-10 (audited), 2008-09 (audited), 2010-11 (audited, if provisional, then duly certified by the auditor)}.	
	Technical Requirement	
T.1	The bidder should be a Global service partner of SAP. The bidder should submit documentary evidence.	
T.2	The bidder should have successfully executed at least TWO Technical SAP ERP upgrades from 4.7 to ERP 6.0 for any company (within India). Copies of work orders/ POs/ MOUs/ letter from clients indicating the details of the upgrade , addresses of the organizations, telephone numbers & e-mail addresses of the contact persons should be	

	Pre-Qualification and Eligibility Criteria	ANNEXURE- A
--	---	-------------



	Dharat neavy Lieuncais Linneu	, mony m
	enclosed.	
Т.3	Each upgrade must have involved at least 200 customised developments(Z) involving all the following features: BAPI, BDC, Module Pool, LSMW, SCAT, ALV reports and SAP scripts. Documentary evidence should be provided enclosed in the form of letter from client / any other valid SAP documentation.	
T.4	The service provider should have implementation experience in all SAP business modules FI, CO, MM, PP, PM, QM, PS & SD in SAP version ERP 6.0. Documentary evidence should be provided enclosed in the form of letter from client / any other valid SAP documentation.	
T.5	The service provider should have experience in both homogenous and heterogeneous migration of SAP . Documentary evidence should be provided enclosed in the form of letter from client / any other valid SAP documentation.	
T.6	Companies/ firms should not be blacklisted/ banned/ barred by any Government Authority/ Department/ Agency. Self certification to this effect to be provided.	

(Relaxation of the above pre-qualification and eligibility criteria will not be entertained under any circumstances. Hence bidders who do NOT comply with one more of the above eligibility criteria NEED NOT apply.)



RATE SCHEDULES

ती एस ई एल

Technical Upgrade of SAP ERP from Version 4.7 to ERP-6.0 Ehp(latest)

PREAMBLE TO RATE SCHEDULE

- 1. Bidder has thoroughly read and understood the contents of the Bidding Document.
- 2. The Quoted Rates/Prices shall be Firm except Service tax as per clause 10.0 of Instructions to Bidders
- 3. The unit Rates/Prices shall remain firm throughout the contract period.
- 4. Bidder shall quote as per Schedule of Price only. No comment, explanation or clarification in Schedule of Price. is acceptable. Rebate, if any, to be indicated in "Summary of Prices" only. No unsolicited rebate/price other than what is indicated in "Summary of Prices" shall be acceptable. No condition in price part shall be acceptable.

STAMP & SIGNATURE OF BIDDER

SCHEDULE OF PRICE

FOR

SERVICES FOR SAP ERP TECHNICAL UPGRADE

Rev.	Date	Purpose	Ву	Checked	Approved



NAME OF WORK : Technical Upgrade of SAP ERP from Version 4.7 to ERP-6.0

Ehp(latest)

BIDDING DOCUMENT NO.

NAME OF BIDDER :

Technical Upgrade of SAP ERP from Version 4.7 to ERP-6.0 Ehp(latest) in accordance with the requirements defined in the bidding document.

SL.	DESCRIPTION	UNIT/ QTY	LUMPSUM RATE (IN Rs.) (except taxes & duties)		% of applicable Taxes & Duties
			IN FIGURES (₹)	IN WORDS	Dulles
(A)	Technical Upgrade of SAP ERP from Version 4.7 to ERP-6.0 Ehp(latest)	1			
(B)	Consultant charges for Post upgrade support / allied support (Onsite)	Per day			
(C)	Consultant charges for Post upgrade support / allied support (Offsite)	Per day			