

BHARAT HEAVY ELECTRICALS LIMITED

CORPORATE RESEARCH & DEVELOPMENT DIVISION VIKASNAGAR, HYDERABAD - 500 093, INDIA

Print Close

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ENQUIRY

Date 15-03-2021

Enquiry for Installation & Testing of 6.6 kV VCBs.

Sl.No	Item Description Unit	Qty
1	Installation & Testing of 6.6 kV VCBs along with Cable Laying and Replacement of MOCB etc. as per attached Annexure -A. L.S.	1

Please submit your quotation for the above material in sealed cover superscribed with enquiry no, enquiry date and due date subject to our enclosed terms and conditions. The quotations shall reach us on or before the due date by 12 noon. The tenders can also be dropped in the tender box kept at the security gate, BHEL R&D. In case you are not in position to submit the offer, please send reply suitably specifying the reasons.

Sl.No	Description	Document Ref.
01	Enquiry, PQC, General Terms & Conditions, Commercial Terms & Conditions etc.	Volume - 1
02	Technical specifications, Scope of Supply etc.	Volume - 2

Dy Manager

moutusipaul@bhel.in



ENQUIRY & QUALIFYING CRITERIA

Volume - 1 Enquiry No 652090081

Installation & Testing of 6.6 kV VCBs.

1	Tendor inviting officer / Authority, Designation and Address	Additional General Manager(MM) BHEL R & D, Vikas Nagar (Near Balanagar), Hyderabad -500093	
2	Item Description - Qty	1) Installation & Testing of 6.6 kV VCBs along with Cable Laying and Replacement of MOCB etc. as per attached Annexure -A 1 L.S.	
3	Enquiry Reference no.	652090081	
4	Indicative Delivery Date	30-04-2021	
5	Due date, Time and place for submission of tender	06-04-2021 upto 12 noon. Sealed Quotations shall be addressed to Additional General Manager(MM), BHEL R & D Division, Vikas Nagar (Near Balanagar), Hyderabad AP,India Pin - 500 093 Quotations can also be deposited in the Tender box located at Security Gate of BHEL R & D BHEL shall not be responsible for any postal/courier delay.	
6	Place, Date and time of Tech.Bid opening	Tender Opening Cell (Sangam) BHEL R & D Office. 06-04-2021, 2 PM	
7	Mode of Submission of Tender	Please submit your offer in one common sealed cover containing two parts in separate sealed covers as detailed below. 1) First Cover shall contain: a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid)as per annexure 2) Second cover shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure. If the price bid was found later to be different from the unpriced pricebid format in any way, the offer will be rejected summarily. The rates shall be quoted both in figures and in words. The offers can also be submitted through e-mail and have to be sent in PDF format (files with PDF extension only). Files having extensions other than PDF like RAR, EXE, JPEG etc. and with external links will not be considered. They have to be sent to e-mail id: 'rnd-eoffers@bhel.in' only. Copies should not be marked to anyone. If the offers are marked to anyone other than to eoffers, their offer will not be considered. The e-mail offers should have two attachments. 1) One attachment shall contain a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise)	

d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid), as per annexure 2) Second attachment shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure.
The subject of the e-mail should contain Enquiry No, Enquiry Date and Due date.



PRE QUALIFYING CRITERIA(PQC)

Volume - 1 Enquiry No 652090081

Installation & Testing of 6.6 kV VCBs.

SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Installation & Testing of 6.6 kV VCBs.	1. Pre- Qualification Criteria- 1. Average Annual financial turnover during the last 3 years, ending 31st March of the previous financial year, should be at least 30% of the annual value of estimated cost (30% of annual value of estimated cost of Rs. 4,60,200 = Rs. 1,38,060). 2. Experience - Experience of having successfully completed similar works during last seven years ending previous day of last date of submission of application should be either of the following: a) Three similar completed works each of value not less than 40% of annual value of estimated cost (40% of annual value of estimated cost of Rs. 4,60,200 = Rs. 1,84,080) put to tender OR b) Two similar completed works each of value not less than 50% of annual value of estimated cost (50% of annual value of estimated cost (50% of annual value of estimated cost of Rs. 4,60,200 = Rs. 2,30,100) put to tender OR c) One similar completed works of value not less than 80% annual value of estimated cost of Rs. 4,60,200 = Rs. 3,68,160) put to tender. d) Copy of completion/performance report from the organization where the work is executed is to be enclosed. For the work executed (completed work) in BHEL the work order is acceptable. Similar Works - The party shall have relevant work experience in execution of HT installations, VCBs in 6.6 kV/11 kV/33 kV substations and documents for the same to be submitted along with technical offer.	
3	_		
4			
Relaxation of Norms for Startups		The condition of Prior Turnover and prior experience is relaxed for all startups whether Micro & Small Enterprises(MSEs) or otherwise subject to meeting of quality and technical specifications in accordance with the relevant provision of GFR,2005 and other DOE-PPD notifications for relaxation norms for startups issued from time to time.	



GENERAL TERMS & CONDITIONS (GTC)

Volume - 1 Enquiry No 652090081

Installation & Testing of 6.6 kV VCBs.

SL.No.	Clause	BHEL REQUIREMENT
		The bidder may also be a Micro and Small Enterprises (MSE) vendor registered as per MSE act. As per the public procurement policy notified by the Central government.
		25% of the tendered quantity is earmarked for MSE suppliers in this tender. Out of the 25% tendered quantity reserved for MSE suppliers, 6.25% shall be earmarked for procurement from MSE owned by SC / ST entrepreneurs. Also 3% shall be earmarked for procurement from MSE owned by women.
		The definition of MSEs owned by women Entrepreneurs is clarified as under: i. In case of proprietary MSE, Proprietor shall be woman ii. In case of partnership MSE, the women partners shall be holding at least 51% share in the unit. iii. In case of private limited companies, at least 51% shall be held by Women
		Promoters. (Such enterprise will have to submit relevant document for proof of women ownership during offer submission)
		In case MSE vendor participating in the tender quotes within the price band of L1 + 15%, they will be allowed to supply the portion of the requirement subject to acceptance of L1 price by MSE vendor. In case of more than one such MSE, the supply shall be shared proportionately.
1	Preferences to MSEs	"MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM, II) or valid NSIC certificate or EM II certificate with due validity or Udyog Aadhar Number along with attested copy of a CA certificate (where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid).
		Non submission of such documents will lead to consideration of their bid at par with other bidders. In case any improper / lack of documents is there vendor on their own interest may submit all the relevant documents as stated above, before tender opening. No benefit shall be applicable for this enquiry if any deficiencies in the above required documents are not submitted before tender opening. Documents should be notarized or attested by a Gazetted officer for consideration of MSE certificate. "
		Such Micro/Small Enterprises registered vendors must state the sub-category to which they belong and submit documentary proof for the same. The sub-categories: (a) Enterprises owned by Scheduled Castes. (b) Enterprises owned by Scheduled Tribes. (c) Enterprises owned by other than above two categories
		The enterprises under (a) & (b) means the proprietor in case of single owned firm and all partners in case of partnership firm and all directors in case of private/public limited must belong to SC/ST category (Such enterprise will have to submit relevant document for proof of SC/ST category during offer submission) (Note: vendor need to go through General note Of tender condition also for any

		special instruction & deviation from above.)	
		If more than one valid MSE supplier stands with in rage of L1+15% range, 25% of quantity will be shared till quantity split is feasible & rest of 25% will be awarded to lowest quote of valid MSE supplier.	
2	Preference to Make in India	For this procurement, the local content to categorize a supplier as a Class 1 Local supplier / Class 1 Local supplier/ Non-Local supplier and purchase preference to Class 1 Local supplier, is as defined in Public Procurement (preference to Make in India), Order 2017 dated 04.06.2020 issued by DPIIT. In case of subsequent orders issued by the nodal ministry, changing the definition of local content for the items of the NIT, the same shall be applicable even if issued after issue of this NIT, but before opening of Part-II bids against this NIT	
3	Late Tenders	Tenders received after due date/time(12:00hrs) will not be considered	
4	Descrepancy in words and figures	(a) If, in the price structure quoted for the required goods/ Services/ works, there is discrepancy between the unit price and the total price (which is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly, unless in the opinion of the purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price corrected accordingly. (b) If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and (c). If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject of (a) and (b) above. (d) If there is such discrepancy in an offer, the same shall be conveyed to the bidder with target date upto which the bidder has to send his acceptance on the above lines and if the bidder does not agree to the decision of the purchaser, the bid is liable to be ignored.	
5 Two Part bid clarifications construed th		In the case of Two-part bid, the vendor should furnish technical and commercial clarifications, if any, within stipulated time mentioned, failing which, it will be construed that the vendor is not interested in the tender and BHEL shall not consider the offer for further evaluation.	
6	Price Impacts	In the event of any bidder, after finalizing the technical specifications and scope of supply, opting to revise their original bid, they have to submit the Price-Impact only. The Original price bid along with Price-Impact bid shall be opened during price bid opening. Unsolicited price impacts will not be considered.	
7	Packing	The supplier shall be responsible for the goods being properly and adequately packed so as to prevent any loss, damage or deterioration during transit.	
8 Withdrawal reserves the right not to send next enqu quotation after its acceptance by BHE terms and conditions of contract, or at in part, BHEL shall be at liberty to can the supplier the extra cost and other lo		In case the supplier withdraws their offer before placement of order, BHEL reserves the right not to send next enquiry(ies). In case the supplier withdraws the quotation after its acceptance by BHEL or fails to supply the goods as per the terms and conditions of contract, or at any time repudiated the contract wholly or in part, BHEL shall be at liberty to cancel the Purchase Order and to recover from the supplier the extra cost and other loss, incidentals due to the breach of contract on the part of the supplier through risk purchase.	
9	Risk Purchase	In case of default/late delivery,BHEL reserves the right to make alternate arrangement for procurement at suppliers risk and cost.	
10	Banned List	The offers of the bidders who are in the banned list and the offers of the bidders who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com. Guidelines for suspension of business dealings with suppliers/contractors are available on www.bhel.com under supplier registration page	
11	Over All L1	Order will be placed on overall L1 basis. Vendors should quote for all items, otherwise the offer will be rejected.	
		Suppliers are requested to visit our web site regularly for any updates and	

12	Additional Information	additional information, "All corrigenda, addenda, amendments, time extensions clarifications, etc. to the tender will be hosted on BHEL website only". The corrigendum will not be published in news paper.
13	Security Deposit	Successful bidder shall submit a security deposit at the time of release of order and the amount will not carry any interest. The amount of security deposit will be 5% of the contract value. EMD of the successful tenderer shall be converted and adjusted towards the required amount of security deposit. Modes of Deposit: The balance amount to make up the required Security Deposit of 5% of the contract value may be accepted in the following forms: i) Cash (as permissible under the extant Income Tax Act) ii) Local cheques of Scheduled Banks (subject to realization)/ Pay Order/ Demand Draft/ Electronic Fund Transfer in favour of BHEL iii) Bank Guarantee from Scheduled Banks/ Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of BHEL iv) Fixed Deposit Receipt issued by Scheduled Banks/ Public Financial Institutions as defined in the Companies Act (FDR should be in the name of the Contractor, a/c BHEL) v) Securities available from Indian Post offices such as National Savings Certificates, Kisan Vikas Patras etc. (held in the name of Contractor furnishing the security and duly endorsed/ hypothecated/ pledged, as applicable, in favour of BHEL) (Note: BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith)
14	Arbitration	Subject to the exclusive jurisdiction of the Medchal, Malkajgiri Courts, Telengana State, India, in respect of any suit or other legal proceedings relating to this contract.
15	Fraud Prevention Policy	The Bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
16	Signing & Stamping	Documents of BHEL's all Terms and conditions submitted with the offer shall be signed and stamped in each page of authorized representative of the bidder

Documents submitted with the offer shall be signed and stamped in each page of authorized representative of the bidder

Read and agreed for all the above general terms and conditions



COMMERCIAL TERMS & CONDITIONS (CTC)

Volume - 1 Enquiry No 652090081

Installation & Testing of 6.6 kV VCBs.

SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Validity of Offer	90 days from date of techno-commercial bid opening.	
2	Nature of Vendor submitting the Offer	OEM / Agent / Representative / Dealer / Distributor / Stockist / Trader / Reseller / Channel Partner/ System Integrator / Any Other (Pl. Specify)	

Note: All the clauses of the above format should be filled and submitted with the Techno Commercial Bid (Part-1). The filled in BHEL Commercial terms & Conditions format submitted with technical bid, responding to all the clauses duly signed with seal **only shall be considered**. Any other Commercial terms & conditions of bidders entered else where in their offer shall not be considered and are liable for rejection.

Read and understood the above commercial terms and conditions



OTHER TERMS & CONDITIONS

Volume - 1 Enquiry No 652090081

Installation & Testing of 6.6 kV VCBs.

SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Technical queries Contact Mr. Srinivas Munnuru ; Dy Engineer (Ph:9052112381), Email id: munnurusrinivas@bhel.in for any technical queries.		
Taxes and applicable tariff/taxes (CGST/SGST/IGST/UGST)		Vendor shall inform HSN/SAC code and the breakup of the applicable tariff/taxes (CGST/SGST/IGST/UGST) based on from and to locations with individual components in part 1 bid.	
3 Payment Terms 10 tot sul ser ch: TI inv		100% Basic payment within 45 days from completion of total work by Electronic Fund Transfer / RTGS against submission of invoice in triplicate along with copies of service reports duly certified by BHEL official. All bank charges, if any, for Electronic Fund Transfer / RTGS and TDS as applicable shall be deducted from service provider invoice. Payment of GST against submission of proof and reflection of the same in GSTR-1	
4	The prices shall be firm for entire period of contract. All		
5 General terms		1) Submission of GST Registration details along offer is required for consideration of the Offer. 2) Kindly provide the HSN code and the breakup of the tariff/taxes (CGST/SGST/IGST/UGST) based on from and to locations with individual components. 3.Concessional taxes/duties, if any, available to BHEL as on date of price bid opening shall be taken into account for evaluating landed cost. 4. Hence all offers shall be evaluated at available concessional rates of, if any, on or before opening of price bid date or otherwise it shall be evaluated with quoted/prevailing rates as on date of price bid opening for landed cost comparison. However, all suppliers have to accept Concessional taxes/duties in case if the same is available to BHEL as on date of dispatch. 3) Taxes and duties to be governed by GST acts. Strict adherence to new provisions by the vendors like timely submission of invoices, tax payment, filing of returns-GSTR-I etc. will form base of new regime for release of payment from BHEL. Hence, any financial loss occurred due to noncompliance of the GST provisions would be endured at defaulters end.	
6	Force Majeure clause If at any time during the continuance of the contract the performance in whole or in part by either party of any obligations under the contract is prevented or delayed by reason, of any war, hostilities, acts of the public enemy, civil commotion, sabotage, fires, explosions, epidemics, quarantine, restrictions or acts of GOD (hereinafter referre to as events) and notice of happening of any such events is given by either party to other within twenty one days from the date of occurrence thereof then neither party shall by reason of such events be entitled to terminate the contract. If the performance in whole or part of any obligation under		

		this contract is prevented or delayed by reason of occurrence of such events, then claims for extension of time shall be granted for period considered reasonable by the purchaser subject to prompt notification by the seller to the purchaser the particulars of the events, if required with supporting evidence. Any waiver of time in respect of partial instalment shall not be deemed to be a waiver of time in respect of remaining deliveries.	
		Suppliers are requested to quote within the delivery date mentioned in the enquiry. They shall also mention one of the following delivery periods compulsorily. 1) Delivery Period from date of Purchase order	
7	Delivery Period	Delivery Period from receipt of material / input data / drawings etc. from BHEL====================================	
		applicable) 3) Delivery Period from receipt of approval of design documents / drawings etc. by	
		(if applicable) However BHEL shall inform the vendor about rejection of the offer before price bid opening in case of not meeting the delivery requirements of BHEL.	
8	Unpriced and Price Bid Format	Annexure B and Annexure C is enclosed.	
9	Price Bid Evaluation All offers in price bid opening shall be evalu currency based on unit price, packing & forw taxes/duties, freight charges if any, Loading of acceptance of our standard commercial terms evaluated as per the LOADING FACTORS if enclosed along with the enquiry		
10	Late Delivery Penalty Clause	Failure to supply the goods and/or Failure to carryout the services within the stipulated delivery date will attract a penality of 0.5% per week or part thereof for the value of the undelivered portion of the purchase order subject to a maximum of 15% of the total order value. The Penalty amount determined based on the delay in supply/services along with appliacable GST thereon shall be recovered.	
11	PBG of 10% of total order value is to be submitted by the successful vendor and shall be kept valid upto successful completion of work certified by indenting dept. with additional claim period of 2 months there after. The offers of the suppliers not accepting to this clause will be rejected.		



ITEM SPECIFICATIONS

Volume - 2 Enquiry NO 652090081

Installation & Testing of 6.6 kV VCBs.

SL.No.	Item			
	Installation & Testing of 6.6 kV VCBs along with Cable Laying and Replacement of MOCB etc. as per attached Annexure -A.			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	01	Installation & Testing of 6.6 kV VCBs.	A detailed list of works are enclosed in Annexure - A.	
j.	Gene	ral Specifications		
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	01	Nature of contract.	The nature of contract includes both supply and service.	
	02	Scope of supply.	The supply includes end termination kits, heaters, as per Annexure – A.	
	03	Scope of work.	The work includes dismantling, installation, commissioning, laying of cable, connection as per Annexure – A.	
	04	Un price bid and price bid formats.	A detailed schedule of work enclosed in Unprice bid format of Annexure - B. Price bid format enclosed in Annexure - C.	

^{*} Vendors are advised to write specifications in detail and not to write like 'Complied/ Yes / No ' etc. in specifications.

BHEL R&D RD:DP:MPX:F-22

LOADING FACTORS



 $NOTE: IN \ CASE \ OF \ DEVIATION \ TO \ BHEL \ TENDER \ SPECIFIED \ TERMS, \ LOADING \ FACTOR \ INDICATED \ IN FOLLOWING \ TABLE \ WILL \ BE$ $APPLIED \ TO \ QUOTED \ PRICE \ WHILE \ EVALUATING \ THE \ LOWEST \ QUOTE$

			A. FOR IN	NDIGENOUS PURCHASES		
SLNO	SCOPE	COMMERCIAL TERMS	BHEL STANDARD TERM	AS OFFERED	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS	
	SUPPLY OF EQUIPMENT	PAYMENT TERMS	PROW THE DATE OF RECEIPT AND ACCEPTANCE OF MATERIAL AT BHEL R& D	SAME	NIL	
				PAYMENT AGAINST PROFORMA INVOICE / DESPATCH DOCUMENTS	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE TOTAL PO VALUE FOR ONE MONTH	
A.1				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE AND BALANCE PAYMENT WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF THE MATERIAL	LOADING @((SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH	
				TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE AND BALANCE PAYMENT ON RECEIPT AND	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT FOR ONE MONTH	
			1	SAME	NIL	
		PAYMENT TERMS		100% PAYMENT WITH IN 30 DAYS AFTER COMPLETION OF SUPPLIES AND E&C	NIL	
	SUPPLY OF EQUIPMENT INCLUDING ERECTION AND COMMISSIONING (E&C)		90% PAYMENT, WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF MATERIAL AND BALANCE 10% WITH IN 30 DAYS OF COMPLETION OF E&C.	90% PAYMENT AGAINST PROFORMA INVOICE/ DESPATCH DOCUMENT AND	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON 90% OF THE VALUE OF PO FOR ONE MONTH	
				90% PAYMENT AGAINST PROFORMA / DESPATCH DOCUMENT AND BALANCE 10% AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON TOTAL VALUE OF THE PO FOR ONE MONTH	
A.2				IENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE AND (90 -X) % PAYMENT ON RECEIPT AND ACCEPTANCE OF THE MATERIAL AND 10% DAYMENT WITH IN 20 DAYMENT BAYMENT WITH IN 20 DAYMENT BETTER PROPERTY OF THE MATERIAL AND 10% DAYMENT WITH IN 20 DAYMENT BETTER PROPERTY OF THE PROPERTY OF	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD(ROUNDED OF TO THE NEAREST MONTH)+1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON BALANCE (90-X)% AMOUNT FOR ONE MONTH	
				TENDER OPENING DATE+ 6%) PAYMENT	LOADING @((SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD (ROUNDED OFF TO THE NEAREST MONTH)+ 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT (100-X)% FOR ONE MONTH	

	B. FOR FOREIGN PURCHASES (IMPORTED)							
SLNO	SCOPE	COMMERCI TERMS	IAL	BHEL STANDARD TERM		AS OFFERED		LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS
	SUPPLY OF EQUIPMENT	PAYMENT TERM				SAME SIGHT DRAFT ON PRESENTATION O DESPATCH DOCUMENTS VIZ INVOI ETC TO OUR BANKERS LC PAYMENT AGAINST DESPATCH DOCUMENTS	ICE, AWB	NIL LOADING @(SBI BASE RATE ON TENDER OPENING DATE-46%) ON THE BASIC VALUE FOR ONE MONTH PLUS PAYMENT RELATED BANK CHARGES INCURRED BY BHEL LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES
B.1				100% PAYMENT BY WIRE TRANSFER WITHIN 30 DAY THE DATE OF RECEIPT AN ACCEPTANCE OF MATERIABHEL R&D. (DESPATCH DOCUMENTS WILL BE SEN BHEL R&D DIRECTLY ALO WITH BANK DETAILS)	D AL AT TT TO	INTEREST BEARING PART ADVANC (MAXIMUM 5% @SBI BASE RATE O TENDER OPENING DATE+ 6%) PAY WITH 110% BANK GUARANTEE BY TRANSFERILC AND BALANCE PAYI WITH IN 30 DAYS FROM THE DATE RECEIPT AND ACCEPTANCE OF THI MATERIAL	N MENT WIRE MENT OF	INCURRED BY BHEL LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY (ROUNDED OFF TO NEAREST MONTH) + 1 MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
						INTEREST BEARING PART ADVANC (MAXIMUM 5% @SBI BASE RATE O TENDER OPENING DATE+ 6%) PAY WITH 110% BANK GUARANTEE BY TRANSFERILC AND BALANCE PAYI ON RECEIPT AND ACCEPTANCE OF MATERIAL	N MENT WIRE MENT	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON BALANCE AMOUNT FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
						SAME	NE.	NIL
						SIGHT DRAFT ON PRESENTATION O DESPATCH DOCUMENTS VIZ INVOI ETC TO OUR BANKERS		LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) FOR ONE MONTH PLUS PAYMENT RELATED BANK CHARGES INCURRED BY BHEL
	SUPPLY OF EQUIPMENT INCLUDING ERECTION AND COMMISSIONING (E&C)	PAYMENT TERMS				90 PAYMENT BY WIRE TRANSFER // AGAINST DESPATCH DOCUMENTS BALANCE 10% WITH IN 30 DAYS AF COMPLETION OF E&C		LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) ON 90% OF BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
				90% PAYMENT BY WIRE TRANSFER WITH IN 30 DAYS FROM THE DATE OF RECEIPT ACCEPTANCE OF THE MATER AND BALANCE 10% WITH IN 3 DAYS AFTER COMPLETION OI E&C			N OF E&C	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
						90% OF BASIC VALUE AS ADVANCE PAYMENT BY WIRE TRANSFER /LC BANK GUARNTEE AND BALANCE 1 WITH IN 30 DAYS AFTER COMPLET E&C	WITH 0%	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
			ERMS		PT AND TERIAL IN 30	INTEREST BEARING PART ADVANC (MAXIMUM 5% @SBI BASE RATE O TENDER OPENING DATE+ 6%) PAY WITH 110% BANK GUARANTEE BY TRANSFER/LC AND BALANCE 10% 30 DAYS AFTER COMPLETION OF E	N MENT WIRE WITH IN	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) ON 90% OF THE BASIC VALUE FOR DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
						INTEREST BEARING PART ADVANC (MAXIMUM 5% @SBI BASE RATE O TENDER OPENING DATE+ 6%) PAY WITH 110% BANK GUARANTEE BY TRANSFER/LC AND BALANCE (90-X PAYMENT BY WIRE TRANSFER/LC RECEIPT AND ACCEPTANCE OF THI MATERIAL AND 10% PAYMENT WIT DAYS AFTER COMPLETION OF E&C	N MENT WIRE X)% AFTER E IH IN 30	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE PART ADVANCE AMOUNT (%%) FOR THE DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON BALANCE (90-X)% FOR ONE MONTH
						INTEREST BEARING PART ADVANC (MAXIMUM 5% @SBI BASE RATE () TENDER OPENING DATTE+ 6%) PAY WITH 110% BANK GUARANTEE BY TRANSFER/LC AND BALANCE (90-X PAYMENT BY WIRE TRANSFER /LC RECEIPT AND ACCEPTANCE OF THI MATERIAL AND 10% PAYMENT AFCOMPLETION OF E&C	N MENT WIRE ()% AFTER E IER	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON BALANCE AMOUNT (100-X)% FOR ONE MONTH
SLNO	COMMERCIAL T	ERMS	BHEL ST			ERY (COMMON FOR INDIGENOUS A ERED	LOADIN	IG FACTOR FOR NON COMPLIANCE TO BHEL
, SEA			IN THE E	IN THE EVENT OF DELAY IN				ARD TERMS
С	LD CLAUSE		DELIVE	VERY, PENALTY OF 0.5%		AGREED	 	G @ 10% OF THE BASIC MATERIAL COST
			LIMITED TOTAL (TO A MAX OF 10% OF ORDER VALUE WILL BE				G @ (10-X)% OF THE BASIC MATERIAL COST
	APPLICABLE D. GUARANTEE/WA			TY PER	IOD (COMMON FOR INDIGENOUS AN		· ·	
SLNO	COMMERCIAL T	ERMS		TANDARD TERM	AS OFF	ERED		NG FACTOR FOR NON COMPLIANCE TO BHEL ARD TERMS
	GUARANTEE/WA	RRANTY	GUARAN	ATED OR REQUIRED NTEE/ WARRANTY PERIOD	AGREEI	ED NIL		
D	PERIOD	MINIMU GUARA		NOT A AGREE		REED FOR STIPULATED BUT FOR MINIMUM TEE/WARRANTY(Y) LOADING @ 10 % OF THE ORDER VALUE I THE REDUCED GUARANTEE PERIOD (X-Y		G @ 10 % OF THE ORDER VALUE PER ANNUM FOR DUCED GUARANTEE PERIOD (X-Y)
Щ	(Y)							

BHEL R&D

Terms & Conditions of Reverse Auction



Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

- 1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
- 2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit online sealed bid in the Reverse Auction. Non-submission of online sealed bid by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
- 4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
- 5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
- 6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
- 7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g. EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
- 8. Reverse auction will be conducted on scheduled date & time.
- 9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
- 10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
- 11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL standard practice.
- 12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the "Business Rules of Reverse Auction?, which will be communicated before the Reverse Auction.
- 13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
- 14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
- 15. In case BHEL decides to go for reverse auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

AUTHORISATION LETTER FOR E-PAYMENT/ NEFT / RTGS

(PLEASE FILL UP THE FORM COMPLETELY IN CAPITAL LETTERS ON YOUR COMPANY LETTERHEAD ONLY)

/endor Code (to be filled by BHEL)		
Type of Request (Tick one)	NEW	CHANGE
1 Company Name	NEW	CHANGE
2 Address		
ZAddiess		
3 City with PIN Code		
4 State		
5 PAN Number		
6TIN/ VAT No.		
7CST No.		
8 Service Tax No.		
9Name of Contact Person		
10 Mobile number		
11 Ph. no. with STD Code		
12 Fax No. with STD Code		
13 Email ID		
14 Website (URL)		
ANK DETAILS FOR EFT / RTGS		
Bank Name		
Branch		
Branch Code		
Branch Address		
Branch Phone No		
Account No.		
Account Type: SB/ Current/ other (Specify)		
MICR Code		
IFSC Code		

- 1. Enclosed here with a cancelled cheque in support of our company's bank details.
- 2. Authorize BHEL R&D Hyderabad, to electronically make payments to the designated bank account with bank charges, if any, to our account.
- 3. If the transaction is delayed or not effected at all for reasons of incomplete or incorrect information, I would not hold BHEL / transferring Bank responsible.
- 4. I hereby certify that the particulars given above are true, complete and correct.
- 5. This authority remains in full force until BHEL receives and acknowledge written notification requesting change or cancellation.

Date:	Authorised Signatory
Company	
Seal	Designation



Bharat Heavy Electricals Limited

Corp. R&D DIVISION VIKAS NAGAR, HYDERABAD- 500 093 (INDIA)

VENDOR REGISTRATION FORM

(Indigenous supplier)

[FORM TO BE SUBMITTED* BY THE BIDDER ALONG WITH TECHNICAL-BI	D]
--	----

		Refore filling ple	ase refer to instructions on page-4
		Defore mining, pie	asc refer to histractions on page-4
1.0 <u>VENDOR PROFIL</u>	<u>E:</u>		
1.1 Name and addres	ss of the vendor:		
Phone Nos.:			
Fax No.: Email: 1.		2.	
1.2 Local representat	tive name & address in I	Hyderabad/Secundrabad:	
Phone Nos.: Fax No.:			
Email: Contact Person:			
Mobile No: 2.0 TYPE OF ORGAN	ISATION:		
PROPRIETOR		Sister Concern (mention vendor registra	ation number of main organization
Patnership	CORPORATION	Small Scale Industry	ANY OTHER(Please specify)
	<u> </u>		L
In case of SSI un enclosed and tick		be enclosed. It is requested that MSME	registration certificate to be
Category of Ente	ctivity: Manufacturing / erprise: Micro / Small / M	Medium	
	: GENERAL / SC / ST / lumber (UAN):		

3.0 ANNUAL TURN OVER:

#	Year	Turn-Over, Rs.
1	Current Year(budgeted)	
2	Previous year (200 - 0)	
3	Prior Year (200 - 0)	

4.0 NAME AND ADDRESS OF THE BANKER:

- 4.1 Bank Name
- 4.2 Branch name
- 4.3 Account number
- 4.4 Account Type
- 4.5 MICR Code:
- 4.6 IFSC Code(RTGS/NEFT):
- 4.7 Bank Phone number(s),

Blank cheque, duly cancelled, to be enclosed.

Please note that all payments shall be made through Electronic clearance services to your above account against the orders executed, if any.

5.0 REGISTRATION PARTICULARS(relevant copies to be enclosd)

- 5.1 IT Permanent Account No.(PAN):
- 5.2 State Sales Tax/VAT Registration No:
- 5.3 Central Sales Tax Registration No:
- 5.4 ED Registration No:
- 5.5 Service Tax Registration No:
- 5.6 PF Account No:
- 5.7 Labour Licence No:
- 5.8 ESI Account No:

6.0 CONTACT PERSON: S/Sri:

Designation: Phone / Mobile No:

7.0 TOTAL NUMBER OF EMPLOYEES:

Graduates	Consultants		Workers	
(Engr/Scientists/Mgmt/Fin.)		Sup./Skilled	Semiskilled	Unskilled

8.0 LIST OF PRODUCTS/ SERVICES OFFERED:

#	Products/ Services	Capacity
1		
2		
3		
4		
5		

9.0 REFERENCE LIST:

(Only recognized public and private sector companies, attach if printed copy available)

#	Customer	Volume / Year
1		
2		
3		

4	
5	

10.0 INFRASTRUCTURE / FACILITIES:

#	Facility (with specifications)	Age/ Year procured
1		
2		
3		
4		
5		

11.0 REGISTRATION WITH OTHER BHEL UNIT/UNITS:

#	Unit	Registration No	Year
1			
2			
3			
4			

12.0 ANY OTHER INFORMATION:

The information furnished above is true and authentic.

(CEO/	PROF	PRIET	OR
-------	------	-------	----

SEAL:
DATE:

NI	ata	
ΙN	OLC	

- 1. Registered bidders, having BHEL (R&D) registration no. or have submitted this format for registration, need not furnish this information again.
- 2. The competent authority reserves the right to accept or reject the registration.
- 3. Vendors approved for registration will be informed by mail / email, as convenient. A separate communication will be sent in case of non-registration also, citing reasons thereof.
- 4. BHEL reserves the right to take penal action as deemed fit if any of the information provided by the vendor(s) is found to be incorrect.
- 5. AGM, Head (MM) may be contacted for clarification/additional information on registration.

Instructions

- 1. Fill all items. Please mention "N.A." for items/ clauses not applicable.
- 2. Use A4 sheets for this document and the enclosures. Use of additional sheets is permitted if space provided is not adequate.
- 3. Attach copies of latest documents in respect of items 5.0 (Registration no.s)
- 4. Photographs of registered office and the chief executive/proprietor shall be furnished.



Bharat Heavy Electricals Limited

Corp. R&D DIVISION VIKAS NAGAR, HYDERABAD- 500 093 (INDIA)

SUPPLIER REGISTRATION FORM

(FOREIGN SUPPLIER)

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR WHEREVER IT IS NOT APPLICABLE PLEASE WRITE "NOT APPLICABLE".INCOMPLETE OR INCORRECT FORMS MAY NOT BE CONSIDERED.

1.0 GENERAL INFORMATION:

EMAIL WEB SITE

1.1 NAME OF COMPA	ANY
1.2 DETAILS OF HEA	D OFFICE:
ADDRESS	:
TELEPHONE	:
FAX	:

1.3 DETAILS OF FACTORY/WORKS:

ADDRESS : TELEPHONE : FAX : EMAIL : WEB SITE :

1.4 DETAILS OF MARKETING AGENT

ADDRESS : TELEPHONE : FAX : EMAIL : WEB SITE :

1.5 CHIEF EXECUTIVE

1.6 CONTACT PERSON(S)

FOR PRODUCT OFFERED
NAME(S) :
OFFICIAL CPACITY :
ADDRESS :
TELEPHONE :
FAX :
EMAIL :

1.7 YEAR OF ESTABLISHMENT

1.8 PRODUCTION CAPACITY PER ANNUM

1.9 PARTICULARS OF PRODUCT INCLUDING SPECIFICATION AND RANGE OFFERED FOR REGISTRTION (Attach brouchers and catalogues)

- 1.10 NAME(S) OF BANKERS
- 1.11 BANKER'S CERTIFICATE
- 1.12 PORT OF LOADING
- 1.13 NEAREST AIRPORT
- 1.14 NAME OF THE INDIAN AGENT, IF ANY WITH AUTHORIZATION LETTER

2.0 FINANCIAL INFORMATION:

- 2.1 TOTAL CAPACITY
- 2.2 ANNUAL TURN OVER FOR LAST 3 YEARS
- 2.3 WHEHER CREDIT LICENSE ACCEPTABLE YES/NO

3.0 QUALITY MANAGEMENT SYSTEMS

ENCLOSED FORMAT PART-B

3.1 EXPERIENCE LIST FOR SAME/ SIMILAR ITEMS TO BE ENCLOSED

4.0 FUTURE EXPANSION PLANS:

(Give details)

5.0 LIST OF ENCLOSURES:

(Including brouchers, catalogues, technical literature etc)

6.0 ANY OTHER INFORMATION:

SIGNATURE OF SUPPIER (Authorized signatory)

NAME :
DESIGNATION :
DATE :
OFFICIAL SEAL

Note:

- 1. BHEL Reserves the right to take penal action as deemed fit if any of the information provided by the vendor is found to be incorrect.
- 2. Please attach separate sheets, if space found is inadequate



Bharat Heavy Electricals Limited

Corp. R&D DIVISION VIKAS NAGAR,

HYDERABAD- 500 093 (INDIA)

Ph: 040 - 23772704, Fax: 040 - 23770698, email: mpx@bhelrnd.co.in

GUIDE LINES REGARDING DEALINGS WITH INDIAN AGENTS OF FOREIGN SUPPLIERS

- i. BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign principal desires to avail of the services of an indian agent, then the foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of an Agnecy Agreement.
- ii. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of Government of India, issued from time to time.
- iii. The Agency Agreement should specify the precise relationship between the foreign OEM / foreign principal and their Indian agent and their mutual interest in the business. All services to be rendered by agent/ associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier/ Indian agent. Any payment, which the agent or associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the Agreement and be made explicit in order to ensure compliance to laws of the country.
- iv. Any agency commission to be paid by BHEL to the Indian agent shall be in indian currency only.
- v. Whenever Indian agents are representing on behalf of their principals the relevent authorisation letter and agreement copy to be enclosed along with Technical bid to consider the offer.

SI.N				V 1 6 15 11
1	Installation, commissioning of 6.6 kV Indoor VCB's along with supply, termination of HT 3 C x 150 Sq.mm end termination kits (8 no's for both Input and Output terminals).	Unit No.s.	Qty 4	Vendor Specifications.
2	Supply, Installation and testing of 100 Watt Heaters along with thermostat.	No.s.	20	
3	Dismantling of 6.6 kV Indoor MOCB's and shifting to scrap yard.	No.s.	4	
4	Dismantling and shifting of 5 MVA, 33 kV/6.6 kV power transformer from switchyard to scrap yard.	No	1	
5	Laying of one length PVC insulated, Alluminium Armoured Cable of 1.1 KV grade,LT, 4 Core x 25 Sq.mm cable in ground including excavation (2 feet), sand cushioning, protective covering and refilling the trenching etc. as required. Note: Cable will be supplied by BHEL.	Rmt	300	



Unprice Bid Format.

SI.N o.	Description.	Unit	Qty	HSN Code	GST	Quoted/Not Quoted
1	Installation, commissioning of 6.6 kV Indoor VCB's along with supply, termination of HT 3 C x 150 Sq.mm end termination kits (8 no's for both Input and Output terminals).	No.s.	4			
2	Supply, Installation and testing of 100 Watt Heaters along with thermostat.	No.s.	20			
3	Dismantling of 6.6 kV Indoor MOCB's and shifting to scrap yard.	No.s.	4			
4	Dismantling and shifting of 5 MVA, 33 kV/6.6 kV power transformer from switchyard to scrap yard.	No	1			
5	Laying of one length PVC insulated, Alluminium Armoured Cable of 1.1 KV grade, LT, 4 Core x 25 Sq.mm cable in ground including excavation (2 feet), sand cushioning, protective covering and refilling the trenching etc. as required. Note: Cable will be supplied by BHEL.	Rmt	300			



ELECTRICAL PROJECTS (ELX-65)

Price Bid Format.

SI.No	SI.No HSN Code	Description.	Unit	Qty	Rate	Amount	GST	Total Amount
н		Installation, commissioning of 6.6 kV Indoor VCB's along with supply, termination of HT 3 C \times 150 Sq.mm end termination kits (8 no's for both Input and Output terminals).	rs ,	4				
2		Supply, Installation and testing of 100 Watt Heaters along with thermostat.	No.s. 20	20				
3		Dismantling of 6.6 kV Indoor MOCB's and shifting to scrap yard.	No.s.	4				
4		Dismantling and shifting of 5 MVA, 33 kV/6.6 kV power transformer from switchyard to scrap yard.	No	1				
.c		Laying of one length PVC insulated, Alluminium Armoured Cable of 1.1 KV grade,LT, 4 Core x 25 Sq.mm cable in ground including excavation (2 feet), sand cushioning, protective covering and refilling the trenching etc. as required. Note: Cable will be supplied by BHEL.	Rmt	300				

