SECTION -V

PRE QULIFYING REQUIREMENT COMMERCIAL

1. TENDER ENQUIRY NO. TE-F	P DT
2. ITEM DESCRIPTION:	
3. QUANTITY; No	s.

4. ELIGIBILITY CRITERIA:

- a) Only Bidders who have previous experience in the work of the nature and description detailed in the Specifications Section IV of the Tender, who continue to be in business in this field and who are financially sound to undertake the work, are expected to be short listed. Offer from Bidders who do not have proven and established experience in the field is not likely to be considered.
- b) Offers will be accepted from the Principal / Original Manufactures only, failing which the quotation is likely to be rejected.
- The pre qualifying **Data Sheet** annexed with **section V** of the Tender, to be submitted dully filled, signed, stamped & supported by authentic documents.
- d) The pre qualifying Technical requirement annexed.

PRE QULIFYING REQUIREMENT TECHNICAL

1. INDENT NO.: FP-D5-08-020 DT.: 16/04/08

2. ITEM DESCRIPTION: Travelling column radial drilling machine

3. QUANTITY: 01 No.

4. ELIGIBILITY CRITERIA:

The eligibility criteria (Technical) of Bidder to Qualify for this Tender shall be:

- 'Only those vendors, who have supplied and commissioned at least one travelling
 Type of Radial Drilling Machine (vertical type) for similar applications in the past
 ten years and such machine is presently working satisfactorily for more than one
 year after commissioning should quote. The following information should be
 submitted by the vendor by the vendor about the companies where similar
 machines have been supplied. This is required from all the vendors for
 qualification of their offer.
- 2. Month & Year of commissioning.
- 3. Performance certificate mentioning model, year of commissioning, broad specifications and application, from the customers regarding satisfactory performance of machine supplied to them.



BHARAT HEAVY ELECTRICALS LIMITED, INDIA FABRICATION PLANT, NEW DELHI

PRE-QUALIFYING REQUIREMENT DATA SHEET

SECTION -V

GUIDELINES TO FOREIGN SUPPLIERS FOR FILLING UP FORM

- 01. All sheets of above form are be filled up and signed by the authorized signatory.
- 02 .Please attach separate sheet if the space provided is insufficient. For any other information also, separate sheet may be attached.
- 03. Any information / clarification required by BHEL during processing of registration must be given expeditiously.
- 04.Please ensure that all required enclosures are attached with the filled up Supplier Registration Form and list of enclosures is given as required.
- 05.Please fill up the check-list given on next page and send along with the Supplier Registration Form to BHEL.



PQR

CHECK – LIST FOR FOREIGN SUPPLIERS

SL. NO.	Check - Point	Yes / No
1.0	Information against all points in the Supplier Registration Form has been given.	
2.0	Authorization letter has been enclosed (in case of Indian agent)	
3.0	Banker's Certificate has been enclosed	
4.0	Are you an ISO: 9001 - 2000 accredited supplier?	
4.1	If yes, have you enclosed copy of ISO: 9001 - 2000 accreditation certificate & "Table of Contents" of your Quality Manual?	
4.2	If no, have you enclosed written down procedure / manual of Quality Management System?	
5.0	Have you enclosed experience list	
6.0	List of enclosures has been furnished	
7.0	All the pages of the form & enclosures have been signed by Authorized Signatory.	

Signature & Seal

Date:

(Authorized Signatory)

Note: This Check list is to be attached with the filled up Supplier Registration Form.



(FOREIGN SUPPLIER)

PAGE 1 OF 3

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR. WHEREVER IT IS NOT APPLICABLE PLEASE WRITE "NOT APPLICABLE". INCOMPLETE OR INCORRECT FORMS MAY NOT BE CONSIDERED. PLEASE ATTACH SEPARETE SHEETS, IF SPACE AVAILABLE IS INADFOLIATE.

INAL	EQUATE.		
	SUPPLIER R	EGISTRATION FORM	
1.0	GENERAL INFORMATION :		FOR BHEL USE
1.1	NAME OF COMPANY :		
1.2	DETAILS OF HEAD OFFICE :		
	ADDRESS :		
1.3	TELEPHONE NO. : FAX E-MAIL : WEB SITE : DETAILS OF FACTORY / WORKS :	NO. :	
1.0	ADDRESS: TELEPHONE NO.: FAX E-MAIL:	NO. :	
1.4	DETAILS OF MARKETING AGENT (O ADDRESS :	ut side india, if any)	
	TELEPHONE NO. : FAX E-MAIL :	NO.:	
1.5 LETTE	Details of Indian Agent, if any (A R)	ATTACH AUTHORIZATION	
	ADDRESS:		
1.6	TELEPHONE NO. : FAX E-MAIL : CHIEF EXECUTIVE :	NO. :	
SUPP	Lier's authorised signatory		BHEL CERTIFIED ASSESSOR



1.16 ANY OTHER INFORMATION:

SUPPLIER'S AUTHORISED SIGNATORY

(FOREIGN SUPPLIER) PAGE 2 OF 3 SUPPLIER REGISTRATION FORM FOR BHEL USE 1.7 CONTACT PERSON (S) FOR PRODUCT OFFERED : NAME (S) OFFICIAL CAPACITY : : ADDRESS TELEPHONE NO. : FAX NO. : E-MAIL YEAR OF ESTABLISHMENT : 1.8 1.9 PRODUCTION CAPACITY PER ANNUM: 1.10 NATURE OF BUSINESS 1.11 PARTICULARS OF PRODUCT INCLUDING SPECIFICATION AND RANGE OFFERED FOR REGISTRATION: (ATTACH BROCHURES AND **CATALOGUES)** 1.11 NAME (S) OF BANKERS : BANKER'S CERTIFICATE AS TO CREDITWORTHINESS OF THE 1.12 CLIENT (ENCLOSE CERTIFICATE) : 1.13 PORT OF LOADING: 1.14 NEAREST AIRPORT : 1.15 D&B D-U-N-S NUMBER: (DUN & BRADSTREET NINE DIGIT IDENTIFICATION NUMBER, NOT MANDATORY)

BHEL CERTIFIED ASSESSOR



(FOREIGN SUPPLIER)

PAGE 3 OF 3

SUPPLIER'S AUTHORISED SIGNATORY

	SUPPLIER REGISTRATION FORM	
2.0.	ANNUAL TURN OVER AND PROFIT AFTER TAX FOR LAST 3	FOR BHEL USE
'EAR	S : YEAR - 1 :	
	YEAR - 2 :	
	YEAR - 3 :	
	(COPY OF AUDITED ANNUAL ACCOUNTS FOR LAST 3	
′EAR	S TO BE	
	ENCLOSED)	
3.0.	QUALITY MANAGEMENT SYSTEM:	
3.1.	IS THE COMPANY ISO: 9001: 2000 CERTIFIED: YES/NO	
OR WHIC HAVE 5.0 5.0 7.0 8.0	CONTENTS OF QUALITY MANUAL. IF NO, FORMATS VQS AA01 (QUALITY SYSTEM) ARE TO BE FILLED UP. EXPERIENCE LIST FOR OFFERED / SIMILAR ITEMS: ACH LIST OF PRESENT CUSTOMERS WITH NAME AND ADDRESS OFFERED / SIMILAR TYPE & SIZE OF ITEM / EQUIPMENT FOR CH REGISTRATION HAS BEEN SOUGHT AND WITH WHOM YOU E CONTINUOUS BUSINESS SINCE LAST THREE YEARS) PREVIOUS EXPERIENCE OF SUPPLY MACHINE TOOLS UNDER MANUFACTURE AFTER SALES SETUP DETAILS LIKELY DELIVERY FOR SIMILAR MACHINE	
o.0 I	LIST OF ENCLOSURES :	
	(BROCHURES, CATALOGUES, TECHNICAL LITERATURE, ETC.)	
0.0	ANY OTHER INFORMATION :	
7.0	DETAILS OF SUPPLY OF SIMILAR MACHINES	
8.0	ANY SUPPLY MADE EARLIER TO BHEL	
]]]	SIGNATURE OF SUPPLIER: NAME: DESIGNATION: DATE:: DFFICIAL SEAL	

BHEL CERTIFIED ASSESSOR



BHARAT HEAVY ELECTRICALS LIMITED, INDIA (Indian Supplier)

GUIDELINES TO INDIAN SUPPLIERS FOR FILLING UP FORM

01. The Supplier Registration Form has four parts:

Part A	Organizational Information	Form no. VOR AA01
Part B	Quality System	Form no. VQS AA01
Part C	Technical Competence	Form no. VTC AA01
Part D	Score Sheet	Form no. VSS AA01

The set of formats to be filled by different category of suppliers is as follows:

SI. No.	Supplier Category	Formats
1.	Indian Suppliers (manufacturers)	Organizational InformationQuality SystemTechnical CompetenceScore sheet
2.	Agents / stockists / distributors / dealers	OrganizationalInformationScore sheet

- 02. All sheets of above forms are to be filled up and signed by authorized signatory.
- 03. Please attach separate sheet if the space provided is insufficient.
- 04. For any other information also, separate sheet may be attached.
- 05. Any information / clarification required by BHEL during evaluation must be given expeditiously.
- 06. Please ensure that all required enclosures are attached with the filled up Supplier Registration Form and list of enclosures is given as required.
- 07. The scoring of marks by Suppliers for self assessment must be done as required against each information in all the above parts. Incomplete forms and forms without self assessment are likely to be rejected. If any question is not applicable or relevant to your organization, Please mention accordingly. Questions left unanswered with get zero marks....
- 08. Scoring for question on Quality System (Part B) is to done on 0 3 scale as follows:
 - 0 For non compliance
 - 1 System exists in rudimentary stage
 - 2 System exists with minimal discrepancies
 - 3 System is in mature stage (i.e. meets all requirements)

The question with asterisk (*) mark is mandatory where supplier must achieve a minimum score of 2 marks.



BHARAT HEAVY ELECTRICALS LIMITED, INDIA (Indian Supplier)

- 09. Part B of the form on Quality System need not be filled by ISO 9000-2000 accredited suppliers. Instead, the Table of Contents of Quality Manual may be submitted with the Registration Form.
- 10. Scoring for question on Technical competence is to be done on 0 3 scale as follows:
 - 0 No capability.
 - 1 Requires continuous technical support of BHEL during execution of job.
 - 2 Occasional technical support from BHEL.
 - 3 Can handle job without any technical support from BHEL.

The question with asterisk (*) mark is mandatory where supplier must achieve a minimum score of 2 marks.

11. Assessment Criteria shall be as follows:

Organizational Soundness: OS 1: 85% and more

OS 2: 70% to less than 85% OS 3: Less than 70 %

Quality System: Q 1 - Overall system rating above 90%, rated 2 or better on

all

Mandatory requirements and a rating of 70% or better in

each

Section.

Q 2 – Overall system rating 80 to 90%, rated 2 or better In all Mandatory requirements and a rating of 60% or better in

each

Section.

Q 3 – Overall system rating above 70% and less than 80%, rated 2

or

Better on all mandatory requirements and a rating of 55% or Better in each section.

Technical Competence: TC 1- Above 90% and rated 2 or better in all mandatory

Requirements.

TC 2– 80 to less than 90% and rated 2 or better in all Mandatory requirements.

TC 3- Above 70% and less than 80% and rated 2 or better

in

all mandatory requirements.

12. Please fill up the check - list given on next page and send along with the Supplier Registration Forms to BHEL.



BHARAT HEAVY ELECTRICALS LIMITED FABRICATION PLANT

PRE-QUALIFICATION REQUIREMENT-DATA SHEET CHECK-LIST FOR INDIAN SUPPLIERS FORM

PACKAGE DETAILS: TENDER ENQUIRY NO:

SI. No.	Check-Point	Yes / No
1.	Information against all points under "Organizational Information" (Part-A) has been given.	
2.	All enclosures and supporting documents have been enclosed.	
3.	Summary list of enclosures has been furnished as per S.N. 9.9 of Organizational Information form.	
4.	Are you an ISO 9001 -2000 accredited supplier?	
5.	If yes, have you enclosed "Table of Contents" of your Quality Manual and copy of ISO 9001 -2000 accreditation certificate?	
6.	If no, have you filled up Quality System formats given in Part B?	
7.	Technical requirements, specifications, drawings, standards have been obtained from BHEL before filling up Technical Competence, Part C.	
8.	All the pages of the form & enclosures have been signed by Authorized Signatory.	
9.	Scoring has been done in Part A, B and C.	
10.	Total scoring has been done in score sheet Part D.	

Signature & seal

Date:

(Authorized Signatory)

Note: This check list is to be attached with the filled up Supplier Registration Form.



Supplier Registration Form (Indian Supplier)

Part A:

Form No. VORAA01 (INDIAN SUPPLIER)

SUPPLIER'S AUTHORISED SIGNATORY

ASSESSOR

Page 1 of 17

BHEL CERTIFIED

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR. WHEREVER IT IS NOT APPLICABLE, PLEASE WRITE "NOT APPLICABLE".INCOMPLETE OR INCORRECT FORMS MAY NOT BE CONSIDERED. PLEASEATTACH SEPARATE SHEET, IF SPACE AVAILABLE IS INADEQUATE.SUPPLIERS HAVE TO ALLOT MARKS IN THE RELEVANT COLUMNS.

ORGANISATIONAL INFORMATION NAME OF THE APPLICANT SUPPLIER SEEKING REGISTRATION:-**D&B D-U-N-S NUMBER:** (DUN & BRADSTREET NINE DIGIT IDENTIFICATION NUMBER, NOT MANDATORY 1.0 PRODUCTS / SYSTEM / SERVICES FOR WHICH REGISTRATION IS APPLIED FOR: MARKS MARKS BY **MARKS** SUPPLIER **BY BHEL** SIZE & SL. DESCRIPTION MFG.STD/IS NO. RANGE /DIN/BS, ETC. 1 TOTAL MARKS 1



Supplier Registration Form (Indian Supplier)

Form No. VORAA01 (INDIAN SUPPLIER)

Page 2 of 17

	ORGANISATIONAL INFORMAT	TION		
2.0	GENERAL INFORMATION :	Marks	Marks by Suppliers	Marks by BHEL
2.1	NAME OF APPLICANT SUPPLIER SEEKING REGISTRATION :			
2.2	HEAD OFFICE ADDRESS: TELEPHONE NO.: FAX NO.: E-MAIL: WEB SITE: NAME OF THE WORKS/DIVISION: ADDRESS: TELEPHONE NO.: FAX NO.:	1		
	E-MAIL : WEB SITE :			
2.3	BRANCH OFFICE ADDRESS (IF ANY): TELEPHONE NO.: E-MAIL:	1		
2.4 ADDF	NAME OF CHIEF EXECUTIVE/PROPRIETOR/PARTNER & RESS :			
2.5	OFFICIAL TO BE CONTACTED FOR CLARIFICATION: NAME: DESIGNATION: ADDRESS:	1		
	TELEPHONE NO. : FAX NO. : E-MAIL : WEB SITE :			
	TOTAL MARKS	5		
	LIER'S AUTHORISED SIGNATORY FIED ASSESSOR			BHEL



Supplier Registration Form (Indian Supplier)

Form No. VORAA01 (INDIAN SUPPLIER)

Page 3 of 17

ORGANISATIONAL INFORMATION					
3.0 <u>OWNERSHIP INFORMATION</u> :	Marks	Marks by Suppliers	Marks by BHEL		
3.1 GOVERTMENT OF INDIA UNDERTAKING :	1				
OR State govertment undertaking : Or					
LIMITED COMPANY, : MEMORANDUM AND ARTICLES OF					
ASSOCIATION					
OR PRIVATE COMPANY, : MEMORANDUM AND ARTICLES OF					
ASSOCIATION					
OR CO-OPERATIVE SOCIETY, : SOCIETY RULES AND BYE					
LAWS					
OR PARTNERSHIP FIRM, : PARTNERSHIP DEED OR					
PROPRIETORSHIP, : PROFESSION TAX REGN. AND MUNICIPAL REGN.	1				
ANY OTHER (SPECIFY) :					
3.2 NATURE OF BUSINESS :	1				
(MANUFACTURING UNIT/ AGENTS / DISTRIBUTORS/ STOCKISTS)	1				
3.3 YEAR OF ESTABLISHMENT :					
TOTAL MARKS	3				
SUPPLIER'S AUTHORISED SIGNATORY CERTIFIED ASSESSOR			BHEL		



Supplier Registration Form (Indian Supplier)

Form No. VORAA01 (INDIAN SUPPLIER) Page 4 of 17 ORGANISATION INFORMATION FOR THE PREVIOUS FOUR YEARS Marks Marks by by BHEL Year 1 | Year 2 | Year 3 | Year 4 Supplier (Years in ascending order, Money 4.0 FINANCIAL INFORMATION \$ (See \$ (See value in Rs. Lakhs) below) below) NET WORTH (Share Capital + 4.1 Reserves) Growth over previous Year (%) LONG TERM DEBT / LOAN 4.2 DEBT EQUITY RATIO 4.3 Long term debt (4.2) Net worth (4.1)INVESTMENT IN: Land & Building 4.4 Plant & Machinery Other Fixed Assets 1 NET CURRENT ASSETS a) Cash on hand b) Account receivable c) Inventories Total 2 CURRENT LIABILITY 4.5 a) Sundry creditors b) Interest accrued but not due c) Credit balance in sundry debtors d) Other liabilities Total 3 CURRENT RATIO Current assets {4.5 (1)} Current liability {4.5 (2)} SALE 4.6 Growth over previous year (%) PROFIT BEFORE TAX 4.7 Growth over previous year (%) PROFIT AFTER TAX 4.8 Growth over previous year (%) Whether the supplier has been 4.9 YES / referred to BIFR/NCLT. (IF YES, NO enclose details) 4.10 Whether the supplier is a YES / potential sick company. (IF YES, NO enclose details) Copies of annual accounts (Balance Sheet) for last four years along with Audit Report is to be submitted. Above details shall be highlighted in Balance Sheet. SUPPLIER'S AUTHORISED SIGNATORY BHEL **CERTIFIED ASSESSOR**

\$: ONE MARKS EACH TO BE GIVEN FOR COMPLETE REPLY AGAINST SL. Nos. 4.1 TO 4.10 (Total 10 marks)



Supplier Registration Form (Indian Supplier)

Form No. VORAA01 (INDIAN SUPPLIER)

Page 5 of 17

		MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
5.0	REGISTRATION PARTICULARS			
5.1	INCOME TAX PERMANENT ACCOUNT NO.: (ENCLOSE COPY OF CERTIFICATE)	1		
5.2	CENTRAL SALES TAX REGISTRATION NUMBER: (ENCLOSE COPY OF CERTIFICATE)	1		
5.3	STATE SALE TAX REGISTRATION NUMBER: (ENCLOSE COPY OF CERTIFICATE)	1		
5.4	EXCISE DUTY REGISTRATION NUMBER: (ENCLOSE COPY OF CERTIFICATE)	1		
5.5	SERVICE TAX REGISTRATION NUMBER: (ENCLOSE COPY OF CERTIFICATE)			
5.6	EXCISE CONTRAL CODE NUMBER : (ENCLOSE COPY OF CERTIFICATE)	1		
5.7	NATIONAL SMALL SCALE INDUSTRIES REGISTRATION NUMBER: (VALIDITY UPTO:) (ENCLOSE COPY OF CERTIFICATE)	1		
5.8	SMALL SCALE INDUSTRIES REGISTRATION NUMBER: (VALIDITY UPTO:) (ENCLOSE COPY OF CERTIFICATE)	1		
5.9	ANCILLARY STATUS RECOGNISED BY	1		
	TOTAL MARKS	9		



Supplier Registration Form (Indian Supplier)

Form No. VORAA01 (INDIAN SUPPLIER)

Page 6 of 17

ORGANISATIONAL INFORM	<u>MATION</u>		
	MARKS	MARKS BY	MARKS
6.1 TOTAL ORGANISATIONAL STRENGTH :		SUPPLIER	BY BHEL
(ATTACH ORGANISATION CHART)	1		
GRADUATES DIPLOMA SKILLED NON-SKILLED ADMN. &			
COMMERCIAL :			
ENGINEERING :			
TECHNOLOGY :			
MANUFACTURING :			
QUALITY :			
MAINTENANCE :			
SITE MANAGEMENT :			
OTHERS :			
TOTAL :			
6.2 STANDBY ARRANGEMENT FOR POWER : (GIVE DETAILS)	1		
6.3 DOES THE COMPANY SELL ITS PRODUCT DIRECTLY:	1		
YES / NO	1		
6.4 IF NO, FURNISH NAME, ADDRESS : OF AUTHORISED DEALER / STOCKIST WHOSE COMMITMENTS WILL BE HONOURED BY THE COMPANY.			
	4		
TOTAL MARKS			
SUPPLIER'S AUTHORISED SIGNATORY CERTIFIED ASSESSOR		В	HEL



Supplier Registration Form (Indian Supplier)

Form No. VORAA01 (INDIAN SUPPLIER) Page 7 of 17 **ORGANISATIONAL INFORMATION** 7.0 LIST OF MANUFACTURING FACILITIES MARKS MARKS MARKS (INCLUDING MATERIAL HANDLING FACILITY) BY BY BHEL **SUPPLIER** SL. **DESCRIPTION & ACCURARY** NO. OF **REMARKS** NO. SPECIFICATION **MACHINES** OF MACHINE **INSTALLED FINISH** & ITS MAKE: YEAR OF MAKE; & **ATTAINABLE** YEAR OF **INSTALLATION** 1 IN - HOUSE **FACILITIES**

TOTAL MARKS 1

SUPPLIER'S AUTHORISED SIGNATORY CERTIFIED ASSESSOR

OUT -SOURCED FACILITIES, IF

ANY



Supplier Registration Form (Indian Supplier)

Form No. VORAA01 (INDIAN SUPPLIER)

Page 8 of 17

		<u>Ol</u>	RGANISA	ATIONAL INFOR	RMATION			
8.0 EQUI	8.0 LIST OF MANUFACTURING FACILITIES , TESTING – EQUIPMENT AND INSPECTION FACILITIES :					MARK S	MARKS BY SUPPLIE R	MARK S BY BHEL
SL. NO	DESCRIPTIO N OF EQUIPMENT	SIZE, RANGE, CAPACITY & ACCURAC Y	MOD E AND MAKE	LAST DATE OF CALIBRATIO N	QUANTIT Y			
	IN - HOUSE FACILITIES					1		
	OUT – SOURCED FACILITIES, IF ANY							
		TOTAL	MARKS			1		

SUPPLIER'S AUTHORISED SIGNATORY CERTIFIED ASSESSOR



Supplier Registration Form (Indian Supplier)

Form No. VORAA01 (INDIAN SUPPLIER)

Page 9 of 17

ORGANISATIONAL INFORMATION

		1		
9.0	OTHER PARTICULARS :	MARKS	MARKS BY SUPPLIER	MARKS By Bhel
9.1	IF THE COMPANY IS ALREADY IN BUSINESS WITH ANY OF BHEL UNITS, GIVE :	1		
	9.1.1 BHEL UNIT'S NAME :			
	9.1.2 SUPPLIER REGISTRATION NO. :			
	9.1.3 ITEMS FOR WHICH REGISTERED & THEIR SPECIFICATION : (ENCLOSE PROOF OF SUCCESSFUL EXECUTION OF ATLEAST 3 PURCHASE ORDERS)	1		
	IS THE COMPANY APPROVED BY ASME /NTPC/NPC/EIL/ DGS&D/RAILWAYS/ IBR/LLOYDS ETC.? : YES / NO (ENCLOSE DOCUMENTARY EVIDENCE)	1		
9.3	IS THE COMPANY AN ISO 9001 – 2000 APPROVED ?: YES / NO (ENCLOSE CERTIFICATE)	1		
9.4	IS THE COMPANY AN ISO : 14000 APPROVED ? : YES / NO	1		
9.5	(ENCLOSE CERTIFICATE) IS THE COMPANY OHSAS – 18000 APPROVED ?: YES / NO (ENCLOSE CERTIFICATE)	1		
9.6	TECHNICAL COLLABORATOR: (FOREIGN OR INDIGENOUS) ENCLOSE DOCUMENTARY EVIDENCE)	1		
9.7 PARTI	NAME & ADDRESS OF CONCERN (S) HAVING SUBSTANTIAL INTEREST IN: (NAME OF THE OTHER COMPANY, COMMON DIRECTOR,	1		
	TOTAL MARKS	7		

SUPPLIER'S AUTHORISED SIGNATORY CERTIFIED ASSESSOR



Supplier Registration Form (Indian Supplier)

Form No. VORAA01 (INDIAN SUPPLIER)

Page 10 of 17

ORGANISATIONAL INFORMATION

9.9 I COMP	NAME STAFF NO. DESIGNATION DEPARTMENT	AIED TO ANY BHEL : : :	1	
9.9 I COMP	NAME STAFF NO. DESIGNATION DEPARTMENT	: :	1	
).9 I COMP I	STAFF NO. DESIGNATION DEPARTMENT	: :	'	
).9 I COMP I	STAFF NO. DESIGNATION DEPARTMENT	:		
).9 I COMP I	DESIGNATION DEPARTMENT	•	I	
).9 I COMP I	DEPARTMENT			
0.9 I COMP		•		
0.9 I COMP I	RELATIONSHIP	•		
COMP I	KELATIONSTIII	•	1	
COMP I	F ANY EX – BHEL PERSONNEL I	S EMPLOYED BY THE	'	
7		3 LIVII LOTED DT THE		
ſ	MENTION HIS / HER DETAILS O	F LAST POSTING.		
	NAME	:		
9	STAFF NO.	:		
	DESIGNATION	:		
	DEPARTMENT	:		
	DATE OF LEAVING SERVICE	:	1	
2.10	COMPANY 'S WEEKLY HOLIDAY WORKS OFFIC		1	
).11 E	EXPERIENCE LIST :			
ADDRE	(ATTACH LIST OF PRESENT (CUSTOMERS WITH NAME &		
	FOR OFFERED / SIMILAR TYPE (& SIZE OF ITEM / EQUIPMENT		
OR			1	
	WHICH REGISTRATION HAS	BEEN SOUGHT AND WITH	-	
	1 YOU			
ŀ	HAVE CONTINUOUS BUSINESS	SINCE LAST THREE YEARS)		
9.12 L	IST OF ENCLOSURES :			
A	ATTACH LIST OF ENCLOSURES			
10. I	/ WE GIVE THE UNDERTAKI	NG THAT BHEL DRAWINGS		
<u>с</u> г	PECIFICATIONS SHALL NOT	DE LICED IN ANY WAY		
	MENTAL	BE USED IN AINT WAT		
	THE INTEREST OF BHEL AND	/ OD EOD SUDDLY OF ANY		
л ЛАТЕR		/ OR FOR SUPPLY OF AINT		
	ODUCT OR SERVICES DIRECTL	V OP INDIPECTIV TO ANV		
OTHER		I ON INDINECTED TO ANY		
	STOMER.			
	OWER.			
	TOTAL MA	.RKS	5	

SUPPLIER'S AUTHORISED SIGNATORY CERTIFIED ASSESSOR



Supplier Registration Form (Indian Supplier)

PART - B (QUALITY SYSTEM): PAGES 11 -13 OF NEED NOT BE FILLED BY ISO 9001 - 2000 ACCREDITED SUPPLIERS

Form No. VQRAA01 (INDIAN SUPPLIER) Page 11 of 17

Form No. VQRAA01 (INDIAN SU	JPPLIER)				Page 11	of 17
	PROCEDI	JRE 0 - 3	SYSTEM IN E	FFECT 0 - 3	RECORE	OS 0 – 3
I. INCOMING MATERIAL CONTROL	MARKS BY			MARKS	MARKS	
	SUPPLIER	BHEL	SUPPLIER	BHEL	BY	BY BHEL
					SUPPLIER	
1. A FORMALIZED SUPPLIER						
RATING, EVALUATION,						
CERTIFICATION						
PROGRAMME HAS BEEN						
ESTABLISHED WHERE IN QUALITY						
PERFORMANCE IS ONE OF THE						
CRITERIA .						
*2. INCOMING SHIPMENT IS						
VERIFIED PRIOR TO STORAGE						
OR OR						
USE.						
TOTAL MARKS	22222	IDE A A	0,407514.11.5		250025	
II DDOOFGG OONTDOI		URE 0 - 3	SYSTEM IN E		RECORD	
II. PROCESS CONTROL	MARKS BY	MARKS BY	MARKS BY	MARKS BY	MARKS	MARKS
	SUPPLIER	BHEL	SUPPLIER	BHEL	BY	BY BHEL
*1 MODE INCIDICATIONS ADD					SUPPLIER	
*1. WORK INSTRUCTIONS ARE						
DOCUMENTED, UPDATED &						
FOLLOWED BY WORKERS.						
*2. REQUIRED TOOLS, JIGS, FIXTURES ARE IDENTIFIED AND USED.						
3. PROCEDURE FOR						
QUALIFICATION, IF APPLICABLE,						
AND REVALIDATION OF						
QUALIFICATION OF WORKERS						
EXIST SUCH AS:						
WELDERS						
NDT PERSONNEL						
4. PREVENTIVE MAINTENANCE						
ACTIVITIES ARE PERFORMED ON						
CRITICAL MACHINES &						
RECORDS						
KEPT.						
5. MATERIAL IDENTIFICATION AND						
ACCEPTANCE STATUS IS						
MAINTAINED THROGHOUT THE						
MANUFACTURING PROCESS &						
DURING STORAGE						
*6. AVAILABILITY OF UPDATED						
DRAWING / SPECIFICATION AT						
WORK PLACE.						
7. PRESERVATION, PAINTING &						
PACKING PROCEDURE EXISTS.						
TOTAL MARKS						
Scoring for questions on Quality Sy	stem (Part B)	is to be dor	ne on 0-3 scale	as follows:-		

- 0 Non Compliance; 1- System exists in Rudimentary Stage; 2- System exists with minimal discrepancies
 - 3 System is in Mature Stage i.e. meets all requirements

The question with asterisk (*) mark is mandatory where supplier must achieve a minimum score of 2 - marks.

SUPPLIER'S AUTHORISED SIGNATORY CERTIFIED ASSESSOR



Supplier Registration Form (Indian Supplier)

Form No. VQRAA01 (INDIAN SUPPLIER)

Page 12 of 17

III.		PROCEDU	RE 0 - 3	SYSTEM IN E	FFECT 0 - 3	RECORE	OS 0 – 3
	CONTROL OF NON -	MARKS BY	MARKS BY	MARKS BY	MARKS	MARKS BY	MARKS BY
	<u>CONFORMANCE</u>	SUPPLIER	BHEL	SUPPLIER	BY BHEL	SUPPLIER	BHEL
*1.	RECORD OF REWORK / RECTIFICATION IS KEPT.						
2.	SYSTEM OF REVIEW AND ANALYSIS OF REPEATED FAILURES AND THEIR PREVENTION IN FUTURE.						
	TOTAL MARKS						

11/		PROCEDU	DE 0 2	SYSTEM IN E	EECTO 2	RECORE	NS 0 2
IV.	CONTROL OF MEASURING &						
	MONITORING DEVICES	MARKS BY	MARKS BY	MARKS BY	MARKS	MARKS BY	MARKS BY
	INCINITORING DEVICES	SUPPLIER	BHEL	SUPPLIER	BY BHEL	SUPPLIER	BHEL
1.	SYSTEM OF CALIBRATION OF GAUGES, FIXTURES & INSTRUMENTS EXISTS						
*2.	MASTER GAUGES/STANDARDS ARE TRACEABLE TO RECOGNIZED NATIONAL STANDARDS.						
	TOTAL MARKS						
V.		PROCEDU	RE 0 - 3	SYSTEM IN E	FFECT 0 - 3	RECORE	S 0 – 3
	CONFORMANCE TO SAFETY	MARKS BY	MARKS BY	MARKS BY	MARKS	MARKS BY	MARKS BY
	REQUIREMENTS :	SUPPLIER	BHEL	SUPPLIER	BY BHEL	SUPPLIER	BHEL
*1.	ADEQUATE SAFETY PRECAUTIONS ARE BEING TAKEN IN PLANT FOR ALL PERSONNEL.						
	TOTAL MARKS						

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	PROCE	DURE	SYSTEM IN	EFFECT	RECO	RDS
	0 -	3	0 -	3	0 – 3	
VI. CUSTOMER SUPPLIER COMMUNICATION						
	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL
*1. TENDER DOCUMENTS ARE REVIEWED WITH REFERENCE TO CUSTOMER REQUIREMENT BOTH TECHNICALLY & FROM DELIVERY POINT OF VIEW. IN CASE OF DEVIATION, IN TECHNICAL SPECIFICATIONS AND DELIVERY CONDITIONS, THE DEVIATIONS ARE IDENTIFIED AND CLEARLY SPELT OUT IN OFFER.						
2. SYSTEM OF SUBMISSION OF DOCUMENTS LIKE: (A) INVOICE. (B) PACKING LIST. (C) TEST CERTIFICATE. (D) INSPECTION DATA.						
3. ORGANIZATION OF AFTER SALES SERVICE AND RESPONSE TIME FOR ATTENDING COMPLAINTS.						
TOTAL MARKS						

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TECHNICAL COMPETENCE

	MARKS (0 – 3
TECHNICAL COMPETENCE	MARKS BY	MARKS BY
	SUPPLIER	BHEL
(WHERE DESIGN SPECIFICATIONS IS GIVEN BY BHEL)		
*1. SUPPLIER UNDERSTANDS THE PRODUCT SPECIFICATION.		
2. SUPPLIER UNDERSTANDS THE INSPECTION RQUIREMENTS.		
*3. SUPPLIER HAS PROCESS CAPABILITY TO ACHIEVE THE		
PRODUCT		
SPECIFICATION / DIMENSIONAL REQUIREMENT.		
4. SUPPLIER HAS EXPERIENCED MANPOWER TO CARRY OUT		
THE JOB.		
TOTAL MARKS OUT OF POSSIBLE (12) = %		

OR

TECHNICAL COMPETENCE	PROCEDURE 0 – 3		SYSTEM IN EFFECT 0 - 3		RECORDS 0 – 3	
(WHERE PERFORMANCE SPECIFICATIONS IS GIVEN BY BHEL)	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL
1. DESIGN CAPABILITY						
2. ADEQUACY OF QUALITY ASSURANCE PLAN						
*3. PROCESS CAPABILITY FOR COMPONENTS						
*4. ADEQUATE OF TESTING						
TOTAL MARKS OUT OF POSSIBLE (36) =						

Here:

Score of 0 indicates "No capability"

Score of 1 indicates "Requires continuous technical support of BHEL during Execution of job."

Score of 2 indicates "Occasional technical support from BHEL."

Score of 3 indicates "Can handle BHEL's job without any Technical Assistance."

The question with asterisk (*) mark is mandatory where supplier must achieve a minimum score of 2 marks.

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1. ORGANISATIONAL SOUNDNESS:

Each question should be answered. No question is to be left unanswered. If any of the question is not relevant to your organization, please mention mention so against that question (but do not leave the question unanswered). Each question answered carries (1) Mark. Questions left unanswered will get (0) score.

SL. NO.	PARAMETER	CRITERIA	RANGE	MARKS	Marks By Supplier	MARKS BY BHEL
1.	NET WORTH REFER SL.NO. 4.1 OF SUPPLIER REGISTRATION FORM PAGE 4 / 17, PART		MORE THAN 10 %	4		
	A. AVERAGE OF THREE YEARS TO BE	PREVIOUS	5 - 10 %	3		
	WORKED OUT	YEAR	LESS THAN 5 %	1		
2.	SALES FOR CURRENT YEAR SL. NO. 4.6 OF PAGE 4 / 17, PART A	GROWTH	MORE THAN 10 %	4		
	SL. NO. 4.0 OF PAGE 47 17, PART A	OVER THE	70			
		PREVIOUS	5 - 10 %	3		
		YEAR	> 0 < 5 %	1		
			0 % & BELOW	0		
3.	DEBT EQUITY RATIO	1:1		4		
	I.E. LONG TERM DEBT / SHARE CAPITAL	1.1 UP TO		3		
	(SL. NO. 4.3 OF PAGE 4 / 17, PART A)	1.5:1 1.6 &		1		
		ABOVE : 1				
4.	CURRENT RATIO	2:1		4		
	I.E. CURRENT	LESS THAN		3		
	ASSETS / CURRENT	2 UPTO				
	LIABILITY (SL. NO. 4.5 OF PAGE 4 / 17,					
	PART A)	1:1		1		
5.	PROFIT BEFORE TAX SL. NO. 4.7 OF PAGE 4 / 17, PART A)	GROWTH OVER THE PREVIOUS	MORE THAN 10 %	4		
		YEAR	5 - 10 %	3		
			LESS THAN 5 %	1		
6.	PROFIT AFTER TAX SL. NO. 4.8 OF PAGE 4 / 17, PART A)	GROWTH OVER THE PREVIOUS	MORE THAN 10 %	4		
		YEAR	5 - 10 %	3		
			LESS THAN 5 %	1		

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SL.	Form No. VSSAA01 (INDIAN SUPPLIER) PARAMETER			of 17
NO.	T THE WILLER	MARKS	MARKS BY SUPPLIER	MARKS BY BHEI
7.	SL. NO. 4.9 OF PAGE 4 / 17, PART A – IF REFERRED TO BIFR / NCLT	(-) 24		
8.	SL. NO. 4.10 OF PAGE 4 / 17, PART A – IF POTENTIALLY SICK	(-) 12		
9.	FOR SUPPLIER HAVING STANDBY ARRANGEMENT OF POWER. (SL. NO. 6.2 OF PAGE 6 / 17, PART A)	3		
10.	SUPPLIER HAVING CONTINUOUS BUSINESS FOR MARE THAN 3 YEARS. (SL. NO. 9.8 OF PAGE 10 / 17, PART A) BEYOND 3 CUSTOMERS UPTO 3 CUSTOMERS NO CUSTOMERS	4 3 0		
11.	MANUFACTURING FACILITIES: (SL. NO. 7.0 OF PAGE 7 / 17, PART A) SUPPLIER HAVING ADEQUATE FACILITIES SUPPLIER HAVING SUBSTANTIAL FACILITY SUPPLIER HAVING INADEQUATE FACILITIES	3 2 0		
12.	MEASURING AND TESTING FACILITIES: (SL. NO. 8.0 OF PAGE 8 / 17, PART A) ADEQUATE MEASUREMENT FACILITIES SUBSTANTIAL MEASURING FACILITIES INADEQUATE FACILITIES	3 2 0		
compa If answ compa	wer to Question 9.4 of page 9 /17, part A is year i.e. ISO 14000 any wer to Question 9.5 of page 9 /17, part A is year i.e. ISO 18000	3 1 1		
101 101 101	AL MARKS SCORED (SL. 01 TO 13 ABOVE) AL MARKS SCORED (SL. 01 TO 10 ABOVE) AL MARKS (ORGANISATIONAL SOUNDNESS) AL MARKS (ORGANISATIONAL SOUNDNESS): CENTAGE (%)	42 46 88		
CAT	EGORY OF SUPPLIER : OS 1 (85 % & MORE) OS 2 (70 % TO LESS THAN 85 %) OS 3 (LESS THAN 70 %)	Mention Category		

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QUALITY SYSTEM (SCORING CRITERIA):

SL. NO.	SUMMARY :	OF POSS	ORED / OUT IBLE (BY LIER)		ORED / OUT E (BY BHEL)
I.	Incoming Material Control	/ 18	- %	/ 18	- %
II.	Process Control	63	- %	63	- %
III.	Control of Non - Conformance	/ 18	- %	/ 18	- %
IV.	Control of measuring & monitoring device	/ 18	- %	/ 18	- %
V.	Conformance to safety Requirements	09	- %	/ 09	- %
VI.	Customer - Supplier Communication	/ 27	- %	/ 27	- %
	TOTAL =	/ 153	- %	/ 153	- %
	Category of Supplier Q1	better on rating of	 System rating all mandator 70 % or bet ISO 9001:20	ry requireme ter in each	ent and a section or
	Q2	2 or better	System rating on all mand 60 % or bette	datory requir	rement and
	Q3	- Overall than 80%,	System ratin rated 2 or t and a ratin	g above 70 better on al	% and less I mandatory

TECHNICAL COMPLETENCE:
Tick category as per score on page 14.

SUMMARY:		MARKS ASSESSED	/ OUT OF	MARKS ASSESSED / OUT OF		
		POSSIBLE 12 OR 3	36 MARKS	POSSIBLE 12 OR 36 MARKS		
		(BY SUPPLI	ER)	(BY BHE	L)	
Technical Competence or		/ 12	%	/ 12		
·					%	
Technical Competence		/ 36	%	/ 36		
·					%	
Category of Supplier				<u> </u>	<u> </u>	
3 3 11	TC 1-	Above 90 % and rated	12 or better in a	all mandatory requirer	ments.	
	TC 2-					
	TC 3-	requirements.			,	
		Above 70 % and less	than 80% and ra	ated 2 or better in a	Il mandatory	
		requirements.			,	

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