

Essential Commercial Terms and Conditions (To be filled in full and to be submitted along with offer)

| Sl.No | Buyers preference | Sellers Acceptance |
|--------------|---|---------------------------------------|
| 1. | PRICE :Firm till completion of order. [offer with Price Variation Clause is not acceptable] | Deviations not acceptable |
| 2. | DELIVERY TERMS (FOB Seaport /Airport) | |
| 3. | Freight& Insurance | |
| 4. | Delivery Period | |
| 5. | Validity of offer (minimum of 90 days from the date of Technical Bid Opening /45 days from the date of price bid opening or reverse auction whichever is latter) | |
| 6. | Approximate weight and dimension of the goods (may be submitted in annexure in detail). | |
| 7. | Name of nearest Sea Port/Airport | |
| 8. | Payment Term (100% by unconfirmed irrevocable Letter of Credit by a first class bank in India (Within 120 days Interest free credit, Indian Bank charges to BHEL A/C. Foreign Bank charges to Sellers account.) | Please confirm without any deviations |
| 9. | Name your bankers on whom the L/C Negotiation can be restricted with swift code | |
| 10. | Deviation Report on buyers' specifications enclosed if any | |
| 11. | Confirmation L.D. clause as indicated in Enquiry [penalty for delayed delivery as per IMPORTANT NOTE] @ 0.5% per week subject to a maximum of 10 % for the delayed delivery. | Please confirm without any deviations |
| 12. | Details of Indian office/agent if any | |
| 13. | Indian agency commission if any (to be quoted clearly and payable in Indian rupees) | |
| 14. | Original Manufacturers name with Country of Origin | |
| 15. | Country of Origin & Confirmation for the submission of Country of Origin Certificate | |
| 16. | Performance Bank Guarantee 10% of contract value is required with validity period of 12 months from the date of commissioning (or) 18 months from the date of despatch whichever is earlier plus three months claim period is also required [PBG shall be from BHEL consortium of banks] | |
| 17. | Guarantee Clause: The materials are to be guaranteed for satisfactory performance for period of 12 months from the date of commissioning/putting in to use or 18 months from the date of dispatch whichever is earlier and if any defect is noticed during the above period, the same shall be rectified/replaced free of cost on FOR Destination basis within a reasonable time. | |
| 18. | Risk Purchase Clause: The purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the seller has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute thereof. The seller shall be liable for all losses and extra expenditure which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rates of LD clause agreed. | Please confirm without any deviations |
| 19. | Installation ,Supervision and Commissioning shall be in Vendor's scope | |
| 20. | O&M MANUAL-As per enquiry specifications 15 COPIES | . |
| 21. | Confirmation for the Submission of Test Certificate & CEBG (Contract Execution Bank Guarantee) | |

Date:

Name & designation of the seller

REQUIREMENT OF TECHNICAL DETAILS /CONFIRMATION
(To be filled in full and to be submitted along with offer)

| S.NO | DESCRIPTION | BHEL'S REQUIREMENT | SUPPLIER'S COMMENTS |
|------|---|--|---------------------|
| 01 | SPECIFICATION TECI:DDM:GEN:REV 01 | Clause wise / Point wise confirmation to be given in TOTO for all specifications & to be submitted along with offer. | |
| 02 | DATA SHEET / DRGS | Filled Data Sheet and vendor's Drawings are to be submitted along with offer.(if applicable). | |
| 03 | QUALITY PLAN | To confirm applicable QP will be followed. (OR) Your Quality Plan to be submitted for our review & approval along with offer. | |
| 04 | SPECIFICATION DEVIATION DISPOSITION REPORT (SDDR) | Attached SDDR to be filled & submit along with offer. (Even NO deviation is taken, NIL report to be submitted). | |

(To be submitted along with the offer)

| SPECIFICATION DEVIATION DISPOSITION REPORT | | | | |
|---|--------|----------------------------------|---------------------|-------------|
| Specn | | | Item | |
| Enq.No & Date | | | | |
| Vendor Name | | | | |
| SPECN | | | | |
| Page | Clause | Details Of Deviation With Reason | Disposition By Bhel | |
| | | | | |
| Signature Of Vendor | | | | Reviewed By |
| | | | | |
| <p align="center">“ AGREED DEVIATION “</p> <p align="center">if any to be incorporated in the PO in the event of order.</p> | | | APPROVED BY | |

Date:

SIGNATURE WITH SEAL

Annexure-III to Enquiry No.4290045E dt.13/04/2019
Essential Commercial Terms & Conditions (For Indigenous Supply)
(to be filled in full and to be submitted along with offer)

| SL. NO. | DESCRIPTION | BHEL'S REQUIREMENT | SUPPLIER'S COMMENTS |
|---------|--|--|---------------------|
| 01. | PRICE | Firm till completion of order. | |
| 02. | DELIVERY TERMS | F.O.R. DESTINATION [BHEL/Stores/Ranipet] | |
| 03. | PACKING&FORWARDING | To be included. [if extra indicate in %] | |
| 04. | FREIGHT & INSURANCE | included.[if extra indicate in %] | |
| 05. | GST in % | To be indicated by vendor. [HSN Code to be Indicated By Vendor] | |
| 08. | PAYMENT | 100% within 45 days (FOR MSE Vendors) and 90 days (FOR NON MSE Vendors) after receipt & acceptance of materials at our end. | |
| 09. | DELIVERY PERIOD | Please furnish your delivery. | |
| 10. | L.D.CLAUSE: | As indicated in Enquiry(as per IMPORTANT NOTE) @0.5% per week, max of 10% for the delayed delivery. | |
| 11. | PBG | Confirmation for Submission of PBG. | |
| 12. | OFFER VALIDITY | Minimum 90 days from the date of techno-commercial bid opening/45 days from the date of Price Bid Opening/RA which ever is latter. | |
| 13. | INSPECTION BEFORE DESPATCH | Will be done at Vendor's Works before Dispatch by BHEL / BHEL's customer / BHEL's authorized Inspection agency | |
| 14. | Test / Compliance Certificate | Required | |
| 15. | BHEL Standard Guarantee Clause: Vendor's confirmation to our standard Guarantee clause that the materials are to be guaranteed for satisfactory performance for a period of twelve months from the date of commissioning / putting into use (or) eighteen months from the dispatch which ever is earlier and if any defect is noticed during the above period, the same shall be rectified/replaced free of cost on Ranipet/ Destination basis within a reasonable time. To this effect a Guarantee certificate should be sent along with the dispatch documents in the event an order. | | |
| 16. | Risk Purchase Clause: The purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the seller has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute thereof. The seller shall be liable for all losses and extra expenditure which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rates of LD clause agreed. | | |
| 17. | Erection and Commissioning (If Extra indicate in % of basic) | | |
| 18. | Place of Manufacturing: Mention the palce of manufacturing | | |
| 19. | Vendor status like Micro / Small / Medium | To be indicated by vendor [latest copy of supporting document shall be furnished along with offer applicable to Indian vendor] | |

The above format shall be completely filled and deviation if any shall be clearly spelt out. The columns which are not applicable shall be mentioned as "Not Applicable". No column should be left without filled up otherwise this may be liable for rejection of offer.

Date :

VENDOR'S SIGNATURE WITH SEAL

Annexure-A to Enquiry No.4290045E dt.13.04.2019
REQUIREMENT OF TECHNICAL DETAILS /CONFIRMATION
(to be filled in full and to be submitted along with offer)

| S.NO | DESCRIPTION | BHEL'S REQUIREMENT | SUPPLIER'S COMMENTS |
|------|--|--|---------------------|
| 01 | SPECIFICATION | Clause wise / Point wise confirmation to be given in TOTO for all specifications& to be submitted along with offer. | |
| 02 | DATA SHEET / DRGS | Filled Data Sheet and your Drgs are to be submitted along with offer.(if applicable). | |
| 03 | QUALITY PLAN | To confirm applicable QP will be followed. (OR) Your Quality Plan to be submitted for our review and approval, along with offer. | |
| 04 | SPECIFICATION DEVIATION DISPOSITION REPORT (SDDR) | Attached SDDR to be filled & submit along with offer.[In case of NO deviation is taken, NIL report to be submitted] | |

| SPECIFICATION DEVIATION DISPOSITION REPORT | | | | |
|--|--------|----------------------------------|---------------------|--|
| Specn | | | Item | |
| Enq.No & Date | | | | |
| Vendor Name | | | | |
| SPECN | | | | |
| Page | Clause | Details Of Deviation With Reason | Disposition By Bhel | |
| | | | | |
| Signature Of Vendor | | | Reviewed By | |
| " AGREED DEVIATION " if any to be incorporated in the PO in the event of order. | | | APPROVED BY | |

Date :

VENDOR's SIGNATURE WITH SEAL