

Tender Enquiry No. B/4011/2014/3932V/1for the requirement of LPBY Pass for Nevveli project

The technical specifications/Drawings uploaded along with this Open Tender are as mentioned below. In case of non-receipt or non-clarity of any of these documents, you may contact undersigned. No Financial Implication on account of non-availability of documents would be entertained after opening of Techno-Commercial Offers. LIST OF ENCLOSURES

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13.	Drg. 3-13360-41501 Rev.00 for 'Flow Nozzle for W.I.V.'	01
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15.	ST22007 for Fire Resistant Fluid	07
16.	Quality plan no. QA/BI/QP/104 Rev 02	11
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Ref: BOI/OT/14-15/07

Date: 14/02/2015

OPEN TENDER

1. Sealed tenders with the Tender No. and opening date clearly super scribed on the cover are invited for the supply of the following items.

SI. No.	Tender No.	Item Description	Total Requirement	Last date to get from BHEL	Opening date
1.	B/4011/2014/3932V/1	LP BYPASS VALVE WITH EHA, HPSU & ACCESSEIRES AND COMMISSIONING OF THE SYSTEM	04 SETS	14/03/2015	16/03/2015

1. Tenders will be received up to 1345 Hrs. (IST) on opening date and opened on the same day at 1400 Hrs. (IST) in the Tender Room.

Tender Fee: Rs. 2000/- (Rs. Two Thousand or equivalent foreign currency) EMD: Rs.2,00,000/- (Rs. Two Lakhs Rupees or equivalent foreign currency)

- 2. Interested suppliers must submit their offer along with the following Tender Fee & Earnest Money Deposit (EMD).
 - The EMD of Rs 2,00,000/- should be submitted in the form of demand draft / Pay Order/ cash (as permissible under income tax act). In case of foreign bidders, E- payment is also acceptable. The RTGS details may be obtained from BHEL.
 - Tender fee of Rs. 2,000 should be submitted by Pay Order or Demand Draft only.

Drafts shall be drawn in favor of "BHEL Hardwar".

- 4. BHEL will not be responsible for any type of postal delay / incomplete information from vendor.
- 5. Other term and conditions will be as per tender documents.

6. The offer of the vendors who are banned/ De-Listed/ Under Hold by BHEL, shall not be considered till the period of their Ban/ De-list/ Hold.

For any further details please log on to <u>www.bhel.com</u> or <u>www.tenders.gov.in</u> or <u>www.bhelhwr.co.in</u>

(Sudarshan Ram) SDGM (PPX-BOI)



BHEL Enquiry No. : B/4011/2014/3932V/1

Date of issue : 14/02/2015 Due Date/ opening Date : 16/03/2015

M/s.....

Sub: Tender Enquiry No. B/4011/2014/3932V/1 Dear Sir,

BHEL is pleased to invite your offer in **TWO PARTS** strictly as per enclosed terms and conditions and instruction to bidders, in sealed covers for the under mentioned equipment / systems.

SI. No.	Material Code	Total Requirement/ Project	Item Description	Delivery Required	EMD (Earnest Money Deposit)
1.	Material Code : W90312300158	04 Sets Project : Neyveli	LP BYPASS STOP AND CONTROL VALVE WITH EHA As per spec DRG: 31230036000 REV: 04 & SPEC: ST47050 REV: 02	25/07/2016 (02 sets) & 25/01/2017 (02 sets)	
2.	Material Code : W90312300107	02 Sets Project : Neyveli	HYDRAULIC POWER SUPPLY UNIT FOR LP BYPASS VALVE SPEC: ST47050 REV: 02	25/07/2016 (01 set) & 25/01/2017 (01 set)	
	Material Code : W90312320078	04 Nos. Project : Neyveli	WATER INJECTION VALVE WITH ACTUATOR AS PER DRG: 21232036000 REV: 04	25/07/2016 (C/5) & 25/01/2017 (C/5)	Rs.2,00,000/- (Two Lacs rupees or equivalent foreign
	Material Code : W90312300433	01 Set Project : Neyveli	TOOL KIT FOR LP BYPASS SYSTEM AS PER DRG: 31230036100 REV: 00	25/07/2016	currency)
	Material Code : W99312300865	01 Set Project : Neyveli	MANDATORY SPARES FOR LP BYPASS AS PER DRG: 31230036113 REV: 00	23/06/2017	



Material Code :	04 Nos.	FLOW NOZZLE FOR WIV	25/07/2016	
W90313360359		AS PER DRAWING NO	(02 nos.)	
	Project : Neyveli	31336041501	& 25/01/2017 (02 nos.)	

Please submit your lowest quotation / offer for the above requirement subject to our terms and conditions. Your offer should reach us on or before the due date (16/03/2015) by 1.45 PM.

NOTE: The supplier should submit their best price at this stage itself and they will not be allowed to revise the price. Any revision / discount given by vendor subsequently will be ignored.

Any clarification on technical specifications can be obtained from BHEL before tender opening. Suppliers are welcome to have pre-bid meeting with BHEL engineers for better understanding our requirements

Part-1 bid shall be opened of those vendors ONLY AFTER ENSURING AVAILIBLITY OF EMD AND TENDER FEE (PLEASE SUBMIT SEPARATE DRAFTS FOR EMD AND TENDER FEE {drawn in favor of BHEL Hardwar} IN ANOTHER ENVELOPE SUPERSCRIBED WITH BOLD LETTERS "EMD & TENDER FEE") at 2 PM on the due date in the presence of authorized representatives of the bidders who may like to be present. The authorized representative should bring authority letter from their principals for attending the bid opening.

Please note:

- All Central/State PSUs/ Government Departments are exempted from submission of EMD.
- All MSE suppliers are exempted from submission of EMD and Tender Fee.

"MSE Suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed at annexure-D where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents is found or the requisite documents are not submitted before price bid opening. Documents should be notarized or attested by a Gazette officer."

Based on above clause, the credentials of all MSE Suppliers will be reviewed for giving the intended benefits for MSE suppliers at the time of tender evaluation.

KINDLY READ "INSTRUCTIONS TO BIDDERS" **THOROUGHLY**. QUOTATION NOT IN ACCORDANCE WITH THE ABOVE INSTRUCTIONS ARE LIABLE TO BE DISQUALIFIED AND IGNORED.

For & ON BEHALF OF BHEL, HARDWAR

SDGM (PPX/BOI)



INSTRUCTION TO BIDDERS

<u>Clause 1.0 :</u>

The tenders shall be submitted in two parts (Part I consisting of Techno -Commercial Bid, Supplier Registration Form & Pre-Qualification Requirement and Part II Price Bid) as described below on or before the due date (16/03/2015 by 1345 Hrs).

- The Quotation should be from the Principal / Original Manufacturer, even if it is submitted through their authorized agents, failing which the quotation is likely to be ignored.
- Any corrections / amendments shall be properly & fully authenticated with signature.

BHEL will deal directly with the manufacturer and no correspondence with the agents will be entertained. The agents will not be permitted to visit / interact with BHEL on behalf of their principals. Subsequently also, no correspondence of any type will be made with any agents (all individuals / companies – representative / adviser / retainer ship basis or claimed to be part time employees for many OEMs / claiming to be channel or business partner for BHEL work / stockist not registered specifically etc. are agents). Communications with only those agents who have submitted agency agreement with their respective principal may be done.

The bidders (originals manufacturers) will have to submit ink-signed offer / bid in original directly to BHEL. In case the bid is submitted by fax / email, the bidders shall simultaneously ensure submission of ink-signed original bid to BHEL also in the manner prescribed in this tender. However, in case of e-tender ink signed offer is not required.

The suppliers or their authorized person may be allowed to attend the tender opening, duly authorized by their principals, through a specific letter for a particular enquiry for specific price bid opening on that particular day. General authorization letter is not acceptable.

<u>Clause 1.1 :</u>

PART-I (TECHNO-COMMERCIAL BID) shall comprise of following documents:

- a) Pre-Qualification Requirement (as defined in Annexure-A)
- b) Complete Technical offer with relevant drawings/ documents /QP etc. (as **Per Special Instructions mentioned in Annexure-B**).
- c) Catalogue of the Equipment (If applicable)
- d) Duly Filled in "Terms & Conditions of the Two Part Tender" (as per Annexure-C).
- e) Deviation with reference to specification to be laid down on separate sheet.

Cost of deviation is to be submitted along with the price bid essentially, in case vendor withdraws the deviation clauses the same will be considered for final evaluation.

- f) Replica of Price Bid/ Price sheet (without Prices).
- g) The rating of the company quoting for this tender from a third party (independent agency) preferably by DUN & BRADSTREET should be submitted (D&B NUMBER). Compliance of this clause is mandatory in case of foreign supplier, Indigenous suppliers to submit the copy of balance sheets for last three years in absence of D&B / third agency report.
- h) Supplier Registration Form: The Supplier Registration Form (SRF) duly filled will be assessed for manufacturing capability, quality systems being followed, organizational soundness and financial worthiness. The SRF is enclosed for your reference. This form may also be downloaded from www.bhel.com



Note:

• Suppliers who are already registered at BHEL, Haridwar in the PMD for this item are exempted for submitting the Supplier registration form.

Clause 1.2: PART-II (PRICE BID)

The price Bid (with prices) for the complete scope as specified above shall be submitted

a) <u>Foreign Suppliers</u>: Dispatching Port & Country of dispatch is to be mentioned clearly. The Prices are to be quoted on both FOB & CFR Mumbai basis. The offer of the bidder not quoting CFR (Mumbai) Charges will be loaded by the maximum freight, packing & forwarding charges quoted by any other bidder from the same or nearby port, against the enquiry/freight rate available with BHEL.

b) <u>Indigenous suppliers</u>: The Prices are to be quoted on Ex-Works with freight pre-paid up to destination basis. The goods can be dispatched through any Bank approved Transporter having their branch at Haridwar. The names and addresses of transporters approved by IBA as well as BHEL are hosted on our website <u>www.bhelhwr.co.in</u>. The offer of the bidder not quoting on Freight Pre-paid up to destination basis will be loaded by maximum freight, packing & forwarding charges quoted by any other vendor from the same or nearby station, against the enquiry / freight rate available with BHEL.

c) Transit Insurance shall be taken care of by BHEL.

d) Applicable Sales Tax, Excise Duty, Service Tax, educational cess and any other statutory levy should be indicated separately and clearly in the quotation, else it will be concluded that the offer is inclusive of all taxes & duties.

e) The price comparison will be on the basis of total cost involved for delivery up to final project site. Import Offers shall be loaded for applicable custom duties for the project & freight element/ other charges involved for delivery up to Project Site as per BHEL's transport contract.

f) The Part-II (Price Bid) along with supplementary price bid (if called for by BHEL) will be opened at a later date of only those bidders whose Part-1 bid (Techno-Commercial Offer) is found suitable by BHEL/ End-Customer. BHEL reserves the right to evaluate suppliers process capability / quality systems etc. by visiting vendor works (if required)

Clause 1.3 :

The following shall be super-scribed on the envelopes:

1. <u>PART-I (a):</u> Documents required in pre-Qualification Requirement (as defined in Annexure-A) shall be submitted in this part.

Superscription on envelop:

- 1. TENDER NO. AND ITEM DESCRIPTION.
- 2. DUE DATE OF OPENING.
- 3. "PRE-QUALIFICATION REQUIREMENT"



2. <u>PART-I (b):</u>

The following shall be submitted in this part:

- Complete Technical offer with relevant drawings/ documents /QP (As defined in Annexure B)
- Catalogue (if required)
- Deviation sheet (if there is any deviation with respect to our specification)
- Replica of price bid/ Price sheet (without mentioning the actual prices)
- Terms and conditions of two part tender (foreign or indigenous, whichever applicable)
- Supplier Registration form with relevant supporting document including "D & B" report / balance sheet etc. manufacturing details, quality procedures, testing and certification followed etc.
- **Note:** Vendors who are already registered at BHEL, Haridwar in the PMD for this item are exempted for submitting the Supplier Registration Form.

Superscription on envelop:

- 1. TENDER NO. AND ITEM DESCRIPTION.
- 2. DUE DATE OF OPENING.
- 3. "TECHNO-COMMERCIAL BID"
- 3. PART-I (c): EMD and Tender Fee shall be submitted in this part

Superscription on envelop:

- 1. TENDER NO. AND ITEM DESCRIPTION.
- 2. DUE DATE OF OPENING.
- 3. "EMD & TENDER FEE"
- 3. PART-II: price bid & cost of deviation (if any) shall be submitted in this part

Superscription on envelop:

- 1. TENDER NO. AND ITEM DESCRIPTION.
- 2. DUE DATE OF OPENING.
- 3. "PRICE BID"

<u>Clause 1.4:</u>

The Part-I (from 1 (a) to 1 (c)) & Part-II bids shall be individually sealed and super scribed as indicated above and shall be enclosed further in the envelop duly sealed and super scribed as:

"TENDER FOR (ITEM NAME) AGAINST TENDER NO. ------ DUE ON ------ DUE ON -------

CONTAINING PART-I & PART-II. Vendor's full name and address should be clearly mentioned on the envelope

Clause 1.5:

Envelopes not marked as above are liable to be ignored and will not be opened.

Clause No. 1.6: As per directives of CENTRAL VIGILANCE COMMISSION, GOVERNMENT OF INDIA, one agent can not represent two or more suppliers or quote on their behalf in a particular tender. If so found at any stage, BHEL Hardwar is likely to cancel Enquiries / POs to such suppliers. Further, such Indian Agent is likely to be de-listed (Black listed for business from BHEL)

Thanking You, Yours faithfully, For & on behalf of BHEL, Hardwar.

(Sudarshan Ram) SDGM (PPX-BOI)



Annexure-A

PRE-QUALIFICATION REQUIREMENT

The supplier should have experience for design & manufacturing of complete LPBP system consisting of LP

Bypass Valve, Water Injection Valve, High Pressure Supply Unit (HPSU) as per minimum criteria given below:-

(i) Design Temperature for LPBP Valve shall be 537⁰ C or above.

(ii) Capacity of each LP Bypass shall not be less than 475 T/hr at rated pressure & temperature.

(iii) LPBP Valve shall be **double stem** i.e. combine Stop & Control Valve in a single valve body.

(iv) Actuators of LPBP Valve shall be hydraulically operated.

(v) LPBP Stop & Control Valve operating time shall be as per Clause No. 6.2 of ST47050.

For LP bypass stop & control valve (Double stem):

(i) LP Bypass Stop Valve Actuator:

Opening time	: < 2 Seconds for full stroke (Against spring force)
Closing time	$:= 1 \pm 10\%$ Seconds for full stroke (With spring force)

(ii) LP Bypass Control Valve Actuator:

Opening time	: < 2 Seconds for full stroke
Closing time	: < 2 Seconds for full stroke

b- Kindly furnish the End User certificate that the LP bypass system is in successful operation for a period of not less than 1 years as on date of bid opening (i.e. opening date of part-1 technical offer).

c- Please furnish experience details in below mentioned format for **one power station having minimum one year of experience as on date of bid opening (i.e. opening date of part-1 technical offer).** Further, all the supporting documents like datasheet & drawing of LPBP Valve, schematic Drg of actuators & HPSU and its functional write-up shall be provided.

Experience Details for LP Bypass System:-

		Applicable Data/ Details
1	Name of the station and its Location	
2	Client name and its address, Fax no. & Tel. No.	
3	Name and designation of the responsible person in	
	client's organization	
4	Capacity in MW of unit & no. of unit	
5	Contract No. & Date	
6	Date of Commissioning of system/package	
7	Brief scope of work	
8	Designed by	
9	Manufactured by	
10	Whether the system/equipment are in successful operation as on date of bid opening	



11	Certificate from the client (end user) that the aforesaid	
	LP bypass system is in successful operation for a	
	period of not less than 1 years as on date of bid	
	opening and caused no serious problem in past.	
	pass valve with electro-hydraulic actuator:-	
1	No. of LP Bypass Valves per unit	
2	Type (Single/Double Stem)	
3	Size	
4	Design Steam flow, pressure & temp.	
5	Body material	
6	Make & model no. of actuators	
7	Operating time of actuators (open/close)	
Water	injection valve with actuator:-	
1	No. of valves per unit	
2	Size	
3	Design flow, pressure & temp.	
4	Body material	
5	Type of actuator	
6	Make & model no. of actuators	
Hydra	ulic power supply unit:-	
1	Make & model no. of HPSU	
2	Operating Hydraulic Pressure (ata)	
3	Working Fluid	
4	Type, Make & rating of Control fluid pump	
5	Make & rating of Control fluid pump motor	
6	Size & Material of Control fluid Tank	
7	Size & nos. of Hydraulic Accumulators used	
8	Cooler type (Air cooled or Water cooled)	
9	Regeneration Unit provided? (yes/No)	

- Offer submitted by suppliers will be scrutinized with respect to pre-qualification requirement first. Technical offer of the vendors' mot meeting Pre-qualification requirement will not be scrutinized.
- Procurement will be made from customer/ End User (Neyveli) approved suppliers only



Annexure-B SPECIAL INSTRUCTIONS

The material is to be dispatched to project site directly from supplier works. Quotation shall be submitted accordingly.

1. Duly Filled in "Terms and Conditions of the Two Part Tender" shall be necessarily filled and submitted along with the offer.

A. <u>TECHNICAL REQUIREMENT</u>

- 1. Technical documents/ drawings required with the offer
- Scope of supply and other special instructions have been mentioned in Annexure-I (price schedule). Prices are to be quoted strictly as per price schedule.
- Please ensure completeness of your offer as per Annexure –II (copy enclosed). Checklist (i.e. Annexure -II) duly filled in, shall be submitted along with the offer.
- Documents required after order placement (in case of order placement): All documents as per Annexure-III (Master Document List) shall be submitted for BHEL review and approval.
- 3. Commissioning spares shall be included in your offer as per BHEL Drawing no. 3-12300-56005
- 4. Please furnish item wise price list of each item referred in BHEL Drawing no. 3-12300-36113.
- 5. Please provide details of station where control is from customer DCS.
- 6. Please ensure to provide make and rating of all electrical power consumers.
- 7. Specifically mention in your offer if you have provided HPSU tank heater. Also specify rating of Tank Heater
- 8. Please provide similar applicable (from previous experience) HPSU & Control and stop vale schematic and part list

A) **QUALITY REQUIREMENTS**

- For Indigenous Suppliers: Inspection by BHEL nominated inspection agency (TUV) as per Quality Plan QA/BI/QP/114/ rev02 Dt. 10/09/2014. (copy enclosed). Third party inspection will be arranged by BHEL
- 2. For Foreign Suppliers : Inspection by third part inspection agency (LRS/TUV/BV) as per standard Quality Plan QA/BI/QP/114/ rev02 Dt. 10/09/2014. (Copy enclosed).

The prices (in price schedule – Annexure-I) are to be quoted inclusive of Third Party Inspection Charges (By Lloyds/BVQI/TUV). The scope of inspection for Third Party Inspection Agency would be as per BHEL Quality Plan QA/BI/QP/114/ rev02 Dt. 10/09/2014. In case if nothing has been mentioned in your offer about the Third Party Inspection charges, the same would be considered to be inclusive in your quoted prices.

3. Based on credential and experience submitted by you, your approval will be taken up with End User/ Customer (of Neyveli project). Procurement will be made from customer approved vendors only.

Note: BHEL would open price bid of only those vendors who fulfill our pre –qualifications requirements & successfully registered at BHEL Haridwar in Product Material directly (PMD) within validity of the offer.

Kindly ensure the timely submission of your offer (latest by by 1345 Hrs IST on the due date) and note that Late Offers shall not be entertained under any circumstances.

TERMS AND CONDITIONS FOR TWO PART TENDER

Offer must be sent in two separate sealed envelopes containing Techno-commercial offer in one envelope marked **"TECHNO-COMMERCIAL BID"** and prices in second envelope marked **"PRICED-BID"**. Both the envelope must be contained in the main envelope. Enquiry No., Name of Vendor and due date to be marked on all the envelopes. Please fill this Annexure & duly signed and stamped copy of this is to be submitted by you along with your offer.

These terms and conditions supersede the same or similar terms and conditions if they are appearing elsewhere in the Enquiry.

SI. No.	Terms	Description	Your confirmation
1.	Evaluation criteria	 Evaluation shall be done on total landed cost to BHEL (material cost and services covered in the enquiry taken together). Material cost and services (Training, Supervision during Erection & Commissioning) shall be quoted strictly as per the price schedule- Annexure-I (copy enclosed). At present Custom Duty is Exempted for LP Bypass of Neyveli Project. Pls. note that the comparison would be done as per the applicable taxes and duties on the date of opening of Price Bid. Please note that the exchange rate for evaluation would be taken as TT Selling rate of SBI as on scheduled date of tender opening (Part-1 bid, i.e. techno- 	
2.	Document Checklist	 commercial offer). Kindly confirm that following documents have been submitted along with your offer: Requisite EMD & Tender Fee. Complete Technical offer with relevant drawings/ documents /QP etc. (as Per Special Instructions mentioned in Annexure-B). Pre-Qualification Requirement (as defined in Annexure-A) Experience Details Any other document as specified in "Instructions to Bidders". Supplier Registration Form for foreign/ Indigenous supplier, as applicable (for vendor's not registered at BHEL, Hardwar for this item) 	
3.	Customer approval	Based on the Experience details and other credential (as sought in supplier registration form), your registration will be taken up with End User/ Customer (of Neyveli project). Procurement will be made from customer / End User approved vendors only.	
4.	Commissioni ng spares	Please ensure to include commissioning spares in your offer as per drawing no. 3-12300-56005	
5.	Recommende d spares	Recommended Spares:Please submit price list of recommended spares as per BHEL specificationDrawing no 1-12300-56006. Cost of recommended spares will not be used forevaluation purpose. However these prices may be used as reference and futurefor ordering (if required).Please furnish the item-wise price of each item referred in BHEL purchasespecification.	

6	N - 1: -1: -		
6.	Validity	Confirm that validity of the offer shall be 120 days from the due date of opening of Techno-Comml. Offers.	
		BHEL reserves the right to reject any or all quotations, quoting validity less than 120 days.	
7.	Basis of	In case of imported supply:	
	quotation	Please quote on FOB as well as CFR Mumbai Basis. Freight charges shall be quoted separately in the offer. Please confirm. BHEL Reserves the right to place the order either on FOB or CFR basis. The offer of the bidder not quoting CFR (Mumbai) Charges will be loaded by the	
		maximum freight, packing & forwarding charges quoted by any other bidder from the same or nearby port, against the enquiry/freight rate available with BHEL.	
		Offers shall be loaded for applicable taxes, freight element and other	
		charges involved for delivery up to Project Site as per BHEL practice/	
		statutory rates for comparison purpose.	
		Please Inform Name of your FOB port.	
8.	Engineering	Technical documents/ drawings required with the offer	
	Document/	Please ensure completeness of your offer as per Annexure –II (copy enclosed).	
	Drawing	Checklist (i.e. Annexure -II) duly filled in, shall be submitted along with the offer.	
	requirement	Course of smaller and other an old between the base have been monthered in	
		Scope of supply and other special instructions have been mentioned in Annexure-I (price schedule). Prices shall be quoted strictly as per price	
		schedule.	
		Documents required after order placement:	
		Kindly note & confirm that in the event of ordering, all documents as per	
		Annexure-III (Master Document List) shall be submitted for BHEL review and	
		approval.	
		In case of ordering, Drawings/Data sheets/documents & Quality plan as called in	
		the specifications shall be submitted for approval of BHEL 30 days of purchase	
		order. Any delay in delivery on account of late submission of drawings shall be	
		to vendors account. BHEL will arrange the approval of the drawings/data sheets/ documents within 30 days of their receipt provided those are complete	
		in all respect.	
	Deveres		
9.	Reverse Auction	BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after	
	(E-bidding)	techno-commercial evaluation. Kindly give your acceptance for participation in	
	(E blading)	RA.	
		Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.	
		In case BHEL decides to go for Reverse Auction, only those bidders who have	
		given their acceptance to participate in RA will be allowed to participate in the	
		Reverse Auction. Those bidders who have given their acceptance to participate	
		in Reverse Auction will have to necessarily submit "Online sealed bid" in the	
		Reverse Auction. Non-submission of "online sealed bid" by the bidder will be	
		considered as tampering of the tender process and will invite action by BHEL as	
		per extant guidelines in vogue.	

10.	Penalty for	Penalty for late delivery w.r.t to contractual delivery shall be applicable @ 0.5%	
	Late Delivery	of the total order value per week of delay or part thereof subject to a maximum	
		of 10% of the total order value.	
		In case of imported supply, Date of B/L shall be considered as actual delivery.	
		Please confirm your acceptance.	
		Pls. note that BHEL reserves the right to load your offer to the extent to which	
		penalty is not agreed. Where deliveries quoted by the vendor are not suiting	
		our requirement, BHEL may ignore your offer. Please note and confirm	
		Material shall be dispatched within one week of issue of MDCC (material	
		dispatch clearance certificate) by BHEL.	
		• For FOB contract: BHEL's freight forwarder shall be informed 15 days in	
		advance of readiness of material for booking of Vessel (name of BHEL	
		nominated freight forwarder may be obtained as and when required)	
		• In case of CFR contract BHEL shall not responsible for any delay due to	
		arrangement of shipment from FOB Port.	
10.	Supervision of	Confirm that following charges have been quoted separately in your offer (As	
10.	Erection &	per the price schedule):	
	Commissionin		
	g.	1. Per Day Charges for Training, Supervision during Erection &	
	0	Commissioning (lump sum & inclusive of everything i.e. lodging, fooding,	
		boarding etc.)	
		2. Per Visit Charges (to & fro to our site) for Training, Supervision during	
		Erection & Commissioning.	
		A total period of 22 Days and 4 Visits will be taken for evaluation purpose for 02	
		TG Sets of Neyveli Project. However payment will be made on actual number of	
		days and visits involved in supervision of erection/ commissioning and training.	
		Kindly confirm that the quoted Erection, Commissioning & Training charges are	
		inclusive of applicable Service tax & TDS.	
		Please inform PAN and furnish the copy of your PAN card. (Registration with	
		income tax Department of India).	
		Please note that BHEL will deduct tax from your bill of supervision at the time	
		of payment of supervision and furnish Tax Deduction at Source (TDS) Certificate. The rate of tax will be as per DTAA between your country and India.	
		The face of tax will be as per DTAA between your country and india.	
		You should generally be able to get credit for TDS from the tax authorities in	
		your country based on the certificate provided by BHEL (TDS certificate), if	
		there is a Double-Taxation Avoidance Agreement (DTAA) with India.	
		Please note that the vendor should send a checklist to BHEL prior to deputation	
		of Site Engineer for Commissioning. BHEL will confirm the checklist prior to	
		issuing Commissioning Call to the vendor. After receipt of checklist from BHEL,	
		the vendor should send the commissioning Engineer within 15 days of	
		confirmation of site readiness. In case, any additional work is required which is	
		beyond the scope / warranty, the work should be commenced only after	
		signed agreements with site representative & the vendor.	

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11	Payment	Pl. Confirm the following Payment Terms:	
	Terms	Material Portion:	
		100% Payment thru CAD with PBG for 10% of the order value. PBG should be	
		valid for entire Guarantee/ Warranty period. PBG shall be submitted before the	
		negotiation of documents. The PBG acceptance/receipt certificate will form part	
		of negotiable documents. The PBG shall be submitted in BHEL PBG format and	
		from one of the BHEL consortium banks in India (recent list of BHEL consortium	
		banks may be obtained from BHEL as and when required).	
		In case PBG has been submitted from any foreign bank (outside India), the Bank	
		Guarantee shall be confirmed BHEL consortium banks in India.	
		Supervision during Erection:	
		100% payment against certificate of Erection Support from Project Site and	
		invoice thru Bank / direct to BHEL. Payment will be made on actual number of	
		days and visits involved in supervision of erection as certified by the project site.	
		days and visits involved in supervision of election as certained by the project site.	
		Supervision during Commissioning and training:	
		100% against submission of successful commissioning and training certificate	
		from Project Site and invoice thru Bank / direct to BHEL. Payment will be made	
		on actual number of days and visits involved in supervision of commissioning as	
		certified by the project site.	
		Please note that in case of any deviation in the payment terms, BHEL shall	
		evaluate your offer after loading on account of deviation in payment terms as	
		per BHEL practice / policy. Requirement of PBG for Guarantee/ Warranty period	
		is mandatory and non-acceptance of the PBG may lead to rejection of your	
		offer.	
		Kindly note and confirm that Bank Charges would be either sides.	
12	Quality	Inspection shall be done by Third Party Inspection agency (Lloyd/ TUV/	
	Requirements	BV) as per Quality Plan QA/BI/QP/114/ rev02 Dt. 10/09/2014.	
		Kindly note and confirm.	
		The prices are to be quoted inclusive of Third Party Inspection Charges (By	
		Lloyds/BV/TUV). The scope of inspection for Third Party Inspection Agency	
		would be as per Quality Plan QA/BI/QP/114/ rev 02. In case if nothing has	
		been mentioned in your offer about the Third Party Inspection charges, the	
42		same would be considered to be inclusive in your quoted prices.	
13	MDCC Clause	Please confirm that material shall be dispatched only after issue of MDCC from	
		BHEL.	
		The Test Cartificates Inspection reports as per approved sublity plan shall be	
		The Test Certificates/Inspection reports as per approved quality plan shall be	
1		submitted to BHEL for review and acceptance before dispatch of Material. The	
		Material Dispatch Clearance (MDCC) will be provided by BHEL within 07 days of	
		receipt of documents, provided those are complete in all respects. Material	
		shall be dispatched within one week of issue of MDCC (material dispatch	
1.4	Cuerentes	clearance certificate) by BHEL.	
14	Guarantee	Kindly confirm that Guarantee shall be provided for a period of 24 months	
		from the date of shipment or 18 months from commissioning, whichever is	
		later . In case of any failure or trouble reported from site, the supplier should	
		depute their representative immediately to attend the problem and replace	
		the defective component/part if required, without any additional cost to BHEL.	

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		In case of deviation in Guarantee Period, offer shall be evaluated with loading	
		@4% per-annum (on pro-rata basis) of quoted material value, for the deviated	
		guarantee period. Offer of supplier's quoting guarantee less than 18 months	
		from the date of dispatch may be rejected	
15	Arbitration:	In the event of any dispute or difference arising between the parties regarding	
		order execution of same or their respective rights and liabilities thereunder , the	
		same shall except otherwise expressly provided therein, be referred to the	
		arbitration of two arbitrators, one to be appointed by each party; or in the case	
		of the said arbitrators not agreeing then an umpire to be appointed by the two	
		arbitrators in writing before entering on that reference and provisions of the	
		arbitration and conciliation Act 1996 or any statutory notification, or re-	
		enactment therefore and rules framed thereunder from time to time shall apply	
		to such arbitrations. If two arbitrators do not agree on the appointment of	
		umpire, it (the nomination of the umpire shall be done by the International	
		Chamber of Commerce, Paris (France). The decision of arbitrators, or in case of	
		their not agreeing, that of the said umpire shall be binding both on seller and	
		purchaser. The venue of the arbitration shall invariably be New Delhi (India).	-
10	Diala Doural	Please note that deviation in arbitration clause shall not acceptable.	
16	Risk Purchase:	In case of delays in supplies/defective supplies or non-fulfillment of any terms	
		and conditions given in the purchase order, the purchaser may cancel the	
		purchase order in full or part thereof, and may also make the purchase of such	
L		material from elsewhere/alternative source at risk and cost of the supplier.	
17	General terms	Right of Acceptance – BHEL reserves the right to reject any or all the quotations	
		without assigning any reasons thereof. BHEL also reserves the right to Increase	
		or decrease the tendered quantities. Vendors should be prepared to accept	
		order for reduced Quantity without any extra charges. Vendor should also be	
		prepared for giving discount in case of Increase in Quantity.	
		Confirm that there is no deviation with respect to BHEL Specifications. However,	
		deviations, if any, are to be listed as a separate attachment. The additional	
		price, if any, for withdrawal of these deviations must be provided. The offers	
		that do not meet the substantial requirements of our enquiry are liable to be	
		ignored. The bidders shall be deemed to comply with all the requirements of	
		bidding documents except for listed deviations without any extra cost	
		irrespective of any mention to the contrary anywhere else in the bid.	
		Please note no revision in the prices or submission of supplementary price bid	
		will be allowed during the validity of the offer. However if there is any change	
		by BHEL w.r.t. original specifications/ requirement/ scope/terms and conditions,	
		the bidders may be asked by BHEL to submit only the price impact bid for such	
		changes only	
1		Confirm that Approx. Weight and Volume of the packages has been mentioned	
		in the Techno-Commercial Offer (Part – 1).	
		Origin of Quotation: The quotation should be from the principal/original	
		supplier even if it is submitted through their authorized agents, failing which the	
		quotation is liable to be ignored.	
		Please note that BHEL will deal directly with manufacturer and no	
		correspondence with the agent will be entertained. The ink signed offer / bid in	
		original has to be submitted by the registered manufacturer / OEMs directly to	
		BHEL. Subsequently also, no correspondence of any type shall be entered into	
		with the agents. Bids submitted by agents may not be considered for	
		evaluation and shall be returned to them only, without assigning any reason.	
		Please note the same.	
		Also the name of principal supplier should be indicated on envelop in addition	
		to Enquiry no and due date.	
		plier with seal	Page 5 of 6

		Ink signed order acceptance shall be furnished within 15 days of order placement. All envelopes to be marked with whether "Priced Bid" (Part – 2) or "Un-Priced Bid Cum Techno-Commercial Bid" (Part – 1). The replica of Priced Bid (without	
		 prices) would be necessarily submitted along with Part-1 of the offer. Pl. Confirm that the prices will remain firm during the entire validity and execution of the Project. 	
		BHEL also reserves the right to Increase or decrease the tendered quantities. Vendor should be prepared to accept order for reduced Quantity without any extra charges. Vendor should also be prepared for giving discount in case of Increase in Quantity	
18	Material verification	The supplier shall depute their representative to site after receipt of material. The boxes/ consignment received from supplier will be opened in front of supplier's representative and the content of the packages would be inspected jointly w.r.t. detailed packing list. Any shortage or physical damage shall be identified and recorded in the minutes to be signed with Site/ BHEL Hardwar's representative. Supplier shall depute their representative for this activity within two weeks of receipt of intimation from BHEL.	
19	O&M Manuals	Kindly confirm that in the event of ordering O&M manuals will be provided in 25 nos. of Hard Copies and 05 CD ROMs as per MDL (Annexure- III). Out of these, 22 Nos. Hard Copies & 4 CD ROMs of O&M Manuals shall be supplied directly to BHEL Haridwar and balance O&M Manuals shall be supplied along with the equipment and description of the same should be mentioned in packing list. In the event of ordering, storage and handling instructions of the equipment shall be furnished separately. 2 copies of these instructions along with the equipment. Please confirm	
		Kindly note that your documents including O&M Manual shall bear the details as per cover page (Annexure-IV). Further the cover page of the O&M Manual shall be bilingual in Hindi & English Language.	

TERMS AND CONDITIONS FOR TWO PART TENDER

Offer must be sent in two separate sealed envelopes containing Techno-commercial offer in one envelope marked **"TECHNO-COMMERCIAL BID"** and prices in second envelope marked **"PRICED-BID"**. Both the envelope must be contained in the main envelope. Enquiry No., Name of Vendor and due date to be marked on all the envelopes. Please fill this Annexure & duly signed and stamped copy of this is to be submitted by you along with your offer.

These terms and conditions supersede the same or similar terms and conditions if they are appearing elsewhere in the Enquiry.

SI. No.	Terms	Description	Your confirmation
1.	Evaluation criteria	Evaluation shall be done on total landed cost to BHEL (material cost and services covered in the enquiry taken together). Material cost and services (Training, Supervision during Erection & Commissioning) shall be quoted strictly as per the price schedule- Annexure-I (copy enclosed). At present Excise Duty is Exempted for LP Bypass of Neyveli Project. Pls. note that the comparison would be done as per the applicable taxes and duties on the date of opening of Price Bid. In the event of ordering, BHEL will provide PAC documents to the vendors for availing ED exemption. In no case, ED would be payable by BHEL to the vendors.	
2.	Document Checklist	 Kindly confirm that following documents have been submitted along with your offer: Requisite EMD & Tender Fee. Complete Technical offer with relevant drawings/ documents /QP etc. (as Per Special Instructions mentioned in Annexure-B). Pre-Qualification Requirement (as defined in Annexure-A) Experience Details Any other document as specified in "Instructions to Bidders". Supplier Registration Form for foreign/ Indigenous supplier, as applicable (for vendor's not registered at BHEL, Hardwar for this item) 	
3.	Customer approval	Based on the Experience details and other credential (as sought in supplier registration form), your registration will be taken up with End User/ Customer (of Neyveli project). Procurement will be made from customer / End User approved vendors only.	
4.	Commissioni ng spares	Please ensure to include commissioning spares in your offer as per drawing no. 3-12300-56005	
5.	Recommende d spares	<u>Recommended Spares:</u> Please submit price list of recommended spares as per BHEL specification Drawing no 1-12300-56006. Cost of recommended spares will not be used for evaluation purpose . However these prices may be used as reference and future for ordering (if required). Please furnish the item-wise price of each item referred in BHEL purchase specification.	
6.	Validity	Confirm that validity of the offer shall be 120 days from the due date of opening of Techno-Comml. Offers.	

		BHEL reserves the right to reject any or all quotations, quoting validity less than	
7.	Basis of quotation	120 days. Kindly confirm that the prices have been quoted on freight pre-paid upto destination basis. The goods can be dispatched through any Bank approved transporters having their branch at Hardwar. The names and addresses of transporters approved by IBA as well as BHEL are posted at our website www.bhelhwr.co.in. List of BHEL approved supplier may taken prior to material dispatch.	
		Pls. note that, if you dispatch the material by any BHEL un-approved transporter then you will be required to furnish the MRC (Material Receipt Certificate) from Project Site for processing of your invoice.	
8.	Engineering Document/ Drawing requirement	Technical documents/ drawings required with the offer Please ensure completeness of your offer as per Annexure –II (copy enclosed). Checklist (i.e. Annexure -II) duly filled in, shall be submitted along with the offer. Scope of supply and other special instructions have been mentioned in Annexure-I (price schedule). Prices shall be quoted strictly as per price schedule.	
		Documents required after order placement: Kindly note & confirm that in the event of ordering, all documents as per Annexure-III (Master Document List) shall be submitted for BHEL review and approval.	
		In case of ordering, Drawings/Data sheets/documents & Quality plan as called in the specifications shall be submitted for approval of BHEL 30 days of purchase order. Any delay in delivery on account of late submission of drawings shall be to vendors account. BHEL will arrange the approval of the drawings/data sheets/ documents within 30 days of their receipt provided those are complete in all respect.	
9.	Reverse Auction (E-bidding)	BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Kindly give your acceptance for participation in RA.	
		Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA. In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction. Non-submission of "online sealed bid" by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.	
10.	Penalty for late delivery	Penalty for late delivery w.r.t to contractual delivery shall be applicable @ 0.5% of the total order value per week of delay or part thereof subject to a maximum of 10% of the total order value. Date of GR/ LR shall be considered as actual delivery. Please confirm your acceptance.	

Tender Enquiry No. B/4011/14/3932V/1 (OPEN TENDER) LPBYPASS STOP AND CONTROL VALVE WITH EHA AND HPSU FOR NEYVELI PROJECT ANNEXURE-C (TO BE SUBMITTED BY INDIGINOUS SUPPLIERS)

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		Pls. note that BHEL reserves the right to load your offer to the extent to which	
		penalty is not agreed. Where deliveries quoted by the vendor are not suiting	
		our requirement, BHEL may ignore your offer.	
10.	Supervision of	Confirm that following charges have been quoted separately in your offer (As	
	Erection &	per the price schedule):	
	Commissionin	1. Per Day Charges for Training, Supervision during Erection &	
	g.	Commissioning (lump sum & inclusive of everything i.e. lodging, fooding,	
		boarding etc.)	
		2. Per Visit Charges (to & fro to our site) for Training, Supervision during	
		Erection & Commissioning.	
		A total period of 22 Days and 4 Visits will be taken for evaluation purpose for 02	
		TG Sets of Neyveli Project. However payment will be made on actual number of	
		days and visits involved in supervision of erection/ commissioning and training.	
		Kindly confirm that the quoted Erection, Commissioning & Training charges are	
		inclusive of applicable Service tax.	
		Please note that the vendor should send a checklist to BHEL prior to deputation	
		of Site Engineer for Commissioning. BHEL will confirm the checklist prior to	
		issuing Commissioning Call to the vendor. After receipt of checklist from BHEL,	
		the vendor should send the commissioning Engineer within 15 days of	
		confirmation of site readiness. In case, any additional work is required which is	
		beyond the scope / warranty, the work should be commenced only after	
		signed agreements with site representative & the vendor.	
11	Payment	Pl. Confirm the following Payment Terms:	
	Terms	Material Portion:	
		100% Payment thru CAD with PBG for 10% of the order value. PBG should be	
		valid for entire Guarantee/ Warranty period. PBG shall be submitted before the	
		negotiation of documents. The PBG acceptance/receipt certificate will form part	
		of negotiable documents. The PBG shall be submitted in BHEL PBG format and	
		from one of the BHEL consortium banks in India (recent list of BHEL consortium banks may be obtained from BHEL as and when required).	
		banks may be obtained nom BHEL as and when required).	
		Supervision during Erection:	
		100% payment against certificate of Erection Support from Project Site and	
		invoice thru Bank / direct to BHEL. Payment will be made on actual number of	
		days and visits involved in supervision of erection as certified by the project site.	
		Supervision during Commissioning and training:	
		100% against submission of successful commissioning and training certificate	
		from Project Site and invoice thru Bank / direct to BHEL. Payment will be made	
		on actual number of days and visits involved in supervision of commissioning as	
		certified by the project site.	
		Please note that in case of any deviation in the payment terms, BHEL shall	
		evaluate your offer after loading on account of deviation in payment terms as	
		per BHEL practice / policy. Requirement of PBG for Guarantee/ Warranty period	
		is mandatory and non-acceptance of the PBG may lead to rejection of your	
		offer.	
	Ŧ	Kindly note and confirm that Bank Charges would be either sides.	

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12	Quality	Inspection shall be done by Third Party Inspection agency (TUV/ QUEST)	
	Requirements	as per Quality Plan QA/BI/QP/114/ rev02 Dt. 10/09/2014.	
		Kindly note and confirm.	
13	MDCC Clause	Please confirm that material shall be dispatched only after issue of MDCC from	
13	widee clause	BHEL.	
		The Test Certificates/Inspection reports as per approved quality plan shall be	
		submitted to BHEL for review and acceptance before dispatch of Material. The	
		Material Dispatch Clearance (MDCC) will be provided by BHEL within 07 days of	
		receipt of documents, provided those are complete in all respects. Material	
		shall be dispatched within one week of issue of MDCC (material dispatch	
		clearance certificate) by BHEL.	
14	Guarantee	Kindly confirm that Guarantee shall be provided for a period of 24 months	
	Culture	from the date of shipment or 18 months from commissioning, whichever is	
		later. In case of any failure or trouble reported from site, the supplier should	
		depute their representative immediately to attend the problem and replace	
		the defective component/part if required, without any additional cost to BHEL.	
		In case of deviation in Guarantee Period, offer shall be evaluated with loading	
		@4% per-annum (on pro-rata basis) of quoted material value, for the deviated	
		guarantee period. Offer of supplier's quoting guarantee less than 18 months	
		from the date of dispatch may be rejected	
15	Arbitration:	Arbitration Clause: In all cases of dispute the matter shall be referred for	
		Arbitration to any arbitrator to be appointed by the Executive Director or	
		any officer who is the administrative head of Bharat Heavy Electricals	
		Limited at Hardwar. The award of the Arbitrator shall be final and binding	
		on both parties. The Arbitrator shall have the power to extend, from time to	
		time, the time for making his award with the consent of the parties.	
16	Risk Purchase:	In case of delays in supplies/defective supplies or non-fulfillment of any terms	
		and conditions given in the purchase order, the purchaser may cancel the	
		purchase order in full or part thereof, and may also make the purchase of such	
		material from elsewhere/alternative source at risk and cost of the supplier.	
17	General terms	Right of Acceptance – BHEL reserves the right to reject any or all the quotations	
		without assigning any reasons thereof. BHEL also reserves the right to Increase	
		or decrease the tendered quantities. Vendors should be prepared to accept	
		order for reduced Quantity without any extra charges. Vendor should also be	
		prepared for giving discount in case of Increase in Quantity.	
		Confirm that there is no deviation with respect to BHEL Specifications. However,	
		deviations, if any, are to be listed as a separate attachment. The additional	
		price, if any, for withdrawal of these deviations must be provided. The offers	
		that do not meet the substantial requirements of our enquiry are liable to be	
		ignored. The bidders shall be deemed to comply with all the requirements of	
		bidding documents except for listed deviations without any extra cost	
· · · · ·		irrespective of any mention to the contrary anywhere else in the bid.	
		Please note no revision in the prices or submission of supplementary price bid	
		will be allowed during the validity of the offer. However if there is any change	
		by BHEL w.r.t. original specifications/ requirement/ scope/terms and conditions,	
		the bidders may be asked by BHEL to submit only the price impact bid for such	
		changes only	
		Confirm that Approx. Weight and Volume of the packages has been mentioned	
		in the Techno-Commercial Offer (Part – 1).	

		Origin of Quotation. The quotation should be from the principal/original	[]
		Origin of Quotation: The quotation should be from the principal/original supplier even if it is submitted through their authorized agents, failing which the quotation is liable to be ignored. Please note that BHEL will deal directly with manufacturer and no correspondence with the agent will be entertained. The ink signed offer / bid in original has to be submitted by the registered manufacturer / OEMs directly to BHEL. Subsequently also, no correspondence of any type shall be entered into with the agents. Bids submitted by agents may not be considered for evaluation and shall be returned to them only, without assigning any reason. Please note the same. Also the name of principal supplier should be indicated on envelop in addition to Enquiry no and due date.	
		Ink signed order acceptance shall be furnished within 15 days of order placement.	
		All envelopes to be marked with whether "Priced Bid" (Part $- 2$) or "Un-Priced Bid Cum Techno-Commercial Bid" (Part $- 1$). The replica of Priced Bid (without prices) would be necessarily submitted along with Part-1 of the offer.	
		Pl. Confirm that the prices will remain firm during the entire validity and execution of the Project.	
		BHEL also reserves the right to Increase or decrease the tendered quantities. Vendor should be prepared to accept order for reduced Quantity without any extra charges. Vendor should also be prepared for giving discount in case of Increase in Quantity	
18	Material verification	The supplier shall depute their representative to site after receipt of material. The boxes/ consignment received from supplier will be opened in front of supplier's representative and the content of the packages would be inspected jointly w.r.t. detailed packing list. Any shortage or physical damage shall be identified and recorded in the minutes to be signed with Site/ BHEL Hardwar's representative. Supplier shall depute their representative for this activity within two weeks of receipt of intimation from BHEL.	
19	O&M Manuals	Kindly confirm that in the event of ordering O&M manuals will be provided in 25 nos. of Hard Copies and 05 CD ROMs as per MDL (Annexure- III). Out of these, 22 Nos. Hard Copies & 4 CD ROMs of O&M Manuals shall be supplied directly to BHEL Haridwar and balance O&M Manuals shall be supplied along with the equipment and description of the same should be mentioned in packing list. In the event of ordering, storage and handling instructions of the equipment shall be furnished separately. 2 copies of these instructions along with the equipment. Please confirm	
J		Kindly note that your documents including O&M Manual shall bear the details as per cover page (Annexure-IV). Further the cover page of the O&M Manual shall be bilingual in Hindi & English Language.	
20.	E1 form requirement	This is an E-1 transaction. BHEL will issue "C" form to vendor for claiming concessional sales tax. After issuance of "C Form" by BHEL, vendor has to submit E-1 Form to BHEL. Kindly confirm.	

Certificate by Chartered Accountant on letter head

<u>s</u>... This is to Certify that M/s

.dtd:.

(Micro/Small).(copy enclosed) Category:... Further verified form the Books of Accounts that the investment of the company as as per MSMED Act 2006 is as follows: on date

- No. For Manufacturing Enterprises: Investment in plant and machinery (i.e. original cost excluding land and its notification building and the items specified by the Ministry of Small Scale Industries vide S.O.1722(E) dated October 5, 2006: -
- For Service Enterprises: Investment in equipment (original cost excluding land and building and furniture, fittings and other items not directly related to the service rendered or as may be notified under the MSMED ...Lacs act, 2006: Rs. N

Rs. Lacs

(Strike off whichever is not applicable)

Lacs for tt of Rs......Lacs is within permissible limit of Rs.....Lacsmicro / small (Strike off which is not applicable) Category under MSMED Act 2006. The above investment of Rs

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The company has been graduated from its original category (Micro / Small) (**Strike off whichever is not** applicable) and the date of graduation of such enterprises from its original category is (dd/mm/yyyy) which is within the period of 3 years from the date of graduation of such enterprises from its original category as notified vide S.O. No. 3322(E) dated 01.11.2013 published in the gazette notification dated 04.11.2013 by Ministry of MSME.

Date:

(Signature) Name-Membership Number-Seal of Chartered Accountant

Annexure-D



Annexure-II	Document No.	AA:MM:SR:01
GUIDELINES TO INDIAN SUPPLIERS	Revision No.	01
FOR FILLING-UP		
SUPPLIER REGISTRATION FORM	Page No.	I of II

- 1. Prospective Suppliers may also visit our web site www.bhel.com (link Supplier Registration -> New Supplier Required) to know more about the requirement of new suppliers for various items in our units.
- 2. Registration Form may be obtained from BHEL website <u>www.bhel.com</u>.
- 3. Application for registration, with a covering letter detailing where your products can find application (if possible) in BHEL unit(s), should be sent to:

Supplier Development Cell Unit Name: Bharat Heavy Electricals Ltd. City: India

- 4. In case registration is being sought in multiple units of BHEL, please send the separate application to each unit.
- 5. Any clarification with respect to procedure for registration may be obtained from the Supplier Development Cell of respective BHEL unit.
- 6. The Supplier Registration Form has four parts:

Part A	Organisational Information	Form no. SRF(I)01 – page 1 to 10
Part B	Quality System	Form no. SRF(I)01 - page 11 to 12
Part C	Technical Competence	Form no. SRF(I)01 page 13
		(if sent by BHEL)
Part D	Score Sheet	Form no. SRF(I)01 page 14 to 17
	(to be filled by BHEL)	

The set of formats to be filled by different category of suppliers is as follows:

Sl.No	Supplier Category	Formats
1.	Indian Suppliers (manufacturers)	- Organisational Information
		- Quality System
		- Technical Competence
2.	Indian Stockist/ Trader/ Distributor/ Dealer/ Authorised Agent/ Channel partner/ Indian Sales office or Subsidiary of registered foreign principal	- Organisational Information SRF(I)01- Part A (page 1 to 10 except Sl. No. 5.1, 5.2, 6.6, 6.7, 7 & 8)

- 7. All columns are to be filled up properly in the space provided for. Wherever it is not applicable, please mention "Not Applicable". The form is to be signed by the authorised signatory.
- 8. A separate sheet may be attached if the space provided is insufficient or additional information is to be given. Please put proper identification tag on the separately attached sheet.
- 9. Please ensure that all required enclosures are attached with the filled up Supplier Registration Form and all enclosures are numbered & list of enclosures is given as required.
- 10. As multiple copies of the application forms are required for processing at our end, please do not spiral bound the application forms or its enclosures and instead send them in two hole clip flat file.
- 11. Incomplete forms will be rejected.
- 12. Any information / clarification required by BHEL during evaluation must be given expeditiously.
- 13. Please note that if you are registered and participate in Tender process and qualify to get order from BHEL, your performance based on Quality of your product, delivery performance and service rendered will be evaluated inline with Chapter VI.
- 14. Please fill up the check- list given on next page and send along with the Supplier Registration Forms to BHEL.
- 15. If you are attaching a document in a language other than Hindi/ English, a self attested Hindi/ English translated document may please be also attached.



Annexure-II Check List for Indian Supplier Registration Form

Document No.	AA:MM:SR:01
Revision No.	01
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Sl.No.	Check-Point	Yes/No
1.	Information against all points under "Organizational Information" (Part-A) has been given.	
2.	All enclosures and supporting documents have been enclosed.	
3.	Summary list of enclosures has been furnished as per S.N.10 of Organisational Information form no. SRF (I) 01 & S.N 12 of Quality system form no. SRF (I) 01.	
4.	Are you an ISO 9001accredited supplier?	
5.	If yes, have you enclosed "Table of Contents" of your Quality Manual and copy of ISO 9001 accreditation certificate?	
6.	Have you filled up Quality System format given in Part B?	
7.	Technical requirements, specifications, drawings, standards have been received from BHEL before filling up Technical Competence, Part C.	
8.	All the parts of the form & enclosures have been signed by Authorised Signatory.	
9.	Have you attached EFT details? (In original, Certified by the bank)	
10.	If you are seeking registration for a MSME company (as per MSME Act of Government of India), have you attached requisite certificate as per Act?	

Date :

Signature & seal

(Authorised Signatory)

Note: This check list is to be attached with the filled up Supplier Registration Form.

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INFORMATION WITH * MARKS IS SCOREABLE.

PART- A : ORGANISATIONAL SOUNDNESS

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR, WHEREVER IT IS NOT APPLICABLE, PLEASE WRITE "NOT APPLICABLE". INCOMPLETE OR INCORRECT FORMS MAY NOT BE CONSIDERED. PLEASE ATTACH SEPARATE SHEET, IF SPACE AVAILABLE IS INADEQUATE.

ALL THE PAGES OF THE FORM ARE TO BE SIGNED ALONGWITH SEAL BY THE AUTHORISED SIGNATORY

ORGANISATIONAL INFORMATION

NAME AND CORRESPONDENCE ADDRESS OF THE SUPPLIER SEEKING REGISTRATION :-

1.0 PRODUCTS / SYSTEMS / SERVICES FOR WHICH REGISTRATION IS APPLIED FOR :

SL. NO.	DESCRIPTION	SIZE & RANGE	MFG. STD/ IS / DIN /BS ETC.			
SUP	SUPPLIER'S AUTHORISED SIGNATORY BHEL CERTIFIED ASSESSOR					

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2.0 GENERAL INFORMATION :

2.1 NAMES OF THE WORKS/DIVISION (Products manufactured at each works to be mentioned :

ADDRESS	:
E - Mail	:
TELEPHONE	: Landline
	Mobile
FAX	:

2.2 NAME OF CHIEF EXECUTIVE / PROPRIETOR / PARTNER & ADDRESS :

2.3 DETAILS OF AUTHORISED SIGNATORY FOR SEEKING CLARIFICATION :

NAME	:
DESIGNATION	:
E - Mail	:

TELEPHONE

Mobile

:

: Landline

FAX

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	ORGANISATIONAL INFORMATION				
3.0	OWNERSHIP INFORMATION :		DOCUMENTS TO BE FURNISHED		
3.1	GOVT. OF INDIA UNDERTAKIN OR	G:			
	STATE GOVT. UNDERTAKING OR	:			
	LIMITED COMPANY,	:	MEMORANDUM AND ARTICLES OF ASSOCIATION		
	OR PRIVATE COMPANY	:	MEMORANDUM AND ARTICLES OF ASSOCIATION		
	OR CO-OPERATIVE SOCIETY,	:	SOCIETY RULES AND BYE LAWS		
	OR PARTNERSHIP FIRM, OR	:	PARTNERSHIP DEED		
	PROPRIETORSHIP,	:	PROFESSION TAX REGN. AND MUNICIPAL REGN.		
	ANY OTHER (SPECIFY)	:			
3.2	NATURE OF BUSINESS (MANUFACTURING UNIT/ ENGG CONSULTANT/ EPC COI	: NTRAC	CTOR)		
	(AGENTS/ DISTRIBUTORS/STOCKISTS/DEALERS/ TRADERS/ INDIAN SUBSIDIARY/ CHANNEL PARTNER – attach authorization certificate of principal)				
3.3	YEAR OF ESTABLISHMENT	:			
* 3.4	* 3.4 YEAR OF COMMENCEMENT OF BUSINESS :				
SUF	PLIER'S AUTHORISED SIGNATO	ORY	BHEL CERTIFIED ASSESSOR		

FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

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ORGANISATIONAL INFORMATION				
4.0 REGISTRATION PARTICULARS				
(FURNISH DETAILS AND ENCLOSE COPY OF CERTIFICATE FOR THE FOLLOWING)				
4.1 PERMANENT ACCOUNT NO :				
4.2 CENTRAL SALES TAX REGN NUMBER :				
4.3 STATE SALES TAX / TIN NUMBER :				
4.4 EXCISE DUTY REGN NUMBER :				
4.5 EXCISE CONTROL CODE NUMBER :				
4.6 SERVICE TAX REGN NUMBER :				
4.7 CATEGORY AS PER MSMED ACT : MICRO/ SMALL/ MEDIUM				
REGN NO. :				
VALID UPTO : (Attach Certificate)				
5.0 TOTAL ORGANISATIONAL STRENGTH : (ATTACH ORGANISATION CHART)				
GRADUATE DIPLOMA SKILLED NON-SKILLE ENGINEERING :	D			
MANUFACTURING :				
QUALITY :				
COMMERCIAL / SERVICE AFTER SALES :				
OTHERS :				
TOTAL :				
* 5.1 POWER BACKUP : YES/ NO (GIVE DETAILS)				
* 5.2 DOES THE COMPANY SELL ITS PRODUCT DIRECTLY : YES/ NO				
SUPPLIER'S AUTHORISED SIGNATORY BHEL CERTIFIED ASSESSO	R			

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ORGANISATIONAL INFORMATION				
6.0 OTHER PARTICULARS : (FURNISH DETAILS AND ENCLOSE DOCUMENTARY EVIDENCE/ COPY OF CERTIFICATE FOR THE FOLLOWING)				
* 6.1 IF THE COMPANY IS ALREADY REGISTERED WITH ANY OF BHEL UNITS, GIVE :				
6.1.1. BHEL UNIT'S NAME :				
6.1.2. SUPPLIER REGN. CODE NO. :				
6.1.3. ITEMS FOR WHICH REGISTERED & THEIR SPECIFIC (ENCLOSE PROOF OF SUCCESSFUL EXECUTION ONE OR MORE PURCHASE ORDERS):				
* 6.2 IS THE COMPANY APPROVED BY ASME / NTPC / NPC / EIL / DGS&D / RAILWAYS / IBR / LLOYDS ETC FOR INTENDED MATERIAL CATEGORY? : (ENCLOSE DOCUMENTARY EVIDENCE)	YES / NO			
 (ENCLOSE DOCUMENTARY EVIDENCE) * 6.3 IS THE COMPANY ISO 9001 APPROVED? : (ENCLOSE CERTIFICATE & TOC OF QUALITY SYSTEM) : 	YES / NO			
* 6.4 IS THE COMPANY AN ISO 14000 APPROVED? : (ENCLOSE CERTIFICATE) :	YES / NO			
* 6.5 IS THE COMPANY OHSAS - 18000 APPROVED?: (ENCLOSE CERTIFICATE)	YES / NO			
* 6.6 TECHNICAL COLLABORATOR : (FOREIGN OR INDIGENOUS) (ENCLOSE DOCUMENTARY EVIDENCE)				
* 6.7 R&D SET UP				
6.8 DIRECTORS / PARTNERS, IF RELATED TO ANY BHEL EMPLOYEE. NAME : STAFE NO. : DESIGNATION : Unit & DEPARTMENT : RELATIONSHIP :				

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ORGANISATIONAL INFORMATION			
6.9 IF ANY EX-BHEL PERSONNEL IS EMPLOYED BY THE			
COMPANY, MENTION HIS / HER DETAILS OF LAST POSTING.			
NAME :			
STAFF NO. :			
DESIGNATION :			
UNIT & DEPARTMENT :			
DATE OF LEAVING SERVICE :			
6.10 COMPANY'S WEEKLY HOLIDAYS :			
WORKS OFFICE			
6.11 EXPERIENCE LIST:			
(ATTACH LIST OF PRESENT CUSTOMERS WITH NAME & ADDRESS FOR OFFERED / SIMILAR TYPE & SIZE OF ITEM / EQUIPMENT FOR WHICH REGISTRATION HAS BEEN SOUGHT AND WITH WHOM YOU HAVE CONTINUOUS BUSINESS SINCE LAST THREE YEARS . ALSO ATTACH PERFORMANCE CERTIFICATES ISSUED BY ANY TWO CLIENTS FOR SUCCESSFUL EXECUTION OF THE CONTRACTS FOR LAST TWO YEARS- FOR PEM)			
*6.12 DETAILS OF PENDING LEGAL ISSUES ON CONTRACTUAL ASPECTS WITH CUSTOMER , IF ANY			
6.13 The following information of Bank Account of the Company, duly endorsed by the Bank (required for Electronic Fund Transfer –EFT/RTGS) is to be submitted			
1. Name of the Company			
2. Name of Bank			
3. Name of Bank Branch			
4. City/Place			
5. Account Number			
6. Account type			
7. IFSC code of the Bank Branch			
8. MICR Code of the Bank Branch			
9. Details of other Bankers (for reference purpose only)			
NOTE :			
Suppliers who have already submitted the above information are requested to submit a copy of			
the same.			

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ORGANISATIONAL INFORMATION

7.0 MANUFACTURING FACILITIES:

***7.1 LIST OF MANUFACTURING FACILITIES/EQUIPMENTS (INCLUDING** MATERIAL HANDLING FACILITY)

SL. NO	DESCRIPTION OF MACHINE/EQUIPMENT	QUANTITY	MAKE & YEAR OF INSTALLATION	REMARKS	
	IN CASE OF SPACE LIMITATION, DI FASE ENCLOSE ANNEXUDE / CATALOGUE				

IN CASE OF SPACE LIMITATION, PLEASE ENCLOSE ANNEXURE / CATALOGUE WITH TAG

* 7.2 IF IN-HOUSE MFG FACILITIES NOT AVAILABLE, INFORM SOURCE OF MFG. DETAILS ALONGWITH THEIR FACILITIES & EXPERIENCE

SL.	PROCESS	NAME OF	DESCRIPTION OF MACHINE	REMARKS			
NO	OUTSOURCED	THE	/ EQUIPMENT				
		COMPANY					
IN C	IN CASE OF SPACE LIMITATION ENCLOSE ANNEXURE / CATALOGUE WITH TAG						

*7.3 RATIO OF OUTSOURCED COST TO TOTAL PRODUCTION VALUE:

SUPPLIER'S AUTHORISED SIGNATORY BHEL CERTIFIED ASSESSOR

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ORGANISATIONAL INFORMA TION

8.0 INSPECTION & TESTING FACILITIES:

* 8.1 LIST OF INSPECTION & TESTING FACILITIES / EQUIPMENT

SL.	DESCRIPTION OF	NOS.	MAKE & YEAR OF	LAST DATE OF
NO	FACILITY/ EQUIPMENT		MANUFACTURING	CALIBERATION
	& CAPACITY			
				1

IN CASE OF SPACE LIMITATION ENCLOSE ANNEXURE / CATALOGUE WITH TAG

* 8.2 IF IN-HOUSE TESTING FACILITIES NOT AVAILABLE, INDICATE SOURCE OF TESTING ALONGWITH THEIR FACILITIES & EXPERIENCE

SL.	TEST	SOURCE	DESCRIPTION OF	APPROVAL OF EQUIPMENT/			
NO		OF	FACILITY/ EQUIPMENT	PROCESS/PERSONNEL			
		TESTING	& CAPACITY	QUALIFICATION			
	IN CASE OF SPACE LIMITATION ENCLOSE ANNEXURE / CATALOGUE WITH TAG						

Note:

In case of outsourcing of major testing such as NDT, Electrical & Mechanical Testing, no marks will be awarded. However, material composition testing by chemical method from recognized laboratory shall not attract negative marking

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	ORGANISATIC	NAL INFO	RMA TION			
	FINANCIAL INFORMATION	FOR THE PR	EVIOUS FOU	IR YEARS		
9.0	Parameter	Year 1	Year 2	Year 3	Year 4	
0.0		(Years in asc	ending order,	Money value in	n Rs. Lakhs)	
* 9.1	NET WORTH (Share Capital +Reserves)					
	Growth over previous year (%)					
9.2	LONG TERM DEBT / LOAN					
* 9.3	DEBT EQUITY RATIO Long term Debt (9.2) Net worth (9.1)					
	INVESTMENT IN: Land & Building					
9.4	Plant & Machinery					
1	Other Fixed Assets					
	NET CURRENT ASSETS a) Cash on hand					
	b) Account receivable					
	c) Inventories					
	Total					
9.5*	CURRENT LIABILITY a) Sundry creditors					
	b) Interest accrued but not due					
	c) Other liabilities					
	Total					
	* QUICK RATIO <u>CA - INVENT. {9.5(1)-9.5(1)c}</u> 3 Current liability {9.5 (2)}					
* 9.6	SALES					
9.0	Growth over previous year (%)					
* 9.7	PROFIT BEFORE TAX					
	Growth over previous year (%)					
* 9.8	Whether the supplier has been referred to BIFR / NCLT / YES / N any other Govt agency (If YES , enclose details)					
* 9.9	Whether the supplier is a potential sick company.(If YES , enclose details) YES / NO					
incorpora highlighte 2. Statu Serv	. Copies of annual accounts (Balance s ation which ever is less) along with aud ed in the Balance Sheet. us of Tax assessments done under vari ice Tax, Custom) and details of dispute nitted.	it report are to ious laws (Inco	be submitted.	The above de	tails shall be cise &	
1						

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ORGANISATIONAL INFORMATION

10. LIST OF ENCLOSURES (Tags to be put on enclosures) :

(i)	MEMORANDUM AND ARTICLES OF ASSOCIATION / SOCIETY RULES AND BYE LAWS / PARTNERSHIP DEED/ PROFESSION TAX REGN & MUNICIPAL REGN.	: YES / NO
(ii)	Copy of certificate of following:-	
	PERMANENT ACCOUNT NO	: YES / NO
	CENTRAL SALES TAX REGN NUMBER	: YES / NO
	• STATE SALES TAX / TIN NUMBER	: YES / NO
	EXCISE DUTY REGN NUMBER	: YES/ NO
	EXCISE CONTROL CODE NUMBER	: YES / NO
	SERVICE TAX REGN NUMBER	: YES / NO
	• REGN NUMBER OF CATEGORY AS PER MSMED ACT	: YES / NO
(iii)	ORGANISATION CHART	: YES / NO
(iv)	If registered with any other BHEL Unit,	
	• LETTER OF REGISTRATION WITH BHEL UNIT	: YES / NO
	 PROOF OF SUCCESSFUL EXECUTION OF ONE OR MORE PURCHASE ORDERS 	: YES / NO
(v)	Letter of approval from ASME / NTPC / NPC / EIL / DGS&D / RAILWAYS /IBR / LLOYDS ETC	: YES/NO
(vi)	Accreditation certificate for	
、 ,	• ISO: 9001	: YES / NO
	• TOC of Quality System Manual	: YES / NO
	• ISO : 14000	: YES / NO
	• OHSAS, ISO 18000	: YES / NO
(vii)	Letter regarding technical collaboration	: YES / NO
(viii)	Experience List / Performance certificate	: YES / NO
(ix)	Balance Sheet for the last four years along with audit Report	: YES / NO
(x)	Principal's authorization in case of dealers/ agents	: YES / NO
(xi)	EFT Bank's certificate	: YES / NO

I /WE GIVE THE UNDERTAKING THAT BHEL DRAWINGS & SPECIFICATIONS SHALL NOT BE USED IN ANY WAY DETRIMENTAL TO THE INTEREST OF BHEL AND/ OR FOR SUPPLY OF ANY MATERIAL, PRODUCT OR SERVICES DIRECTLY OR INDIRECTLY TO ANY OTHER CUSTOMER.

Maximum Marks = 50 Negative Marks = -13 Minimum Qualifying marks = 30

SUPPLIER'S AUTHORISED SIGNATORY

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FORM NO. SRF(I) 01 Part B (QUALITY SYSTEM):

Sl. No	PARAMETERS	SYSTEM IN (Tick if exist evidences if	s & provide	RECORDS (Tick if available &	REMARKS
		written proce	edure)	submit	
		Written	Practice	evidences)	
		Procedure			
1*	Incoming Material Control System				Furnish a copy of system and organization.
2*	In process control				Furnish at least one work instruction & record of process control parameter
3*	Manufacturing / Testing Procedure Qualification				Procedure Qualification specification may be submitted
4*	Personnel qualification for 3 above.				Record of Personnel qualification (PQR) to be submitted
5*	Calibration system				Submit list of instrument & their calibration status
6*	System of Identification & Traceability of materials, tools, jigs, fixtures & processed components, etc.				Copy of procedure to be submitted
7*	System of Storage, Preservation, Painting & packing				Copy of procedure to be submitted
8*	System of NCR disposition & corrective preventive action				Two copies of NCR & CAPA
9*	Customer complaints handling system				Submit list of customer complaints & status for the last three years
10*	Safety measures				Submit copy of safety system & Record of accidents for last three years
11	Any other quality initiative				
				,	

SUPPLIER'S AUTHORISED SIGNATORY

FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

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FORM NO. SRF(I) 01 Part B (QUALITY SYSTEM):

12. LIST OF ENCLOSURES

- (i) Copy of system of control incoming materials and organization chart
- (ii) Copy of at least one process control work instruction
- (iii) Record of process control parameter
- (iv) Copy of at least one Procedure Qualification specification
- (v) Record of Personnel qualification (PQR)
- (vi) List of instrument & their calibration status
- (vii) Copy of procedure for Identification & Traceability of materials, tools, jigs, fixtures & processed components, etc.
- (viii) Copy of procedure for Storage/ preservation/ painting & packing
- (ix) Copies of two NCRs and their CAPA.
- (x) List of customer complaints & status for the last three years
- (xi) Copy of safety system
- (xii) Record of accidents for last three years

Maximum Marks = 25 Minimum Qualifying marks = 15

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FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

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FORM NO. SRF(I)01 Part C: TECHNICAL COMPETENCE

Technical competence shall be evaluated in two parts viz. common competence and product/ material category specific competence.

(i) COMMON TECHNICAL COMPETENCE

TECHNICAL COMPETENCE (where design specification is given by BHEL)	MARKING RANGE	Marking range, if product specific technical competency not required	SUPPLIER RESPONSE (ALONG WITH SUPPORTING DOCUMENTS)#	MARK S BY BHEL
1. Supplier understands the product specification.	(0-3)	(0-8)		
2. Supplier understands the inspection requirements.	(0-2)	(0-5)		
3. Supplier has process capability to achieve the product specification/dimensional requirement.	(0-3)	(0-8)		
4.Supplier has experienced manpower to carry out the job.	(0-2)	(0-4)		
TOTAL MARKS OUT OF POSSIBLE	10	25		

		0	<u>R</u>					
	E		PROCE	DURE	SYSTEM		RECOR	DS
	5 5	ed			EFFEC	CT		
TECHNICAL COMPETENCE (where performance specification is given by BHEL)	MARKING RANGE	Marking range, if product specific technical competency not required	SUPPLJER RESPONSE (ALONG WITH SUPPORTING	MARKS BY BHEL	SUPPLJER RESPONSE (ALONG WITH SUPPORTING	MARKS BY BHEL	SUPPLIER (ALONG WITH SUPPORTING	MARKS BY BHEL
1. Design capability	(0-3)	(0-8)						
2. Adequacy of quality assurance plan	(0-2)	(0-5)						
3. Process capability for components	(0-3)	(0-8)						
4. Adequate of testing	(0-2)	(0-4)						
TOTAL MARKS OUT OF POSSIBLE Average of Total	10	25						
(Total/3) =								

(ii) PRODUCT/ MATERIAL CATEGORY SPECIFIC TECHNICAL COMPETENCE (Max Marks: 15)

Unit MISCC to structure the parameters to be considered for the technical competence depending on material category. The score of individual parameter selected is to be decided by MISCC. MISCC shall identify the requirement of enclosures to be furnished by supplier. Product:

Sl. No	Material category	Tech Parameter	Supplier's response	Remarks

To be filled up only on receipt of technical requirements/ specification, drawings, standards from BHEL and to be sent to BHEL for further scrutiny. Enclose documentary evidence where ever required.

LIST OF ENCLOSURES:

Maximum Marks = 25

Minimum Qualifying marks = 15

No marks is to be given by the supplier. Only supplier response along with supporting documents.

SUPPLIER'S AUTHORISED SIGNATORY

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Part D : SCORE SHEET

1. ORGANISATIONAL SOUNDNESS (for Manufacturers):

S.N.	PARAMETER	CRITERIA	Maxm. Marks	Marks Awarded
1.	Whether all relevant information like ownership, PAN no.,	Yes: 2		
	sales tax no., excise duty no., etc. submitted	No: 0	2	
2.	3.4 YEAR OF COMMENCEMENT OF BUSINESS	More than 5 years : 2		
		1-5 years : 1	2	
		Less than 1 year : 0		
3.	5.1 POWER BACKUP	Yes :1	1	
		No : 0		
4.	5.2 DOES THE COMPANY SELL ITS PRODUCT	Yes :1	1	
	DIRECTLY	No : 0		
5.	6.1 REGISTERED WITH ANY OF BHEL	Yes (same item) : 2	2	
	UNITS	Yes (another item) : 1		
		No : 0		
6.	6.2 APPROVAL BY ASME/ NTPC/ NPC/ EIL/ DGS&D/	Yes : 2	2	
	RAILWAYS/ IBR/ LLOYDS ETC	No : 0	_	
7.	6.3 ISO 9001 ACCREDITATION	Yes : 3	3	
<i>,</i> .		No : 0	5	
8.	6.4 ISO 14000 ACCREDITATION	Yes : 1	1	
0.		No : 0	1	
9.	6.5 OHSAS - 18000 ACCREDITATION	Yes : 1	1	
2.		No : 0	1	
10.	6.6 TECHNICAL COLLABORATOR :	Yes : 1	1	
10.	(FOREIGN OR INDIGENOUS)	No : 0	1	
11.	6.7 R & D SET UP	Yes : 1	1	
		No : 0	1	
12.	6.12 PENDING LEGAL ISSUES ON TECHNO –	Yes : -5	0	
	COMMERCIAL ASPECTS WITH CUSTOMER	No : 0	0	
13.	7.1 & 7.2 MANUFACTURING FACILITIES INCLUDING	Adequate : 3	3	
15.	OUTSOURCING	Substantial : 2	3	
	oursourceive	Inadequate : 0		
14.	7.3 RATIO OF OUTSOURCED COST	Less than 10% : 2	2	
14.	TO TOTAL PRODUCTION VALUE	10 to 30 % :1	2	
	TO TOTAL TRODUCTION VALUE	More than 30% : 0		
15.	8.1 INSPECTION & TESTING	Adequate :2	2	
15.	FACILITIES	Substantial : 1	2	
	TACILITIED	Inadequate : 0		
16.	8.2 OUTSOURCING OF MAJOR TESTING FACILLTY	Yes : 0	1	
10.	(Refer Note)	No : 1	1	
	TOTAL		25	
	IUIAL		25	

1. ORGANISATIONAL SOUNDNESS (for Indian Stockist/ Trader/ Distributor/ Dealer/ Authorised Agent/ Channel partner/ Indian Sales office or Subsidiary of registered foreign principal):

S.N.	PARAMETER	CRITERIA	Maxm. Marks	Marks Awarded			
1.	Whether all relevant information like ownership, PAN no.,	Yes: 7	7				
	sales tax no., etc. submitted (clause 6.0 of chapter V to be	No: 0					
	referred in this regard)						
2.	3.4 YEAR OF COMMENCEMENT OF BUSINESS	More than 3 years : 2					
		1-3 years : 1	2				
		Less than 1 year : 0					
3.	6.1 REGISTERED WITH ANY OF BHEL	Yes (same item) : 2	2				
	UNITS	Yes (another item) : 1					
		No : 0					
4.	6.2 APPROVAL BY ASME/ NTPC/ NPC/ EIL/ DGS&D/	Yes : 2	2				
	RAILWAYS/ IBR/ LLOYDS ETC	No : 0					
5.	6.3 ISO 9001 ACCREDITATION	Yes : 2	2				
		No : 0					
6.	6.12 PENDING LEGAL ISSUES ON TECHNO -	Yes : -5	0				
	COMMERCIAL ASPECTS WITH CUSTOMER	No : 0					
BHE	BHEL CERTIFIED ASSESSOR						

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<u>Part D</u>: SCORE SHEET 2. FINANCIAL INFORMATION (for Manufacturers):

S.N.	PARAMETER	CRITERIA	Maximum Marks	Marks Awarded
1.	9.1 Growth of Net Worth over previous year (%) Average of three years to be worked out	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	5	
		3 - 10% : 3 > 0 & < 5% : 2 0 or below : 0		
2.	9.3 DEBT EQUITY RATIO Long term Debt (9.2) Net worth (9.1)	1:1 : 5 1.1 upto 1.5:1 : 4 1.6 upto 2.0:1 : 3 2.0 & above : 1 : 2	5	
3.	9.5 QUICK RATIO CA - INVENTORIES {9.5(1)-9.5(1)c} Current liability {9.5 (2)}	1:1 : 5 1:1 upto 1.5 : 4 1:1.5 upto 1.75 : 3 1:1.75 upto 2.5 : 2 1:>2.5 : 0	5	
4.	9.6 Growth in Sales over previous year (%) Average of three years to be worked out	More than 35% :5 $20 - 35\%$:4 $10 - 20\%$:3 $5 - 10\%$:2 $> 0 \& < 5\%$:10 or negative:0	5	
5.	9.7 PROFIT BEFORE TAX		5	
	Growth over previous year (%)	> 0 & < 5% : 2 0 or below : 0		
6.	9.8 Whether the supplier has been referred to BIFR / NCLT/ any other similar Govt agency	Yes: -5 No: 0	0	
7.	9.9 Whether the supplier is a potentially sick company	Yes: -3 No: 0	0	
	TOTAL		25	

Note: If the supplier is new in business and does not have past data, then the evaluation will be done on the basis of information provided by him and will be decided by MISCC.

2. FINANCIAL INFORMATION (for Indian Stockist/ Trader/ Distributor/ Dealer/ Authorised Agent/ Channel partner/ Indian Sales office or Subsidiary of registered foreign principal):

S.N	PARAMETER	CRITERIA	Maximum Marks	Marks Awarded
1.	9.6 Growth in Sales over previous year (%)	More than 35% : 5	5	
	Average of three years to be worked out	20 - 35 % : 4		
		5 - 20 % : 3		
		>0 - 5 % : 2		
		0 or negative : 0		
2.	9.7 PROFIT BEFORE TAX	More than 20 % : 5	5	
		5 - 20 % : 4		
	Growth over previous year (%)	>0-5% : 3		
		0 or below : 0		

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Part D : SCORE SHEET 3. QUALITY SYSTEM :

S.N.	PARAMETER	CRITERIA	Maxm. Marks	Marks Awarded
1.	Incoming Material control System	System availability : Yes: 1 No : 0	1	
		Availability of Organisation chart Yes: 1	1	_
-	D 1	No : 0		
2.	Process control	Work instruction	1	
		available: Yes: 1 No : 0		
		Record of process	2	-
		Control : Available : 2		
		Partial record : 1		
		Not available: 0		
3.	Manufacturing / Testing Procedure	Procedure Qualification Specification :	3	
	Qualification	Adequate : 3		
		In adequate: 1		
		Not available : 0		
4.	Personnel qualification	Record of PQR:	3	
	_	Adequate : 3		
		In adequate: 1		
		Not available : 0		
5.	Calibration system	Adequate : 3	3	
		In adequate: 1		
		Not available : 0		
6.	System of Identification &	Procedure available :	2	
	Traceability of materials, tools,	Adequate : 2		
jigs, fixtures & processed		In adequate: 1		
	components, etc.	Not available : 0		
7.	System of Storage/ preservation/	Procedure available :	2	
painting & packing		Adequate : 2		
		In adequate: 1		
		Not available : 0		
8.	System of NCR disposition &	Two copies of NCR & CAPA	2	
	corrective preventive action	Available :2		
		Not available : 0		
9.	Customer complaints handling	System available : Yes: 1	1	
	system	No : 0		1
		Complaints registered & resolved : 2	2	
		Complaints registered & partially		
		resolved : 1		
		Complaints not registered		
		or not resolved : 0		
10.	Safety measures	System available : Yes: 1 No : 0	1	
		Record available : Yes: 1 No : 0	1	1
	TOTAL		25	1

FORM NO. SRF(I) 01 (INDIAN SUPPLIER)

ANNEXURE-II

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<u>Part D</u> : SCORE SHEET 4. <u>TECHNICAL COMPETENCE</u>

	Maximum Marks (1)	Marks obtained (2)
A. Common Technical Competence		

And/ or

B. Product Specific Technical Competence

Column no. 1 to 4 to be filled by MISCC before sending to supplier. Column no. 5 to be filled by BHEL certified Assessor after evaluation of supplier response.

Sl. No	Parameter	Scoring criteria (3)	Maximum Marks	Marks obtained
(1)	(2)		(4)	(5)
	Sub-Total		15	

25

TOTAL (A+B):

SUMMARY:

Sl. No	Criteria	Maxm Marks	Qualifying marks *	Marks obtained	Recommendation for registration
1.	Organisational Soundness	50	30		Recommended :
	Financial Information				
2.	Quality System	25	15		Permanent code
3.	Technical Competence	25	15		/Development code/
	TOTAL	100	60		Trial code Not recommended

*<u>Minimum Qualifying Score in Each category shall be 60%.</u>

REGISTRATION CRITERIA:

Sl. No	Score	Recommendation
1.	More than 90	Supplier is to be registered and given Permanent code,
		Normally no visit is called for.
2.	>75	Supplier may be visited if recommended by MISCC or to
	<=90	be registered and given permanent code.
3.	>=60	Supplier may carry out suggested improvements if
	<=75	advised by MISCC Supplier's visit is mandatory. Trial/
		Development code may be given.
4.	Less than 60	Not to be registered

<u>Note:</u> Indian Stockist/ Trader/ Distributor/ Dealer/ Authorised Agent/ Channel partner/ Indian Sales office or Subsidiary of registered foreign principal are to be awarded marks on pro-rata basis and registered accordingly.

Signatures: MISCC and Suppler Evaluation Team (in case of visit)

1)	2)	3)
4)	5)	6)



- 1. Prospective Suppliers may also visit our web site www.bhel.com (link Supplier Registration -> New Supplier Required) to know more about the requirement of new suppliers for various items in our units.
- 2. Registration Form no. SRF(F)01 may be obtained from BHEL website www.bhel.com.
- 3. Application for registration, with a covering letter detailing where your products can find application (if possible) in BHEL unit(s), should be sent to:

Supplier Development Cell Unit Name: Bharat Heavy Electricals Ltd. City: India

- 4. In case registration is being sought in multiple units of BHEL, please send the separate application to each unit.
- 5. Any clarification with respect to procedure for registration may be obtained from the Supplier Development Cell of respective BHEL unit.
- 6. All columns are to be filled up properly in the space provided for. Wherever it is not applicable, mention it as "Not Applicable". The form is to be signed by the authorised signatory and submitted in original.
- 7. Please attach separate sheet if the space provided is insufficient. For any other information also, separate sheet may be attached.
- 8. Any information / clarification required by BHEL during processing of registration must be given expeditiously.
- 9. Please ensure that all required enclosures are attached with the filled up Supplier Registration Form and all enclosures are numbered & list of enclosures is given as required.
- 10. As multiple copies of the application forms are required for processing at our end, please do not spiral bound the application forms or its enclosures and instead send them in two hole clip flat file.
- 11. Please fill up the check- list given on next page and send along with the Supplier Registration Forms to BHEL.
- 12. Please note that if you are registered and participate in Tender process and qualify to get order from BHEL, your performance based on Quality of your product, delivery performance and service rendered will be evaluated inline with Chapter VI.
- 13. If you are attaching a document in a language other than English, a self attested English translated document may please be also attached.



Annexure-III CHECK-LIST FOR FOREIGN SUPPLIERS REGISTRATION FORM

S.N.	Check-Point	Yes/No
1.0	Information against all points in the Supplier Registration Form has been given.	
2.0	Authoristion letter has been enclosed (in case of Indian representative)	
3.0	Banker's certificate has been enclosed	
4.0	Are you an ISO: 9001 accredited supplier?	
4.1	If yes, have you enclosed copy of ISO 9001 accreditation certificate & "Table of Contents" of your Quality Manual?	
4.2	If no, have you enclosed written down procedure / manual of Quality Management System?	
5.0	Have you enclosed experience list/ performance certificate (as per sl. 3.0 of the form SRF(F) 01)	
6.0	List of enclosures has been furnished (as per S1 5.0 of the form SRF(F) 01)	
7.0	All the parts of the form & enclosures have been signed by Authorised Signatory.	
8.0	D&B Report/ Creditreform report etc. has been attached.	

Signature & seal

Date :

(Authorised Signatory)

Note : This check list is to be attached with the filled up Supplier Registration Form.

BHARAT HEAVY ELECTRICALS LIMITED, INDIA

ANNEXURE- III

FORM NO. SRF(F)01 : (FOREIGN SUPPLIER)

Page 1 of 2

ALL THE PAGES OF THE FORM ARE TO BE SIGNED ALONGWITH SEAL BY THE AUTHORISED SIGNATORY

SUPPLIER REGISTRATION FORM			
1.0 GENERAL INFORMATION :			
1.1 NAME OF SUPPLIER : (TO BE REGISTERED)			
1.2 SUPPLIER ADDRESS : (TO BE REGISTERED)			
E - Mail :			
TELEPHONE : (Landline)-	Mobile		
WEB SITE :			
1.3 DETAILS OF FACTORY / WORKS :			
ADDRESS :			
E - Mail :			
TELEPHONE : (Landline)-	Mobile		
1.4 DETAILS OF MARKETING REPRESENTATIVE	E (OUTSIDE INDIA, IF ANY)		
ADDRESS :			
E - Mail :			
TELEPHONE : (Landline)-	Mobile		
1.5 DETAILS OF INDIAN REPRESENTATIVE, IF A	NY : (Attach authorisation letter)		
NAME :			
ADDRESS :			
E - Mail :			
TELEPHONE : (Landline)-	Mobile		
1.6 CHIEF EXECUTIVE :			
1.7 YEAR OF ESTABLISHMENT :			

SUPPLIER'S AUTHORIZED SIGNATORY

Corp. MM Circular No. 05 of 2014-15 dated 03.05.2014

1.8 YEAR OF COMMENCEMENT OF BUSINESS :

1.9 PRODUCTION CAPACITY PER ANNUM (details of major manufacturing/ testing facilities to be given) :

1.10 PARTICULARS OF PRODUCTS INCLUDING SPECIFICATION AND RANGE OFFERED FOR REGISTRATION : (ATTACH BROCHURES AND CATALOGUES)

1.11 NAME (S) OF BANKERS :

1.12 BANKER'S CERTIFICATE AS TO CREDITWORTHINESS OF THE CLIENT (Enclose Certificate) :

1.13 PORT OF LOADING :

1.14 NEAREST AIRPORT

1.15 Report from D&B/ Creditreform etc. (As per Cl. 7.1 of Chapter V) (MANDATORY):

2.0 FINANCIAL INFORMATION : (FOR LAST 3 YEARS)

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PARAMETER	YEAR -1	YEAR -2	YEAR -3	
ANNUAL TURN OVER				
PROFIT AFTER TAX				

(COPY OF AUDITED ANNUAL ACCOUNTS FOR LAST 3 YEARS TO BE ENCLOSED)

3.0 QUALITY MANAGEMENT SYSTEM :

3.1 IS THE COMPANY ISO:9001 CERTIFIED : YES / NO

- 3.1.1 IF YES, ENCLOSE COPY OF CERTIFICATE & TABLE OF CONTENTS OF QUALITY MANUAL.
- 3.1.2 IF NO, ENCLOSE QUALITY MANANGEMENT SYSTEM OR WRITTEN DOWN PROCEDURE
- 4.0 EXPERIENCE LIST/ PERFORMANCE CERTIFICATE FOR OFFERED / SIMILAR ITEMS :

(ATTACH LIST OF PRESENT CUSTOMERS WITH NAME & ADDRESS FOR OFFERED / SIMILAR TYPE & SIZE OF ITEM / EQUIPMENT FOR WHICH REGISTRATION HAS BEEN SOUGHT AND WITH WHOM YOU HAVE CONTINUOUS BUSINESS SINCE LAST THREE YEARS)

5.0 IF REGISTERED IN ANY OTHER UNIT OF BHEL, PLEASE SPECIFY:

6.0 DIRECTORS / PARTNERS, IF RELATED TO ANY BHEL EMPLOYEE. NAME:

STAFF NO.: DESIGNATION: UNIT & DEPARTMENT: RELATIONSHIP:

7.0 ANY OTHER INFORMATION:

8.0 LIST OF ENCLOSURES :

(BROCHURES, CATALOGUES, TECHNICAL LITERATURE ETC.)

Signature & Seal AUTHORISED SIGNATORY NAME

E – Mail

TELEPHONE : (Landline):

DESIGNATION

Mobile :

DATE :

	List of Consortium Bank				
	Nationalised Bank		Nationalised Bank		
1	Allahabad bank	19	Vijaya Bank		
2	Andhra bank		Public Sector Banks		
3	Bank of Baroda	20	IDBI		
4	Canara Bank		Foreign bank		
5	Corporation bank	21	CITI Bank N.A		
6	Central bank	22	Deutsche Bank AG		
7	Indian Bank	23	The Hongkong and Shanghai Banking Corporation Limited		
8	Indian Oversea Bank	24	Standard Chartered Bank		
9	Oriental bank of Commerce	25	The Royal Bank of Scotland N.V.		
10	Punjab National Bank	26	J P Morgan		
11	Punjab & Sindh Bank		Private bank		
12	State Bank of India	27	Axis Bank		
13	State Bank of Hyderabad	28	The Federal Bank Limited		
14	Syndicate Bank	29	HDFC		
15	State Bank of Travancore	30	Kotak Mahindra Bank		
16	UCO Bank	31	ICICI		
17	Union Bank of India	32	Indusind Bank		
18	United Bank of India	33	Yes Bank		