

Transmission Business Group

Materials management

Noida

Ref: TBMM/RA

Rev 00, Dated 22.05.2019

Subject: Procedure for Preference for procurement of goods/services from 'Local Suppliers' under Public Procurement (Preference to Make in India) Order, 2017 and revision 2018 in case of Reverse Auction

PROCEDURE

(A) In case where RA is conducted successfully

Reverse auction shall be conducted as per existing procedure of BHEL. Ranking of bids shall be based on final price fed by respective bidder (including H1 bidder) in reverse auction process.

If L1 bid is from a 'Local Supplier', L-1 bidder may be considered for further award of work. No other Bidder shall be invited to match price of L-1 Bidder

If L1 bid is not from a 'Local Supplier', the lowest evaluated bidder among the 'Local Suppliers' based on the ranking of the price **after RA**, will be invited to match the L1 price provided 'Local Supplier's price is within the Margin of Purchase Preference i.e. +20% of L1 price. In case such local supplier agrees to match the price of L-1 Bidder, such local supplier may be considered for further award of work.

In case such lowest eligible 'Local Supplier' fails to match the L1 price, the eligible 'Local Supplier' with the next higher bid within the Margin of Purchase Preference (i.e 20% of L-1 Price) as above shall be invited to match the L1 price, and so on, and may be considered for award of work accordingly.

In case none of the 'Local Suppliers' within the Margin of Purchase Preference(i.e 20% of L-1 price) matches the L1 price, then the L1 bidder may be considered for award of work.

(B) In case where RA is failed-

Price bid shall be opened as per reverse auction procedure of BHEL and based on the same make in India policy shall be implemented.