# निविदा / Enquiry



भारत हेवी इलेक्ट्रिकल्स लिमिटेड

Bharat Heavy Electricals Limited

पारेषण व्यापार समूह / Transmission Business Group सामग्री प्रबंधन / Materials Management

#### Project : GSECL WANAKBORI 800MW

Enquiry No	Enquiry Dt	Rev No	Rev Dt	PI No	Enquiry Type	Inspection by	Commercial Comments	
126E008	02-May-16	0		342250392	Package			

#### **Document Enclosed**

SN	Equipment	Phy Unit	Qty	Unit Exworks		Unit F&I	Plan Dt	Comments
1	POST INSULATORS	LOT	1					AS PER TECHNICAL SPECIFICATION NO. TB- 375-316-005.
2								
	400kV, 8kN, 31mm/KV creepage Post Insulators without corona ring (for isolators & wavetrap) along with hard ware for inter-unit connection and hardware for fixing to mounting structure	Nos.	156					
	400kV, 8kN ,31mm/KV creepage Post Insulators with corona ring (for bus support) along with hard ware for inter-unit connection and hardware for fixing to mounting structure	Nos.	48					

You are requested to submit your most competitive offer so as to reach us positively by the tender opening date & time. THE TENDERS NOT RECEIVED WITHIN SCHEDULED DATE AND TIME ARE LIKELY TO BE IGNORED. BHEL shall not be responsible for any postal delay

IN YOUR OWN INTEREST YOU ARE ADVISED TO CAREFULLY READ "THE INSTRUCTIONS TO BIDDERS". INCOMPLETE BIDS AND/OR BIDS NOT COMPLYING WITH TENDER CONDITIONS SHALL BE TREATED AS NON RESPONSIVE AND ARE LIKELY TO BE IGNORED

In case Tender Documents are not received within 7 days of this E-mail message, intimate BHEL accordingly. If no intimation is received, it will be considered that you have received tender enquiry and delay in submission offer due to late receipt of tender documents will not be entertained.

YOU ARE REQUESTED TO SUBMIT YOUR MOST COMPETITIVE OFFER SO AS TO REACH US POSITIVELY BY 2 PM ON THE TENDER OPENING DATE AND TENDER WILL BE OPENED AT 2:30 PM WITH EFFECT FROM 15-SEP-09.

BHEL RESERVES THE RIGHT TO OPT FOR REVERSE AUCTION FOR OBTAINING BEST PRICES

OFFERS THROUGH E-MAIL / FAX:

WHOSOEVER DESIRES TO SEND OFFERS ON THEIR OWN RISK (COMPLETE IN ALL RESPECTS) VIA E-MAIL or FAX HAVE TO SEND THE OFFERS TO THE COMMON E-MAIL ADDRESS tenderbox@bhel.in or 0120-6748581 FAX .

THE RECEIVED EMAIL OFFERS WILL BE PRINTED BY PURCHASE COORDINATOR AND PUT THEM INTO COVERS AS PER CONVENTIONAL METHOD FOR TENDER OPENING I.E., TECHNO COMMERCIAL & PRICE OFFER SHALL BE PUT INTO TWO SEPARATE COVERS AND BOTH THE COVERS ARE KEPT IN THIRD COVER DULY SUPER SCRIBING ENQY. NO. AND DUE DATE.

OFFERS SENT TO ANY OTHER E-MAIL ID or FAX NO AND INCOMPLETE OFFERS SHALL NOT BE CONSIDERED FOR EVALUATION PURPOSE.

It is suggested that the bidders are advised to send the files with 'password protection'. procedure for giving a password to a file has been given below:

#### For saving Excel file with password

Steps to be followed:

- Click on the FILE option in XP system and Start sign in Vista system then go to SAVE AS option.
   Select the location to save and Click on the TOOLS box and go to GENERAL OPTION.
   It will ask for the password, type the password into open or modify box or both as required.
   Then click on the OK button it will ask for reenter of the password.
   After reentering the password click on the save box.

#### For saving Word file with password

Steps to be followed:

- Click on the FILE option in XP and Start sign in Vista then go to SAVE AS option.
   Select the location to save and Click on the TOOLS box and go to SECURITY OPTION in XP system and GENERAL OPTION in Vista system.
   It will ask for the password, type the password into open or modify box or both as required.
   Then click on the OK button it will ask for renetre of the password.
   After reentering the password click on the save box.

The venders who has sent offers with password, the passwords are to be forwarded to another email id: supplierinfo@bhelindustry.com

#### MSME STATUS

"THOSE INDUSTRIES WHO HAVE FILED A MEMORANDUM WITH THE CONCERNED AUTHORITIES AND REGISTERED AS MICRO & SMALL ENTERPRISE UNDER MICRO, SMALL AND MEDIUM ENTERPRISES DEVELOPMENT ACT 2006, HAVE TO SUBMIT A COPY OF SUCH REGISTRATION CERTIFICATE / MEMORANDUM TO BHEL FOR NECESSARY COMPLIANCES OF THE ABOVE ACT".

Please acknowledge the receipt of tender enquiry and fax back this letter by ticking the appropriate item below

भारत हैवी इलेक्ट्रिकल्स लिमिटेड के लिए / for BHARAT HEAVY ELECTRICALS LTD

# PAGE 01 TO 01

#### BHEL/TBG/ATS/01

#### **ACTIVITY SCHEDULE**

#### (To be filled – up by the supplier)

### NOTE: This format is to be submitted in original only, duly filled in. Reproduction of this format on bidder's letter head or on other paper is not acceptable.

SL. NO.	ACTIVITY		ACTIVITY TIME IN WEEKS	CUMULATIVE TIME IN WEEKS FROM LOI/PO DATE	REMARKS IF ANY				
1.	Receipt of P.O								
2.	Submission of P.O Acceptance	Max 1 week (7 days)							
3.	Submission of documents necessary for getting manufacturing clearance like Drawings, date sheet etc.								
4.	Review and Approval of documents and issue of manufacturing clearance		'3 WEE	KS BY BHEL'	3				
5.	Manufacturing Time								
6.	Inspection and Issue of MICC		'2 WEE	KS BY BHEL'	,				
7.	Issue of other documents like Road Permits etc.	'1 WEEK BY BHEL"							
8.	Dispatch								
9.	Transit time upto Site.								

Note: 1) For item at SI. No. 4) Vendor to reply to all queries within 3 days.

- For SI. No. 5) Inspection call for entire lot to be issued 2 weeks in advance. Date given in call for inspection should be within the period indicated in %+for completion of activity at SI. No. 6.
- 3) Supplier must ensure the completeness and correctness of the requisite documents before submission for approval. Delay in approval on account of incomplete / inadequate information shall be the responsibility of supplier.
- 2) Inspection call should be given in the prescribed format only. Inspection calls not in the prescribed format shall not be entertained.
- Qty to be offered for inspection should be in accordance within Delivery-schedule . lot. BHEL reserves the right not to entertain multiple inspection calls for a Delivery . lot and delay on this account shall be the responsibility of Supplier.

Mentioned clauses of General Terms and Conditions are to be read as follows:

### Clause 1:

Quotations through e-procurement mode only are invited for the items mentioned in the enquiry. Offers will be evaluated online through e-Procurement System only. Bidders shall submit their response online only on e-Procurement platform at <u>https://bheleps.buyjunction.in</u>.

# NOTES:

- 1. OFFERS RECEIVED THROUGH E-PROCUREMENT MODE SHALL ONLY BE CONSIDERED.
- 2. <u>NO OTHER MODE OF OFFER SUBMISSION ACCEPTABLE.</u>
- 3. OFFERS RECEIVED THROUGH ANY OTHER MODE WILL NOT BE CONSIDERED.

Foreign and indigenous vendors participating through open tenders/limited tender (Through E-procurement system) will necessarily have to buy Class-III digital certificates (DSCs) issued by certifying agencies in India.

Procedure of obtaining DSCs can be down loaded from <u>Important Links</u> on link <u>http://www.bhel.com/tender/tender\_home.php</u> or may be obtain from concern executive through email request.

Successful bidder shall be responsible for completion of the contract in all respects.

Techno commercial offers shall be opened through the E-Procurement portal only. However this tender may be finalized through online Reverse Auction. Bidders are request to quote their most competitive prices through the online e-procurement portal / system.

In case of any difficulty in operating the E-Tendering System, please call up our developert Help Desk m Junction Services Ltd. at 033-6601 1717 or BHEL representative. Please ensure the submission of your most competitive offer before the due date in the E-Tendering Portal to avoid last minute hustle.

# Pls refer attached PROCESS FLOW for submitting offer through e-procurement system. This document is for reference purpose only and shall not be submitted by vendor along with their offer.

- 2. Bid submission time: up to 02:00 PM of the due date of opening
- 3. Bid opening time: 02:30 PM on the same day.

# **Clause 2: PRICES**

- A.1.: Applicable
- A.2.: Not applicable
- B.1.: Applicable
- **B.2. Not Applicable**
- B.3. Not Applicable
- C. Price Break up should consist of the following:
  - 1- Price Break up should consist of the following breakup :-
  - a- FOB port of Loading.
  - b- Marine Freight from load port to any Indian discharge port (preferably Mumbai).

c- Marine Insurance from load port to any Indian discharge port (preferably Mumbai).

#### Marine Freight and Insurance to be quoted separately.

BHEL may arrange Marine Shipment or exercise option for shipment by vendor at quoted F&I rates. If any foreign vendor quotes on FOB basis only, then loading for Marine F&I and custom clearance and inland F&I will be done by BHEL.

- 2- Freight & Insurance from discharge port to site. Vendor to quote for the same, however BHEL may also arrange the same for arriving at landed cost to BHEL at site. In such a case, loading will be done by BHEL in respect of F&I from discharge port to site.
- 3- If custom clearance at discharge port is done by BHEL, then loading will be done by BHEL in respect of Custom duties, any other duty and custom handling charges.

#### **Clause 3: TERMS OF PAYMENT**

Terms for BOP is not applicable

#### Terms for BOI is applicable

#### Bill of Lading/ AWB instead of receipted LR

#### Dispatch clearance by BHEL means BHEL MICC

**Note-** In case foreign vendor opts for inland transportation also, payment (for supply, and Marine F&I and Inland F &I) shall be made within 60 days from the date of receipt of invoice including endorsed LR and Material Receipt Certificate along with other dispatch documents.

2. In case, where inland transportation is not in foreign vendorcs scope, payment shall be made within 90 days after arrival of shipment at Indian discharge port (considering 30 days time for inland transportation ‱ arrival at Indian discharge port to site+).

### Clause 6: PERFORMANCE BANK GUARANTEE

# Option A – NOT APPLICABLE

# Option B

BG for 10% of the total FOB value, valid for 18 months from the date of last delivery against PO. The claim period of 3 months shall also be required from the date of expiry of PBG, i.e. over and above the guarantee period of 18 months. Total validity of PBG shall be for 21 months from the date of last delivery, i.e. inclusive of claim period. PO value at the time of first invoice for the particular order shall be considered for calculation of BG amount.

# Option C

Retention of 10% of the total FOB value of PO by BHEL from the first bill in lieu of Performance Bank Guarantee, to be released after expiry of 21 months from the date of last delivery.

#### Clause 11: DELAYED DELIVERY:

- a) In case of delay in execution of order beyond the lot wise contractual delivery, LD shall be ½ % of total order Value per week of delay or part there-of subject to maximum of 10% of total order value.
- b) In case of staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of delay or part thereof subject to a maximum of 10% of the total order value.

#### Clause 16: ARBITRATION

The Arbitration shall be under % The Arbitration and Conciliation Act 1996+

# All remaining terms which are not mentioned here shall remain unchanged as per General Terms and Conditions (BHEL/TBG/GTC/02-07).

# Note:

- Proposed delivery plan is 30-Dec-2016. However, vendor has to quote their best possible delivery plan in activity schedule in activity schedule to meet the tender delivery requirement. In case, BHELcs delivery requirement is not met by vendor(s), then a chance may be given to all such vendors to review their quoted delivery schedule in line with BHELcs delivery requirement. However, if vendor fails to meet the requisite delivery plan, then BHEL reserves the right not to consider the offer of such vendor(s).
- 2. In case VAT is applicable, then Vendor has to give VAT invoice (irrespective of VAT benefit available or not)
- 3. VAT charged, if any shall be included in arriving at total cost to BHEL.
- 4. BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in nonconsideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit sonline sealed bid in the Reverse Auction. Non-submission of sonline sealed bid by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue. **PIs refer Annexure-1 for Terms & Conditions of Reverse Auction.** 

Note- If RA will be done by BHEL, then same shall be conducted around 12 noon IST.

Reverse Auction Guidelines are also available at BHEL's website, i.e. www.bhel.com

#### 5. **PRE QUALIFYING REQUIREMENT as follows:**

#### Technical Pre-Qualification Criteria (400kV Post Insulators for Wanakbori STPP)

A) The bidder must be an original equipment manufacturer (OEM) of Post Insulators (of voltage class offered) and should have valid type test reports as per Technical Specification.

And

B) The bidder should have supplied at least 50% of required quantity of the same voltage class in India in any one year in last five years from 05.09.2014.

And

C) The bidder should have performance certificates issued by industry/ utility covering period not less than 2 years after charging of the item offered.

#### OR

The bidder should have supplied same class of Post Insulators to BHEL (TBG), which after successful charging, should have been in continuous operation for two years (at least) with no adverse report/ complaint from BHEL (TBG) /Utility.

Bidder to submit copy of relevant PO and an undertaking confirming satisfactory operation of Post Insulators for two years without any adverse report on performance.

# a. Commercial Requirement:

Non customer approved vendor to submit following documents for taking up with customer for their approval:

- Company Profile
- List of order executed/ on hand for power sectors/ Govt. organisation for the items asked for vendor approval.
- Performance certificates for satisfactory working of the system/ equipment.
- Copies of major supply order.
- 6. Offer of (non customer approved vendors) acceptable subject to approval by customer.

# OFFER EVALUATION

- a) In case of offers from Indian vendors only Evaluation shall be done on landed cost to BHEL at site.
- b) In case of offers from foreign vendors only Evaluation shall be done on landed cost to BHEL at site and PO shall be placed on CIF basis with an option to convert it on FOB (load port). In case, inland F&I will be in vendors scope, then separate order will be placed for inland F&I.
- c) In case of offers from Indian and foreign vendors both Evaluation shall be done on landed cost to BHEL at site.

For evaluation, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (part-I in case of two part bid) shall be considered.

<u>Note-</u> In case, scheduled date of tender opening gets extended due to any reason, then extended tender opening date will be considered for TT selling rate of SBI.

Following details regarding shipment shall also be mentioned in offer to arrange logistics for the same-

- a) No. of package. b) Size and Weight (Net & Gross) of each package.
- c) No. of containers required with type of container & size of container.
- d) Type of cargo (Break Bulk/LCL/FCL). e) Custom Tariff No.

# LOADING CRITERIA:

# Permissible commercial deviation & Loading Criteria:

#### TERMS OF PAYMENT:

If a bidder asks for payment within specified no. of days from the date of receipt of invoice with complete documents as per ‰erms of Payment+at Clause. No. 3 of Terms & Conditions for Indigenous Tender Enquiry, loading to be done as follows:

- a) Base rate of SBI (as applicable on the date of techno commercial bid opening) + 6 % shall be considered for loading for the period of relaxation sought by the bidder. Loading shall be done on total cost to BHEL.
- b) 60 days No loading

#### DELAYED DELIVERY:

Any loading on LD clause shall be to the extent to which it is not agreed by bidder (at offered value).

Permissible Technical Deviations: No permissible Technical Deviation has been envisaged.

Mentioned clauses of General Terms and Conditions are to be read as follows:

### Clause 1:

Quotations through e-procurement mode only are invited for the items mentioned in the enquiry. Offers will be evaluated online through e-Procurement System only. Bidders shall submit their response online only on e-Procurement platform at <u>https://bheleps.buyjunction.in</u>.

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Procedure of obtaining DSCs can be down loaded from <u>Important Links</u> on link <u>http://www.bhel.com/tender/tender\_home.php</u> or may be obtain from concern executive through email request.

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#### Clause 2: PRICES

#### A.1.: Applicable.

A.2.: Not Applicable

#### B.1.: Applicable

B.2. Not Applicable

B.3. Not applicable

#### Clause 3: TERMS OF PAYMENT

Terms for BOP is not applicable

#### Terms for BOI is applicable

Original Endorsed LR along with Original Material Receipt Certificate is required instead of receipted LR

Dispatch clearance by BHEL means BHEL MICC Clause 6: PERFORMANCE BANK GUARANTEE

**Option A - Same as per GTC** 

<u>Note :- IF TOTAL Ex-works EXCEEDS Rs. 2,00,00,000/- ,THEN OPTION – A SHALL NOT BE APPLICABLE.</u> <u>Vendor to opt from option B or C only.</u>

# Option B

BG for 10% of the total Ex-works PO value, valid for 18 months from the date of last delivery against PO. The claim period of 3 months shall also be required from the date of expiry of PBG, ie. over and above the guarantee period of 18 months. Total validity of PBG shall be for 21 months from the date of last delivery, i.e. inclusive of claim period. PO value at the time of first invoice for the particular order shall be considered for calculation of BG amount.

# Option C

Retention of 10% of the total Ex-works PO value by BHEL from the first bill in lieu of Performance Bank Guarantee, to be released after expiry of 21 months from the date of last delivery.

#### Clause 11: DELAYED DELIVERY:

- a) In case of delay in execution of order beyond the lot wise contractual delivery, LD shall be ½ % of total order Value per week of delay or part there-of subject to maximum of 10% of total order value.
- b) In case of staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of delay or part thereof subject to a maximum of 10% of the total order value.

#### **Clause 16: ARBITRATION**

The Arbitration shall be under 75 he Arbitration and Conciliation Act 1996+.

# All remaining terms which are not mentioned here shall remain unchanged as per General Terms and Conditions (BHEL/TBG/GTC/02-07).

Note:

- Proposed delivery plan is 30-Dec-2016. However, vendor has to quote their best possible delivery plan in activity schedule in activity schedule to meet the tender delivery requirement. In case, BHELcs delivery requirement is not met by vendor(s), then a chance may be given to all such vendors to review their quoted delivery schedule in line with BHELcs delivery requirement. However, if vendor fails to meet the requisite delivery plan, then BHEL reserves the right not to consider the offer of such vendor(s).
- 2. In case VAT is applicable, then Vendor has to give VAT invoice (irrespective of VAT benefit available or not)
- 3. VAT charged, if any shall be included in arriving at total cost to BHEL.
- 4. BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit sonline sealed bid in the Reverse Auction. Non-submission of sonline sealed bid by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue. **PIs refer Annexure-1 for Terms & Conditions of Reverse Auction.** 

Note- If RA will be done by BHEL, then same shall be conducted around 12 noon IST.

Reverse Auction Guidelines are also available at BHEL's website, i.e. www.bhel.com

# 5. **PRE QUALIFYING REQUIREMENT as follows:**

#### Technical Pre-Qualification Criteria (400kV Post Insulators for Wanakbori STPP)

A) The bidder must be an original equipment manufacturer (OEM) of Post Insulators (of voltage class offered) and should have valid type test reports as per Technical Specification.

#### And

B) The bidder should have supplied at least 50% of required quantity of the same voltage class in India in any one year in last five years from 05.09.2014.

#### And

C) The bidder should have performance certificates issued by industry/ utility covering period not less than 2 years after charging of the item offered.

#### OR

The bidder should have supplied same class of Post Insulators to BHEL (TBG), which after successful charging, should have been in continuous operation for two years (at least) with no adverse report/ complaint from BHEL (TBG) /Utility.

Bidder to submit copy of relevant PO and an undertaking confirming satisfactory operation of Post Insulators for two years without any adverse report on performance.

#### a. Commercial Requirement:

Non customer approved vendor to submit following documents for taking up with customer for their approval:

- Company Profile
- List of order executed/ on hand for power sectors/ Govt. organisation for the items asked for vendor approval.
- Performance certificates for satisfactory working of the system/ equipment.
- Copies of major supply order.
- 6. Offer of (non-customer approved vendors) acceptable subject to approval by customer.

#### OFFER EVALUATION

- a) In case of offers from Indian vendors only Evaluation shall be done on landed cost to BHEL at site.
- b) In case of offers from foreign vendors only Evaluation shall be done on landed cost to BHEL at site and PO shall be placed on CIF basis with an option to convert it on FOB (load port). In case, inland F&I will be in vendorc scope, then separate order will be placed for inland F&I.
- c) In case of offers from Indian and foreign vendors both Evaluation shall be done on landed cost to BHEL at site.

#### LOADING CRITERIA:

#### Permissible commercial deviation & Loading Criteria:

#### TERMS OF PAYMENT:

If a bidder asks for payment within specified no. of days from the date of receipt of invoice with complete documents as per ‰erms of Payment+ at Clause. No. 3 of Terms & Conditions for Indigenous Tender Enquiry, loading to be done as follows:

- a) Base rate of SBI (as applicable on the date of techno commercial bid opening) + 6 % shall be considered for loading for the period of relaxation sought by the bidder. Loading shall be done on total cost to BHEL.
- b) 60 days No loading

Note- In case, techno commercial bid opening date gets extended due to any reason, then extended bid opening date will be considered for base rate of SBI.

# **DELAYED DELIVERY:**

Any loading on LD clause shall be to the extent to which it is not agreed by bidder (at offered value).

Permissible Technical Deviations: No permissible Technical Deviation has been envisaged.

# **INTENDED BENEFITS FOR MSE SUPPLIERS:**

MSE suppliers can avail the intended benefits only if they submit along with offer, attested copies of either EM II certificate having deemed validity (Two years from the date of issue of acknowledgement in EM-II) or valid NSIC certificate or EM II certificate along with CA certificate (Format enclosed as per Annexure I) applicable for the year, certifying quantum of investment in plant & machinery within the permissible limit as per the act for relevant status (Micro or Small) where the deemed validity of EM II is over. Date to be reckoned for determining the deemed validity will be the last date of technical bid submission. Non submission of such documents will lead to consideration of their bids at par with other bidders and MSE status of such suppliers shall be shifted to Non MSE supplier till the supplier submits these documents.

#### SCHEDULE OF PRICE (Part II)-APPLICABLE FOR INDIAN VENDORS ONLY

#### (BIDDER TO STRICTLY ENSURE SUBMITTING THE PRICE BIDS IN THIS FORMAT)

Enq. No. 126E008 dtd. 02.05.16 (APPLICABLE FOR INDIAN VENDORS ONLY)

S.No.	Description of Item	Unit	Qty.	Unit Price Ex-works	Total Ex-Works	Unit F & I	Total F&I	(**)ED @% of Col6	@% of	Service Tax @% of Col	TOTAL (FOR Destination) PRICE (Rs.)
1	2	3	4	5	6	7	8	9	10	11	12
	400KV, 8KN, 31mm/kV creepage POST INSULATORS WITHOUT CORONA RING (FOR ISOLATORS & WAVE TRAP) ALONG WITH HARD WARE FOR INTER-UNIT CONNECTION AND HARDWARE FOR FIXING TO MOUNTING STRUCTURE	No.	156								
	400KV, 8KN, 31mm/kV creepage POST INSULATORS WITH CORONA RING (FOR BUS SUPPORT) ALONG WITH HARD WARE FOR INTER-UNIT CONNECTION AND HARDWARE FOR FIXING TO MOUNTING STRUCTURE	No.	48								
	TOTAL PRICE										

NOTE: 1.VENDOR TO INDICATE APPLICABLE LOCAL TAX/VAT WITHOUT AS ANY CONCESSIONAL FORMS FOR

TRANSACTION WITHIN THE STATE.LOCAL TAX/VAT\_\_\_

2. PLEASE NOTE THAT UNPRICED COPY OF PRICE BID (i.e. WITH ALL PRICE BLANKED)

SHALL BE FURNISHED ALONGWITH TECHO-COMMERCIAL BID.

3. REQUIRED COPIES OF FORMAT BE MADE & DETAILS MAY BE ANNEXED.

4. THE PRICES MUST BE QUOTED IN THE PRESCRIBED UNIT ONLY.

5. IN CASE OF CST RATE AGAINST C FORM SHALL BE QUOTED.(For detail please refer to Annexure to GTC)

#### 6. IMPORT CONTENT - YES/NO

(to be confirmed)

7. Vendor to specifically mention the rate of applicabe tax and specifically mention the column no. on which that tax is applicable

#### SCHEDULE OF PRICE (Part II) (for Foreign vendors only) Unpriced price bid to be kept with Techno-commercial offer. Price bid should be kept in separate sealed cover.

#### Enq. No. 126E008 dated 02.05.2016

Α	В	С	D	Е	F	G	н	I	J	к	L	м	N	0	Р	Q
										CIF( Indian Sea				Breakup of Inla	nd Transportation	<u>1</u>
	Name of item	Tariff No.	Unit	Qty	Unit-CIF {Indian Sea port)}	Total -CIF {Indian Sea port)}.		Total - FOB (Load port).	Unit-Sea Freight (upto indian Discharge port)	Total-Sea Freight (upto indian Discharge port)	Unit- Insurance(upt o indian Discharge port)	Total- Insurance(upto indian Discharge port)	Discharge port	Unit-Insurance (from Indian Discharge port to site)	Total-Freight (from Indian Discharge port to site)	Total-Insurance (from Indian Discharge port to site)
1	400KV, 8KN, 31mm/kV creepage POST INSULATORS WITHOUT CORONA RING (FOR ISOLATORS & WAVE TRAP) ALONG WITH HARD WARE FOR INTER-UNIT CONNECTION AND HARDWARE FOR FIXING TO MOUNTING STRUCTURE		Nos.	156												
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																-
							1			1						
	Total															
	Total						1	1		1	1	1	1		1	

NOTE-

Discharge Port:- Indian Sea Port - Any Indian Sea Port. Pl explicitly mention name of the port.

CIF (indian port) should be equal to "FOB(load port) + Sea Freight (upto indian Sea port) +Insurance(upto Indian Sea port)"

Load port to be mentioned by bidder .

No of package with Dimensions and type of cargo(/Break Bulk/LCL/FCL) and no. of container (with type of container) required-Is also to be mentioned by bidder.

Vendor has to mention tarrif no. against each item for custom duty purpose.

Bidder has to mention "quoted" (in each cell) in unpriced price bid

Bidder has to submit separate price bid for each voltage rating.

SIGNATURE AND SEAL OF TENDERER

Dated: 02.05.16

# BHEL/TBG/SO1/01

# <u>CHECKLIST</u>

# SCHEDULE OF INFORMATION TO BE FURNISHED WITH THE OFFER

# NOTE: This format is to be submitted in original only, duly filled in. Reproduction of this format on bidder's letter head or on other paper is not acceptable.

Put a tick mark on % ES+if the information is enclosed with the offer or put a tick mark on % O+if the information is not enclosed or write % OT APPLICABLE+if the information is not applicable.

1.	Technical offer with detailed schedule of equipment / material and spares enclosed.	YES / NO
2.	Guaranteed Technical Particulars as per Section . 4 enclosed.	YES / NO
3.	Schedule of deviation, if any, clause wise with respect to Technical Specification enclosed.	YES / NO
4.	Standard Manufacturing Quality Plan enclosed.	YES / NO
5.	GA Drawings with dimensions and weights & foundation / fixing details enclosed.	YES / NO
6.	Drawing and Data submission schedule enclosed.	YES / NO
7.	Type Test Reports enclosed.	YES / NO
8.	Bar Chart showing the schedule indicating time required for design, manufacture, test and inspection, transport, erection, site testing and commissioning enclosed.	YES / NO
9.	Makes of all components as per technical Specification enclosed.	YES / NO

The above checklist is verified for:-

Offer Ref.	:
Equipment	:
Submitted by	: M/s
Project Reference.	:

Signed with Seal õ õ õ õ õ ..

Date õ õ õ õ õ õ ..

# Certificate by Chartered Accountant on letter head

This	is	to	Certify	that	M/S				•••••				,
(hereinafte	er	re	eferred	to	as	'company')	havi	ng	its	regi	istered	office	at
						is registered	under	MS	MED	Act	2006,	(Entrepre	neur
Memorand	dum	Nc	o (Part–I	I)							dtd:		,
Category: .			(	Micro/S	mall) <b>).</b>	(Copy enclosed).							

Further verified from the Books of Accounts that the investment of the company as per the latest audited financial year ...... as per MSMED Act 2006 is as follows:

- For Manufacturing Enterprises: Investment in plant and machinery (i.e. original cost excluding land and building and the items specified by the Ministry of Small Scale Industries vide its notification No.S.O.1722(E) dated October 5, 2006 : Rs.....Lacs
- For Service Enterprises: Investment in equipment (original cost excluding land and building and furniture, fittings and other items not directly related to the service rendered or as may be notified under the MSMED Act, 2006: Rs.....Lacs

#### (Strike off whichever is not applicable)

The above investment of Rs.....Lacs is within permissible limit of Rs.....Lacs for .....Lacs for .....Micro / Small (Strike off which is not applicable) Category under MSMED Act 2006.

Or

The company has been graduated from its original category (Micro/ Small) (Strike off which is not applicable) and the date of graduation of such enterprise from its original category is ...... (dd/mm/yyyy) which is within the period of 3 years from the date of graduation of such enterprise from its original category as notified vide S.O. No. 3322(E) dated 01.11.2013 published in the gazette notification dated 04.11.2013 by Ministry of MSME.

Date:

(Signature)

Name -

Membership number -

Seal of Chartered Accountant

# **Terms & Conditions of Reverse Auction**

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

- 1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
- 2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder for any of the eligible items for which technocommercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
- 4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
- 5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
- 6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
- 7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
- 8. Reverse auction will be conducted on scheduled date & time.
- 9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.

- 10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
- 11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
- 12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the 'Business Rules of Reverse Auction', which will be communicated before the Reverse Auction.
- 13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action *as per extant BHEL guidelines*, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
- 14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
- 15. In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

# BHARAT HEAVY ELECTRICALS LTD. (TRANSMISSION BUSINESS GROUP) TERMS AND CONDITIONS FOR INDIGENOUS TENDER ENQUIRY

This Format is to be submitted in original duly signed by bidder. Deviation, if any, is to be brought out clearly in Schedule of Commercial deviation giving clause wise deviation. Any condition / clarification / deviation mentioned elsewhere may not be accepted.

Sr. No	Terms & Conditions
1.	1. Sealed quotations are invited for the items mentioned in the enquiry. Quotations should be typed and free from over writing and erasures, corrections or additions must be clearly written both in words and figures and attested, otherwise offer may be rejected.
	2. Bidder must ensure that their quotation is received / dropped in the tender box on or before 10.00 AM of the due date of opening in
	Material Management Division, Transmission Business Group, BHEL, Tower A, 5 <sup>th</sup> Floor, Advant Navis IT Business Park, Plot No. 7, Sector-142, Expressway, Noida Distt. Gautam Buddha Nagar, U.P-201305
	3. The same shall be opened at 10.30 AM on the same day. Tenders received late may be rejected. Bidders sending tenders by courier or post, to ensure that it is delivered one day before as same day delivery may not reach above office by due time.
	<ul> <li>4. Bids are to be submitted in Two parts:</li> <li>i) Techno-commercial bid (Part I). To be submitted in duplicate. A copy of price bid (Part II) (without prices) is also to be enclosed in Part I bid.</li> </ul>
	ii) Price bid (Part II). To be submitted only in one copy in a separate sealed envelope. This should not contain any Technical or Commercial Terms. The rates should be quoted both in figures and words. In case of any difference between figures and words, the quoted rate in words will prevail over figure.
	Both Part I and Part II bids are to be sealed in separate envelope and both envelops to be kept in another common envelope. Each envelope should be sealed and super scribed with enquiry no., item / package name, project name and due date of opening.
	5. For any Technical clarification, please contact Mr Ved Prakash Meena (Engineer-TBEM) BHEL, Tower A, 5 <sup>th</sup> Floor, Advant Navis IT Business Park, Plot No. 7, Sector-142, Expressway, Noida, Distt. Gautam Buddha Nagar, U.P-201305 e-mail : ved@bhel.in Phone: 0120-6748462

Sr.	Terms & Conditions
No	For any commercial clarification please contact person issuing enquiry.
	6. Price bid should not contain any information / description / terms & condition other than given in Part-I of the bid except prices, otherwise bid is liable for rejection.
	7. Price bid submitted along with the bid shall remain valid up to validity of offer. Unsolicited Supplementary / Revised price bid submitted during validity period of offer, unless asked by BHEL, shall not be considered. With-drawl of quotation by the bidder, at any stage after its opening, may entail blacklisting of vendor.
	8. Enquiry condition for where the scope against this tender includes Installation and Commissioning of the equipment / material There will be separate contract awarded for Supply portion and Site execution portion. For Supply portion General Terms and Conditions mentioned here shall be applicable for Site execution portion, Terms and conditions for Installation services shall be applicable. However, any breach in either of the contract shall be deemed as the breach of other contract also.
2.	PRICES:
	<relevant be="" before="" enquiry="" issue="" of="" option="" selected="" to=""></relevant>
	<b>A.1.</b> Unless specifically indicated, all prices shall be <b>FIRM.</b> No enhancement of rate for whatever cause unless and until asked by BHEL will be allowed.
	A.2. PVC (if indicated) The prices to be quoted are with PVC with following formula.
	<formula></formula>
	The base indices in the formula shall be of first notification of of the month. The date of delivery shall be PO delivery date or date of actual despatch, whichever is earlier.
	<b>B</b> The prices shall be quoted by the vendors considering following.
	B.1. Unless specifically indicated, the prices shall be on Domestic basis.
	B.2. Deemed export (if indicated) i) Prices are to be quoted considering following benefits: 1
	<del>2</del>
	ii) For availing above benefits, BHEL shall provide following documents. 1 2
	<del>2</del>
	iii) In case of import benefit in deemed export projects, bidder to indicate import content (CIF value) in the price bid.
	<b>B.3. Physical export (if indicated)</b> i) Prices are to be quoted considering following benefits

Sr.	Terms & Conditions
No	
	1
	<del>2</del>
	ii) For availing above benefits BHEL shall provide following documents
	<del>1.</del>
	<del>2.</del>
	<b>C</b> . The prices are to be quoted on FOR (Destination) basis. The break-up of price shall be as under:-
	a) Ex-works Price: Ex- works price including packing & forwarding charges.
	<b>b) Excise duty:</b> ED as applicable is to be quoted as percentage in both un-price and price bid.
	<b>c)</b> Sales Tax: ST / VAT /CST (against C-form) to be quoted as percentage in unprice and price bid. In case of interstate sale-in-transit supplier have to provide E1/E2 form.
	e) Entry tax / Octroi Charges: Any Entry tax / Octroi applicable at destination / destination state shall be paid extra on proof of such payment.
	<b>f) Freight &amp; Insurance:</b> Freight and Transit Insurance for door delivery up to destination/store is to be quoted.
	<b>g) Type Test charges:</b> If asked in the technical specification, is to be quoted separately for each Test along with taxes and duties applicable on them.
	<b>h) Erection / Commissioning supervision charges:</b> If asked in the technical specification, to be quoted separately along with taxes and duties applicable on them.
	Note : The purchase order shall be placed on Ex-works basis.
3.	TERMS OF PAYMENT :
_	
	<relevant be="" before="" enquiry="" issue="" of="" option="" selected="" to=""></relevant>
	For BOIs (non package items)
	100% payment along with taxes, duties, Freight & Insurance within 60 days from the date of receipt of invoice. The invoice must contain following documents in 3 sets (Original + 2 copies). - Endorsed LR
	- Material Receipt Certificate
	- Excise invoice (where ED re-imbursement is required)
	- Delivery Challan / Packing list (casewise)
	- Transit insurance certificate from under writers or Copy of Intimation of Transit
	Insurance duly endorsed by under writers, - Despatch Clearance given by BHEL,
	- Guarantee certificate,
	- All Test reports and inspection reports,
	- Performance Bank Guarantee copy.
	For BOPs : Air-Conditioning & Ventilation, Fire Protection, Illumination, Oil handling

Sr. No	Terms & Conditions
_	system where ETC is in scope of bidder
	a. 90% of Ex-works value alongwith 100% taxes, duties, Freight & Insurance within 60 days from the date of receipt of invoice. The invoice must contain following documents in 3 sets (Original + 2 copies) - Receipted LR / RR
	- Excise invoice (where ED re-imbursement is required)
	- Delivery Challan / Packing list (casewise)
	- Transit insurance certificate from under writers or Copy of Intimation of Transit
	Insurance duly endorsed by under writers,
	- Despatch Clearance given by BHEL,
	- Guarantee certificate,
	- All Test reports and inspection reports,
	- Performance Bank Guarantee copy.
	b. 5% of Ex-works value on completion of supplies as per billing breakup.
	c. 5% of Ex-works value on successful completion of Erection, Testing,
	Commissioning (To be certified by BHEL site) and final documentation (Against
	proof of submission to Engineering)
	Note: When ETC is not in scope last 5% as per (c) above shall be paid alongwith (b).
	Terms of payment for Type test charges:
	100% payment with taxes and duties on acceptance of test reports by BHEL on
	certification by BHEL engineering within 60 days from the date of receipt of clear
	invoice.
	Terms of payment for Supervision charges:
	100% payment against completion with taxes and duties on certification by BHEL
	site within 60 days from the date of receipt of clear invoice.
4.	INTEREST LIABILITY
	In case of any delay in payment due to any reason, BHEL shall not pay any interest
_	on delayed payment.
5.	GUARANTEE :
	The equipment / material shall be guaranteed for 18 months from the date of delivery or 12 months from the date of commissioning, which ever is earlier. The
	defective material / component shall be replaced free of cost at site.
	delective material / component shall be replaced nee of cost at site.
	<following all="" be="" deleted="" enquiry="" in="" other="" th="" than<="" to=""></following>
	ILLUMINATION PACKAGE>
	However for Illumination evetern ofter commissioning Lemma Tubes, Dellast
	However for Illumination system after commissioning Lamps, Tubes, Ballast, Starters, Capacitors, Fuses will not be covered in Guarantee.
6.	PERFORMANCE BANK GUARANTEE :
0.	
	<pbg be="" before="" clause="" enquiry="" for<br="" issue="" of="" removed="" to="">ITEMS FOR WHICH PBG IS NOT REQUIRED&gt;</pbg>
	Bidder shall furnish along with first invoice Performance BG / deposit as per one of following 3 options.
	Option A
	Option A A single rolling Bank Guarantee of Rs 20 lakhs initially valid for one year for all the
I	

Sr. No	Terms & Conditions	
	orders being executed for Transmission Business Group, BHEL.	
	<u>Option B</u> BG for 10% of the total Ex-works PO value, valid for 24 months from the date of first delivery. PO value at the time of first invoice for the particular order shall be considered for calculation of BG amount.	
	Option C Retention of 10% of the total Ex-works PO value by BHEL from the first bill in lieu of Performance Bank Guarantee, to be released after expiry of 24 months from the date of first delivery.	
	<u>Note</u> : For Shield wire, Earthing material, Cable gland, Cable Trench material, GI/PVC pipe, Hardwares, Al tube, MS Rod, Lable & phase colour disc, HG Fuse, Ferrule, Lug, Marker, Stationary, Office eqpt. and any petty / sundry purchase no Performance bank guarantee is required.	
	The Bank guarantee shall be from State Bank of India / State bank of Hyderabad / State Bank of Travancore / State Bank of Mysore / Canara Bank / Bank of Baroda / Punjab National Bank / Deutsche Bank / HDFC Bank / Standard Chartered Bank / CITI Bank / ICICI Bank / IDBI Bank / HSBC / any other Nationalised Bank. The original BG should be sent by issuing Bank directly to AGM(Finance), TBG, BHEL.	
7.	FINAL ENGINEERING DOCUMENTATION: Final documentation as called in the specification is to be submitted within 3 months from the date of despatch of material. In case of default, the Performance BG is liable to be en-cashed.	
8.	<b>INSPECTION :</b> BHEL / customer / third party shall inspect equipment / material before despatch. Stage inspection during manufacturing may also be carried out. Material to be despatched only after getting Despatch Clearance from BHEL.	
	BHEL representative from unit or CQ is authorized to carry out audits along with third part inspection agency (TPIA) at vendor¢ works before clearing the items for dispatch.	
	Supplier shall send inspection call on prescribed format (web site) only, with an advance notice of 15 days.	
9.	DESPATCH DOCUMENTS : Following despatch documents are to be immediately sent to purchaser on despatch. - Copy of LR	
	<ul> <li>Copy of LR</li> <li>Copy of delivery challan / packing list</li> <li>Insurance certificate</li> <li>Guarantee certificate</li> </ul>	
10.	<b>DELIVERY PERIOD:</b> Bidder to specify delivery period in weeks from the date of LOI / PO.	
	Time for conduction of type test, if required, is to be separately indicated.	
	Note:	
11.	LR date or Invoice date whichever is later shall be considered as delivery date. <b>DELAYED DELIVERY:</b>	
	In case of delay in execution of order beyond the lot wise contractual delivery, an	

Sr.	Terms & Conditions	
No		
	amount of ½ % of total Ex-Works Value per week or part there-of subject to	
40	maximum of 5% of total Ex-Works value of P.O. will be withheld.	
12.		
40	The offer shall be valid for 120 days from the due date of opening. ACCEPTANCE / REJECTION OF TENDER :	
13.	BHEL reserves the right to reject in full or part, any or all tender without assigning	
	any reason thereof.	
	BHEL also reserves right to vary the quantities mentioned in the tender.	
14.	EVALUATION :	
	Comparative statement shall be prepared based on overall quantity basis unless	
	otherwise indicated in the enquiry. Evaluation of offers shall be done on the basis of	
	delivered cost to BHEL.	
15.	DEVIATION :	
	The bids having deviation(s) w.r.to tender are liable for rejection. However, BHEL, at	
	its discretion, may load the prices for evaluation of offer with prior intimation to	
	bidder.	
16.	ARBITRATION :	
	All cases of disputes emanating from and relating to this contract, the matter shall be	
	referred to the sole arbitration of Unit Head / GM, BHEL or any other person (including an employee of BHEL, even though he had to deal with the matter relating	
	to this contract in any manner) nominated by him to act as sole arbitrator. The	
	arbitration shall be under 'The arbitration and contract act 1996qand the rules there	
	under as amended from time to time. The arbitrator may from time to time with the	
	consent of the parties enlarge the time for making and publishing the award. The	
	venue of arbitration shall be any Indian city as decided by BHEL.	
17.	LEGAL SETTLEMENT :	
	All suits/claims in respect of this contract shall be in the courts having jurisdiction at	
	New Delhi	
18.	SUBCONTRACTING :	
	In case further subcontracting of BHEL order or part thereof is envisaged by	
	supplier, the same can be done after written permission is obtained from BHEL.	
	However it shall not absolve the supplier of the responsibility of fulfilling BHEL	
19.	purchase order requirements. RISK PURCHASE :	
13.	In case the successful bidder fails to supply or fails to comply with the terms &	
	conditions of the purchase order, BHEL reserves the right to source such material/	
	component / equipment/ system from any other agency at the risk and cost to BHEL	
	of the successful bidder.	
20.	ADJUSTMENT OF RECOVERY:	
	Any amount payable by the supplier under any of the condition of this contract shall	
	be liable to be adjusted against any amount payable to the supplier under any other	
	works / contract awarded to him by any BHEL unit. This is without prejudice to any	
	other action as may be deemed fit by BHEL.	
21.	FORCE MAJEURE CONDITION:	
	If by reason of war, civil commotion, act of god, Government restrictions, strike,	
	lockout which are not in control of supplier the deliveries are delayed, supplier shall	
	not be held responsible.	

# **SCHEDULE OF TECHNICAL DEVIATION**

# TENDER ENQUIRY NO. 126E008

#### DTD. 02.05.16

#### The following are the devitions/ variations exception from the Technical Specifications:

SL.NO.	CLAUSE NO. OF GENERAL TERMS AND CONDITIONS	STATEMENT OF DEVIATION

In case, this schedule is not submitted, it will be presumed that the equipment /material to be supplied under this contract is deemed to be in compliance with the Technical Specifications,

If there is NIL deviation, even then the format to be filled as NIL DEVIATION.

**Note :** Continuation Sheets of like size and format may be used as per the Bidder's Requirement and shall be annexed to this schedule.

All deviations must be mentioned in this format only. Deviation(s) to terms mentioned else where will not be considered.

		Signature of the authorised representative of
Place:	ÕÕÕÕÕÕÕ	
Date :	õõõõõõ.	Bidder's name :õõõõõõõõõõõõõõõõõõõõõõ
		Designation:õõõõõõõõõõõõõõõõõõõ
		Company Seal:õ õ õ õ õ õ õ õ õ õ õ õ õ õ õ

# **SCHEDULE OF COMMERCIAL DEVIATION**

### TENDER ENQUIRY NO. 126E008 dtd. 02.05.16

The following are the devitions/ variations exception from the General Terms and Conditions:

SL.NO.	CLAUSE NO. OF GENERAL TERMS AND CONDITIONS	STATEMENT OF DEVIATION

In case, this schedule is not submitted, it will be presumed that the equipment /material to be supplied under this contract is deemed to be in compliance with the Gerneal Terms and Conditions.

If there is NIL deviation, even then the format to be filled as NIL DEVIATION.

**Note :** Continuation Sheets of like size and format may be used as per the Bidder's Requirement and shall be annexed to this schedule.

All deviations must be mentioned in this format only. Deviation(s) to terms mentioned else where will not be considered.

		Signature of the authorised representative of
Place:	õ õ õ õ õ õ õ	
Date :	õõõõõõ.	Bidder's name :õ õ õ õ õ õ õ õ õ õ õ õ õ õ õ õ
		Designation:õ õ õ õ õ õ õ õ õ õ õ õ õ õ õ õ
		Company Seal:õõõõõõõõõõõõõõõõõõõ