

## Confirmations to key Commercial terms

1	Bidder		Required by our Reverse Auction agency also
2	Contacting Person		
3	Mobile No(s).		
4	Telephone No(s).		
5	email id(s)		
6	Place / Country of origin		
7	Whether quotation is in "INR"?	YES / NO	
8	If not in INR, in which currency quoted?		
9	We agree for "Reverse Auction" (RA)	YES / NO	Not agreeing to these clauses will result in rejection of your offer
10	We agree to Guarantee terms "24 months from the date of acceptance of the machine at BHEL works"	YES / NO	
11	We agree to submit PBG of 10% of PO Value	YES / NO	
12	We agree to the standard payment terms "100% after receipt subject to successful installation & commissioning and subsequent acceptance and submission of PBG, in 45 days"	YES / NO	
13	We have enclosed the <b>un-priced</b> Price Bid with our offer	YES / NO	
14	Whether "Essential Spares" (ES) and "Optional Spares" (OS) have been mentioned and quoted thereof?	YES / NO	"ES" will be part of Basic Machine
15	Are there any "Options" of Basic Machine offered also?	YES / NO	
16	If yes, are these "Options" included in Price Bid?	YES / NO	
17	Rates of Spares have to be firm for a period of 2 years duration. Do you agree to it?	YES / NO	
18	Whether the delivery terms are "Ex-Works" or "F.O.R. BHEL Rudrapur" including freight?	- "Ex-Works" - "F.O.R. BHEL Rudrapur"	This is required for the purpose of RA (to arrive at "landed cost")
19	If Ex-Works" will the consignment be Full Truck Load (FTL) or Part Load	FTL / PL	
20	If "FTL" what would be the size and no. of trucks required?	Size: _____ No. of Trucks: _____	
21	Is there Erection & Commissioning (E&C) portion also?		If not, E&C and ST on that shall be treated as INCLUSIVE
22	Is the E&C charges clearly spelt out in "Price Bid"	YES / NO	
23	Whether Service Tax applicable E&C charges also?		
24	What is the delivery schedule for "Supply Portion"?	_____ weeks	
25	What is the time required for E&C	_____ weeks	
26	What is the validity of your quotation?		
27	Is Pre Delivery Inspection to be done at your works?	YES / NO	
28	Do you agree to provide training to our staff as per "Training" clause?	YES / NO	
29	Are there any Training charges? Quoted in Price Bid?	YES / NO	
30	Are there any other charges mentioned elsewhere in the offer which are not in the Price Bid?	YES / NO	If not in Price Bid, will not be payable
31	If yes, include these charges in the Price Bid?		

Confirmations here supersede those mentioned in the techno-commercial offer.

(Signature & Stamp of Bidder)